

**MEMORANDUM**

To: BTOP Program Staff  
National Telecommunications & Information Administration  
Department of Commerce

From: Name of Authorized Organization Representative (AOR):  
Dale Merten  
Legal Name of Applicant The Toledo Telephone Company, Inc.  
EasyGrants ID 5454

Memo Date: 08/17/10

Re: Revised Response to Question 32, 35, 36, 41, 43, and 45 Included on  
BTOP Application Originally Submitted on 08/17/10

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This memorandum documents our formal submission of a revised response to Question 32, 39, 41, 43, and 45 of our organization’s BTOP application (EasyGrants ID 5454), as follows:

**Question [32]: Project Budget**

Please see the revised response below

32. Project Budget	
Federal Grant Request	\$2,108,475
Total Match Amount	\$760,653
Total Budget	\$2,869,128
Match Percent	26.5%

**Question [39]: Jobs**

Please see the revised response below

39. Jobs	
How many direct jobs-years will be created from this project?	32
How many indirect jobs will be created from this project?	19
How many jobs will be induced from this project?	13

**Question [41]: Adoption Metrics**

Please see the revised response below

41. Adoption Metrics	
How many total new home subscribers (household accounts) to broadband do you expect to generate through use of BTOP funds over the entire life of the program funded?	750
How many total new business and/or institutional subscribers to broadband do you expect to generate through use of BTOP funds over the entire life of the program funded?	100
How many total users of broadband in public computer centers or users of broadband outside the home (e.g., in a community college) do you expect to generate through use of BTOP funds over the entire life of the program funded?	200
What is the total cost of your project per new subscriber (household, individual, or institutional) or new end-user?	\$3,375

**Question [43]: Broadband Training Programs**

Please see the revised response below

43. Broadband Training Programs	
If you intend to provide training or education, how many people in total will your program(s) reach?	750
How many hours of training do you expect to provide per person on average for each participant in your training program(s), through completion of training for that individual?	40
How many Full time employee (FTEs) instructors or facilitators will you employ for broadband and digital literacy training purposes?	3

**Question [45]: Equipment Affordability Programs**

Please see the revised response below

45. Equipment Affordability Programs		
What is the total up-front cost of this equipment?	\$478,500	
If you are providing an equipment purchase or loan program, for how many households, Businesses and/or institutions do you expect to provide equipment or computers?	750	Households
	100	Businesses
	10	Institutions
If you are employing a loan program for purchases of service or equipment, what will be the total cost to the typical customer you assist over the life of the loan, including all interest and fees?	\$0.00	
How many broadband-related equipment units	750	

(e.g. computers, wireless devices) do you intend to purchase overall?	
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