

BUDGET INFORMATION - Non-Construction Programs

OMB Approval No. 0348-0044

SECTION A - BUDGET SUMMARY						
Grant Program Function or Activity (a)	Catalog of Federal Domestic Assistance Number (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. BTOP	5454	\$	\$	\$ 2,701,300.00	\$ 830,403.00	\$ 3,531,703.00
2.						0.00
3.						0.00
4.						0.00
5. Totals		\$ 0.00	\$ 0.00	\$ 2,701,300.00	\$ 830,403.00	\$ 3,531,703.00

SECTION B - BUDGET CATEGORIES						
6. Object Class Categories	GRANT PROGRAM, FUNCTION OR ACTIVITY					Total (5)
	(1)	(2)	(3)			
a. Personnel	\$ 0.00	\$ 176,473.00	\$	\$	\$ 176,473.00	
b. Fringe Benefits	0.00	63,530.00			63,530.00	
c. Travel	0.00	5,000.00			5,000.00	
d. Equipment	638,000.00	279,000.00			917,000.00	
e. Supplies	0.00	35,000.00			35,000.00	
f. Contractual	330,000.00	59,400.00			389,400.00	
g. Construction	0.00	0.00			0.00	
h. Other	1,733,300.00	212,000.00			1,945,300.00	
i. Total Direct Charges (sum of 6a-6h)	2,701,300.00	830,403.00	0.00	0.00	3,531,703.00	
j. Indirect Charges					0.00	
k. TOTALS (sum of 6i and 6j)	\$ 2,701,300.00	\$ 830,403.00	\$ 0.00	\$ 0.00	\$ 3,531,703.00	
7. Program Income	\$	\$	\$	\$	\$ 0.00	

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SECTION C - NON-FEDERAL RESOURCES					
(a) Grant Program	(b) Applicant	(c) State	(d) Other Sources	(e) TOTALS	
8. BTOP	\$ 618,403.00	\$	\$ 212,000.00	\$ 830,403.00	
9.				0.00	
10.				0.00	
11.				0.00	
12. TOTAL (sum of lines 8-11)	\$ 618,403.00	\$ 0.00	\$ 212,000.00	\$ 830,403.00	
SECTION D - FORECASTED CASH NEEDS					
	Total for 1st Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
13. Federal	\$ 0.00	\$	\$	\$	\$
14. Non-Federal	0.00				
15. TOTAL (sum of lines 13 and 14)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
SECTION E - BUDGET ESTIMATES OF FEDERAL FUNDS NEEDED FOR BALANCE OF THE PROJECT					
(a) Grant Program	FUTURE FUNDING PERIODS (Years)				
	(b) First	(c) Second	(d) Third	(e) Fourth	
16.BTOP	\$	\$	\$	\$	
17.					
18.					
19.					
20. TOTAL (sum of lines 16-19)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	
SECTION F - OTHER BUDGET INFORMATION					
21. Direct Charges:		22. Indirect Charges:			
23. Remarks:					



Cowlitz Indian Tribal Housing

Dale Merten, COO
Toledotel
PO Box 669
Toledo, WA 98591

March 11, 2010

Dear Mr. Merten,

Thank you allowing us the opportunity to partner with Toledotel in this very worthwhile grant. Our surveys show that our tribal members desperately need computer training, computers, and broadband service to enable them to find jobs, complete their educations, communicate with medical providers and access the world of information available on the internet.

The grant would bring this important service to many of our rural tribal members.

Cowlitz Indian Tribal Housing is happy to provide an in-kind match for this grant in the form of classroom space, heat, air conditioning, electricity and custodial services at St. Marys Mission totaling \$212,000 or more over the life of the grant.

Please accept this letter as our formal commitment.

We look forward to another successful collaboration with Toledotel, and are excited about the opportunities that internet access would bring to our many rural tribal members who are senior citizens and children.

,

Sincerely,



*Larry Coyle, Executive Director
Cowlitz Indian Tribal Housing*

107 Spencer Rd.

Toledo, WA 98591

Main: 360-864-7000

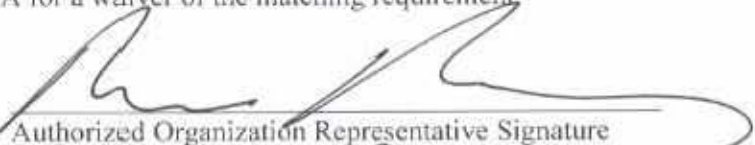
cel: 360-5081349

Fax: 360-864-8722

**U.S. Department of Commerce
Broadband Technology Opportunities Program
Authentication and Certifications**

1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receive under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

March 11th, 2010
Date


Authorized Organization Representative Signature

Russell Ramsey
Print Name

General Manager & Vice President
Title

BTOP Sustainable Broadband Adoption Community Anchor Institution Detail Template

Please complete the Anchor Institution Details worksheet by providing information on Community Anchor Institutions that will be directly involved in or benefit from the project. Add rows as necessary. All community anchor institutions should be given a row in the specified list. A Community Anchor Institution is considered a minority-serving institution if it is a post-secondary educational institution with enrollment of minority students exceeding 25% of its total enrollment. The "Role" column only requires a word or two, or a short phrase followed by a detailed explanation. A detailed explanation of the role of project partners and community anchor institutions should be provided in the essay portions of the application.

The data provided via this template will be subject to automated processing. Applicants are therefore required to provide this upload as an Excel file, and not to convert it to a PDF file upload. Additionally, applicants should not modify the format of this file.

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BTOP SBA Community Anchor Institutions Detail Template

Title: **Toledo / Cowlitz Broadband Initiative**
 Easy Grants ID: **5454**

Facility Name	Organization	Address Line 1	City	State	Zip	Facility Type	Minority Serving Institution Type	Project Role
Toledo School District	Toledo Public Schools	PO Box 469	Toledo	WA	98591	School (k-12)	N/A	Community Outreach
Cowlitz Indian Tribal Housing	Cowlitz Indian Tribe		Toledo	WA	98591	Public Housing	N/A	Community Outreach
City of Toledo City Hall	City of Toledo	130 N 2nd ST	Toledo	WA	98591	Other Government Facility	N/A	Community Outreach
Toledo Senior Center	Lewis County Senior Services	PO Box 1637	Toledo	WA	98591	Other Community Support Organization	N/A	Community Outreach
Lewis County Food Bank	Lewis County Adult & Family Services	130 N 2nd ST	Toledo	WA	98591	Other Community Support Organization	N/A	Community Outreach

ASSURANCES - NON-CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0040), Washington, DC 20503.


PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the awarding agency. Further, certain Federal awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

1. Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project cost) to ensure proper planning, management and completion of the project described in this application.
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
3. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
4. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency.
5. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
6. Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.
7. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal or federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
8. Will comply, as applicable, with provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.

9. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333), regarding labor standards for federally-assisted construction subagreements.
10. Will comply, if applicable, with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
11. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) Implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
12. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
13. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a -1 et seq.).
14. Will comply with P.L. 93-348 regarding the protection of human subjects involved in research, development, and related activities supported by this award of assistance.
15. Will comply with the Laboratory Animal Welfare Act of 1966 (P.L. 89-544; as amended, 7 U.S.C. §§2131 et seq.) pertaining to the care, handling, and treatment of warm blooded animals held for research, teaching, or other activities supported by this award of assistance.
16. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
17. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
18. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

* SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL 	* TITLE Vice President & General Manager
* APPLICANT ORGANIZATION The Toledo Telephone Co., Inc.	* DATE SUBMITTED March 11 th , 2010

BTOP Public Computer Center and Sustainable Broadband Detailed Budget

Please complete the Detailed Budget, breaking out individual line items under each category heading (add rows to each section as necessary to accommodate your line items). Please ensure that line item total columns in the "General" and "Detail" sections are equal for each line item (a cell with a yellow highlight indicates an inconsistency). Also, you may utilize the provided space for additional notes, if desired (there is also a Budget Narrative question in the application in which you will provide narrative detail on this budget).

Specifics needed for each cost category line item:

Personnel: For each position, list the number of positions, the location or geography of position, the job/task responsibilities for the position, the annual salary, and the percent of time a person filling the position will spend working on the proposed BTOP project. For lines with more than one position, the Quarters Employed field should represent number of quarters per person (*e.g.*, for two employees each working for one year, Quarters Employed should be 4 rather than 8).

Fringe: For each position, note the number of positions, the annual salary, the percent of time a person filling this position will spend working on the proposed BTOP project, and the fringe rate applied to the position. For lines with more than one position, the Quarters Employed field should represent number of quarters per person (*e.g.* for two employees each working for one year, Quarters Employed should be 4 rather than 8).

Equipment: List all equipment units required for the project and provide program purpose. For each line item, note the number of units and the unit cost. The multiple of these two factors will yield the total for that line item. For example, an Applicant planning to buy 100 laptops at \$500/laptop would have a total line item cost of \$50,000. Again, although unit costs may include cents, once multiplied by the number of units, the result must be rounded to the nearest whole dollar. Clearly separate Applicant equipment and user equipment, as indicated in the detailed budget template. When providing the unit cost indicate whether the unit cost has been impacted by a discount and for software equipment list specific package names.

Travel: For each trip list the program purpose of the trip, destination city and the number of people traveling. For each line item (*e.g.*, trip), note the number of trips and the cost per trip. The multiple of these two factors will yield the total for that line item. For example, if the Applicant was accounting for 10 trips at \$25 per trip, the total cost would be \$250. The cost per trip should be justified on its own, *not* derived by dividing the line item total by the number of trips. Such a calculation will prompt further inquiry from the reviewers about justification for the trip cost. Rather, the *total* trip cost should be derived from the number of trips *times* the justifiable cost per trip.

Supplies: Separate supplies by item type, describing the program purpose or use. For each line item, note the number of units and the unit costs. The multiple of these two factors will yield the total for that line item. For example, an Applicant planning to buy 20 boxes of printer paper at \$30/box would have a total line item cost of \$600. Again, although unit costs may include cents, once multiplied by the number of units, the result must be rounded to the nearest whole dollar.

Other: Separate item types; for awareness program cost items, such as ads, separate ad types (TV, radio, newspaper, etc) and include geography in which they will run.

Contractual: For each line item, identify the contractor and note the number of contracted hours of service and hourly rate, if applicable. For example, an Applicant planning to hire a technology consultant for 100 hours at a rate of \$40/hour would have a total line item cost of \$4,000.

Indirect: Provide the indirect rate and basis used. In the space provided at the bottom of the page briefly explain the calculation used to derive the indirect costs (including the indirect rate and what is included in the basis). If a negotiated indirect cost rate agreement exists and is being used, please identify the cognizant agency.

The category subtotals for this Detailed Budget should correspond to the data provided in your SF-424A, and both the SF-424 budget and this Detailed Budget should match the Federal Grant Request and Total Match Amount provided on the Project Budget page of the application. Please review both budget uploads, the budget narrative in the application, and the Project Budget page for consistency before submitting the application. If you are submitting a PCC project with an SF-424C instead of an SF-424A, the sections of this Detailed Budget will not align directly with categories of the SF-424C, but you should complete this Detailed Budget, allocating costs to the appropriate cost categories.

The data provided via this template will be subject to automated processing. Applicants are therefore required to provide this upload as an Excel file, and not to convert it to a PDF prior to upload. Additionally, applicants should not modify the format of this file.

**BTOP Public Computer Center and Sustainable Broadband Adoption
Detailed Budget Template**

Easy Grants ID: 5454
 Applicant: Toledo Telephone Co., Inc.
 Project Title: Toledo/Cowlitz Broadband Initiative

SF-424A Object Class Category	General	Detail							
		Federal Support	Matching Support	Total	# of Positions	Salary	% Time Spent on Project	Quarters Employed	Total
a. Personnel - List position, number of staff, annual salaries, % time spent on project	Position								
Toledo - WA	Technician - On-site computer tech support	\$0.00	\$72,584.00	\$72,584.00	2	\$181,460.00	20%	4.00	\$72,584.00
Toledo - WA	Accounting	\$0.00	\$49,208.00	\$49,208.00	2	\$246,040.00	10%	4.00	\$49,208.00
Toledo - WA	Project Manager	\$0.00	\$39,193.00	\$39,193.00	1	\$391,930.00	10%	4.00	\$39,193.00
Toledo - WA	Marketing Manager	\$0.00	\$15,488.00	\$15,488.00	1	\$154,880.00	10%	4.00	\$15,488.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
	Subtotal	\$0.00	\$176,473.00	\$176,473.00					

b. Fringe Benefits - Include salaries and fringe rate.	Position	Federal Support	Matching Support	Total	# of Positions	Salary	% Time Spent on Project	Quarters Employed	Fringe Rate	Total
Toledo - WA	Technician		\$26,130.00	\$26,130.00	2	\$246,040.00	20%	4.00	36.00%	\$26,130.00
Toledo - WA	Accounting		\$17,715.00	\$17,715.00	2	\$391,930.00	10%	4.00	36.00%	\$17,715.00
Toledo - WA	Project Manager		\$14,109.00	\$14,109.00	1	\$154,880.00	10%	4.00	36.00%	\$14,109.00
Toledo - WA	Marketing Manager		\$5,576.00	\$5,576.00	1	\$0.00	10%	4.00	36.00%	\$5,576.00
	Subtotal	\$0.00	\$63,530.00	\$63,530.00						

c. Travel - For significant costs, include details such as number and purpose of trips, destinations.	Purpose of Trip	Federal Support	Matching Support	Total	# of Trips	Cost per Trip	Total
Toledo - WA	Technician visit at students home		\$5,000.00	\$5,000.00	2,000	\$2.50	\$5,000.00
				\$0.00		\$2.50	\$0.00
				\$0.00		\$2.50	\$0.00
				\$0.00		\$2.50	\$0.00
	Subtotal	\$0.00	\$5,000.00	\$5,000.00			

d. Equipment Costs - List equipment with # of units and unit costs. Distinguish between equipment intended for applicant use versus equipment for the end user.	Equipment Description	Federal Support	Matching Support	Total	#Units	Unit Cost	Total
Applicant Equipment							
	Dell Inspiration 15 Personal Computers	\$499,000.00	\$0.00	\$499,000.00	1,000	\$499.00	\$499,000.00
	Software for PCs (Microsoft Office Small Business)	\$0.00	\$279,000.00	\$279,000.00	1,000	\$279.00	\$279,000.00
	DSL CPE	\$39,500.00	\$0.00	\$39,500.00	500	\$79.00	\$39,500.00
	Satellite Broadband CPE	\$99,500.00	\$0.00	\$99,500.00	500	\$199.00	\$99,500.00
User Equipment							
				\$0.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
	Subtotal	\$638,000.00	\$279,000.00	\$917,000.00			

e. Supplies - List costs associated with materials/printing, curriculum, translations, and other supplies		Federal Support	Matching Support	Total	#Units (If Applicable)	Unit Cost (If Applicable)	Total
Description	Community Outreach		\$35,000.00	\$35,000.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
Subtotal		\$0.00	\$35,000.00	\$35,000.00			

f. Contractual - List contractors with purpose of contract, hourly rate or total fixed rate.		Federal Support	Matching Support	Total	# Hours (If Applicable)	Hourly Rate (If Applicable)	Total Contract
Contractor	Help Desk of Technical questions		\$59,400.00	\$59,400.00			\$0.00
	Computer Software Trainer - Classroom Teaching/Training	\$330,000.00	\$0.00	\$330,000.00			\$0.00
			\$0.00	\$0.00			\$0.00
			\$0.00	\$0.00			\$0.00
Subtotal		\$330,000.00	\$59,400.00	\$389,400.00			

g. Construction - If applicable, list construction costs		Federal Support	Matching Support	Total
Description				\$0.00
				\$0.00
				\$0.00
				\$0.00
Subtotal		\$0.00	\$0.00	\$0.00

h. Other - List costs associated with grant subrecipients as well as other costs not listed above such as rent, technology (website hosting, internet connection), advertising (TV, radio, online), etc.		Federal Support	Matching Support	Total	#Units (If Applicable)	Unit Cost (If Applicable)	Total
Description	Broadband internet connection (DLS)	\$719,400.00		\$719,400.00	500	\$1,438.80	\$719,400.00
	Satellite Broadband internet connection	\$839,400.00		\$839,400.00	500	\$1,678.80	\$839,400.00
	Rent for Educational facilities	\$0.00	\$212,000.00	\$212,000.00		\$834.00	\$0.00
	Installation of Broadband internet connection (DLS)	\$125,000.00		\$125,000.00	500	\$250.00	\$125,000.00
	Installation of Satellite Broadband internet connection	\$49,500.00		\$49,500.00	500	\$99.00	\$49,500.00
Subtotal		\$1,733,300.00	\$212,000.00	\$1,945,300.00			

i. Total Direct Charges (sum of a-h)	\$2,701,300.00	\$830,403.00	\$3,531,703.00
j. Indirect Charges			\$0.00
Total Eligible Project Costs	\$2,701,300.00	\$830,403.00	\$3,531,703.00
Match Percentage	23.5%		

Explanation of Indirect Charges

Additional Budget Notes The position categories are averaged by position. Travel includes two home site visits per student with an average

round trip of five miles at the federal rate of \$.50 per mile. Help desk costs are \$1.65 per student per month.

RUSSEL G. RAMSEY



WORK: (360) 864-2011

E-MAIL: russ@toledotel.com

- EDUCATION:**
- | | |
|--|------------------|
| UNIVERSITY OF OREGON, PORTLAND, OR | 1998-2000 |
| <ul style="list-style-type: none">• Masters of Business Administration• Special Project: Business Case Analysis of Video-over-Copper for Small Telcos | |
| UNIVERSITY OF WASHINGTON | 1987-1993 |
| <ul style="list-style-type: none">• Bachelors of Science: Physics | |

EMPLOYMENT

EXPERIENCE:

THE TOLEDO TELEPHONE CO, INC., TOLEDO, WA 1994 - CURRENT
VICE PRESIDENT & GENERAL MANAGER

CURRENT

- General oversight of day-to-day operations
- Oversee and approve the implementation of annual budgets & forecasts
- Determine and approve the goal & scope of large capital projects
- Evaluate proposals for, and launch of, new services or service overhauls

PAST

- Operations Manager 2000-2004
- IT Manager 1996-2000
- Launched company's Internet Services division in 1996
- Engineering Assistant and Construction Inspector 1994-1996

UNIVERSITY OF WASHINGTON, SEATTLE, WA 1993-1994
TEACHING ASSISTANT – PHYSICS DEPARTMENT

- Lead Undergraduate Physics Lab Sessions
- Grade Homework & Lab Work
- Proctor and Score Mid-Terms & Finals
- Open Office Sessions To Answer Students' Questions

PRINCESS CRUISES & TOURS, DENALI, AK 1991-1993
COUCH DRIVER & TOUR GUIDE

- Operated tour motor coach as a licensed CDL driver
- Act as a tour guide for Princess passengers and other tourists
- Misc. daily inspection and maintenance of company coaches and other vehicles

UNIVERSITY OF WASHINGTON, SEATTLE, WA

1988-1990

PAINTER – UW FAMILY HOUSING SERVICES

- Part-time and full-time painter of Family Housing facilities

RUSSEL RAMSEY END

DALE MERTEN


WORK: (360)864-2011
E-MAIL: dale@toledotel.com

- EDUCATION:**
- MARYLHURST COLLEGE, PORTLAND, OR** 1984-1989
 - Bachelors of Science: Telecommunications
 - CHEMEKETA COMMUNITY COLLEGE** 1976-1978
 - Electronic circuit design

EMPLOYMENT EXPERIENCE:

CURRENT

THE TOLEDO TELEPHONE CO, INC., TOLEDO, WA 2004 -
CHIEF OPERATING OFFICER

- Responsible for implementation of day-to-day operations including construction projects, outside plant maintenance, network upgrades, customer service issues, voice / data products and broadband initiatives
- Create and recommend annual budgets & forecasts including responsibility to operate within those parameters
- Direct responsibility to manage all construction projects including upgrades to existing infrastructure, Central Office, Fiber to The Home, broadband deployment, billing and accounting software upgrades
- Negotiate construction contracts and coordinate with outside contractors to operate within RUS 515 and 773 contract guidelines.
- Compile and complete required FCC reports including Form 477 & 502, annual ETC, CALEA, CPNI certifications
- Compile and report NECA data studies, CABS assurance, trunk and circuit forecasts.
- Manage technical support, outside plant, information technology and maintenance staff
- Participate in state, regional and national industry committees
- Region 9 Director, Foundation for Rural Service

ST.PAUL CO-OPERATIVE ASSOCIATION
BOARD OF DIRECTORS - PRESIDENT

1985 -2004

- Executive level management of an Independent Telephone Company / Local Exchange Carrier
- Responsible for strategic planning enabling the company to be one of the most profitable ILEC's in the industry
- Lead role in developing a successful broadband deployment, one the first among our peers
- Strong leadership role bringing the company completely debt free while increasing cash reserves to an historic high
- Actively involved in the daily operations including DSL, switching, billing, Part 32 and Part 64, outside plant, cable TV, VoIP, IPTV and Video On Demand
- Participate in state, regional and national industry committees

WESTERN INDEPENDENT NETWORKS
ENGINEER – PROJECT MANAGER

2001 -2004

- Design, engineer and install a common-platform fiber optic network for a consortium of 27 Independent Telephone Companies in Oregon and Washington
- Direct the implementation of consolidating existing fiber routes into a congruous network throughout the consortium.
- Select equipment, vendors, hardware and software solutions.
- Create and deliver presentations explaining product offerings and long-term goals of the organization.
- Negotiate interconnection agreements, IRU's, collocation arrangements, and optical transport routes.
- Manage with diplomacy multiple personalities and organizations to meet project schedules.

NEW EDGE NETWORKS
DIRECTOR OF OPERATIONS

1999 -2001

- Director level management of four departments including Provisioning (UNE DS0 through DS3), Cooperative Acceptance Testing, Technical Assistance Center and Field Installation Services.
- Implemented provisioning of DSL/Broadband services in 25 states and 10 LEC's.
- Determine policy for billing, credits, escalations, installation services, cancellation fees, training, Service Outage Notifications, and SLA's
- Implemented "Layered Services" including VPN, WAN over DSL and ISP services in a retail and wholesale environment.

- Actively participated in the installation and turn-up of 540 Central Office Collocations across 25 states that includes the largest private ATM network in the nation, in less than 1 year.
- Provide training, motivation and leadership throughout the organization.

1800-RECONNEX

1998 -2000

VICE PRESIDENT OPERATIONS

- Executive level management of Provisioning, Information Technology and Telco Billing departments.
- Review and negotiate interconnection agreements between Reconex and the various RBOC's resulting in more favorable terms and adoption of Most Favored Nation agreements.
- Implemented electronic billing analysis thereby increasing accuracy and reducing bills in analysis from over one year out to current billing cycle.
- Negotiate disputed charges and arrange payment terms for over \$3.5 million in phone bills.
- Enhanced and improved process flows, procedures and practices reducing time to market while improving profitability.
- Provide training, motivation and leadership throughout the organization.

RV KUHNS & ASSOCIATES

1992-1998

VICE PRESIDENT OF TECHNOLOGY

- Engineer the convergence of telecommunications and information systems, to maximize the firm's ability to service our client's \$64 billion dollar asset base.
- Provide productivity-enhancing solutions connecting multiple offices, that include Frame Relay, Voice Over Frame, T-1, WAN, Intranet and Internet capabilities.
- Leveraged the combination of emerging and existing technologies to create a "virtual office" environment for employees regardless of geographical location.
- Development and implementation of new hardware and software systems providing increased efficiencies to database functions and allow "high end" graphics and presentation publishing for financial portfolios.
- Management of IT staff, salary negotiations, quarterly performance reviews, bonus and incentive programs.

E-MACHINES INC

1988-1992

DIRECTOR OF INFORMATION SYSTEMS

- Development, implementation, and management of corporate information systems to support the company's growth from \$3 to \$30 million in less than three years.
- Strategic planning in the areas of Management Information Systems, telecommunications, manufacturing process', telemarketing and facilities management.

- Management of the following areas: Data processing, Telecommunications, Facilities and Networks (Ethernet, 10BaseT, Novell, TCP/IP, DecNet, LocalTalk.)
- Establish Liaison with key vendors to provide the company highly discounted purchasing power of computers and peripherals.
- Develop training programs and instruction for use of Information Systems.

AMERICAN BUSINESS COMMUNICATIONS
OPERATIONS MANAGER

1981-1988

- Management of all technical services and personnel. Including voice/data networks, telecommunications, and customer service/customer relations.
- Direct support for sales and marketing for all technical aspects of the sale.
- Development of a successful program that allowed the service department to become recognized as a major profit center.
- Special Projects management deemed "special" usually to the large size, budget and time constraints of the project.

ST. PAUL TELEPHONE COOPERATIVE ASSOCIATION
OUTSIDE PLANT TECHNICIAN

1977-1981

- Installation and maintenance of entire facilities including cable, hardware, central office and customer premise equipment.
- Act in the manager's behalf during any absences.
- Assist in billing and general office procedures.

DALE MERTEN END

Philip G. CAPPALONGA



WORK: (360) 864-2004

- EDUCATION:**
- | | |
|---|-----------|
| THE UNIVERSITY OF PORTLAND, PORTLAND, OR | 1998-2000 |
| <ul style="list-style-type: none">• MBA with strength in Finance• Special Project: Environmental Cost Analysis of Norm Thompson (national clothing retailer) | |
| BENTLEY COLLEGE, WALTHAM, MA | 1988-1992 |
| <ul style="list-style-type: none">• Bachelors of Science: Marketing | |

EMPLOYMENT

- EXPERIENCE:**
- | | |
|--|----------------|
| <u>THE TOLEDO TELEPHONE CO., INC.</u>
CHIEF FINANCIAL OFFICER | 2005 - CURRENT |
| <ul style="list-style-type: none">• Responsible for all financial activities including the management of cash and investments, oversee and conduct accounting functions, and preparation of all the Company's financial statements for monthly reports to the General Manager and Owner• Ensure compliance with all regulatory requirements imposed by the FCC, WUTC, and taxing authorities as well as following GAAP accounting principles and Part 32 federal regulations• Oversee the budget process to ensure validity and monitor the progress of operating activities to the operating budget and provide multiple year financial performance forecasts• Coordinate all auditing activities by outside entities such as an independent CPA firm, toll carriers, RUS, NECA, etc.• Manage accounting, marketing and business office staff• Conduct research on new developments in the industry that may have significant impact on the Company• Participate in state, regional, and national industry committees | |
| <u>WESTERN INDEPENDENT NETWORKS, INC.</u>
DIRECTOR OF FINANCE | 2001 - 2005 |
| <ul style="list-style-type: none">• Established annual budgets & forecasts & conduct presentations to Board of Directors & Shareholders• Prepare monthly financial reports for presentation to the Board of Directors• Financial analysis of business ventures• Worked with CEO & Systems Manager to establish a fiber optic network in Oregon• Provide all Human Resource responsibilities for company• Manage day-to-day accounting functions | |
| <u>ALAMOSA (WASHINGTON OREGON WIRELESS), LAKE OSWEGO, OR</u> | 2000-2001 |

FINANCIAL ANALYST/INVENTORY COORDINATOR

- Prepare financial reports & presentations for investors & senior officers
- Set up with Regional Director the Northwest Divisions management hierarchical structure
- Maintain the company budget & adjust forecasts; create monthly actual to budget reports
- Create sales tracking reports & adjust store inventory
- Establish monthly quotas for Sales Force
- Track all inventory in seven retail stores
- Manage seven Technical Service Representatives

SCHNITZER INVESTMENT CORP., PORTLAND, OR
FINANCIAL ACCOUNTING

1996-1998

- Tracked & analyzed capital expenditure projects
- Calculated & analyzed annual common area maintenance & operating expenses
- Responsible for all accounting functions for the Liberty Shipping Company
- Designed annual budgets; processed all accounts receivable functions for 75 properties;
- Prepare reports on budget variances

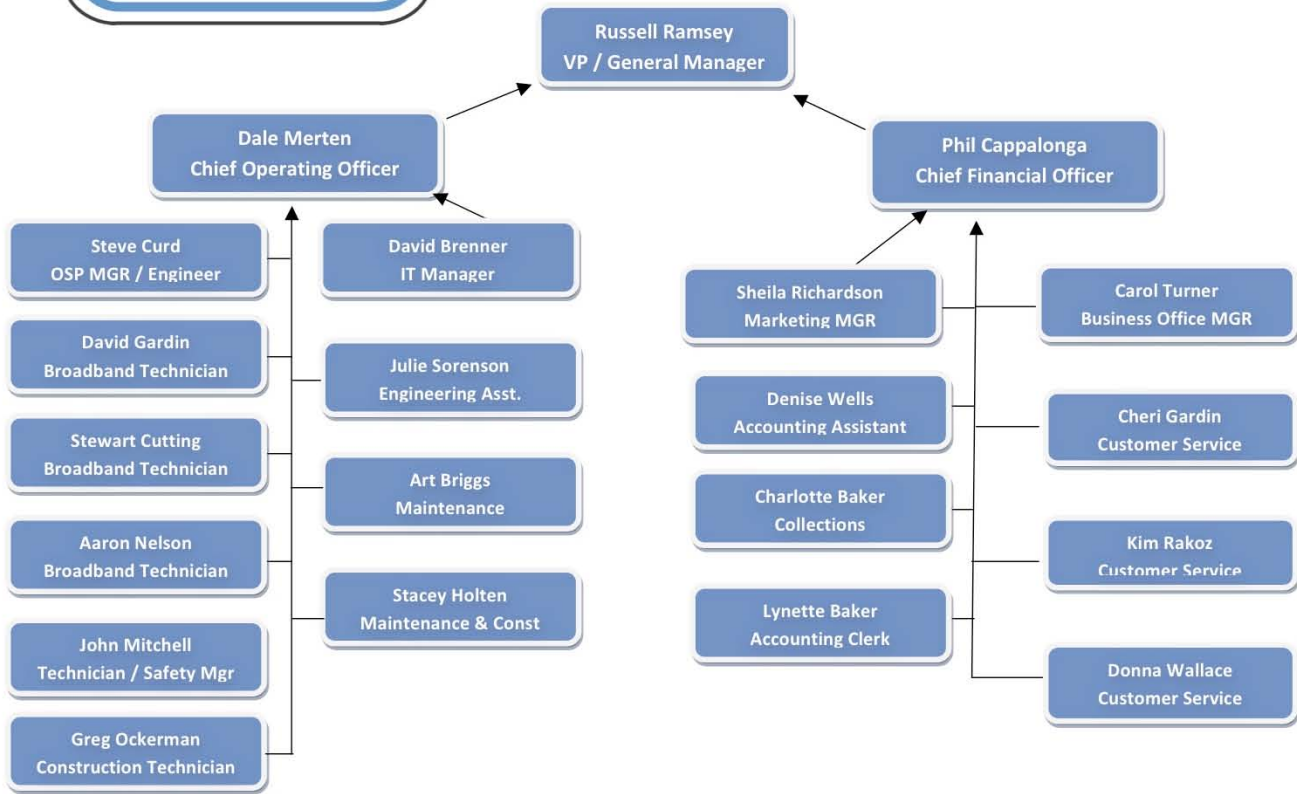
SAUNDERS REAL ESTATE CORP., BOSTON, MA

1993-1995

ON-SITE ACCOUNTANT

- Managed a property's public garage & six attendants
- Administered aging reports, tenants' statements, & financial reports
- On-site assistant property manager for 150 unit condominium
- Processed accounts receivable on two large residential properties (250 and 150units) & accounts payable for a third property

PHILLIP CAPPALONGA END



Tribal Housing Biography's and Org Chart:

1. Managerial, Technical, and Administrative Capability

a. Managerial and Technical Staff

Larry Coyle, Executive Director/Project Coordinator: Mr. Coyle has been Executive Director of CITH since its inception in 2002. He has primary responsibility for the day-to-day operation of CITH, overseeing a staff of 17 and an

average annual budget of approximately \$2 million. He has been the driving force behind all CITH development, including the original purchase of St. Mary's Academy and the Title VI loan being used to fund its rehabilitation, as well as the purchase of the ten acres to be developed for new housing. From 1996 to 2002 Mr. Coyle was Executive Director at Chehalis Tribal Housing Authority. Prior to his work with CITH and Chehalis, Mr. Coyle was Project Manager at a modular home factory for 4 years and Project Manager for Pullman Power Products, building chimneys and cooling towers for power plants, for 21 years. He was also a general contractor with 20 years experience building homes, infrastructure and roadways. He has received a wide variety of training in housing program implementation, including Green Building techniques, through NeighborWorks and NAIHC. Mr. Coyle may retire before the completion of this project, at which time Ms. Sheryl Bertucci, Deputy Director, will become Executive Director. **Recent, Relevant and Successful Experience:** Upon being hired by Chehalis THA, Mr. Coyle cleared up four open audit findings and since then CITH and Chehalis THA have had only unqualified audits under Mr. Coyle's direction, including the last eight years for CITH. Mr. Coyle successfully rehabilitated 32 low-rent units at Chehalis THA, including water and sewer upgrades. At CITH he negotiated and purchased St. Mary's Academy for \$1 million, and disconnected from the adjoining church's water supply, successfully installing a new water system complete with large storage tower. He has successfully overseen the entire development of St. Mary's Mission into low-rent and lease-purchase units for tribal elders, including planning, coordinating environmental review and engineering, and overseeing design and construction. He has just completed negotiations with Lewis County for construction of a new Membrane Bio Reactor Wastewater Treatment Plant which will provide sewage treatment to St. Marys Mission and the Lewis County Airport, a collaboration of the two entities.

Sheryl Bertucci, Deputy Director: Ms. Bertucci has been Deputy Director at CITH for 4 years and has worked as a licensed Realtor in the state of Washington for over 29 years. She has ultimate authority over the operation of CITH in Mr. Coyle's absence and will take over as Executive Director after Mr. Coyle retires. She is a Certified Appraiser and possesses a bachelor's degree in Business Administration. She has obtained HUD certifications for Environmental Reviews for HUD-Assisted Projects and IHBG Recipient Self-Monitoring. She is also NAIHC certified for Executive Director, Procurement and Contract Administration, Financial Management/ Accounting Systems & Principles, Development & Modernization Program Management, Indian Housing Management, and Admission & Occupancy Management; and is NeighborWorks certified for Affordable Housing Development, Project Financing Strategies, and Greening Multifamily Housing. Prior to her work with CITH she was a loan officer for Fleet Mortgage. She also has personal experience as a real estate investor for 20 years, purchasing homes and remodeling them for profit. **Recent, Relevant and Successful Experience:** She is currently heavily involved in negotiations with the city of Toledo for development of a 28 lot subdivision, and with the city of Winlock and Venture bank for possible purchase of a subdivision in Winlock. During the last four years Ms. Bertucci, in collaboration with Mr. Coyle, has successfully overseen the development of St. Mary's Academy into low-rent and lease-purchase units for tribal elders, as well as the replacement of five ten septic systems for Tribal members. She has also overseen revisions of all CITH policies to reflect current needs. She has interviewed and hired 8 employees and has successfully completed all HUD required Indian Housing Plans and Annual Performance Reports for CITH.

Jess Groll, Chief Financial Officer and Tribal Treasurer: Like Mr. Coyle, Mr. Groll has been with CITH since its inception in 2002. He is the Administrator of

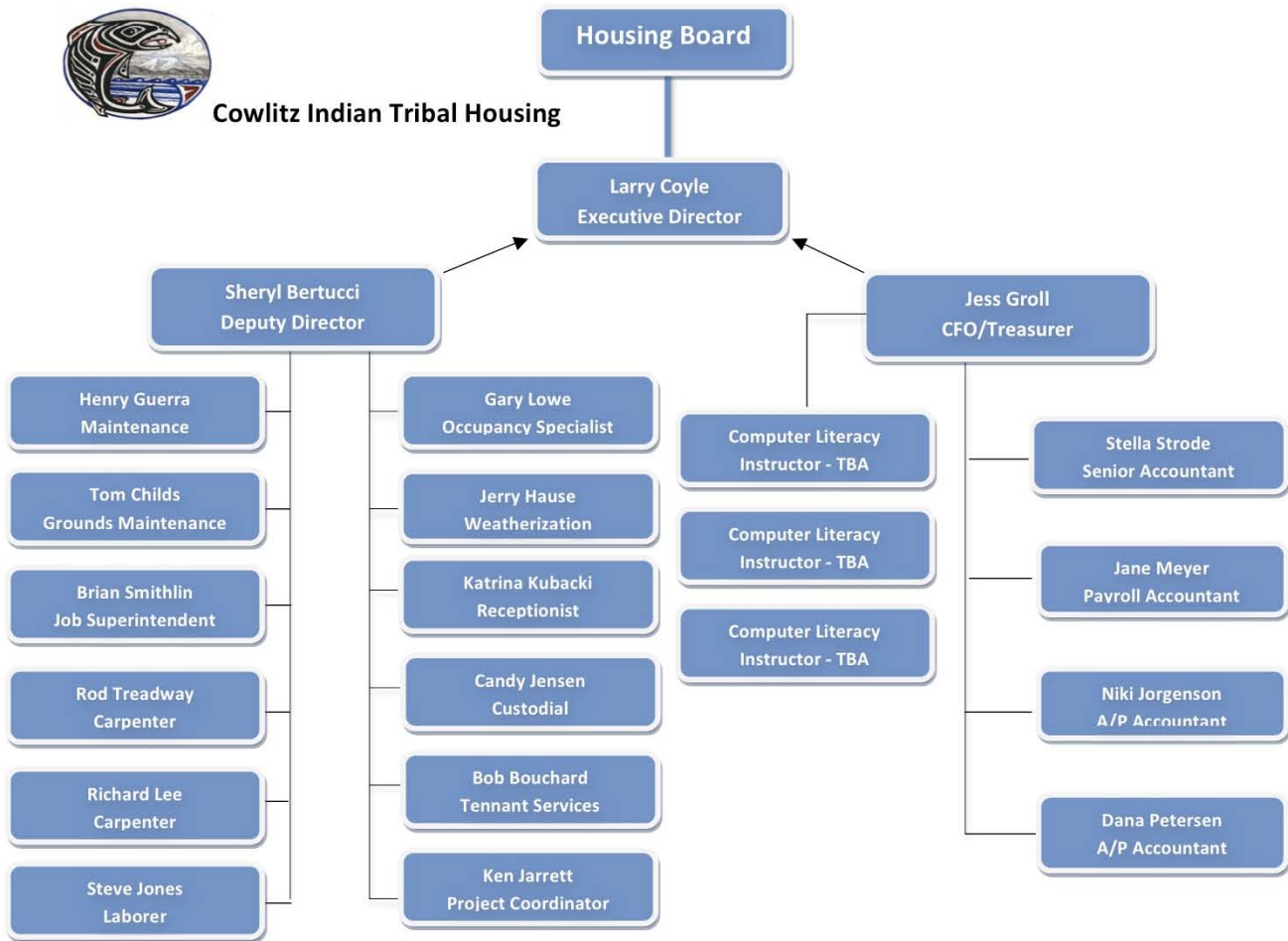
the Cowlitz Tribes Computer system and servers. He oversees the purchase and replacement of all computer equipment and software for the 75 employees of the Tribe and CITH and oversees trouble shooting and technical assistance for same.

He currently serves as Chief Financial Officer for CITH, Treasurer for the Cowlitz Tribe, and chief accountant for both. He is responsible for overseeing and accounting for all tribal income and expenditures, including Bureau of Indian Affairs, Indian Health Service and HUD funds. He holds Accounting and Business Administration degrees from Western Washington University and has worked in the accounting field for over 31 years. **Recent, Relevant and Successful**

Experience: In the last 3 months Mr.Groll provided oversight on the installation of a new, larger server for the tribes computer system and a new sophisticated accounting program. CITH and the Cowlitz Indian Tribe have had only unqualified audits with no significant audit findings for the last five years, affirming Mr. Groll's successful oversight and direction of CITH's and the Tribe's financial management.



Cowlitz Indian Tribal Housing



The Toledo Telephone Co., Inc.
Balance Sheet
2009

	<u>2009</u>
ASSETS	
CURRENT ASSETS	
CASH & EQUIVALENTS	741,078
ACCOUNTS RECEIVABLE	870,116
MATERIALS & SUPPLIES	101,194
DEREGULATED INVENTORY	26,781
PREPAID EXPENSES	26,324
TOTAL CURRENT ASSETS	1,765,493
INVESTMENTS AND OTHER ASSETS	
OTHER-CASH SURR VALUE - LIFE INS	668,248
ADVANCES TO PARENT	10,116
OTHER INVESTMENTS - COMMON STOCK	1,768,920
UNAMORTIZED DEBT ISSUANCE EXPENSE	133
TOTAL NONCURRENT ASSETS	2,447,417
PROPERTY, PLANT, & EQUIPMENT	
TELECOM PLANT IN SERVICE	19,855,166
TELECOM PLANT UNDER CONSTRUCTION	557,857
SUBTOTAL OF PLANT	20,413,023
LESS ACCUM FOR DEPRECIATION	(12,343,014)
TOTAL TELECOM PLANT	8,070,009
TOTAL NON REGULATED PLANT	614,053
LESS ALLOWANCE FOR DEPRECIATION	(512,200)
TOTAL ASSETS	12,384,772
LIABILITIES & STOCKHOLDERS EQUITY	
CURRENT LIABILITIES	
ACCOUNTS PAYABLE	268,723
ACCRUED EXPENSES	95,051
CURRENT PORTION LONG TERM DEBT	735,989
TOTAL CURRENT LIABILITIES	1,099,763
LONG TERM DEBT	
TOTAL REA MORTGAGE NOTES	4,693,476
OTHER LIABILITIES & DEFERRED CREDITS	
DEFERRED FED INCOME TAXES-NON CURRENT	545,500
DEFERRED TAXES ON UNREALIZED GAINS	(62,242)
TOTAL OTHER LIABILITIES & DEF. CREDITS	483,258
TOTAL LIABILITIES	6,276,497
STOCKHOLDERS EQUITY	
CAPITAL STOCK - COMMON	12,740
RETAINED EARNINGS	6,027,224
ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)	68,311
TOTAL EQUITY	6,108,275
TOTAL LIABILITIES & EQUITY	12,384,772

The Toledo Telephone Co., Inc.
Statement of Operations
2009

	2009
LOCAL NETWORK SERVICE REV	482,309
NETWORK ACCESS SERVICE	3,755,606
LONG DISTANCE REVENUE	72,741
OTHER OPERATING	57,003
UNCOLLECTIBLES	(3)
OPERATING REVENUES	<u>4,367,656</u>
PLANT SPECIFIC OPERATIONS	945,641
PLANT NONSPECIFIC OPERATIONS	272,498
DEPRECIATION EXPENSE	1,135,531
CUSTOMER OPERATIONS EXP	338,484
CORPORATE OPERATIONS EXP	1,173,966
TAXES-OTHER THAN INCOME TAXES	123,593
OPERATING EXPENSES	<u>3,989,712</u>
OPERATING INCOME	<u>377,943</u>
INTEREST & DIV INCOME	44,189
INTEREST EXPENSE	325,045
MISCELLANEOUS INCOME	14,066
ALLOWANCE FOR FUNDS USED DURING CONSTRUCTION	6,744
NONREG INCOME	11,323
NONREG EXPENSE	45,369
NON OPERATING INCOME	<u>(294,093)</u>
INTERNET INCOME - OTHER	11,710
INTERNET INCOME - DIAL-UP	36,246
INTERNET INCOME - BROADBAND	470,382
INTERNET INCOME - PON	15,368
INTERNET INCOME - WILD BLUE	160,189
VIDEO REVENUE (DIRECTV)	127,587
VIDEO EXPENSE (DIRECTV)	164,375
INTERNET EXPENSE	829,473
TOLEDO TELENET	<u>(172,365)</u>
NET PROFIT / LOSS	<u><u>(88,515)</u></u>

Toledo Telephone Co., Inc.
Cash Flow Statement
2009

	2009
OPERATING ACTIVITIES	
Net Income	(88,515)
Net Working Capital	(273,066)
*Depreciation	1,135,531
Net cash provided by Operating Activities	773,950
INVESTING ACTIVITIES	
Plant Additions	(567,168)
Vehicles	0
Network Equipment	
Net cash provided by Investing Activities	(567,168)
FINANCING ACTIVITIES	
Long term debt principal pmts	(687,956)
Net cash provided by Financing Activities	(687,956)
Net cash increase for period	(481,175)
Cash at beginning of period	1,222,253
Cash at End of Period	741,078

THE TOLEDO TELEPHONE CO., INC. AND SUBSIDIARIES

Consolidated Balance Sheets

December 31, 2008 and 2007

ASSETS	2008	2007
Current Assets:		
Cash and cash equivalents	\$ 1,222,253	\$ 1,412,811
Accounts receivable, less allowance for doubtful accounts of \$6,070 (\$8,443 in 2007)	691,992	851,273
Marketable securities	875,453	1,330,895
Materials and supplies	95,224	89,808
Prepaid expenses	79,336	102,793
Income tax receivable	219,075	77,431
Deferred income taxes	62,742	-
Total Current Assets	<u>3,246,075</u>	<u>3,865,011</u>
Other Assets and Investments:		
Nonregulated equipment	190,471	145,287
Other investments	<u>772,590</u>	<u>674,409</u>
Total Other Assets and Investments	<u>963,061</u>	<u>819,696</u>
Property, Plant, and Equipment:		
In service	19,479,336	19,019,212
Under construction	<u>259,201</u>	<u>145,584</u>
	19,738,537	19,164,796
Less accumulated depreciation	<u>11,210,483</u>	<u>10,162,206</u>
Property, Plant, and Equipment, net	<u>8,528,054</u>	<u>9,002,590</u>
	<u>\$ 12,737,190</u>	<u>\$ 13,687,297</u>

LIABILITIES AND STOCKHOLDERS' EQUITY	<u>2008</u>	<u>2007</u>
Current Liabilities:		
Current portion of long-term debt	\$ 701,654	\$ 656,446
Accounts payable	23,929	79,978
Accrued expenses	27,088	31,958
Deferred income taxes	<u>-</u>	<u>91,745</u>
Total Current Liabilities	<u>752,671</u>	<u>860,127</u>
Deferred Income Taxes	<u>545,500</u>	<u>516,400</u>
Long-Term Debt	<u>5,431,364</u>	<u>6,103,450</u>
Stockholders' Equity:		
Common stock, \$10 par value, 5,000 shares authorized, 1,274 shares issued and outstanding	12,740	12,740
Retained earnings	6,115,739	6,008,917
Accumulated other comprehensive income (loss)	<u>(120,824)</u>	<u>185,663</u>
Total Stockholders' Equity	<u>6,007,655</u>	<u>6,207,320</u>
	<u>\$ 12,737,190</u>	<u>\$ 13,687,297</u>

THE TOLEDO TELEPHONE CO., INC. AND SUBSIDIARIES

Consolidated Statements of Operations

Years Ended December 31, 2008 and 2007

	<u>2008</u>	<u>2007</u>
Operating Revenues:		
Local network	\$ 490,267	\$ 506,325
Network access	3,845,643	4,229,341
Long-distance	79,777	75,601
Miscellaneous	<u>63,885</u>	<u>65,875</u>
Total Operating Revenues	<u>4,479,572</u>	<u>4,877,142</u>
Operating Expenses:		
Plant specific	869,348	888,914
Plant nonspecific	214,115	316,643
Customer	369,199	398,620
Corporate	1,110,062	993,032
Depreciation and amortization	<u>1,162,777</u>	<u>1,473,242</u>
Total Operating Expenses	3,725,501	4,070,451
Operating Taxes:		
Income taxes	73,178	86,989
Other operating taxes	<u>127,212</u>	<u>167,851</u>
Total Operating Expenses and Taxes	<u>3,925,891</u>	<u>4,325,291</u>
Operating Income	<u>553,681</u>	<u>551,851</u>
Other Income (Expense):		
Interest and dividends	85,918	85,361
Allowance for funds used during construction	2,191	8,870
Nonregulated operations, net	(288,845)	(123,726)
Nonregulated operations - fiber, net	4,463	-
Other income	56,712	342,421
Nonoperating income tax benefit	<u>53,686</u>	<u>4,099</u>
Total Other Income (Expense)	<u>(85,875)</u>	<u>317,025</u>
Income Available for Fixed Charges	467,806	868,876
Fixed Charges - Interest on Long-Term Debt	<u>360,984</u>	<u>380,261</u>
Net Income	<u>\$ 106,822</u>	<u>\$ 488,615</u>

THE TOLEDO TELEPHONE CO., INC. AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income

Years Ended December 31, 2008 and 2007

	<u>2008</u>	<u>2007</u>
Net Income	\$ <u>106,822</u>	\$ <u>488,615</u>
Other Comprehensive Income (Loss):		
Unrealized gains (losses) on marketable securities:		
Unrealized holding gains (losses) arising during the period	(469,236)	33,897
Less reclassification for realized gains and losses included in net income	4,862	265,116
Decrease in deferred taxes	<u>157,887</u>	<u>78,614</u>
Total Other Comprehensive Loss	<u>(306,487)</u>	<u>(152,605)</u>
Total Comprehensive Income (Loss)	<u>\$ (199,665)</u>	<u>\$ 336,010</u>

THE TOLEDO TELEPHONE, CO., INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows

Years Ended December 31, 2008 and 2007

	<u>2008</u>	<u>2007</u>
Cash Flows from Operating Activities:		
Net income	\$ 106,822	\$ 488,615
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,162,777	1,473,242
Nonregulated depreciation	109,383	52,477
Change in deferred taxes	32,500	(80,400)
Gain on sale of marketable securities	(4,862)	(265,116)
Non-cash patronage income received	(16,767)	-
Changes in assets and liabilities:		
Accounts receivable	159,281	(163,914)
Materials and supplies	(5,416)	11,058
Prepaid expenses	23,457	(81,310)
Income tax receivable	(141,644)	(77,431)
Accounts payable	(56,049)	(4,676)
Accrued expenses	(4,870)	7,785
Income taxes payable	-	(4,284)
	<u>1,364,612</u>	<u>1,356,046</u>
Net Cash Provided by Operating Activities		
Cash Flows from Investing Activities:		
Capital expenditures	(688,241)	(976,767)
Purchase of other investments	(84,974)	(35,032)
Proceeds from other investments	3,560	-
Purchase of marketable securities	(800,483)	(1,049,587)
Proceeds from sale of marketable securities	796,413	265,116
Purchase of nonregulated equipment	(154,567)	(147,465)
	<u>(928,292)</u>	<u>(1,943,735)</u>
Net Cash Used by Investing Activities		

THE TOLEDO TELEPHONE CO., INC. AND SUBSIDIARIES

Consolidated Statements of Cash Flows, continued

Years Ended December 31, 2008 and 2007

	<u>2008</u>	<u>2007</u>
Cash Flows from Financing Activities:		
Proceeds from long-term debt	\$ 34,660	\$ 497,386
Payments on long-term debt	<u>(661,538)</u>	<u>(640,141)</u>
Net Cash Used by Financing Activities	<u>(626,878)</u>	<u>(142,755)</u>
Net Decrease in Cash and Cash Equivalents	(190,558)	(730,444)
Cash and Cash Equivalents, beginning	<u>1,412,811</u>	<u>2,143,255</u>
Cash and Cash Equivalents, ending	<u>\$ 1,222,253</u>	<u>\$ 1,412,811</u>
Cash Paid During the Year for:		
Interest	<u>\$ 360,984</u>	<u>\$ 380,261</u>
Income taxes	<u>\$ 128,217</u>	<u>\$ 300,725</u>

**BTOP Public Computer Center and Sustainable Broadband Adoption
Detailed Budget Template**

Easy Grants ID: **5454**
 Applicant: Toledo Telephone Co., Inc.
 Project Title: Toledo/Cowlitz Broadband Initiative

SF-424A Object Class Category	General			Detail					
	Position	Federal Support	Matching Support	Total	# of Positions	Salary	% Time Spent on Project	Quarters Employed	Total
a. Personnel - List position, number of staff, annual salaries, % time spent on project									
Toledo - WA	Technician - On-site computer tech support	\$0.00	\$72,584.00	\$72,584.00	2	\$181,460.00	20%	4.00	\$72,584.00
Toledo - WA	Accounting	\$0.00	\$49,208.00	\$49,208.00	2	\$246,040.00	10%	4.00	\$49,208.00
Toledo - WA	Project Manager	\$0.00	\$39,193.00	\$39,193.00	1	\$391,930.00	10%	4.00	\$39,193.00
Toledo - WA	Marketing Manager	\$0.00	\$15,488.00	\$15,488.00	1	\$154,880.00	10%	4.00	\$15,488.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
		\$0.00	\$0.00	\$0.00					\$0.00
Subtotal		\$0.00	\$176,473.00	\$176,473.00					

b. Fringe Benefits - Include salaries and fringe rate.	Position	Federal Support	Matching Support	Total	# of Positions	Salary	% Time Spent on Project	Quarters Employed	Fringe Rate	Total
Toledo - WA	Technician		\$26,130.00	\$26,130.00	2	\$181,460.00	20%	4.00	36.00%	\$26,130.00
Toledo - WA	Accounting		\$17,715.00	\$17,715.00	2	\$246,040.00	10%	4.00	36.00%	\$17,715.00
Toledo - WA	Project Manager		\$14,109.00	\$14,109.00	1	\$391,930.00	10%	4.00	36.00%	\$14,109.00
Toledo - WA	Marketing Manager		\$5,576.00	\$5,576.00	1	\$154,880.00	10%	4.00	36.00%	\$5,576.00
Subtotal		\$0.00	\$63,530.00	\$63,530.00						

c. Travel - For significant costs, include details such as number and purpose of trips, destinations.	Purpose of Trip	Federal Support	Matching Support	Total	# of Trips	Cost per Trip	Total
Toledo - WA	Technician visit at students home		\$5,000.00	\$5,000.00	2,000	\$2.50	\$5,000.00
				\$0.00		\$2.50	\$0.00
				\$0.00		\$2.50	\$0.00
				\$0.00		\$2.50	\$0.00
Subtotal		\$0.00	\$5,000.00	\$5,000.00			

d. Equipment Costs - List equipment with # of units and unit costs. Distinguish between equipment intended for applicant use versus equipment for the end user.	Equipment Description	Federal Support	Matching Support	Total	#Units	Unit Cost	Total
Applicant Equipment							
	Dell Inspiration 15 Personal Computers	\$374,250.00	\$0.00	\$374,250.00	750	\$499.00	\$374,250.00
	Software for PCs (Microsoft Office Small Business)	\$0.00	\$209,250.00	\$209,250.00	750	\$279.00	\$209,250.00
	DSL CPE	\$29,625.00	\$0.00	\$29,625.00	375	\$79.00	\$29,625.00
	Satellite Broadband CPE	\$74,625.00	\$0.00	\$74,625.00	375	\$199.00	\$74,625.00
User Equipment							
				\$0.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
Subtotal		\$478,500.00	\$209,250.00	\$687,750.00			

e. Supplies - List costs associated with materials/printing, curriculum, translations, and other supplies		Federal Support	Matching Support	Total	#Units (If Applicable)	Unit Cost (If Applicable)	Total
Description							
Community Outreach			\$35,000.00	\$35,000.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
				\$0.00			\$0.00
Subtotal		\$0.00	\$35,000.00	\$35,000.00			

f. Contractual - List contractors with purpose of contract, hourly rate or total fixed rate.		Federal Support	Matching Support	Total	# Hours (If Applicable)	Hourly Rate (If Applicable)	Total Contract
Contractor							
Help Desk of Technical questions			\$59,400.00	\$59,400.00			\$0.00
			\$0.00	\$330,000.00			\$0.00
			\$0.00	\$0.00			\$0.00
			\$0.00	\$0.00			\$0.00
Subtotal		\$0.00	\$59,400.00	\$59,400.00			

g. Construction - If applicable, list construction costs		Federal Support	Matching Support	Total
Description				
				\$0.00
				\$0.00
				\$0.00
				\$0.00
Subtotal		\$0.00	\$0.00	\$0.00

h. Other - List costs associated with grant subrecipients as well as other costs not listed above such as rent, technology (website hosting, internet connection), advertising (TV, radio, online), etc.		Federal Support	Matching Support	Total	#Units (If Applicable)	Unit Cost (If Applicable)	Total
Description							
Broadband internet connection (DLS)		\$539,550.00		\$539,550.00	375	\$1,438.80	\$539,550.00
Satellite Broadband internet connection		\$629,550.00		\$629,550.00	375	\$1,678.80	\$629,550.00
Rent for Educational facilities		\$0.00	\$212,000.00	\$212,000.00		\$0.00	\$0.00
Installation of Broadband Internet connection (DLS)		\$93,750.00		\$93,750.00	375	\$250.00	\$93,750.00
Computer Software Trainer - Classroom Teaching/Training		\$330,000.00		\$330,000.00			\$0.00
Installation of Satellite Broadband internet connection		\$37,125.00		\$37,125.00	375	\$99.00	\$37,125.00
Subtotal		\$1,629,975.00	\$212,000.00	\$1,841,975.00			

I. Total Direct Charges (sum of a-h)	\$2,108,475.00	\$760,653.00	\$2,869,128.00
J. Indirect Charges			\$0.00
Total Eligible Project Costs	\$2,108,475.00	\$760,653.00	\$2,869,128.00
Match Percentage	26.5%		

Explanation of Indirect Charges

Additional Budget Notes

The position categories are averaged by position. Travel includes two home site visits per student with an average round trip of five miles at the federal rate of \$.50 per mile.

