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**U.S. Department of Commerce**  
**Broadband Technology Opportunities Program**  
**Authentication and Certifications**

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1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receive under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

Date

3/15/2010

Authorized Organization Representative Signature

Print Name

Ceray Moore

Title

SVP/COO

## **Biographical Sketch – Leroy Moore, Senior VP/Chief Operating Office Tampa Housing Authority**

Mr. Leroy Moore has worked in the affordable housing arena since 1984. Mr. Moore currently holds the position of Senior Vice-President/Chief Operating Officer with the Housing Authority of the City of Tampa. In this position Mr. Moore oversees all aspects of the Authority's Office of Operations and Real Estate Development including the following departments: Public Housing, Assisted Housing, Programs and Property Services, Contracts and Procurement, MIS, Related Entities, Development & Strategic Planning; Modernization & Construction Services; Homeownership & Economic Development; and Energy Services & Special Projects

Mr. Moore has been employed at the Tampa Housing Authority (THA) since May 1998. Prior to joining THA, Mr. Moore operated his own management consulting firm providing professional services to Public and Indian Housing Authorities throughout the country. Mr. Moore has held Director level positions in a number of Authorities including Memphis, Peoria, Oakland, and Atlanta. Additionally he held the position of Project Director for Borrell Technology Incorporated under contract with U.S. Department of Housing and Urban Development (HUD) to provide professional services to the Court appointed Receiver for the District of Columbia Housing Authority in Washington DC. Mr. Moore remains very active both in professional organizations nationwide and community organizations throughout Tampa. Past Member affiliations have included: Leadership Oakland; Construction Specifications Institute; and Big Brothers of America. Current Professional Memberships and affiliations include: Urban Land Institute, ULI Affordable Housing Council (Council Member), West Tampa Community Development Corporation (Founding member of Board of Directors), Greater Tampa Chamber of Commerce Minority Business Consortium (Chairman), Greater Tampa Chamber of Commerce Education, Employment & Economic Development (sub-committee member), National Association of Home Builders, National Contract Management Association, National Association of Redevelopment Officials, Florida Association of Housing and Redevelopment Officials, National Association of Local Housing Finance Authorities and Florida Association of Local Housing Finance Authorities.

## STEPHANIE T. BROWN

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### PROFESSIONAL EXPERIENCE:

#### **Director, Program and Property Services**

**July 9, 1997 - Present**

**The Housing Authority of the City of Tampa**

**Tampa, Florida**

- Responsible for the supervision and implementation of supportive services for over the Tampa Housing Authority's approximately 2,500 public housing units, family and elderly sites.
- Coordinate all of the grant-funded programs and activities for the Tampa Housing Authority's residents. ROSS Grant (Elderly & Family), CSBG Grant, Summer Grant Programs for Youth, HOPE VI (Community & Supportive Services Grant), Resident Council (Resident Participation Funds)
- Responsible for the a budget of more than \$1,500,000 for all of the above grants
- Prepares and distributes information regarding resident services programs to the residents, stakeholders and the community-at-large.
- Responsible for determining the feasibility of developing new programs through grant opportunities available from HUD, other governmental agencies, and private foundations.
- Prepares written weekly and monthly reports that assess the department's progress with grants, supportive services, and resident leadership in relation to the accomplishment and achievement of its goals and objectives.
- Responsible for the general welfare and health of residents residing in public housing and responsible for the implementation, budgets, administering and monitoring the activities for all programs.
- Represents the Tampa Housing Authority on county boards and community projects.
- Responsible for training activity for the residents that include life skills, job-training skills, and basic computer skills.
- Responsible for administering leadership training opportunities and workshops for resident councils at all public housing sites, attend all Resident Council meetings, act as the liaison for all resident issues and concerns, and responsible for all resident requests and budgets.
- Responsible for the health and service activities at two (2) full service clinics on two senior public housing developments for the housing authority.
- Responsible for conducting the resident need assessments when feasible at THA public housing sites.
- Responsible for the activity of the THA Neighborhood Networks Center.
- Provide supervision for fifteen (15) department staff members.
- Responsible for coordinating a community-policing program with the St. Petersburg Police Department as well as developing a health awareness program including WIC with the County Public Health Department.
- Responsible for supervision for the Family Self-Sufficiency program and Youth Sports program.
- Responsible for complete development and implementation of St. Petersburg Housing Authority first Computer Learning Center.
- Supervision for nine (9) department staff members.

### EDUCATION AND EXPERIENCE

**B.A., Business Administration, 1976 CLARK UNIVERSITY Atlanta, Georgia**

- Thirteen (13) years experience with progressive advancement and responsibility in the public housing field; coordination and direction of a multi-purpose department with extensive management and supervisor experience.
- Attendance at numerous public housing seminars and presentations on various subjects of great importance to the delivery of quality services to public housing residents.

Other positions and experience available.

# KEVIN S. JANES

(shortened to one-page)

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## **CAREER SYNOPSIS:**

Over 25 years of IT experience and a personal passion for technology. Responsible for developing, managing, maintaining and executing all aspects of technology. Management experience with diverse skills in relationship building, liaison, local and state government, application development, project management, data warehousing, analysis, networking, and security. Results-oriented team leader adept at problem solving and crisis management, and managed risk taking. Strong listening, communication and interpersonal skills, with boardroom experience.

### **2004 to Present Tampa Housing Authority - Tampa, FL, Director of Information Technology**

The Tampa Housing Authority is a federally funded agency providing affordable housing with 18 locations. An agency using 10 year old technology needed my leadership to provide a vision, plan, and direction. With the implementation of high-speed point to point wireless, call center, unified messaging, VoIP, and renegotiating contracts our communication costs were down 35% and productivity was increased.

Responsibilities include management of data center, application and web development, network operations, communications, and support. These areas lacked necessary mentoring and team spirit which I provided. These are now highly productive groups of technology professionals.

### **2002 to 2004 - Independent Consultant**

Specializing in business analysis, review and design of infrastructure, operational improvements, and cost reduction. Presentations to senior management and Board officers. Vendor evaluation, RFP development, RFP response and contract review. Program and project management, software engineering practices, security and networking (voice and data) promoting the cost saving use of new communication and technologies.

### **1989 to 2002 Florida Association of Realtors® - Orlando, FL, Vice President of Information Technology**

The Florida Association of Realtors® is the largest professional trade association in Florida, and the leading provider of integrated software, data & research solutions, and support services for the real estate professional. Supporting services include technical and legal "Help Line", technical and business consulting, education, monthly print magazine, legislative lobbying, and conventions/meeting services. Over 200,000 professionals nationwide use the technical products and data/research services.

As a loyal member of the management team and advisor to the Executive Vice President (CEO), I provided the vision and management for all technology efforts, and leadership to the Information Technology Group. I monitored marketplace trends, interacted with state and local government, managed product research & development, along with providing the management for the data center, application development, consulting, and support teams.

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## **EDUCATION, SKILLS:**

Computer Science, Business / Penn State University - New Kensington, PA.

Master's, Application Development / Oracle Education - Redwood Shores, CA.

**Environments:** Web, Client/Server, N-Tier middleware, Open systems, Citrix, Intranet, Internet

**Operating Systems:** Microsoft (all versions client and server), UNIX, Solaris, AS/400, DOS, MAC, Palm

**Languages:** ASP, Java, J2EE, Servlets, XML, HTML, DHTML, C++, VB, PL/SQL, SQL, FORTRAN, BASIC, PERL

**Database:** Oracle (UNIX & NT), MS SQL Server, Stored Procedures

**Applications:** Great Plains, Microsoft, ESRI/GIS, Veritas, MS SMS, CRM/CIM, Symposium, CallPilot, Crystal Reports

**Development/tools:** Oracle developer suite, MS Visual Studio, .NET, MS Project, Visio

**Software Design & Development Methodologies:** Full SDLC, Waterfall, Spiral, Object-Oriented Design, Rapid Application Development (RAD), Case/Scenario modeling & specification

**Standards:** Software Engineering Institute's Capability Maturity Model (SEI CMM), ISO9000

**Networking:** LAN, WAN, SAN, Wireless, Ethernet, Frame Relay, ATM, DNS, DHCP, T1/T3, ISDN, TCP/IP, Security/Firewall, Cisco, 3Com

**Telecommunications:** Nortel® and NEC PBX's, VoIP, IVR, DSU/CSU, ACD



**CHERRIE J. SMITH**

**HIGHLIGHTS OF QUALIFICATIONS**

**COMPUTER INFORMATION TECHNOLOGY** with over 10 years of work experience combined in the Windows /NT environment and 7 years in the UNIX environment working in an advanced computerized environment requiring high level security access. In my positions I have been the main focal point in the offices providing troubleshooting and systems support for the division personnel. This support includes, but not limited to; software/hardware installs, system configurations, LAN/WAN support and TCP/IP network support.

**NT Network Specialist**  
**Avaya/IEX Total View**  
**CentreVu Supervisor 9.0**  
**Nice System**  
**Siebel System**  
**PICK**  
**Microsoft Office Training**  
**Windows XP**

**Desktop Support for Windows NT and MS SQL Server**  
**Web Reporting /Crystal Reports**  
**LAN/WAN Administrator**  
**MS SQL Programmer/DBA**  
**Novell NetWare 5.0**  
**Network Troubleshooting**  
**Website maintenance, page layout, design, and implementation**  
**Hardware Software Support**

**EXPERIENCE**

**Program Coordinator, Training and Development (September 2004 to present)**  
**City of Tampa Housing Authority, Tampa, Florida**

- Conducts training classes by presenting job-specific, company-specific, and generic software applications and personal computer classes.
- Assessing training requirements, formulating and preparing training objectives, agendas, and training materials.
- Conducting on-site, small and large group training sessions.
- Serving as the company's application expert.
- Providing expertise in software systems and facilitating a variety of application training workshops.
- Maintaining current knowledge of all current and future applications and presenting new functionality training.
- Develop training materials and lesson plans as well as update existing materials.
- Develop programs and services to include Adult Basic Education, America Reads, cultural enrichment, and counseling, tutoring, and mentoring with emphasis on education, physical and mental health, economic development, and community revitalization.
- Responsible for the recruitment of public housing residents for the purpose of encouraging them to take continuing education programs in the center and personal enrichment courses.
- Promote self-sufficient by improving their employability through workshops on Job Readiness and connecting residents with people and resources within the community.
- Ensures operation of equipment; troubleshooting malfunctions; calling for repairs; maintaining inventories of manuals and support materials; evaluating new equipment and techniques.
- Responsible for designing computer training manuals, user guide and support material by identifying and describing information needs.
- Enhancement of training materials, processes, and documentation as needed.
- Administer and grade paper evaluations for new hire classes and evaluations for continuing education classes.

- Strong ability to master the features of new products and gain expertise in the industry.

#### **Internet Response Manager, General Motors, Tampa Florida (July 2001 – July 2004)**

- Responsible for the development / test and production environments for Internet Response System.
- Monitored the activity of inbound telephone calls and make timely decisions on adjustments and changes in the call flow and routing required to meet established service level goals.
- Evaluated service level standards and forecast staffing levels based on historical data and analysis of trends in customer inquiries and responses and current marketing and program cycles.
- Recognized as a strong team leader in assisting with email challenges and working with the Detroit team on solutions to challenges faced with non-deployment of customer's emails through the Siebel System.
- Administered quality analysis monitoring to ensure high level of communication skills are maintained in developing strong customer relationships.

#### **MIS Manager, Success Events International, Tampa Florida (October 2000 – May 2001)**

- Reviewed and evaluated technical literature and other information to identify changes and trends in the industry, developed strategies to present for executive approval and implementation of approved plans.
- Maintained performance and system upgrades for all local area networks and file servers
- Maintained and reviewed reports on computers and peripheral equipment production, malfunction, and maintenance to determine costs and impact, and address problems.
- Supported large databases in various formats.
- Monitored data integrity, security of mainframe and server systems while analyzing tests resulting in recommendation to correct actions.
- Provided statistical programming and analysis of data collected from active and passive surveillance systems.
- Developed, implemented, and evaluated company's Information Systems Policies to ensure data accuracy, security, and legal and regulatory compliance.
- Lead manager in negotiating contracts with consultants, technical personnel, and vendors for services.
- Provided support to end-users both internally and externally in coordination with Technical Applications Support.
- Managed computer operation scheduling, backup, storage, and retrieval functions.

#### **Sr. Account Representative, Custom Cable Industries, Tampa Florida (September 1999 – October 2001)**

- Provided leadership to cross-functional teams: AT&T Global Services and IBM, with network cables.
- Planned annual revenue by product line with knowledge of cable development
- Maintained problem ownership and accountability.
- Cable technical support, performing desired changes in service and other account transactions.

#### **Marketing Account Representative, Xerox, Sarasota Florida (April 1997 – February 1998)**

- Managed existing accounts in Central Florida territory.
- Marketed Xerox clients with full line of products, services and software solutions in a designated vertical market.
- Provided current customers with updates on new technology that would enhance their business needs.
- Achieved sales targets for new business goals.
- Educated customer in cost saving machines to add value and profit for the company.
- Designed forecasts and revenue charts monthly on activity in territory along with strategic planning and execution of printing solutions within an account.

<b>EDUCATION</b>
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Hillsborough Community College, Tampa, FL  
Certification in progress- Microsoft Certified Systems Administrator 2003

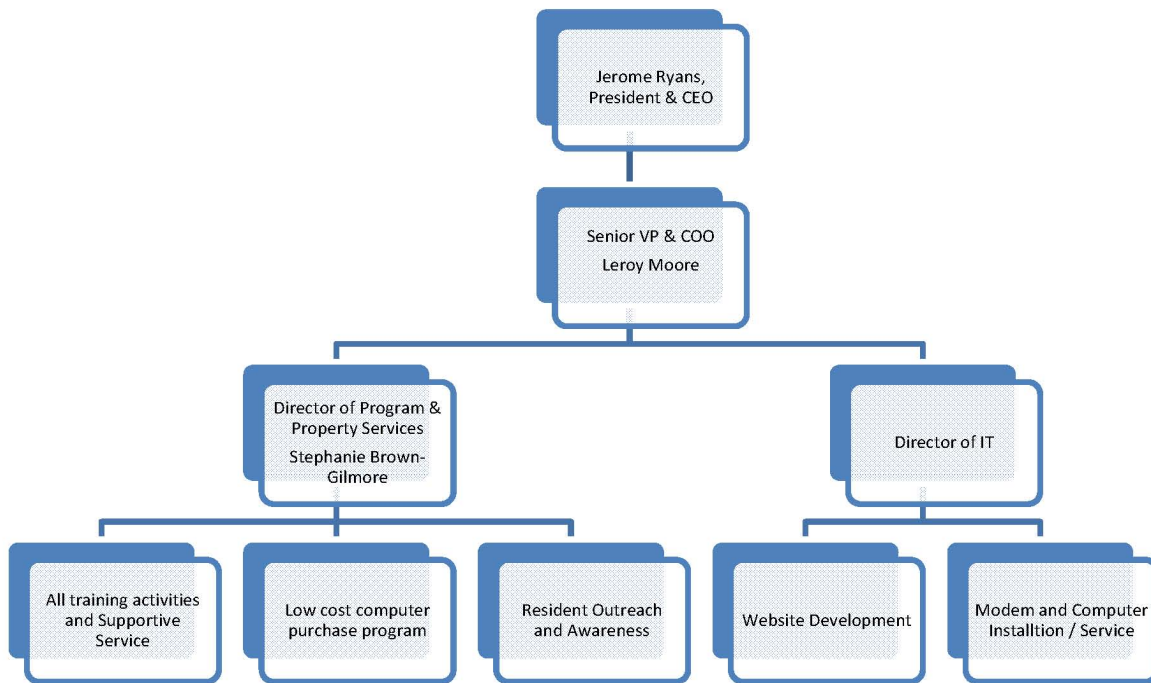
Remington College, Tampa, FL  
Associate of Science Computer Network Engineer, Technology 2001

Xerox University, Leesburg, VA  
Certified Cultural Diversity/ Marketing and Sales 1991

Florida Memorial College, Miami, FL  
Criminology/ Psychology 1989

## F. 31. Organizational Chart

### AccessALL Tampa Project Organization Chart





**Sustainable Broadband Adoption Project - Year 1**

AccessALL Tampa

	Grant	Match	
<b>PERSONNEL</b>			
Leroy Moore, Vice President and COO (0.10 FTE)	0	13651	
Stephanie Brown-Gilmore, Director of Program & Property Services (0.10 FTE)	0	8300	
Kevin Janes, Director of Information Technology (0.25 FTE) (Broadband Proj Coord)	0	27,625	
Cherrie Smith (A+1 Certification Trainer - 75 residents per year)	0	4,060	
<b>TOTAL STAFF</b>	<b>0</b>	<b>53636</b>	53636
<b>FRINGE BENEFITS (32% of baseline salary)</b>			
Leroy Moore, Vice President and COO (0.10 FTE)	0	4,368	
Stephanie Brown-Gilmore, Director of Resident Services (0.10 FTE)	0	2656	
Kevin Janes, Director of Information Technology (0.25 FTE) (Broadband Proj Coord)	0	8840	
Cherrie Smith (A+1 Certification Trainer)	0	1,299	
<b>TOTAL FRINGE</b>	<b>0</b>	<b>17,164</b>	17163.52
<b>TRAVEL</b>			
N/A			
<b>EQUIPMENT</b>			
Steel Framed LCD Panel PC - Computer Kiosk (513 @ \$1,544)	<u>792,500</u>	<u>0</u>	
<b>TOTAL EQUIPMENT</b>	<b>792,500</b>	<b>0</b>	792,500
<b>SUPPLIES</b>			
Printing (instructional materials/flyers)	0	5500	
Office supplies (printer ink, paper, misc)	0	1200	
Computer Chair (513 @ \$90)	<u>0</u>	<u>46,170</u>	
<b>TOTAL SUPPLIES</b>	<b>0</b>	<b>52870</b>	52,870
<b>CONTRACTUAL</b>			
Broadband Service - Year 1 (\$18.35 per mo/per household) (Bright House Networks)	755,286	0	

Bright House Networks - modem - \$50 x 3,430	171,500		
Computer Mentors (Nonprofit Organization) (390 individuals trained per year)			
- 6 hour Web 1.0 - Adult Quick Start Curriculum (20 classes, 15 residents per class, \$600 per class)	12,000		
- 30 hour - Microsoft Unlimited Potential Curriculum (6 classes , 15 residents per class, \$3,000 per class)	18,000		
<b>TOTAL CONTRACTUAL</b>	<b>956,786</b>	<b>0</b>	<b>956,786</b>

## CONSTRUCTION

Steel framed LCD Panel PC/Computer Kiosk Wall Preperation (513 @ \$200)	0	102,600	
Steel framed LCD Panel PC/Computer Kiosk Insfrastructure (513 @ \$150)	0	76,950	
Computer Shelf (513 @ \$75)	0	<u>38,475</u>	
<b>TOTAL CONSTRUCTION</b>	<b>0</b>	<b>218025</b>	<b>218025</b>

## OTHER

Refurbished Computer Program - 500 at \$50 (residents to pay \$75 each for a total price of \$125)	25000		
Job Creation Initiative - 6 jobs Year 1 @ \$1,800 investment per	10800		
Website Development - Resident Services Website / Access to partners and services	5000		
Hillsborough Technical Education Centers (job training, computer classes and computer certification exams)		72685	
Tampa Bay Workforce Alliance (training, job placement, resource center)		3,000	
Center for Affordable Homeownership (Computer Lab/Training Facility)		4,800	
Computer Mentors Group Inc. (Microsoft software - 1,000 computers in computer purchase program)		80,000	
Computer Mentors Group Inc. (Match for Job Creation Initiative - 2 jobs Year 1 @1,800		3,600	
REY Enterprises, LLC (Match for Job Creation Initiative - 2 jobs Year 1 @ \$1,800		3,600	
Interface Network Systems (Match for Job Creation Initiative - 2 jobs Year 1 @ \$1,800)		3,600	
Boys & Girls Clubs (Youth Computer Labs and facilities)		8,333	
Hillsborough County Department of Health		335	
YMCA (Youth and Adult Programming/Self Sufficiency, Health and computers)		286,667	
Precious Bundles (On the job training, employment, child care)		177,340	
We Care Services, Inc. (Health Care)		520,000	
Hillsborough County Head Start/Early Heat Start (\$78.40 per month x 2 centers)		1,882	
Hillsborough Area Regional Transit Authority (HART) - (travel training - job search & placement activities)		5,000	
Hillsborough County Health & Social Services Department (supportive services)		27,000	
Training support for Maintenance of Broadband (MOB) Squad	0	15,000	
Resident Outreach, Marketing, Awareness	0	15,000	
<b>TOTAL OTHER</b>	<b>40800</b>	<b>1227842</b>	<b>1268642</b>

Indirect Charges -- Administrative - 5% of salary

0 3,540

TOTAL PROGRAM COSTS

1,790,086 1,573,077 3,363,163

## Sustainable Broadband Adoption Project - Year 2

AccessALL Tampa

	Grant	Match	
<b>PERSONNEL</b>			
Leroy Moore, Vice President and COO (0.10 FTE)	0	13651	
Stephanie Brown-Gilmore, Director of Program & Property Services (0.10 FTE)	0	8300	
Kevin Janes, Director of Information Technology (0.25 FTE) (Broadband Proj Coord)	0	27,625	
Cherrie Smith, A+1 Certification Trainer (0.10 FTE) - 75 students per year	0	4,060	
		0	
		<u>0</u>	
<b>TOTAL STAFF</b>	<b>0</b>	<b>53636</b>	53636
<b>FRINGE BENEFITS (32% of baseline salary)</b>			
Leroy Moore, Vice President and COO (0.10 FTE)	0	4,368	
Stephanie Brown-Gilmore, Director of Resident Services (0.10 FTE)	0	2656	
Kevin Janes, Director of Information Technology (0.25 FTE) (Broadband Proj Coord)	0	8840	
Cherrie Smith, A+1 Certification Trainer (0.10 FTE) - 75 students per year	0	1,299	
<b>TOTAL FRINGE</b>	<b>0</b>	<b>17,164</b>	17163.52
<b>TRAVEL</b>			
N/A			
<b>EQUIPMENT</b>			
	<u>0</u>	<u>0</u>	
<b>TOTAL EQUIPMENT</b>	<b>0</b>	<b>0</b>	0
<b>SUPPLIES</b>			
Printing (instructional materials/flyers)	0	5500	
Office supplies (printer ink, paper, misc)	0	1200	
<b>TOTAL SUPPLIES</b>	<b>0</b>	<b>6700</b>	6,700
<b>CONTRACTUAL</b>			



Broadband Service - Year 1 (\$18.35 per mo/per household)	755,286	0	
Computer Mentors (Nonprofit Organization)			
- 6 hour Web 1.0 - Adult Quick Start Curriculum (20 classes, 15 residents per class, \$600 per class)	12,000	0	
- 30 hour - Microsoft Unlimited Potential Curriculum (6 classes , 15 residents per class, \$3,000 per class)	18,000	0	
<b>TOTAL CONTRACTUAL</b>	<b>785,286</b>	<b>0</b>	<b>785,286</b>

## CONSTRUCTION

<b>TOTAL CONSTRUCTION</b>	<b>0</b>	<b>0</b>	<b>0</b>
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## OTHER

Refurbished Computer Program - 500 at \$50 (residents to pay \$75 each for a total price of \$125)	25000		
Job Creation Initiative - 6 jobs Year 2 @ \$1,800 investment per	10800		
Hillsborough Technical Education Centers (job training, computer classes and computer certification exams)		72685	
Tampa Bay Workforce Alliance (training, job placement, resource center)		3,000	
Center for Affordable Homeownership (Computer Lab/Training Facility)		4,800	
Computer Mentors Group Inc. (Microsoft software for 1,000 computers in computer purchase program)		80,000	
Computer Mentors Group Inc. (Match for Job Creation Initiative - 2 jobs Year 2 @ \$1,800)		3,600	
REY Enterprises, LLC (Match for Job Creation Initiative - 2 jobs Year 2 @ \$1,800)		3,600	
Interface Network Systems (Match for Job Creation Initiative - 2 jobs Year 2 @ \$1,800)		3,600	
Boys & Girls Clubs (Youth Computer Labs and facilities)		8,333	
YMCA (Youth and Adult Programming/Self Sufficiency, Health and computers)		286,667	
Precious Bundles (On the job training, employment, child care)		177,340	
We Care Services, Inc. (Health Care)		520,000	
Hillsborough County Head Start/Early Head Start (\$78.40 per month x 2 centers)		1,882	
Hillsborough County Health & Social Services Department (supportive services)		27,000	
Training support for Maintenance of Broadband (MOB) Squad	0	15,000	
Resident Outreach, Marketing, Awareness	0	15,000	
<b>TOTAL OTHER</b>	<b>35800</b>	<b>1222507</b>	<b>1258307</b>

<b>Indirect Charges -- Administrative - 5% of salary</b>	<b>0</b>	<b>3,540</b>	
<b>TOTAL PROGRAM COSTS</b>	<b>821,086</b>	<b>1,303,547</b>	<b>2,124,633</b>

### Sustainable Broadband Adoption Project - Year 3

AccessALL Tampa

	Grant	Match	
<b>PERSONNEL</b>			
Leroy Moore, Vice President and COO (0.10 FTE)	0	13651	
Stephanie Brown-Gilmore, Director of Program & Property Services (0.10 FTE)	0	8300	
Kevin Janes, Director of Information Technology (0.25 FTE) (Broadband Proj Coord)	0	27,625	
Cherrie Smith, A+1 Certification Trainer (0.10 FTE) - 75 students per year	0	4,060	
		0	
		<u>0</u>	
<b>TOTAL STAFF</b>	<b>0</b>	<b>53636</b>	53636
<b>FRINGE BENEFITS (32% of baseline salary)</b>			
Leroy Moore, Vice President and COO (0.10 FTE)	0	4,368	
Stephanie Brown-Gilmore, Director of Resident Services (0.10 FTE)	0	2656	
Kevin Janes, Director of Information Technology (0.25 FTE) (Broadband Proj Coord)	0	8840	
Cherrie Smith (A+1 Certification Trainer - 75 students	0	1,299	
<b>TOTAL FRINGE</b>	<b>0</b>	<b>17,164</b>	17163.52
<b>TRAVEL</b>			
N/A			
<b>EQUIPMENT</b>			
	<u>0</u>	<u>0</u>	
<b>TOTAL EQUIPMENT</b>	<b>0</b>	<b>0</b>	0
<b>SUPPLIES</b>			
Printing (instructional materials/flyers)	0	5500	
Office supplies (printer ink, paper, misc)	0	1200	
<b>TOTAL SUPPLIES</b>	<b>0</b>	<b>6700</b>	6,700
<b>CONTRACTUAL</b>			

Broadband Service - Year 1 (\$18.35 per mo/per household)	755,286	0	
<b>TOTAL CONTRACTUAL</b>	<b>755,286</b>	<b>0</b>	755,286
<b>CONSTRUCTION</b>			
<b>TOTAL CONSTRUCTION</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>OTHER</b>			
Hillsborough Technical Education Centers (job training, computer classes and computer certification exams)		72685	
Tampa Bay Workforce Alliance (training, job placement, resource center)		3,000	
Center for Affordable Homeownership (Computer Lab/Training Facility)		4,800	
Boys & Girls Clubs (Youth Computer Labs and facilities)		8,333	
YMCA (Youth and Adult Programming/Self Sufficiency, Health and computers)		286,667	
Precious Bundles (On the job training, employment, child care)		177,340	
We Care Services, Inc. (Health Care)		520,000	
Hillsborough County Head Start/Early Head Start (\$78.40 per month x 2 centers)		1,882	
Hillsborough County Health & Social Services Department (supportive services)		27,000	
Training support for Maintenance of Broadband (MOB) Squad	0	15,000	
Resident Outreach, Marketing, Awareness	0	15,000	
<b>TOTAL OTHER</b>	<b>0</b>	<b>1131707</b>	1131707
<b>Indirect Charges -- Administrative - 5% of salary</b>	<b>0</b>	<b>3,540</b>	
<b>TOTAL PROGRAM COSTS</b>	<b>755,286</b>	<b>1,212,747</b>	1,968,033

## **BTOP Public Computer Center and Sustainable Broadband Detailed Budget**

Please complete the Detailed Budget, breaking out individual line items under each category heading (add rows to each section as necessary to accommodate your line items). Please ensure line item total columns in the "General" and "Detail" sections are equal for each line item (a cell with a yellow highlight indicates an inconsistency). Also, you may utilize the provided space for additional notes, if desired (there is also a Budget Narrative question in the application in which you will provide narrative detail on this budget).

Specifics needed for each cost category line item:

**Personnel:** For each position, list the number of positions, the location or geography of position, the job/task responsibilities for the position, the annual salary, and the percent of time a person filling the position will spend working on the proposed BTOP project. For lines with more than one position, the Quarters Employed field should represent number of quarters per person (*e.g.*, for two employees each working for one year, Quarters Employed should be 4 rather than 8).

**Fringe:** For each position, note the number of positions, the annual salary, the percent of time a person filling this position will spend working on the proposed BTOP project, and the fringe rate applicable to the position. For lines with more than one position, the Quarters Employed field should represent number of quarters per person (*e.g.* for two employees each working for one year, Quarters Employed should be 4 rather than 8).

**Equipment:** List all equipment units required for the project and provide program purpose. For each line item, note the number of units and the unit cost. The multiple of these two factors will yield the total for that line item. For example, an Applicant planning to buy 100 laptops at \$500/laptop would have a total line item cost of \$50,000. Again, although unit costs may include cents, once multiplied by the number of units, the result must be rounded to the nearest whole dollar. Clearly separate Applicant equipment and user equipment, as indicated in the detailed budget template. When providing the unit cost indicate whether the unit cost has been impacted by a discount and for software equipment list specific package names.

**Travel:** For each trip list the program purpose of the trip, destination city and the number of people traveling. For each line item (*e.g.*, trip), note the number of trips and the cost per trip. The multiple of these two factors will yield the total for that line item. For example, if the Applicant was accounting for 10 trips at \$25 per trip, the total cost would be \$250. The cost per trip should be justified on its own, *not* derived by dividing the line item total by the number of trips. Such a calculation will prompt further inquiry from the reviewers about justification for the trip cost. Rather, the *total* trip cost should be derived from the number of trips *times* the justifiable cost per trip.

**Supplies:** Separate supplies by item type, describing the program purpose or use. For each line item, note the number of units and the unit costs. The multiple of these two factors will yield the total for that line item. For example, an Applicant planning to buy 20 boxes of printer paper at \$30/box would have a total line item cost of \$600. Again, although unit costs may include cents, once multiplied by the number of units, the result must be rounded to the nearest whole dollar.

**Other:** Separate item types; for awareness program cost items, such as ads, separate ad types (radio, newspaper, etc) and include geography in which they will run.

**Contractual:** For each line item, identify the contractor and note the number of contracted hours of service.



and hourly rate, if applicable. For example, an Applicant planning to hire a technology consultant for 100 hours at a rate of \$40/hour would have a total line item cost of \$4,000.

Indirect: Provide the indirect rate and basis used. In the space provided at the bottom of the page, briefly explain the calculation used to derive the indirect costs (including the indirect rate and basis, if included in the basis). If a negotiated indirect cost rate agreement exists and is being used, please identify the cognizant agency.

The category subtotals for this Detailed Budget should correspond to the data provided in your SF-424A, and both the SF-424 budget and this Detailed Budget should match the Federal Grant Request and Total Match Amount provided on the Project Budget page of the application. Please review both budget uploads, the budget narrative in the application, and the Project Budget page for consistency before submitting the application. If you are submitting a PCC project with a SF-424C instead of an SF-424A, the sections of this Detailed Budget will not align directly with the categories of the SF-424C, but you should complete this Detailed Budget, allocating costs to the appropriate cost categories.

The data provided via this template will be subject to automated processing. Applicants are therefore required to provide this upload as an Excel file, and not to convert it to a PDF prior to upload. Additionally, applicants should not modify the format of this file.

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**BTOP Public Computer Center and Sustainable Broadband Adoption  
Detailed Budget Template**

Easy Grants ID:  
Applicant:  
Project Title:

SF-424A Object Class Category		General			Detail					
a. Personnel - List position, number of staff, annual salaries, % time spent on project		Position	Federal Support	Matching Support	Total	# of Positions	Salary	% Time Spent on Project	Quarters Employed	Total
Leroy Moore		Sr. VP/COO	\$0.00	\$40,953.00	\$40,953.00	1	\$136,510.00	10%	12.00	\$40,953.00
Stephanie Brown-Gilmore		Director, Program Services	\$0.00	\$24,900.00	\$24,900.00	1	\$83,000.00	10%	12.00	\$24,900.00
Kevin Janes		Director IT - AccessALL Director	\$0.00	\$82,875.00	\$82,875.00	1	\$110,500.00	25%	12.00	\$82,875.00
Cherrie Smith		A+1 Trainer	\$0.00	\$4,060.00	\$4,060.00	1	\$40,600.00	10%	12.00	\$12,180.00
<b>Subtotal</b>			\$0.00	\$152,788.00	\$152,788.00					

b. Fringe Benefits - Include salaries and fringe rate.		Position	Federal Support	Matching Support	Total	# of Positions	Salary	% Time Spent on Project	Quarters Employed	Fringe Rate	Total
		Sr. VP/COO	\$0.00	\$13,104.00	\$13,104.00	1	\$136,510.00	10%	12.00	32.00%	\$13,104.96
		Director, Programs	\$0.00	\$7,968.00	\$7,968.00	1	\$83,000.00	10%	12.00	32.00%	\$7,968.00
		Director, IT - AccessALL Director	\$0.00	\$26,520.00	\$26,520.00	1	\$110,500.00	25%	12.00	32.00%	\$26,520.00
		Cherrie Smith	\$0.00	\$3,897.00	\$3,897.00	1	\$40,600.00	10%	12.00	32.00%	\$3,897.60
<b>Subtotal</b>			\$0.00	\$51,489.00	\$51,489.00						

c. Travel - For significant costs, include details such as number and purpose of trips, destinations.		Purpose of Trip	Federal Support	Matching Support	Total	# of Trips	Cost per Trip	Total
					\$0.00			\$0.00
					\$0.00			\$0.00
					\$0.00			\$0.00
					\$0.00			\$0.00
<b>Subtotal</b>			\$0.00	\$0.00	\$0.00			

d. Equipment Costs - List equipment with # of units and unit costs. Distinguish between equipment intended for applicant use versus equipment for the end user.		Equipment Description	Federal Support	Matching Support	Total	#Units	Unit Cost	Total
<b>Applicant Equipment</b>					\$0.00			
		Steel Framed LCD Panel PC - Computer Kiosk (513 @ \$1,500)			\$0.00			\$0.00
					\$0.00			\$0.00
					\$0.00			\$0.00
<b>User Equipment</b>					\$0.00			\$0.00
		Steel Framed LCD Panel PC -	\$792,500.00	\$0.00	\$792,500.00	513	\$1,544.83	\$792,497.79
					\$0.00			\$0.00
					\$0.00			\$0.00
					\$0.00			\$0.00
<b>Subtotal</b>			\$792,500.00	\$0.00	\$792,500.00			

e. Supplies - List costs associated with materials/printing, curriculum, translations, and other supplies		Description	Federal Support	Matching Support	Total	#Units (If Applicable)	Unit Cost (If Applicable)	Total
		Computer Chairs	\$0.00	\$46,170.00	\$46,170.00	513	\$90.00	\$46,170.00



	Printing / Office Supplies	\$0.00	\$20,100.00	\$20,100.00			\$20,100.00
				\$0.00			\$0.00
				\$0.00			\$0.00
	<b>Subtotal</b>	<b>\$0.00</b>	<b>\$66,270.00</b>	<b>\$66,270.00</b>			

<b>f. Contractual</b> - List contractors with purpose of contract, hourly rate or total fixed rate.	<b>Contractor</b>	<b>Federal Support</b>	<b>Matching Support</b>	<b>Total</b>	<b># Hours (If Applicable)</b>	<b>Hourly Rate (If Applicable)</b>	<b>Total Contract</b>
	Bright House - Internet Service 18.35 x 3430	\$2,265,858.00	\$0.00	\$2,265,858.00			\$2,265,858.00
	Bright House -Modems/Installations	\$171,500.00	\$0.00	\$171,500.00			\$171,500.00
	Computer Mentors	\$60,000.00	\$0.00	\$60,000.00			\$60,000.00
				\$0.00			\$0.00
	<b>Subtotal</b>	<b>\$2,497,358.00</b>	<b>\$0.00</b>	<b>\$2,497,358.00</b>			

<b>g. Construction</b> - If applicable, list construction costs	<b>Description</b>	<b>Federal Support</b>	<b>Matching Support</b>	<b>Total</b>
	Steel framed LCD Panel PC/Computer Kiosk Wall Preparation (513 @ \$200)	\$0.00	102,600	\$102,600.00
	Steel framed LCD Panel PC/Computer Kiosk Infrastructure (513 @ \$150)	\$0.00	76,950	\$76,950.00
	Computer Shelf (513 @ \$75)	\$0.00	38,475	\$38,475.00
				\$0.00
	<b>Subtotal</b>	<b>\$0.00</b>	<b>\$218,025.00</b>	<b>\$218,025.00</b>

<b>h. Other</b> - List costs associated with grant subrecipients as well as other costs not listed above such as rent, technology (website hosting, internet connection), advertising (TV, radio, online), etc.	<b>Description</b>	<b>Federal Support</b>	<b>Matching Support</b>	<b>Total</b>	<b>#Units (If Applicable)</b>	<b>Unit Cost (If Applicable)</b>	<b>Total</b>
	Low income computer purchase initiative	\$50,000.00	\$0.00	\$50,000.00	1,000	\$50.00	\$50,000.00
	Job Creation	\$21,600.00	\$21,600.00	\$43,200.00			\$21,600.00
	Website Development	\$5,000.00	\$0.00	\$5,000.00			\$5,000.00
	Services / Partners	\$0.00	\$3,560,456.00	\$3,560,456.00			\$0.00
	<b>Subtotal</b>	<b>\$76,600.00</b>	<b>\$3,582,056.00</b>	<b>\$3,658,656.00</b>			

<b>i. Total Direct Charges (sum of a-h)</b>	<b>\$3,366,458.00</b>	<b>\$4,070,628.00</b>	<b>\$7,437,086.00</b>
<b>j. Indirect Charges</b>	<b>\$0.00</b>	<b>\$10,620.00</b>	<b>\$10,620.00</b>
<b>Total Eligible Project Costs</b>	<b>\$3,366,458.00</b>	<b>\$4,081,248.00</b>	<b>\$7,447,706.00</b>
<b>Match Percentage</b>	<b>54.8%</b>		

Explanation of Indirect Charges

Additional Budget Notes

This form will not allow me to add lines. Attaching an additional Excel spreadsheet with information in supplemental section with detail. It will not unprotect.



# United States Senate

WASHINGTON, DC 20510-0905

BILL NELSON  
FLORIDA

March 8, 2010

The Honorable Larry Strickling  
Assistant Secretary of Commerce  
National Telecommunications and Information Administration  
U.S. Department of Commerce  
1401 Constitution Avenue, Northwest  
Washington, District of Columbia 20230

**RE: AccessALL Tampa Sustainable Broadband Adoption Project**

Dear Assistant Secretary Strickling:

I am pleased to provide this letter in support of the Tampa Housing Authority's efforts to obtain a federal grant. The goal of their proposed project, AccessALL Tampa Sustainable Broadband Adoption Project, is to increase and maintain sustainable subscription rates for broadband services in public housing. I respectfully request your consideration of this organization's application for federal funding.

Quality public housing programs benefiting Hillsborough County is important to me as a U.S. Senator. If funded, the Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in twenty-three public housing communities. Furthermore, a pilot test will be conducted to test the installation of 513 computers as standard appliances within 513 households in four of the twenty-three public housing communities. This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide.

Again, I encourage your consideration of this worthy cause. If I can be of further assistance in this matter, please do not hesitate to contact me at the address below.

Sincerely,

BN/ut

CC: Ms. Digna Alvarez, Regional Director, U. S. Senator Bill Nelson

KATHY CASTOR  
11TH DISTRICT, FLORIDA

COMMITTEE ON  
ENERGY AND COMMERCE

SUBCOMMITTEE ON HEALTH

SUBCOMMITTEE ON COMMERCE, TRADE, AND  
CONSUMER PROTECTION

SUBCOMMITTEE ON COMMUNICATIONS,  
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REGIONAL WHIP



**Congress of the United States**  
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**Washington, DC 20515-0911**

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WASHINGTON, DC 20515  
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TAMPA, FL 33607  
(813) 871-2817

[www.castor.house.gov](http://www.castor.house.gov)

March 14, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications & Information Administration  
U.S. Department of Commerce  
1401 Constitution Avenue, NW, HCHB, Room 4887  
Washington, DC 20230

Dear Director Wilhelm:

This letter is in support of the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer/web training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the web portal will be provided.

Sincerely,

A handwritten signature in black ink that reads "Kathy Castor". The signature is written in a cursive, flowing style.

Kathy Castor  
Member of Congress



# CITY OF TAMPA

---

Pam Iorio, Mayor

---

March 14, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications & Information Administration  
U.S. Department of Commerce  
1401 Constitution Avenue, NW, HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

This letter is in strong support of the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase and maintain sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer/web training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity.
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide.
- The approach leverages stimulus dollars and provides a cash match.

As Mayor of the City of Tampa, I am in total support of this broadband grant as it will provide comprehensive awareness, computer/web training and ongoing technical support to the residents of public housing.

Anthony Wilhelm

Page 2

March 14, 2010

The proposal is to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority needs the support of the community for this endeavor and my administration fully supports this initiative.

I strongly urge the funding of AccessALL Tampa.

Sincerely,

A handwritten signature in cursive script, appearing to read "Pam Iorio".

Pam Iorio

xc: Tampa Housing Authority



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FAX: (813) 251-4522

www.thafl.com

March 14, 2010

Anthony Wilhelm  
Deputy Associate Administrator  
Infrastructure Division  
Office of Telecommunications and Information Administration  
Herbert C. Hoover Building  
U.S. Department of Commerce/NTIA  
1401 Constitution Avenue, NW  
Washington, DC 20230

Dear Mr. Wilhelm:

The Tampa Housing Authority is enthusiastically submitting its proposal to the Sustainable Broadband Adoption Project for its AccessALL Tampa project. The Tampa Housing Authority, along with 13 partner organizations, and support from Senator Bill Nelson, Congresswoman Kathy Castor and Tampa Mayor Pam Iorio, has created AccessALL Tampa, a project that creates technologically smart communities within 23 public housing communities (3,430 housing units / more than 7,000 residents) while creating a minimum of 12 direct jobs and increasing the employability of hundreds of residents. This population represents a vulnerable population.

AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing; implement a Pilot Initiative where computers are installed as appliances in 513 households within self-sufficiency communities, deliver comprehensive computer and digital literacy training to a minimum of 1,445 subscribers; implement a subsidized computer purchase initiative for 1,000 subscribers; provide access to another 1,000 computers at the very affordable price of \$125 each; and develop a resident services website focusing on employment, education, job training and health care initiatives. Tampa Housing Authority is partnering with Bright House Networks who has guaranteed a 59% cost reduction from the monthly market rate for a five (5) year period. This discount, along with the comprehensive job training and education initiative (provided in-kind), as well as the computer and digital literacy initiative, creates the ability for residents to sustain the service after the 3-year period. The comprehensive needs of very low and low income vulnerable populations require that this broadband initiative be coupled with comprehensive self sufficiency efforts.

This approach is innovative in that 1) the Tampa Housing Authority is the first public housing authority to implement this vision and establish broadband as an amenity; 2) this initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide; and 3) the approach leverages stimulus dollars as well as grant dollars to complete this project.

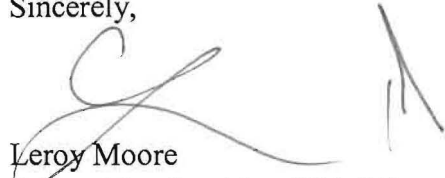
*"Building a World-Class Community; One Family, One Neighborhood at a Time"*

- Salary and Fringe Benefits - \$212,400
- Supplies – \$66,270 (of which \$46,170 is cash)
- Construction - \$218,025 (installations of LCD computers in Pilot Initiative)
- Training Support - \$45,000
- Resident Outreach and Awareness - \$45,000
- Indirect (5% of salary) - \$10,620

This program is vital to the quality of life and future potential of low income public housing residents. The Tampa Housing Authority does not have the financial ability to provide internet as an amenity without the BTOP funding. We strongly believe this effort will serve as a catalyst to self-sufficiency for hundreds of residents.

Should you have any questions, please do not hesitate to call.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Leroy Moore', written over a horizontal line.

Leroy Moore  
Senior Vice President/Chief Operating Officer





March 11, 2010

Mr. Anthony Wilhelm, Director  
BTOP  
National Telecommunications & Information Administration  
U.S. Department of Commerce  
1401 Constitution Avenue, NW, HCHB, Room 4887  
Washington, DC 20230

**Re: Tampa Bay Housing Authority - Grant Application / Confidential - For NTIA Use Only**

Dear Mr. Wilhelm:

I am writing to you in support of the Tampa Bay Housing Authority's ("THA") grant application to be submitted to the National Telecommunications and Information Administration on or before March 15, 2010.

As the leading provider of broadband services in the Tampa Bay area, Bright House Networks is committed to assisting THA's efforts to ensure that thousands of low-income Floridians have access to quality broadband Internet service.

Specifically, Bright House Networks has pledged to support THA's "Access ALL Tampa" project by offering deeply discounted broadband Internet service to 3,430 public housing households in 23 different housing communities over a 5-year period. More than 7,000 low-income residents will gain access to broadband service under the project.

Upon award of the grant to THA, Bright House Networks has agreed to provide its 10 Mbps Internet service for \$18.35 per month per household based on a bulk billing arrangement for 3,430 households. This low rate is guaranteed for 5-years and represents a discount of \$26.60 over our current retail rate. The grant will also enable THA to cover the costs of installation and broadband modems for the 3,430 households.

Finally, our support of THA's application is conditioned on the understanding that such project will not result in Bright House Networks becoming subject to any requirements of the BTOP program or the Recovery Act.

If you require any additional information or have questions regarding our commitment to THA, please contact Mr. David Marvin at (727) 329-2206.

Best regards,

A handwritten signature in black ink that reads "Michael D. Robertson".

Michael Robertson  
President, Tampa Bay Division  
Bright House Networks

## School Board

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**Director of Adult Technical Education**  
Susan M. Miller

March 1, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230;

Dear Mr. Wilhelm:

Hillsborough Technical Education Centers (HiTEC), a department of the School District of Hillsborough County is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. I understand that AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. The two primary components to AccessALL Tampa are detailed below.

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means

there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

As part of the School District of Hillsborough County, HiTEC provides job training programs including computer classes and computer certification examinations. Being included in the kiosk system as a training provider, our organization can offer computer training to low income public housing residents at a more affordable tuition rate than the private market. Additionally, our organization works closely with the local workforce board, The Tampa Bay Workforce Alliance, Inc., to find sponsorship for WIA-eligible students.

HiTEC would be able to provide classes on site at the public housing facilities. The cost of one instructor per class (salary, benefits, and travel) for approximately ten 20-hour classes is valued at \$10,185 per year for a three year period. A class set of materials could be provided for 50 students and would be valued at \$1,250 per student over a three year period. The total value of services would be \$218,055.00

HiTEC strongly endorses the funding of AccessALL Tampa.

Sincerely,

A handwritten signature in black ink, appearing to read "Susan M. Miller". The signature is fluid and cursive, with the first name "Susan" and last name "Miller" clearly distinguishable.

Susan M. Miller



March 14, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

The Center for Affordable Homeownership commits computer lab space to the proposed AccessALL Tampa Sustainable Broadband Adoption project. This lab contains 24 computer workstations and is currently used for a variety of resident training programs.

We are very supportive of the proposed initiative and the establishment of broadband service as an amenity in public housing. We understand the proposed AccessALL Tampa Sustainable Broadband Adoption project will increase, and maintain, sustainable subscription rates for broadband services in public housing while providing outreach and training to residents.

There are two primary components to AccessALL Tamp, coupled with comprehensive computer training:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

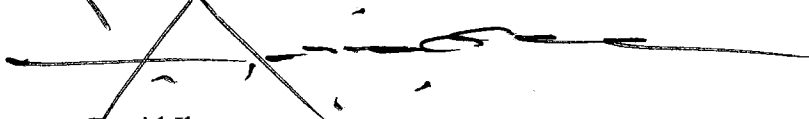
- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity



- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match
- It creates a plan for sustainable adoption of broadband services for a minimum of 5 years.

The value of the computer lab, if it were to be used one night per week for a year, is \$4,800.00. The total cost for the use of the computer lab for 3 years is \$14,400.00. The Center for Affordable Homeownership will provide this critical component of computer lab space as an in-kind contribution to the AccessALL Tampa Sustainable Broadband Adoption project.

Sincerely,



David Iloanya  
Director



**COMPUTER MENTORS  
GROUP INC.**

P. O. Box 11966  
Tampa, FL 33680

(813) 236-1191  
[www.computermentors.org](http://www.computermentors.org)

March 11, 2010

Anthony Wilhelm, Director BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230;

Dear Mr. Wilhelm:

Computer Mentors Group is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner.

Computer Mentors Group is a 501c3 non-profit organization with a mission of providing training and technology access to people that live in communities without sufficient resources. We believe that the AccessAll Broadband Adoption program provides us with the very best opportunity to accomplish our mission which is "Bridging the Digital Divide".

Our support for this project will include the following:

- **20 Classes annually of the Adult Quick Start Curriculum.** This will provide 300 adult annually with an introduction to personal computers and the Internet including email, safety tips, basic PC maintenance, and a list of informational websites.
- **6 Classes annually of the Adult 30 Hour Computer Literacy Class.** This will provide an additional 90 residents annually with a 30 hour computer literacy training program which will increase their employability providing technology skills. The curriculum was developed by Microsoft Corporation which as a winner of the Microsoft Unlimited Potential Program, we are allowed to use without restriction.
- **2000 low cost PC computers and software.** Computers will be provided at a subsidized rate of \$50 each to the residents. Computers are Internet ready and have a full suite of Microsoft software installed.
- **2 computer technician internships annually for the next two years.** We will provide internship jobs for 2 computer technicians who have been trained by the Tampa Housing Authority. The technicians are required to have completed an A+ Certification training course and obtained the A+ Certification. The internships will run for a period of six months and we are willing to provide 4 internships over the next two years.

Additionally the computers provided represent a significant portion of the in-kind software donation we receive from Microsoft Corporation. The software that we will be dedicating to this effort is valued at \$800 per computer, making the total **in-kind donation to be valued at \$160,000.**

Again, Computer Mentors Group strongly urges the funding of AccessALL Tampa.

March 12, 2010

Sincerely,

A handwritten signature in cursive script that reads "Ralph A. Smith". The signature is written in black ink and is positioned below the word "Sincerely,".

Ralph A. Smith  
Executive Director  
Computer Mentors Group, Inc.



Charlie Crist  
Governor

Ana M. Viamonte Ros, M.D., M.P.H.  
State Surgeon General

March 12, 2010

Anthony Wihelm  
Director, BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wihelm:

Hillsborough County Health Department (HCHD) is pleased to support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,630 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Specifically, the Tampa Housing Authority is proposing to bring 3,630 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing



Hillsborough County Health Department • Office of the Director  
Post Office Box 5135 • Tampa, FL 33675-5135  
Telephone: (813) 307-8008 • Fax: (813) 272-6984 • <http://www.hillscountyhealth.org>



Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

A healthier citizenry increases the opportunity for low-income candidates to be successful in the workplace. HCHD commits to join this effort to help reduce chronic disease risks and create protective factors through our many programs. Services include prenatal, family planning, pediatric, immunizations, Nutrition/Women Infant & Children, as well as environmental.

Our organization serves all families in Hillsborough County but is especially interested in reducing health disparities, which exist in minority and low-income populations. Healthy literacy is the ability to read, understand, and use health information. Approximately 90 million Americans suffer from low health literacy, which also hits hardest in populations that are minority, low income, and have lower educational levels. Having easy access to information can increase health literacy and may result in better health outcomes.

We understand that the Tampa Housing Resident Portal Development team will meet to brainstorm and are happy to provide MIS staff to participate in this work that is expected to average approximately 15 hours. We anticipate the in-kind staff time cost of \$ 335.00.

In order to increase awareness and education about healthier lifestyles through improved nutrition and increased physical activity, the Hillsborough County Health Department welcomes residents to participate in the G.I.F.T. program (Get in to Fitness Today). These weekly support groups meet for 6 to 18 weeks for approximately one and half hours to participate in group activities for obesity prevention, which will help prevent chronic diseases. Hillsborough County Health Department staff time, lesson preparation and documentation time, travel, and facilitator/student materials are provided at a cost of \$820.00 per 6-week session for a group of 8 student. These classes are available at convenient times and at 24 locations all over Hillsborough County. There is no cost to participate or for class materials.

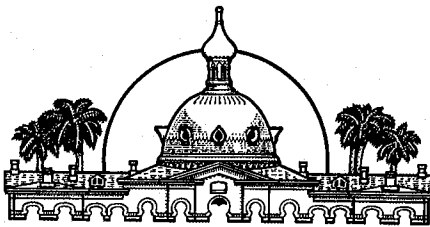
Sincerely,



Douglas, A. Holt, M.D.  
Director, Hillsborough County Health Department

BOARD OF COUNTY COMMISSIONERS

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Jim Norman  
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Kevin White



Hillsborough County  
Florida

Office of the County Administrator  
Patricia G. Bean

ADMINISTRATORS

Lucia E. Garsys  
Carl S. Harness  
Eric R. Johnson  
Michael S. Merrill  
Manus J. O'Donnell  
Edith M. Stewart

March 4, 2010

Anthony Wilhelm, Director

BTOP

National Telecommunications and Information Administration

U.S. Department of Commerce (DOC)

1401 Constitution Avenue, NW

HCHB, Room 4887

Washington, DC 20230;

Dear Mr. Wilhelm:

Hillsborough County's Health & Social Service Department is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

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- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Post Office Box 1110 • Tampa, Florida 33601

[www.hillsboroughcounty.org](http://www.hillsboroughcounty.org)

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Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

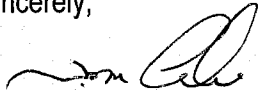
The Health & Social Services Department is an agency that assists residents who fall below an income range of 125% of Federal Poverty Guidelines. Eligible households can receive assistance based on factors such as unemployment, underemployment, or disability (short or long term). The primary focus of this program is to move clients into employment and self-sufficiency through a holistic case management approach. Services are structured to meet each individual's various needs. Services include: case management, shelter, utilities, incidentals, food, bus tickets/passes, Medinutrimint and household supplies.

We are also committed to enrolling individuals in our Project Opportunity Program to receive educational opportunities through our partnership with Hillsborough Community College and Hillsborough County Public Schools Vocational and Technical Programs.

The Health & Social Services Department has committed to offer program services to 150 public housing residents per year at a value of \$27,000 for three (3) years totaling \$81,000 as an in-kind contribution over the term of the grant.

Again, Hillsborough County's Department of Health & Social Services strongly urges the funding of AccessALL Tampa.

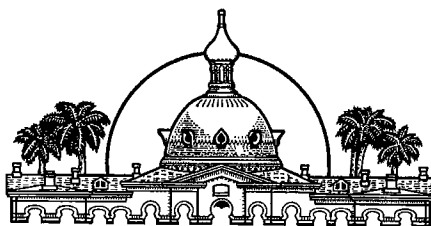
Sincerely,



Tom Cavaleri, Acting Director  
Division of Social Services  
Health & Social Services Department

BOARD OF COUNTY COMMISSIONERS

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Kevin White



Hillsborough County  
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Edith M. Stewart

March 4, 2010

Mr. Anthony Wilhelm, Director  
BTOP

National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

Hillsborough County Head Start/Early Head Start is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or

Post Office Box 1110 • Tampa, Florida 33601

[www.hillsboroughcounty.org](http://www.hillsboroughcounty.org)

An Affirmative Action/Equal Opportunity Employer

Anthony Wilhelm  
March 4, 2010  
Page 2

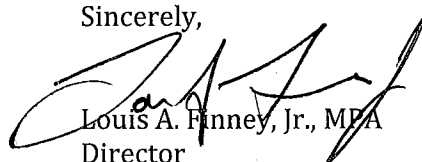
below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, complete homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

Hillsborough County Head Start/Early Head Start is a provider of educational, health and social services to low-income families living within Hillsborough County who have children under the age of five. We have 24 centers, 50 family child care homes, and in 49 public schools located throughout the county, two of which are directly located in Tampa Housing Authority complexes. In our 45 years of experience, we have seen the benefits of technology to our society; however as society changes and moves forward with technological advancements, low-income families find themselves struggling to keep up with all types of information, including information related to resources available to them in their own community.

Hillsborough County Head Start/Early Head Start is willing to continue offering their services to the residents that Tampa Housing Authority serves and is also willing to provide in-kind trainings to families about their services. This training would approximately be valued at \$78.40 per center on a monthly basis.

Thank you again for your consideration of the funding of AccessALL Tampa.

Sincerely,



Louis A. Finney, Jr., MPA  
Director

Hillsborough County Head Start/Early Head Start  
3639 W. Waters Ave., Suite 500  
Tampa, FL 33614

LAF/LR/be

**PRECIOUS BUNDLES CHILDCARE, INC.**  
**P.O. BOX 360275**  
**TAMPA, FLORIDA 33673**  
**(813) 928-7444**

March 12, 2010

Mr. Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

Precious Bundles Childcare Center, Inc. is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,630 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

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Specifically, the Tampa Housing Authority is proposing to bring 3,630 public housing households online using broadband technology. These public housing units serve individuals and

families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

Precious Bundles is a daycare that provides not only childcare services, including transportation, but employment to parents as well. We service infants through after school, and for staff, we offer screening and training.

Precious bundles will provide in-kind program services to families, which consist of childcare, on the job training, and employment (job availability). The annual value of these services is \$532,020.00 for three years.

Upon completion of the three (3) year commitment of service, parents participating on the job will have acquired skills and knowledge necessary to command higher salaries and obtain permanent employment within the childcare industry.

Precious Bundles realize the need for parents to become self-sufficient and/or supplement their income, we, therefore, will commit to training and employing parents post our three year commitment.

Again, Precious Bundles Childcare Center, Inc. strongly urges the funding of AccessALL Tampa.

Sincerely,

A handwritten signature in cursive script, appearing to read "Loretha Washington".

Loretha Washington  
Owner/Administrator

March 11, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm,

Tampa Bay WorkForce Alliance (TBWA) is pleased to support Tampa Housing Authority's (THA) proposed AccessALL Tampa Sustainable Broadband Adoption project. This project represents innovative initiative targeting 3,360 low-income public housing households that will enhance their ability to increase education and employment levels by bridging the digital divide.

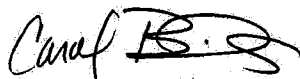
TBWA is pleased to learn that THA, through this proposed grant, is offering 513 homes with built-in monitors, CPUs, and keyboards as standard appliances. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level.

TBWA is prepared to support this collaboration with in-kind services by participating as a member in the Tampa Housing Authority Resident Portal Development team and providing access to services at the one-stop career centers in the following areas:

- Program information sharing
- Training
- Job placement assistance
- Access to Resource center

Our in-kind contribution in this participation is approximately \$3,000.00 per year for three years. We anticipate that this collaboration will help to remove barriers for low income residents to become more computer literate which can lead to gainful employment and self-sufficiency.

Sincerely,



Carol Brinkley  
VP Workforce Services and Consumer Affairs



March 1, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230;

Tampa Metropolitan Area



BOB GILBERTSON CENTRAL  
CITY FAMILY BRANCH  
110 East Palm Avenue  
Tampa, Florida 33602  
Tel (813) 229-9622  
Fax (813) 223-1123  
[www.tampaymca.org](http://www.tampaymca.org)

Dear Mr. Wilhelm:

The Tampa Metropolitan YMCA is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,430 public housing households located in 23 public housing communities (approximately 7,080 people).
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- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This



We build strong kids, strong families, strong communities.

means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

Today, the YMCA, the largest and oldest service organization in America, serves 17 million members in 120 countries. In Tampa alone, we reach more than 140,000 individuals each year through membership, programs, and outreach activities in our community. In 1908 the first YMCA facility was built in Tampa--a 50,000 square foot building on the corner of N. Florida Ave. and Zack Street. The cost of the building was \$100,000 and was funded entirely through contributions from individuals. This YMCA brought Tampa its first gymnasium, indoor swimming pool and had residential headquarters to provide housing for young men when they came to the city. For over a century the Tampa Metropolitan YMCA has helped kids, families, and adults grow strong in spirit, mind and body. As Tampa and surrounding areas expanded dramatically over the past two decades, so did the YMCA as we launched new facilities and programs that are the heart of the communities they serve. Today, the Tampa Metro YMCA operates 18 facilities, hundreds of programs and dozens of community outreach projects that meet the diverse needs of this growing population. With key partners such as the Hillsborough County Public Schools and the United Way of Tampa Bay, the Tampa Metro YMCA continues to build strong kids, strong families, and a stronger Tampa Bay community.

**The Tampa Metropolitan YMCA, Bob Gilbertson Central City Branch, will provide swim lessons and family memberships at the Bob Gilbertson Central City YMCA for 200 children/families residing in designated Tampa Public Housing communities. Each year for a three year period, we will add 100 families, totaling 400 children and families. The total value of these services over a 3-year period, is \$860,000.**

Again, The Tampa MetropolitanYMCA, strongly urges the funding of AccessALL Tampa.

Sincerely,



Michael D. Brown  
Group Vice President, Tampa Metropolitan YMCA

March 11, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230;

Dear Mr. Wilhelm:

**Interface Network Systems** is pleased to partner with **Computer Mentors Group**, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner.

**Interface Network Systems is a for profit company located in Tampa that provides network cabling and fiber optic infrastructure to businesses and Government organizations throughout the US.**

Our support for this project will be specific job creation. We will provide internship jobs for **2** computer technicians who have been trained by the Tampa Housing Authority. The technicians are required to have completed an A+ Certification training course and obtained the A+ Certification. The internships will run for a period of six months and we are willing to provide **4** internships over the next two years.

As a computer technician, these interns Computer install and support PC workstations. They will also PC applications such as word processors, spreadsheets, e-mail and other desktop applications. They will Install and configure local area data communications networks and configure connections to the Internet. The practical skills they will be learning as interns will easily be translated into full-time employment in this high demand Information Technology field.

Again, **Interface Network Systems** strongly urges the funding of AccessALL Tampa.

Sincerely,

David J. Omlor  
President/CEO  
Interface Network Systems, Inc.



**We Care Services, Inc.**  
*"Working Together for Healthier Communities"*

March 14, 2010

Anthony Wilhelm  
Deputy Associate Administrator  
Infrastructure Division  
Office of Telecommunications and Information Administration  
Herbert C. Hoover Building  
U.S. Department of Commerce/NTIA  
1401 Constitution Avenue, NW  
Washington, DC 20230

Dear Mr. Wilhelm:

We Care Services, Inc. is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. Health care services, available in person and online, are important services to the quality of life for low income individuals.

The Tampa Housing Authority, along with 16 partner organizations, and support from Senator Bill Nelson, Congresswoman Kathy Castor and Tampa Mayor Pam Iorio, has created AccessALL Tampa, a project that creates technologically smart communities within 23 public housing communities (3,430 housing units / more than 7,000 residents) while creating a minimum of 12 direct jobs and increasing the employability of hundreds of residents. This population represents a vulnerable population.

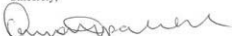
AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing; implement a Pilot Initiative where computers are installed as appliances in 513 households within self-sufficiency communities, deliver comprehensive computer and digital literacy training to a minimum of 1,445 subscribers; implement a subsidized computer purchase initiative for 1,000 subscribers; provide access to another 1,000 computers at \$125 each; and develop a resident services website focusing on employment, education, job training and health care initiatives. Tampa Housing Authority is partnering with Bright House Networks who has guaranteed a 59% cost reduction from the monthly market rate for a five (5) year period. This discount, along with the comprehensive job training and education initiative (provided in-kind), as well as the computer and digital literacy initiative, creates the ability for residents to sustain the service after the 3-year period. The comprehensive needs of very low and low income vulnerable populations require that this broadband initiative be coupled with comprehensive self sufficiency efforts.

We Care Services, Inc. is a 501c3 Health/Social Nonprofit Organization that facilitates and coordinates primary and preventative health care services for low income individuals. In support of the AccessALL Tampa project, We Care Services, Inc. is willing to provide onsite training on disease management and personal health maintenance. We are also willing to help streamline information in a user friendly format.

The annual value of these services is \$520,000 for a 3-year total of \$1,560,000.

Should you have any questions, please call me at 941-730-9765.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Celina Okpaleke', with a large, stylized initial 'C'.

Celina Okpaleke, PA, BSMT  
President/CEO



**BOYS & GIRLS CLUBS**  
OF TAMPA BAY

**Steinbrenner Center**

1307 N. MacDill Avenue  
Tampa, Florida 33607  
(813) 875-5771  
FAX (813) 875-4428  
[www.bgctampa.org](http://www.bgctampa.org)

March 14, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

The Boys & Girls Clubs of Tampa Bay is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,630 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and

**PRECIOUS BUNDLES CHILDCARE, INC.**  
**P.O. BOX 360275**  
**TAMPA, FLORIDA 33673**  
**(813) 928-7444**

March 12, 2010

Mr. Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

Precious Bundles Childcare Center, Inc. is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

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families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

Precious Bundles is a daycare that provides not only childcare services, including transportation, but employment to parents as well. We service infants through after school, and for staff, we offer screening and training.

Precious bundles will provide in-kind program services to families, which consist of childcare, on the job training, and employment (job availability). The annual value of these services is \$532,020.00 for three years.

Upon completion of the three (3) year commitment of service, parents participating on the job will have acquired skills and knowledge necessary to command higher salaries and obtain permanent employment within the childcare industry.

Precious Bundles realize the need for parents to become self-sufficient and/or supplement their income, we, therefore, will commit to training and employing parents post our three year commitment.

Again, Precious Bundles Childcare Center, Inc. strongly urges the funding of AccessALL Tampa.

Sincerely,

A handwritten signature in cursive script, appearing to read "Loretha Washington".

Loretha Washington  
Owner/Administrator





9340 N. 56<sup>th</sup> Street, Tampa, FL 33617  
email: [info@reyo.com](mailto:info@reyo.com) web: [www.reyo.com](http://www.reyo.com)  
(813) 443-4600 (o), (813) 398-7801 (f)

March 11, 2010

Anthony Wilhelm, Director  
BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230;

Dear Mr. Wilhelm:

ReyO Enterprises, LLC is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner.

ReyO Enterprises, LLC is a Veteran Owned Small Minority Business that specializes in supporting small business IT initiatives. As a Minority Business Enterprise, the key objectives of ReyO Enterprises, LLC (also known as ReyO) are to generate a profit from various business ventures, grow at a challenging and manageable rate, and operate as a "good corporate citizen within the communities of our business operations".

ReyO provides fast and reliable technical support and consultation to small businesses and residential customers for their computer and network systems. Our keys to success are marketing and networking within the community and responsiveness coupled with quality work. We recognize the challenge for low income residents of the community to access high speed information and believe that support of this grant will help to improve access to these services.

Our support for this project will be specific job creation. We will provide internship jobs for two (2) computer technicians who have been trained by the Tampa Housing Authority. The technicians are required to have completed an A+ Certification training course and obtained the A+ Certification. The internships will run for a period of six months and we are willing to provide two (2) internships over the next three years. The internships will be subsidized at the rate of \$7.50/hr and we are willing to match the amount of the subsidy.

\$ 7200

As a computer technician, these interns will install and support PC workstations. They will also install and support PC applications such as word processors, spreadsheets, e-mail and other desktop applications. They will Install and configure local area data communications networks and configure connections to the Internet. The practical skills they will be learning as interns will easily be translated into full-time employment in this high demand Information Technology field.

Again, ReyO Enterprises, LLC strongly urges the funding of AccessALL Tampa.

Sincerely,

Rey Oliver, President  
ReyO Enterprises, LLC



Hillsborough Area Regional Transit Authority  
1201 E. 7th Avenue • Tampa, Florida 33605  
(813) 223-6831 • fax (813) 223-7976 • www.goHART.org

March 14, 2010

Jerome D. Ryans  
President & CEO  
Tampa Housing Authority  
1529 West Main Street  
Tampa, FL 33607

Dear Mr. Ryans:

Hillsborough Area Regional Transit Authority (HART) is pleased to partner with and support the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

- 1) Tampa Housing Authority will provide broadband service as an amenity to 3,630 public housing households located in 23 public housing communities (approximately 7,080 people).
- 2) Tampa Housing Authority will pilot test the installation of 513 computers as standard appliances within 513 households in 4 of the 23 public housing communities. These are four communities that require self-sufficiency efforts as part of the lease agreement. These households will be called "technologically smart units".

In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This approach is innovative because:

- The Tampa Housing Authority is one of the first public housing authorities to implement the vision of technologically smart communities in public housing and establish broadband as an amenity
- This initiative will significantly enhance the ability of public housing residents to increase education and employment levels by bridging the digital divide
- The approach leverages stimulus dollars and provides a cash match

*Celebrating* **30** *Years*

Specifically, the Tampa Housing Authority is proposing to bring 3,430 public housing households online using broadband technology. These public housing units serve individuals and families at or below 100% of the Federal Poverty Level. In addition, a total of 513 units located in four housing communities will have a monitor, CPU and keyboard built in and offered as a standard appliance. These four housing communities are already marketed to public housing residents, and other low income community residents as Self Sufficient Communities. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. The Tampa Housing Authority will install the computer appliance in a common area, either in a wall or through a kiosk type design. A Tampa Housing Resident Portal will be created, thus, when residents log on, they will be at the Tampa Housing Resident Portal home page. This page will contain important housing news with links and/icons to various education, employment, health, recreation, legal, financial, youth activities and project partners. From this system, residents will access information and participate in online education and job training initiatives as well as be able to place housing work orders, email, view emergency bulletins, pay bills, do homework, conduct research, communicate with public school system teachers for their children, access standardized testing tutorials, and other business activities. At present, public housing residents are cut off from the technological world and encounter various barriers to accessing timely information and communicating in this current age. General computer training as well as training for the portal will be provided.

HART serves a significant number of customers within the lower income bracket, including those residing in public housing. For those who are unfamiliar with public transit or specifically, HART's services, it can be challenging to learn how to use the service. If those residents in public housing had access to the internet, they would be able to receive updates on our service changes and detours, as well as the ability to use our Google Transit feature on our website to plan their trips. Our customers will also have access to our online surveys which will allow them to more easily voice their opinions about our service.

HART will provide in-kind access to website orientation training which includes training on the Google Transit feature. Our staff can meet with residents to provide such training (in minimum groups of 5 per session). HART will offer those 513 households in the pilot program who complete travel training a complimentary one-day fare card (one per household). The monetary value of anticipated staff time to conduct travel training plus retail value of the 250 one-day fare cards equals \$5,000. HART commits to continuing travel training to those residents not within the pilot and that amount is beyond our cost estimate.

Again, HART strongly urges the funding of AccessALL Tampa.

Sincerely,

  
David Armijo  
Chief Executive Officer

P.O. Box 310385  
Tampa, FL 33680  
Phone (813) 231-4362  
Fax (813) 231-4680

Web Site: [www.cdcoftampa.org](http://www.cdcoftampa.org)



March 14, 2010

Anthony Wilhelm, Director BTOP  
National Telecommunications and Information Administration  
U.S. Department of Commerce (DOC)  
1401 Constitution Avenue, NW  
HCHB, Room 4887  
Washington, DC 20230

Dear Mr. Wilhelm:

Corporation to Develop Communities of Tampa, Inc. (CDC of Tampa) is pleased to partner with, and support, the Tampa Housing Authority's proposed AccessALL Tampa Sustainable Broadband Adoption project. AccessALL Tampa will increase, and maintain, sustainable subscription rates for broadband services in public housing while creating jobs in a financially efficient manner. There are two primary components to AccessALL Tampa:

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In addition, comprehensive awareness and computer training will be provided, to include ongoing technical support. This truly represents an innovative cutting edge initiative targeting the poorest of the poor, while meeting the Broadband Technology Opportunities Program goals and objectives. This means there are requirements for residents to be working a minimum of 20 hours per week and either working on their education or involved in a vocational activity. These computers will become an appliance, offered with the unit. General computer training as well as training for the portal will be provided.

The CDC of Tampa was established in 1992 with long-term strategic vision to address economic development needs of low income communities. The development, in 1995, of the Career Resource Center located in East Tampa was the initial step. The center currently provides services to over 3,000 low income individuals annually. We have honed our outreach and have adapted to meet the changing needs of the community. We are now one of the largest service providers for individuals from diverse backgrounds in the area and certainly one of the largest serving those who are TANF or TANF eligible. Continuing with our strategy, we have put in place the elements needed to bring significant numbers of



jobs into the area with the recruitment of Suncoast Schools Credit Union and Fifth Third Bank into East Tampa.

The overall goal the CDC of Tampa's Career Resource Center is to break the cycle of poverty for low and moderate income individuals by helping them climb the economic ladder through access to livable wage jobs. Our program is open to the public and targets those hardest to place: ex-felons, welfare recipients, recovering addicts, non-custodial parents and minorities who face the greatest challenges to employment. The CRC accomplishes three measurable objectives during the project year- 1) help low and moderate income individuals develop resumes and employability skills, 2) assist clients secure stable employment, and 3) gain financial stability by retaining employment for 90 days. By accomplishing these objectives, individuals and families can avoid public assistance, enter into a career or business, and break the cycle of poverty and become self sufficient. The optimal program outcome will result in 1) the creation of a new tax base, 2) the motivation of a workforce among the hardest to place, and 3) increase the retention of those individual within the workforce population. In order to accomplish its goals, the CRC will offer the following services: 1) Client Intake & Assessment, 2) Orientation/Employability Skills Training, 3) Employment Counseling and follow up, 4) Resume Building/Computer Literacy, 5) Employment Placement, and 6) Steppin' Stones Job Readiness Training.

CDC of Tampa and Tampa Housing Authority has a long standing relationship to create economic self sufficiency programs for the residents of public housing. CDC has partnered with Tampa Housing Authority through the Weed and Seed program as well as the ROSS self sufficiency programs providing job training and placement opportunities to its residents. Again, Corporation to Develop Communities of Tampa, Inc. strongly urges the funding of AccessALL Tampa.

Sincerely,



Toni L. Watts  
CEO

