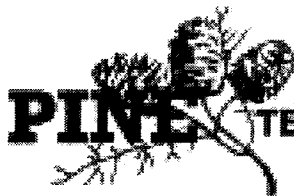


**Reta G. Callahan**  
President  
**John B. Callahan**  
Chairman of Board  
**Angela Whitehurst**  
Secretary/Treasurer



**PINE TELEPHONE COMPANY, INC.**

P. O. BOX 548  
BROKEN BOW, OKLAHOMA 74728  
580-584-2358 FAX: 580-584-6009

**Jerry Whitehurst**  
Plant Manager &  
Board Member  
**Bill Tuck**  
Vice President &  
Assistant Plant Manager

August 13, 2009

Administrator  
Rural Utilities Service  
U. S. Department of Agriculture  
Washington, D. C. 20250-9500

Assistant Secretary  
National Telecommunications and Information Administration  
U.S. Department of Commerce  
Washington, D.C. 20230

Re: Pine Telephone Company, Inc.; Broadband Stimulus Grant Application

Dear Sir:

I am general counsel for Pine Telephone Company, Inc., (the "Applicant.") In such capacity, I acted as counsel to the Applicant in connection with its ability to apply to the Broadband Initiatives Program and the Broadband Technology Opportunities Program and in the review of the grant agreement, as referenced in the Notice of Funds Availability.

I am of the opinion that:

- (a) the Applicant is a duly organized and existing corporation under the laws of the State of Oklahoma.
- (b) the Applicant has corporate power: (1) to execute and deliver the grant agreement; and (2) to perform all acts required to be done by it under said agreement.
- (c) no legal proceedings have been instituted or are pending against the Applicant, the outcome of which would adversely affect the Applicant's ability to perform the duties under the grant agreement, and there are no judgments against the Applicant which would adversely affect the Applicant's ability to perform the duties under the grant agreement.

Very truly yours,

  
John B. Callahan  
Oklahoma Bar # 16187

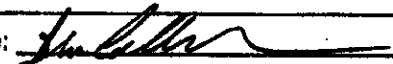
## DISCLOSURE OF LOBBYING ACTIVITIES

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

Approved by OMB

0348-0046

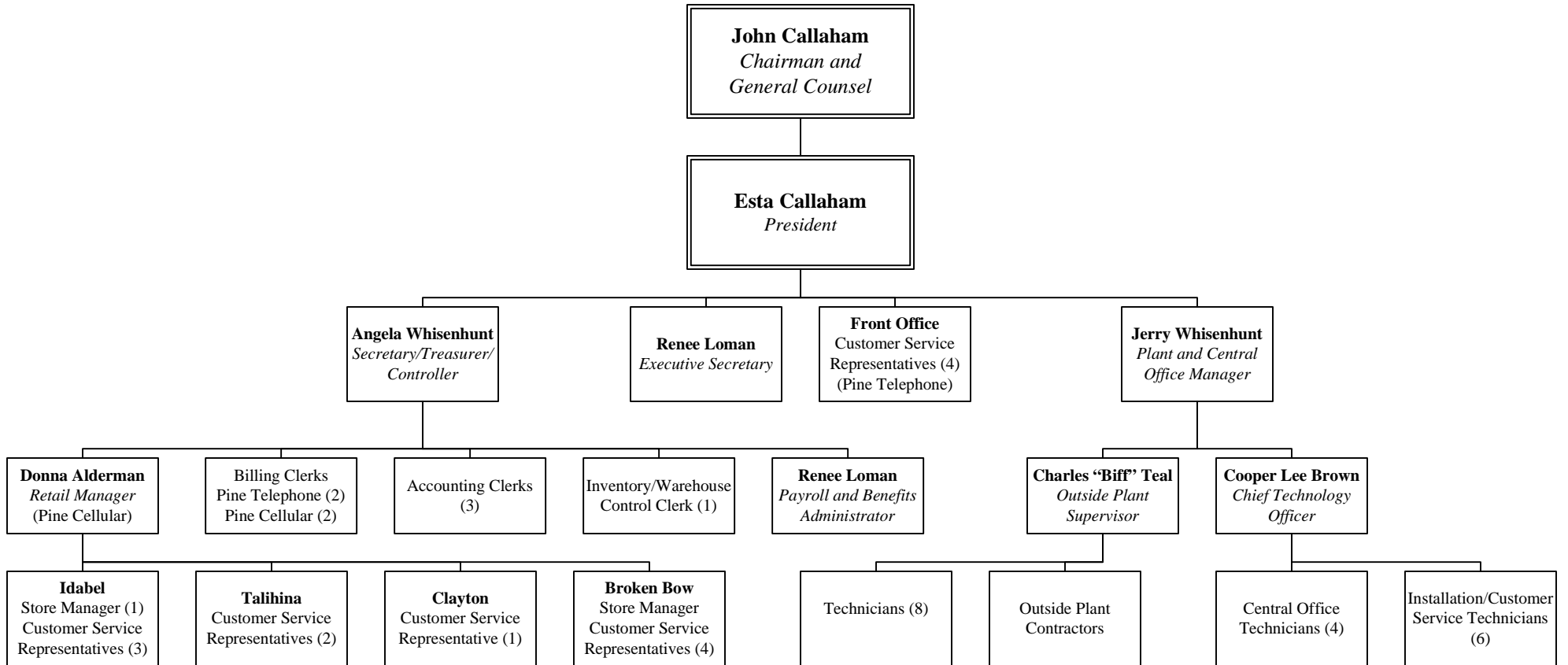
(See reverse for public burden disclosure.)

|   |   |  |
|---|---|--|
| <b>1. Type of Federal Action:</b><br><input type="checkbox"/> B a. contract<br><input type="checkbox"/> b. grant<br><input type="checkbox"/> c. cooperative agreement<br><input type="checkbox"/> d. loan<br><input type="checkbox"/> e. loan guarantee<br><input type="checkbox"/> f. loan insurance   | <b>2. Status of Federal Action:</b><br><input type="checkbox"/> A a. bid/offer/application<br><input type="checkbox"/> b. initial award<br><input type="checkbox"/> c. post-award   | <b>3. Report Type:</b><br><input type="checkbox"/> A a. initial filing<br><input type="checkbox"/> b. material change<br><b>For Material Change Only:</b><br>year _____ quarter _____<br>date of last report _____ |
| <b>4. Name and Address of Reporting Entity:</b><br><input checked="" type="checkbox"/> Prime <input type="checkbox"/> Subawardee<br>Tier _____, if known:<br><br>Pine Telephone Company, Inc.<br>206 West Second Street<br>Broken Bow, Oklahoma 74728<br><br><b>Congressional District, if known:</b> Oklahoma-2  | <b>5. If Reporting Entity in No. 4 is a Subawardee, Enter Name and Address of Prime:</b><br><br><br><b>Congressional District, if known:</b>  |  |
| <b>6. Federal Department/Agency:</b><br>United States Department of Agriculture, Rural Utilities Service<br>United States Department of Commerce, National Telecommunications and Information Administration  | <b>7. Federal Program Name/Description:</b><br>Broadband Initiatives Program/Recovery Act - Broadband Technology Opportunities Program<br>CFDA Number, if applicable: <u>10.787/11.557</u>                                      |  |
| <b>8. Federal Action Number, if known:</b>  | <b>9. Award Amount, if known:</b><br>\$   |  |
| <b>10. a. Name and Address of Lobbying Registrant</b><br>(if individual, last name, first name, MI):<br><br><br>N/A   | <b>b. Individuals Performing Services</b> (including address if different from No. 10a)<br>(last name, first name, MI):   |  |
| <b>11.</b> Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. | Signature: <br>Print Name: <u>John B. Callaham</u><br>Title: <u>Chairman</u><br>Telephone No.: <u>(580) 584-2100</u> Date: <u>8/13/2009</u> |  |
| <b>Federal Use Only</b>   |   | Authorized for Local Reproduction<br>Standard Form LLL (Rev. 7-97)   |

**PINE TELEPHONE COMPANY, INC.**

Management Organization Chart

August 2009



**JOHN CALLAHAM**  
Pine Telephone Company  
210 West Second Street  
Broken Bow, OK 74728  
(580) 584-2100

### **EXPERIENCE**

**Pine Telephone Company, Inc.**, Chairman/General Counsel (1996-present). Oversees PTC's legal matters and works with outside counsel. Oversees PTC's human resources and employee relations, including hiring, firing and employee concerns for the company's 70-employee workforce. Leads business operations of PTC and its sister companies Broken Bow TV Cable, Inc./Pine Rural TV Cable, Inc., Pine Cellular Phones, Inc. A full-time employee since 1996 (his association with the company dates back to his childhood), John has helped the company expand into new fields, including cellular communications and broadband Internet.

**Broken Bow TV Cable, Inc./Pine Rural TV Cable, Inc.**, Chairman/General Counsel (1996 – present). Oversees legal matters and leads senior staff with respect to family-owned cable television companies that provide multichannel video programming and broadband services to Southeastern Oklahoma.

**McCurtain County National Bank**, Chairman/Chief Executive Officer (1996 – present). Presides over all operations and legal matters for small community bank based in Broken Bow, Oklahoma.

**Stipe Law Firm**, attorney (1994-96). Attorney at Oklahoma-based law firm.

### **EDUCATION**

BA, University of Oklahoma, Business Administration (1991)

JD, Oklahoma City University School of Law (1994)

### **CIVIC INVOLVEMENT**

Broken Bow City Council, Member (2002-present). Includes two-year term as Mayor.

McCurtain County Airport Authority, Member

Broken Bow Chamber of Commerce, President

Broken Bow Parks & Recreation Board, Member. Recently received and successfully implemented a grant to build a new youth baseball field.

**ESTA CALLAHAM**  
**Pine Telephone Company**  
**210 West Second Street**  
**Broken Bow, OK 74728**  
**(580) 584-2100**

**EXPERIENCE**

**Pine Telephone Company, Inc.**, President (1959-present)—Fifty years of experience in telephone communications industry. She has led PTC's growth into areas including broadband Internet and cellular telephone. Esta also has spearheaded numerous efforts to upgrade technology and infrastructure. She has played a key leadership role in every important decision the company has made for the past five decades.

**Broken Bow TV Cable, Inc./Pine Rural TV Cable, Inc.**, President (1969 – present). Leads senior staff with respect to family-owned cable television companies that provide multichannel video programming and broadband services to portions of Southeastern Oklahoma.

**Trustees of Jewel B. Callaham Revocable Trust**, President (1996 – present). Leads senior staff with respect to low-power television station based in Broken Bow, Oklahoma.

**McCurtain County National Bank**, Board Member (1996 – present)

**CIVIC INVOLVEMENT**

Broken Bow Chamber of Commerce, Member

Oklahoma Telephone Association, Hall of Fame Inductee

First Assembly of God Church in Broken Bow, Lifelong member

Long-time supporter of high school and youth sports and civic clubs (including FFA) in McCurtain County

**ANGELA WHISENHUNT**  
**Pine Telephone Company**  
**210 West Second Street**  
**Broken Bow, OK 74728**  
**(580) 584-2100**

**EXPERIENCE**

**Pine Telephone Company, Inc.**, Secretary/Treasurer and Controller (1984 – present). Oversees accounting and billing.

**Broken Bow TV Cable, Inc./Pine Rural TV Cable, Inc.**, Secretary/Treasurer and Controller (1984 – present). Oversees accounting and billing for family-owned cable television companies that provide multichannel video programming and broadband services to portions of Southeastern Oklahoma.

**Trustees of Jewel B. Callaham Revocable Trust**, Secretary/Treasurer and Controller (1984 – present). Oversees accounting and billing for low-power television station based in Broken Bow, Oklahoma.

**EDUCATION**

BS, Southeast Oklahoma State University, Business Management (1987)

**CIVIC INVOLVEMENT**

Oklahoma Main Street Board of Directors, Member - Non-profit organization that promotes downtown redevelopment in Oklahoma

Leadership Board for McCurtain County Public Schools, Member

Broken Bow Chamber of Commerce Beautification Committee, Member

## **JERRY WHISENHUNT**

Pine Telephone Company  
210 West Second Street  
Broken Bow, OK 74728  
(580) 584-2100

### **EXPERIENCE**

**Pine Telephone Company, Inc.**, Plant and Central Office Manager (1984 – present). Twenty-five year tenure includes overseeing PTC's conversion from analog to digital technology. This required a massive wiring and infrastructure expansion in a rugged, rural area. Also led PTC's expansion into cellular communications, including building cellular towers and related infrastructure.

**Broken Bow TV Cable, Inc./Pine Rural TV Cable, Inc.**, Plant and Central Office Manager (1984 – present). Oversees infrastructure and technology for family-owned cable television companies that provide multichannel video programming and broadband services to portions of Southeastern Oklahoma.

**McCurtain County National Bank**, Board Member (1984 – present). Serves on board of directors for small community bank based in Broken Bow, Oklahoma.

### **EDUCATION**

BS, Oklahoma State University, Electrical Engineering Technology (1984)

### **CIVIC INVOLVEMENT**

Broken Bow City Council, Member (1986-98) —Served 12 years on City Council, including 4 as Mayor. During that time, the city built an EPA-approved Class 1 landfill and a water system that serves the entire county.

Broken Bow Independent School District Board of Education, Member (1998-present)

Broken Bow Chamber of Commerce, Industrial Committee (1987-present). Served as Committee Chairman from 1991-2001. Served as president in 1990.

Rural Enterprises of Oklahoma, Board Member (1996-present). Non-profit organization that promotes economic development in rural Oklahoma. Service included two years as Chairman.

McCurtain County Community Trust, Board Member (1999-present). Local economic development organization.

Broken Bow Lions Club, Member (1985-present). Served as president from 1987-1988.

## **COOPER LEE BROWN**

Pine Telephone Company  
210 West Second Street  
Broken Bow, OK 74728  
(580) 584-2100

### **EXPERIENCE**

**Pine Telephone Company, Inc.**, Chief Technology Officer (1995–present). Leads team of five technology professions in the planning and oversight necessarily to create and maintain land-line telephone, cellular telephone and Internet networks over a large, rural geographic area. Has built a digital communications infrastructure from the ground up, and now, PTC offers broadband Internet to 100 percent of its customers within Pine Telephone’s certified ILEC territory.

**Innovative Office Systems**, Dallas (1992-1995). Spent three years in communications technology before returning to Oklahoma.

### **EDUCATION**

B.S., Southeast Oklahoma State, Electronics Technology (1991)

Numerous professional certifications from Cisco, Nortel and Alcatel-Lucent

### **CIVIC INVOLVEMENT**

Smithville Independent School District, Board Member (2003 - present). Currently serves as Vice President of the Board.



## **PINE TELEPHONE COMPANY, INC. – A PROVEN TRACK RECORD**

Celebrating 100 years of service in 2010, Pine Telephone Company, Inc. serves residents of Southeastern Oklahoma with cutting-edge telecommunications technology and service. The Broken Bow, Oklahoma-based company has 70 employees and tens of thousands of customers, yet remains dedicated to the same level of hometown customer service upon which the company was built.

Along the way, PTC has implanted numerous infrastructure and technology improvements, including installing approximately 1,131 miles of copper and 239 miles of fiber optic cable. PTC's territory encompasses sparsely populated areas where the terrain can be rugged and where communications infrastructure largely hadn't existed.

PTC's commitment to offering innovative service to its customers includes:

- Converting analog to digital technology. PTC has installed five digital offices that have greatly enhanced telephone service quality for customers in rural southeastern Oklahoma.
- Offering high speed Internet service to 100 percent of PTC's customers in its certified ILEC territory. This massive project involved installing miles of cable through rugged, rural terrain. PTC now offers a minimum speed of 1.5 Mbps and a maximum of 8 Mbps.
- Providing dial-up Internet service to approximately 800 customers outside its certified ILEC territory in telephone exchanges that would not otherwise have any internet service. Such service demonstrates PTC's willingness to go above and beyond for its customers.
- Growing the company from 100 customers in 1990 with construction of PTC's first analog cell tower to serving more than 10,000 cellular phone customers today. The company has built and manages 41 digital cellular sites to provide extensive coverage. PTC also manages cellular service for two other communications companies in Texas and Oklahoma.
- Implementing a customer-friendly billing system and electronic recordkeeping.
- Working with community officials and the Choctaw Electric Cooperative to bring broadband to Rattan, Oklahoma, a rural community that lacked high-speed Internet service. Local officials have said the broadband installation will greatly help the region's economic development and job creation efforts.

For all of its growth, PTC remains a family-owned and -operated business, committed to the company's long-term success. President Esta Callaham recently celebrated her 50<sup>th</sup> anniversary with the company. Her daughter and son-in-law, Angela and Jerry Whisenhunt, each have worked with the company full-time for 25 years.

The senior staff members of PTC don't just serve the people of southeastern Oklahoma -- they are southeastern Oklahomans with lifelong roots in the region. They volunteer their time to area youth sports teams, attend local churches, and serve on school boards and city councils in McCurtain County. The people they serve are their friends and neighbors, and PTC remains committed to southeastern Oklahoma for the long term.

## **PINE TELEPHONE COMPANY, INC. – A SMALL TOWN SUCCESS STORY**

### **JOHN CALLAHAM** Chairman/General Counsel

John Callaham brings a lifetime of experience in the telephone communications industry to his current leadership role with Pine Telephone Company, Inc. His grandfather began offering telephone service almost a century ago and his parents grew the business into one of Oklahoma's top telecommunications companies. Since 1996, John has helped the company expand into new fields, including cellular communications and broadband Internet through his legal and business guidance.

John's legal expertise includes labor and employment and regulatory compliance issues. He oversees PTC's human resources and employee relations, including hiring, firing and employee concerns for the company's 70-employee workforce. He has established and maintained a modern workplace that complies with all relevant regulations while still keeping in mind his mother's credo that "We are a family business."

John officially joined the company full-time in 1996. But even before then, he regularly worked with his parents when he wasn't in school. In addition to his legal duties, he also works with PTC's leadership team in making all key decisions, including strategic planning, marketing and new service offerings. PTC competes with such industry titans as AT&T and US Cellular, and has managed to remain a viable, successful business that brings telecommunications services to tens of thousands of citizens in rural southeastern Oklahoma.

He also leads McCurtain County National Bank, a local commercial bank.

\*\*\*\*\*

### **ESTA CALLAHAM** President

When Esta Callaham began working for Pine Telephone Company, she was a teenager right out of high school and her first job was as a switchboard operator.

Fifty years later, Esta is the President of several family-owned communications companies, which provide a range of services that include telephone, cellular, broadband Internet and cable television. She leads a team of 70 employees who serve tens of thousands of customers in southeastern Oklahoma.

During her tenure at PTC, the company has undertaken massive technology and infrastructure changes, including the installation of fiber optic cable, the conversion from analog to digital technology, the construction of multiple cellular towers and the introduction of broadband Internet to 100 percent of the company's customers within the Pine Telephone certified ILEC territory. In that time, PTC also has seen its customer base grow exponentially.

\*\*\*\*\*

**ANGELA WHISENHUNT**  
Secretary/Treasurer and Controller

As the granddaughter of Pine Telephone’s founder, Angela Whisenhunt literally grew up immersed in the family business. She worked summers for the company as a teenager, receiving her first payroll check when she was fifteen. For the past 25 years, she has been a member of Pine Telephone Company, Inc.’s leadership team and has helped PTC grow and prosper. For example, she oversaw the company’s transition from paper records to electronic records and has implemented two new billing systems.

Angela’s primary role at PTC is to oversee accounting operations. In her role at PTC and other family communications companies, Angela ensures that the accounts of tens of thousands of telephone, cellular, cable and Internet customers are handled promptly and accurately. Recently, Angela oversaw the implementation of new accounting and billing systems that greatly improved PTC’s efficiencies. She solicited customer feedback during this process to ensure that the needs of customers would be met by the new systems.

In addition, Angela’s responsibilities also include overseeing PTC’s customer service and marketing efforts. During her tenure, PTC has successfully expanded its telephone offerings to include cellular and Internet service.

\*\*\*\*\*

**JERRY WHISENHUNT**  
Plant and Central Office Manager

During his 25-year tenure with Pine Telephone Company, Inc., and its related businesses, Jerry Whisenhunt has helped lead the company through many challenges and technological changes to help PTC remain a growing, thriving business.

Jerry oversaw PTC’s conversion from analog to digital technology. He and his team installed five digital offices which have greatly enhanced the quality of telephone service to customers in rural southeastern Oklahoma.

He also helped PTC bring high speed Internet service to 100 percent of its customers in its certified ILEC territory. This massive project involved installing miles of cable through rugged, rural terrain. Where available, PTC now offers a minimum speed of 1.5 Mbps and a maximum of 8 Mbps.

Through Jerry’s leadership, PTC has been able to provide dial-up internet service to approximately 800 customers outside its certified ILEC territory in telephone exchanges that would not otherwise have any internet service.

In addition, Jerry led the formation and growth of Pine Cellular, one of PTC’s sister companies. He installed the company’s first analog cell phone tower in 1990. Back then, Pine Cellular had 100 customers. Today, the company has more than 10,000 cellular customers and Jerry manages 41 digital cellular sites. Pine Cellular also manages cellular service for two other communications companies in Texas and Oklahoma, and Jerry leads those efforts.

\*\*\*\*\*

**COOPER LEE BROWN**  
Chief Technology Officer

As Chief Technology Officer, Cooper (Lee) Brown leads Pine Telephone Company, Inc.'s efforts to maintain, operate and expand its technology infrastructure for telephone, broadband Internet and cellular communications.

PTC's service area encompasses rural areas in southeast Oklahoma. Lee directs the planning and oversight necessarily to create and maintain land-line telephone, cellular telephone and Internet networks over a large geographic area. He leads a team of five technology professionals.

In order to bring broadband Internet to these communities, Lee and his team had to build the network infrastructure from the ground up, which required conquering a number of logistical challenges. For example, Lee and his team installed more than 80 miles of fiber over rugged terrain just to be able to offer reliable high-speed Internet service to PTC's current customers.

Lee and his team worked with community officials and the Choctaw Electric Cooperative to bring broadband Internet service to Rattan, Oklahoma. Rattan and the surrounding communities received a \$1.2 million federal grant to bring broadband to these communities. Again, Lee and his team had to overcome logistical challenges such as difficult, rural terrain and the lack of existing cable infrastructure. Local officials have said the broadband installation will greatly help the region's economic development and job creation efforts.

### CERTIFICATION REGARDING LOBBYING LOWER TIER COVERED TRANSACTIONS

Applicants should review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying."

#### LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

#### Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

CDEA 10.787/11.557 Broadband Initiatives Program/Recovery Act -

NAME OF APPLICANT

Pine Telephone Company, Inc.

AWARD NUMBER AND/OR PROJECT NAME

Broadband Technology Opportunities Program

PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE

John B. Callahan

SIGNATURE



DATE

August 13, 2009

# CONFIDENTIAL

## Q 50 - Assumptions for Development of Project Financial Impacts Pine Telephone Company Inc. Rural/Nonremote Southeastern Oklahoma

[REDACTED]

### Financial Assumptions for Items Associated With the Application

[REDACTED]

### Projections of Wireless Investments –

[REDACTED]

| Total Investment - YE Grant  | Total         | 2010          | 2011          | 2012          | 2013          | 2014          |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Network and Access Equipment | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Outside Plant - Towers       | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Buildings                    | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Land                         | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Billing and Operational      | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Operating Equipment          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Engineering and Professional | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total</b>                 | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |

| Total Investment - YE Depreciable | Total         | 2010          | 2011          | 2012          | 2013          | 2014          |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Network and Access Equipment      | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Outside Plant - Towers            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Buildings                         | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Land                              | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Billing and Operational           | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Operating Equipment               | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Engineering and Professional      | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total</b>                      | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |

**CONFIDENTIAL**

[REDACTED]

**Depreciation Reserves –** [REDACTED]

**Deferred Income Taxes –** [REDACTED]

**Local Voice Service and Long Distance Revenue (Wireless) –** [REDACTED]

| Revenue Projections for Financial Statements |               |               |               |               |               |
|--|---------------|---------------|---------------|---------------|---------------|
|  | 2010          | 2011          | 2012          | 2013          | 2014          |
| Local Service Demand                         | [REDACTED]    | [REDACTED]    | [REDACTED]    | [REDACTED]    | [REDACTED]    |
| Long Distance - 1                            | [REDACTED]    | [REDACTED]    | [REDACTED]    | [REDACTED]    | [REDACTED]    |
| Long Distance - 2                            | [REDACTED]    | [REDACTED]    | [REDACTED]    | [REDACTED]    | [REDACTED]    |
| Local  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Long Distance - 1                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Long Distance - 2                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Total Monthly                                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Local  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Long Distance - 1                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Long Distance - 2                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Total Annual                                 | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |

**Broadband Data Revenue -** [REDACTED]

# CONFIDENTIAL

| Average Customer Demand By Year - For Revenue Projection |      |      |      |      |      |
|--|------|------|------|------|------|
| Type   | 2010 | 2011 | 2012 | 2013 | 2014 |
| Business and Residence                                   |      |      |      |      |      |
| 1- 1 Mbps  |      |      |      |      |      |
| 2- 1.5 Mbps  |      |      |      |      |      |
| 3 - 3 Mbps   |      |      |      |      |      |
| Strategic Institution                                    |      |      |      |      |      |
| 3 - 3 Mbps   |      |      |      |      |      |
| Total  |      |      |      |      |      |

| Revenue Projections for Financial Statements |      |      |      |      |      |
|--|------|------|------|------|------|
| Business and Residence                       |      |      |      |      |      |
| 1- 1 Mbps                                    | \$   | \$   | \$   | \$   | \$   |
| 2- 1.5 Mbps                                  | \$   | \$   | \$   | \$   | \$   |
| 3 - 3 Mbps                                   | \$   | \$   | \$   | \$   | \$   |
| Strategic Institution                        |      |      |      |      |      |
| 3 - 3 Mbps                                   | \$ - | \$ - | \$ - | \$ - | \$ - |
| Total Monthly                                | \$   | \$   | \$   | \$   | \$   |
| Total Annual                                 | \$   | \$   | \$   | \$   | \$   |

**Expenses Associated With Non-Regulated Wireless Services:**

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

| Expense Projections for Financial Statements (Based on Per Subscriber Amounts/Month) |    |    |    |    |    |
|--|----|----|----|----|----|
| Internet Service Fee   | \$ | \$ | \$ | \$ | \$ |
| Bandwidth Fee  | \$ | \$ | \$ | \$ | \$ |
| Bandwidth Back Haul  | \$ | \$ | \$ | \$ | \$ |
| Calea Fee  | \$ | \$ | \$ | \$ | \$ |
| Billing and Collection   | \$ | \$ | \$ | \$ | \$ |
| <b>Estimated Annual Expense</b>  |    |    |    |    |    |
| Internet Service Fee   | \$ | \$ | \$ | \$ | \$ |
| Banwidth Fee   | \$ | \$ | \$ | \$ | \$ |
| Bandwidth Back Haul  | \$ | \$ | \$ | \$ | \$ |
| Calea Fee  | \$ | \$ | \$ | \$ | \$ |
| Billing and Collection   | \$ | \$ | \$ | \$ | \$ |
| Total  | \$ | \$ | \$ | \$ | \$ |

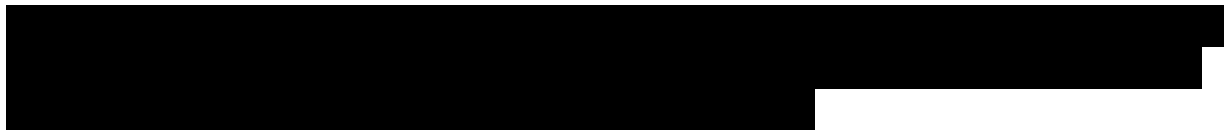


# CONFIDENTIAL

| Expense Projections for Financial Statements |    |  |    |  |    |  |
|--|----|--|----|--|----|--|
| <b>Monthly Expenses Per Line</b>             |    |  |    |  |    |  |
| interconnection                              | \$ |  | \$ |  | \$ |  |
| billing                                      | \$ |  | \$ |  | \$ |  |
| calea  | \$ |  | \$ |  | \$ |  |
| 911  | \$ |  | \$ |  | \$ |  |
| <b>Annual Expenses</b>                       |    |  |    |  |    |  |
| interconnection                              | \$ |  | \$ |  | \$ |  |
| billing                                      | \$ |  | \$ |  | \$ |  |
| calea  | \$ |  | \$ |  | \$ |  |
| 911  | \$ |  | \$ |  | \$ |  |
| Total  | \$ |  | \$ |  | \$ |  |



| Average Number of Sites and Expense Projections |               |      |      |      |      |      |
|---|---------------|------|------|------|------|------|
| Descriptions                                    | Unit Cost/Mo. | 2010 | 2011 | 2012 | 2013 | 2014 |
| Sites   |               |      |      |      |      |      |
| Technicians Per 15 Sites                        |               |      |      |      |      |      |
| <b>Annual Expense</b>                           |               |      |      |      |      |      |
| Property Tax                                    | \$            |      | \$   |      | \$   |      |
| Electric  | \$            |      | \$   |      | \$   |      |
| Grounds keeping                                 | \$            |      | \$   |      | \$   |      |
| Pest Control                                    | \$            | -    | \$   | -    | \$   | -    |
| Maintenance/Repair                              | \$            | -    | \$   | -    | \$   | -    |
| Technician - 1 per 15 Sites                     | \$            |      | \$   |      | \$   |      |
| <b>Total</b>                                    |               | \$   |      | \$   |      | \$   |



| Customer Service Cost - Expense Projections |      |      |      |      |      |
|---|------|------|------|------|------|
|   | 2010 | 2011 | 2012 | 2013 | 2014 |
| Store Site/Month                            | \$   |      | \$   |      | \$   |
| Labor/Month                                 | \$   | -    |      |      |      |
| CSR - Store                                 | \$   |      | \$   |      | \$   |
| CSR - 1 per 500 Customer                    | \$   |      | \$   |      | \$   |
| CSRs - Store                                |      |      |      |      |      |
| Number of other CSRs                        |      |      |      |      |      |
| <b>Annual Expense Estimates</b>             |      |      |      |      |      |
| Store Site                                  | \$   |      | \$   |      | \$   |
| CSRs - Store                                | \$   |      | \$   |      | \$   |
| Other CSRs                                  | \$   |      | \$   |      | \$   |
| Total                                       | \$   |      | \$   |      | \$   |

# CONFIDENTIAL

**Depreciation Expenses –** [REDACTED]

| Average Investment By Year         |             | 2010          | 2011          | 2012          | 2013          | 2014          |
|------------------------------------|-------------|---------------|---------------|---------------|---------------|---------------|
| Network and Access Equipment       |             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Outside Plant - Towers             |             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Buildings                          |             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Land                               |             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Billing and Operational            |             | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Operating Equipment                |             | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Engineering and Professional       |             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Annual Depreciation Expense</b> |             |               |               |               |               |               |
|                                    | <b>Rate</b> |               |               |               |               |               |
| Network and Access Equipment       | %           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Outside Plant - Towers             | %           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Buildings                          | %           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Land                               | %           | \$ -          | \$ -          | \$ -          | \$ -          | \$ -          |
| Engineering and Professional       | %           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Depreciation Expense</b>  |             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |

**Property Tax –** [REDACTED]

**Non Regulated Income Taxes -** [REDACTED]

**Major Assumptions for Financial Forecast of Base or Current Operations**

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]

CONFIDENTIAL

[Redacted]

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

4187272

**Pine Telephone Company, Inc; Broadband Stimulus Grant Application**

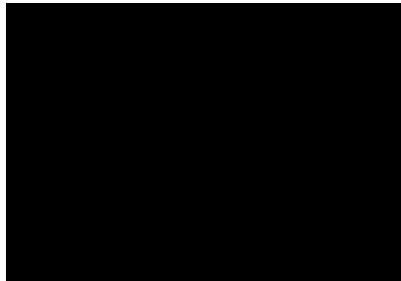
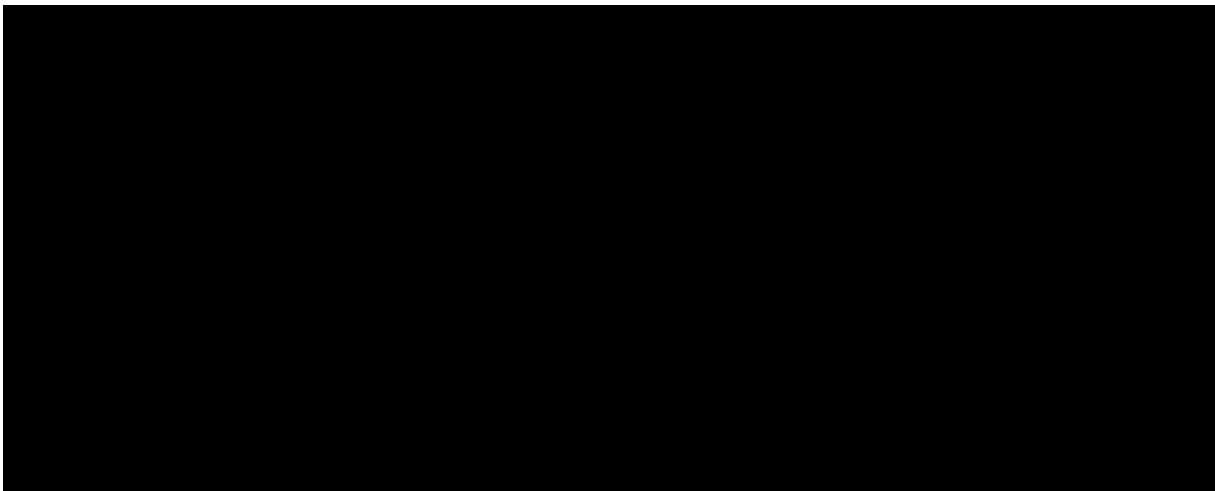
**INDEX: Supplemental Information**

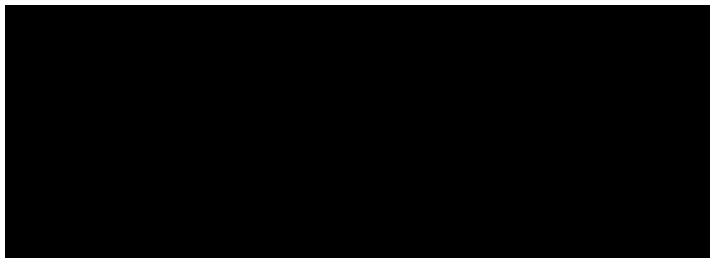
| Question Number | Question Text   | Item  |
|-----------------|---|---|
| Q36             | <p><b>Construction and Vendor Contracts:</b><br/>Identify the extent to which you intend to rely on contractors and/or vendors to deploy the network facilities. Please provide any evidence that contractors and/or vendors are ready to enter into agreements with the applicant, should the application be approved.</p>   | <p><b>Contractor/Vendor Commitment Letters</b><br/>[Redacted]<br/>[Redacted]<br/>[Redacted]<br/>[Redacted]<br/>[Redacted]</p>   |
| LeQ41           | <p><b>Government and Other Key Partnerships:</b> If applicable, please identify your strategy for partnering with unaffiliated organizations in the project area (from the public, non-profit, and private sectors, particularly community anchor institutions and public safety entities, that will play an integral role in the Project’s planning and ongoing operations. Identify each organization, the type and degree of its role and/or contribution, and projected impact. Please provide supporting documentation of support from each of the organizations identified.</p> | <p><b>First Responder Support Letters</b><br/>Grant Volunteer Fire Department<br/>Shinewell Volunteer Fire Department<br/><b>Health Care Support Letter</b><br/>HealthCare Innovations<br/><b>Schools/Education Support Letters</b><br/>Haworth Public School<br/>Lane Public School<br/>Carie Palmer (home school)<br/><b>Choctaw Nation Support Letter</b><br/>Choctaw Nation of Oklahoma</p> |
| Q53             | <p><b>Demonstration of Financial Need:</b><br/>Please explain the reasons regarding why the project would not have been implemented “but for” federal grant assistance. Provide key data points and analysis to substantiate this case.</p>   | <p><b>Bank Denial Letter</b><br/><br/><br/><br/><br/><br/><br/><br/><br/><br/><b>Bank of Oklahoma</b></p>   |

**CONTRACTOR/VENDOR  
COMMITMENT LETTERS**



Mr. Jerry Whisenhunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

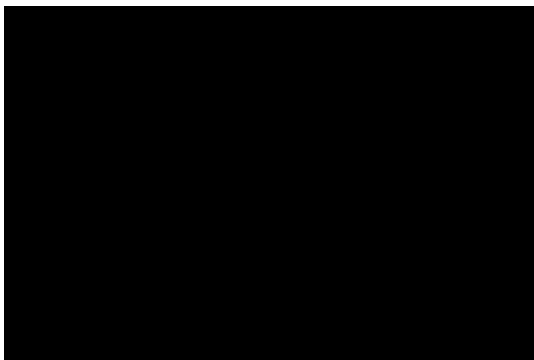
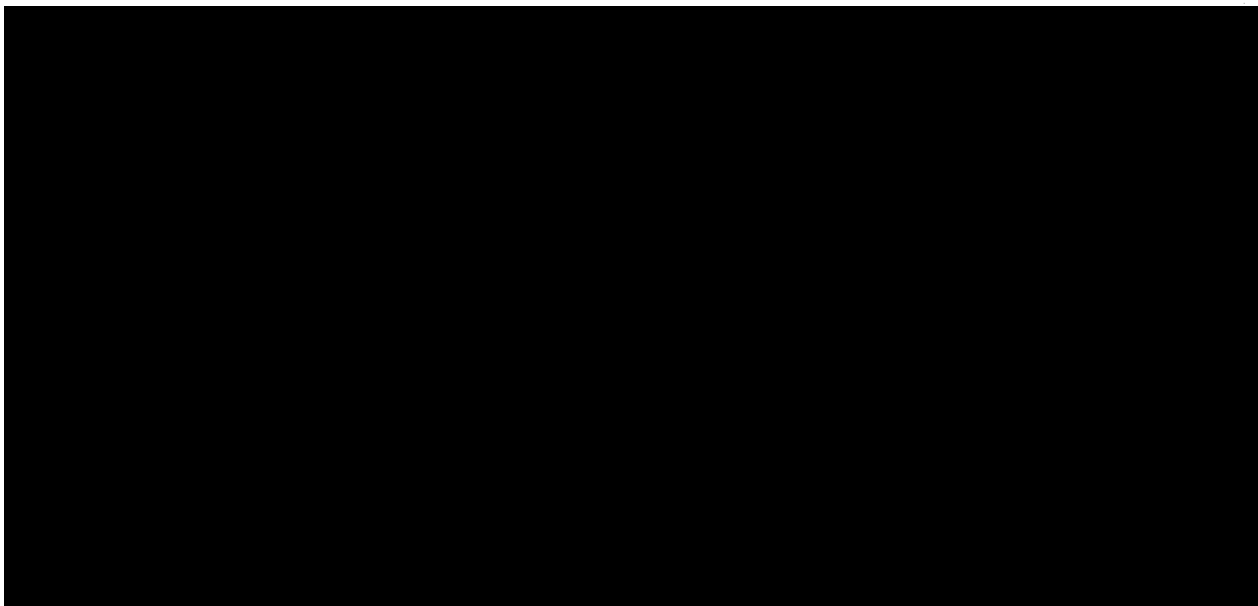


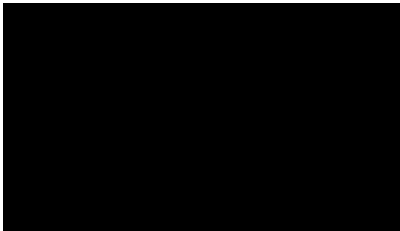
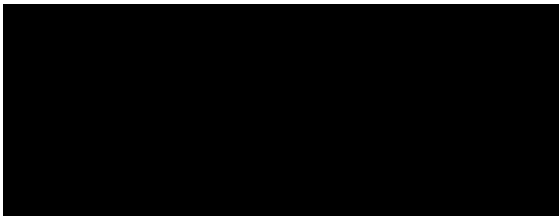


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August 10, 2009

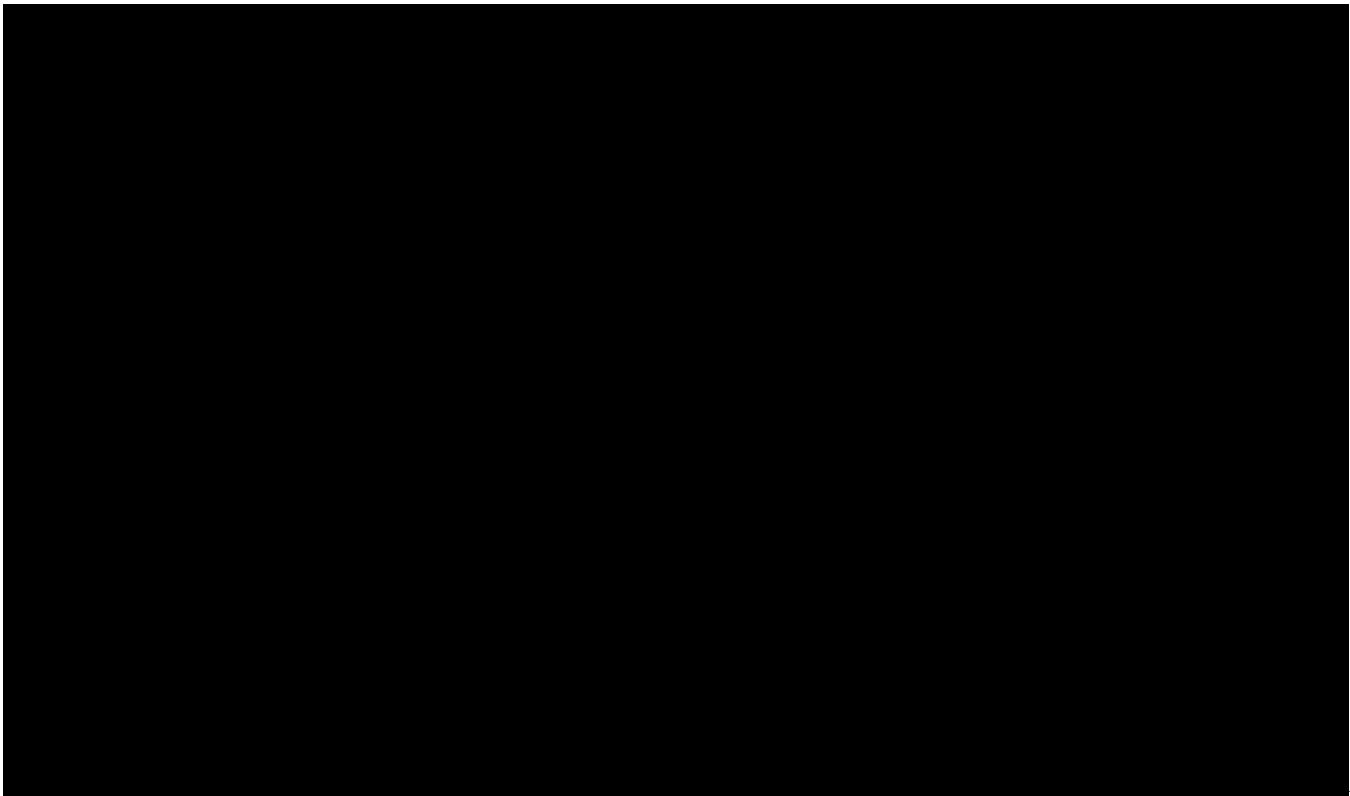
Mr. Jerry Whisenhunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728





August 12, 2009

Mr. Jerry Whisenant  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

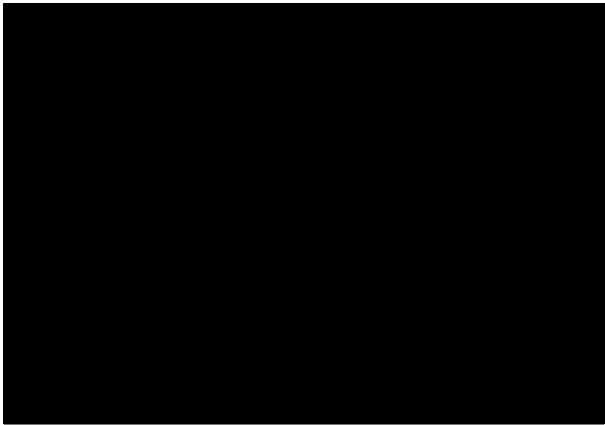
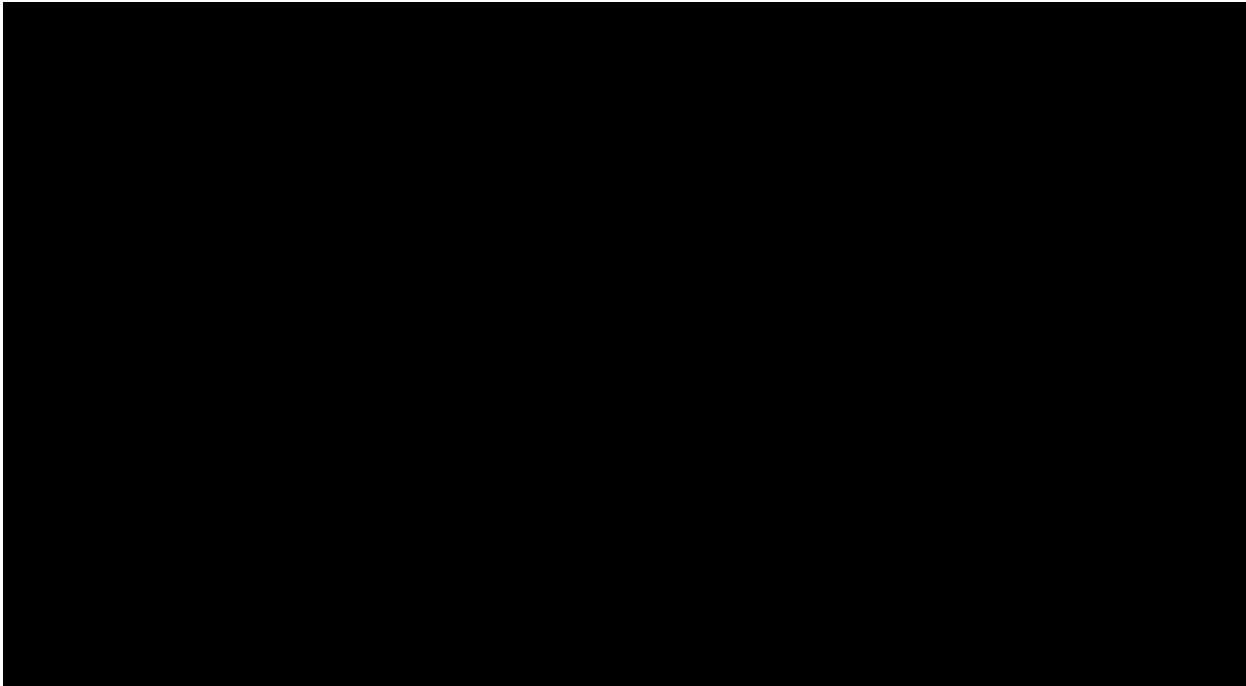


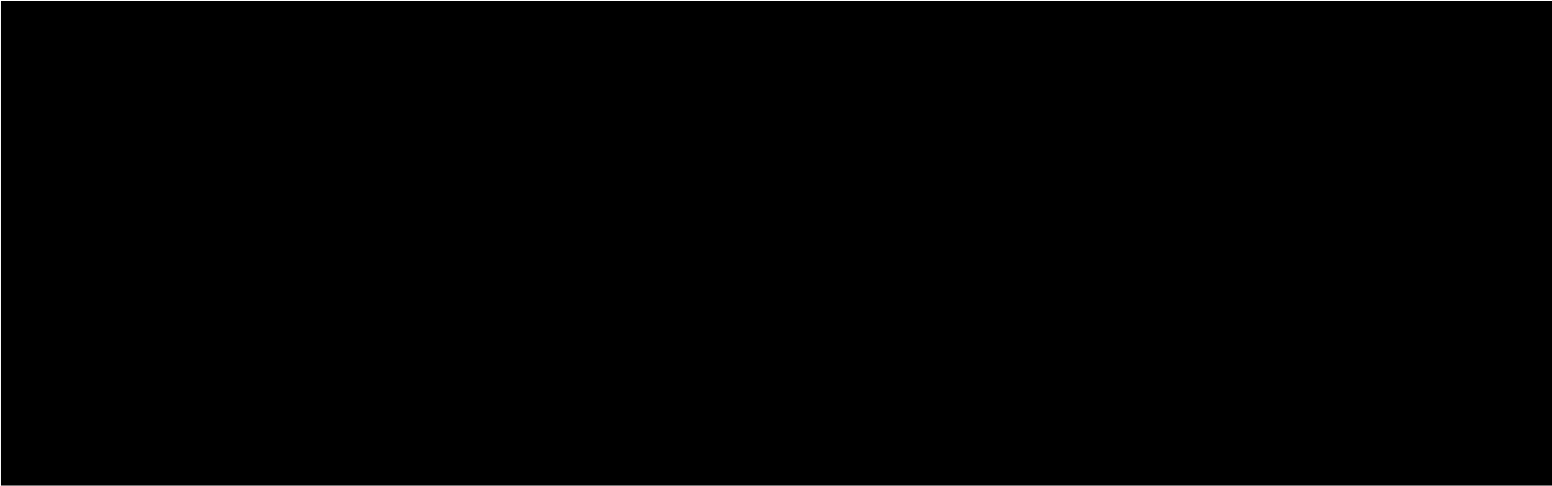




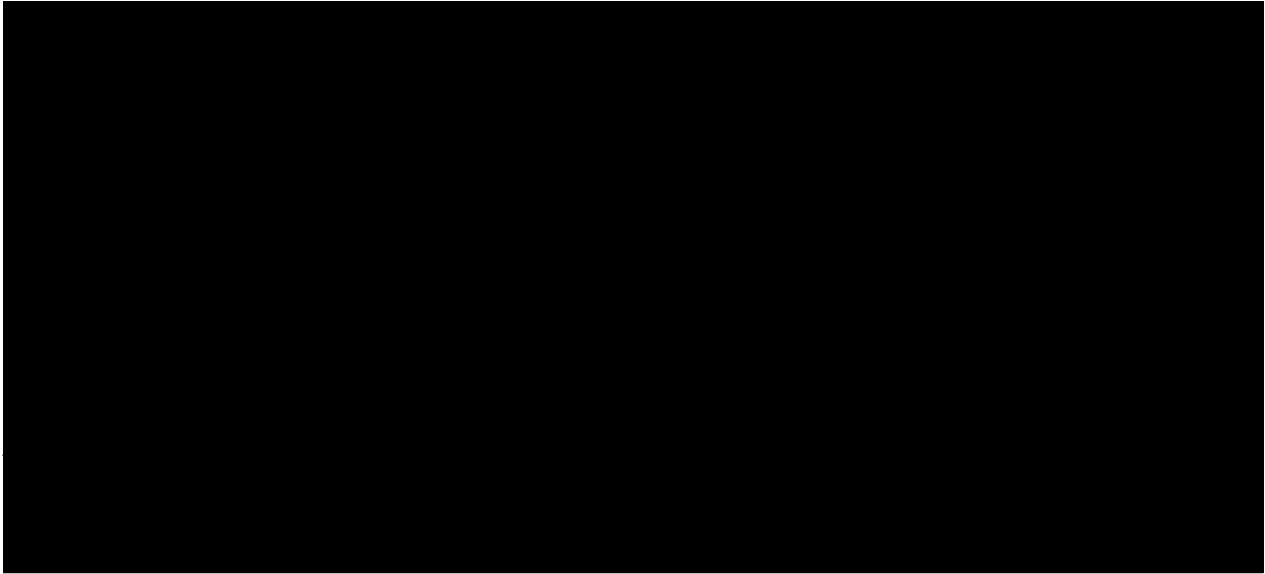
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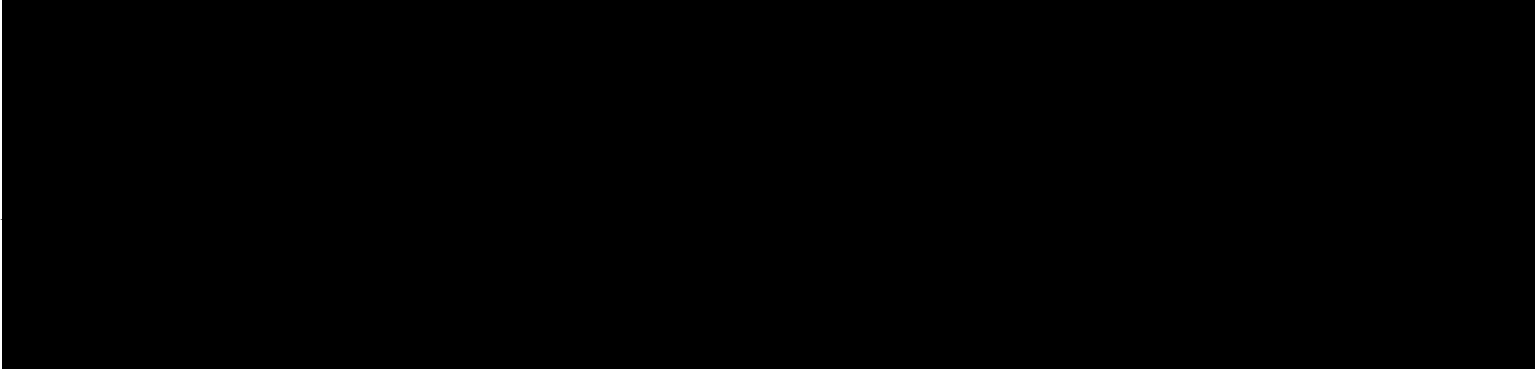
Mr. Jerry Whisenhunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728





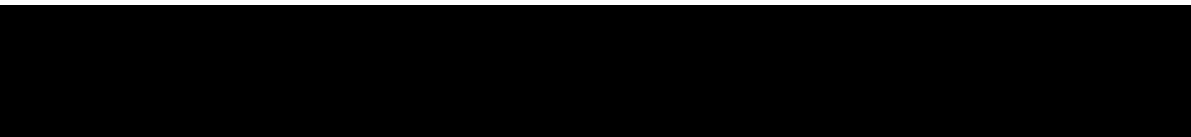

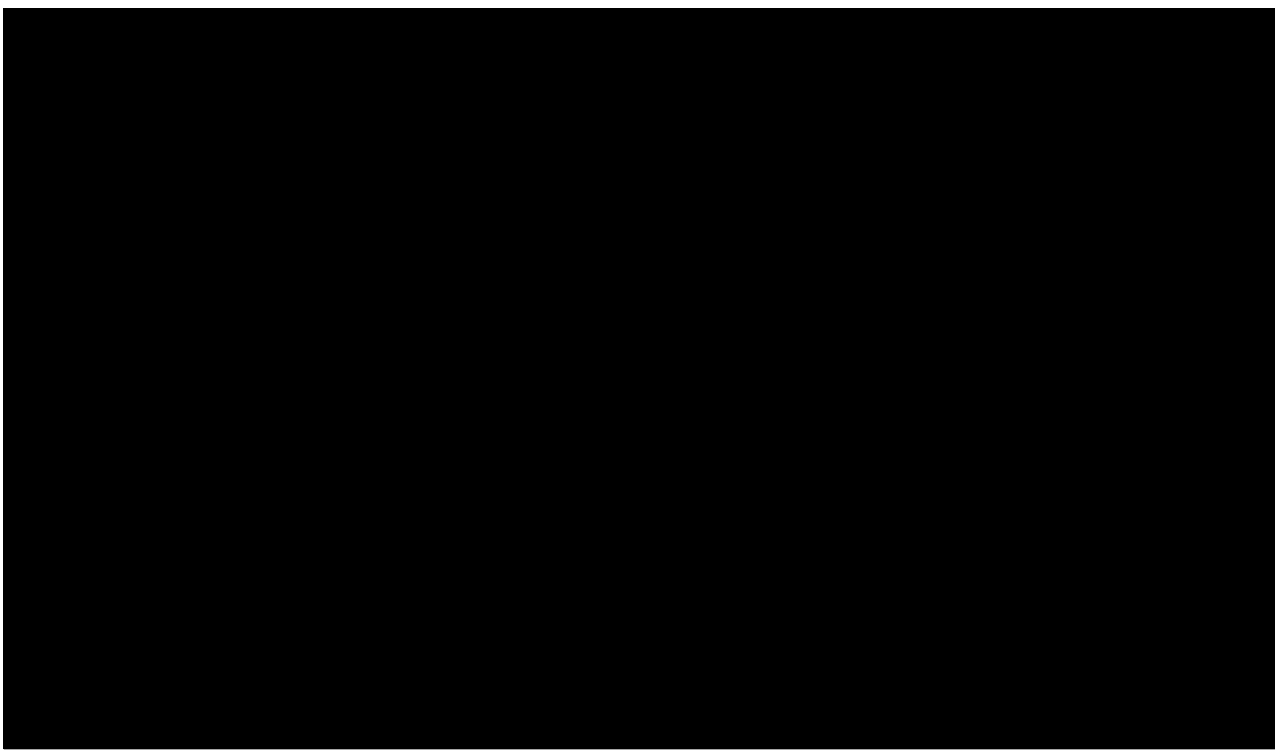
Mr. Jerry Whisenand  
General Manager  
Pine Telephone Company Inc.  
200 West 2nd Street  
Broken Bow, Oklahoma 74728





August 10, 2009

Mr. Jerry Whisenhunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2<sup>nd</sup> Street  
Broken Bow, OK 74728



**FIRST RESPONDER  
SUPPORT LETTERS**

Grant Volunteer Fire Department  
PO Box 86  
Grant, OK 74738  
(580) 326-6746

August 11, 2009

Mr. Jerry Whisenant  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Importance of Bringing Broadband Service to Southeastern Oklahoma**

Dear Jerry:

As first responders in Choctaw County, we are thrilled at the improvements to public safety that your proposed wireless broadband system would provide our Fire Department. As a beneficiary of such service, we fully support your application to obtain federal stimulus funds to construct this system – something that we fully understand would not happen absent receipt of those funds.

Not only is the wireless aspect of the system important to provide access in the field, but as you know, we currently have no access to broadband service. We do not have DSL or cable modem service in our community. High-speed Internet access, however, is so critical to our Department's functioning, for example, by Fire allowing mapping of the location at which emergency personnel are needed or alerting residents to emergency situations via Internet-connected devices.

During our meeting, Pine Telephone identified state-of-the-art wireless broadband technology. We understand that Pine Telephone will begin testing and plans to launch this technology in portions of its current service area, which does not include our community, in the near future. We are also excited that Pine Telephone will have the ability to start work almost immediately upon receipt of necessary funding since it already has the federal authorizations to use this technology in the areas to be covered, and in many instances, Pine Telephone already has towers constructed for its cellular phone business that simply require modification to make available wireless broadband services. With close to 100 years of experience in the telephone business, we are also encouraged by Pine Telephone's management and customer service capabilities, which will allow it to begin offering service to new customers as it completes each phase of construction.

We also welcome Pine Telephone's continued commitment to true service to its communities. As a provider of public safety services to Choctaw County, we appreciate Pine Telephone's provision of free tower and building space to first responders (fire, police, emergency) in the communities it serves, which will provide our Department with critical communications capabilities. Therefore as a designated beneficiary of Pine Telephone's system, we fully support Pine Telephone's application to secure broadband stimulus funds.

Given the relatively small and sprawling population and the remoteness, sheer size and rugged terrain of our Choctaw County, we appreciate that absent the federal government's broadband stimulus program, getting broadband service may be delayed years if ever because the costs associated with creating the infrastructure are prohibitive. Thank you for your efforts and we would be pleased to discuss our support of your application further.

Sincerely,

*Neal McLean*  
*FIRE FIGHTER*

cc: Pine Telephone Company, Inc.

Shinewell Volunteer Fire Department  
PO Box 686  
Haworth, OK 74740  
(580) 245-1799

August 17, 2009

Mr. Jerry Whisenant  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Importance of Bringing Broadband Service to Southeastern Oklahoma**

Dear Jerry:

As first responders in McCurtain County, we are thrilled at the improvements to public safety that your proposed wireless broadband system would provide our Fire Department. As a beneficiary of such service, we fully support your application to obtain federal stimulus funds to construct this system - something that we fully understand would not happen absent receipt of those funds.

Not only is the wireless aspect of the system important to provide access in the field, but as you know, we currently have no access to broadband service. We do not have DSL or cable modem service in our community. High-speed Internet access, however, is so critical to our Department's functioning, for example, by fire allowing mapping of the location at which emergency personnel are needed or alerting residents to emergency situations via Internet-connected devices.

During our meeting, Pine Telephone identified state-of-the-art wireless broadband technology. We understand that Pine Telephone will begin testing and plans to launch this technology in portions of its current service area, which does not include our community, in the near future. We are also excited that Pine Telephone will have the ability to start work almost immediately upon receipt of necessary funding since it already has the federal authorizations to use this technology in the areas to be covered, and in many instances, Pine Telephone already has towers constructed for its cellular phone business that simply require modification to make available wireless broadband services. With close to 100 years of experience in the telephone business, we are also encouraged by Pine Telephone's management and customer service capabilities, which will allow it to begin offering service to new customers as it completes each phase of construction.

We also welcome Pine Telephone's continued commitment to true service to its communities. As a provider of public safety services to McCurtain County, we appreciate Pine Telephone's provision of free tower and building space to first responders (fire, police, emergency) in the communities it serves, which will provide our Department with critical communications capabilities. Therefore as a designated beneficiary of Pine Telephone's system, we fully support Pine Telephone's application to secure broadband stimulus funds.

Given the relatively small and sprawling population and the remoteness, sheer size and rugged terrain of our county, we appreciate that absent the federal government's broadband stimulus program, getting broadband service may be delayed years if ever because the costs associated with creating the infrastructure are prohibitive. Thank you for your efforts and we would be pleased to discuss our support of your application further.

Sincerely,

*Frank T. Payne*

cc: Pine Telephone Company, Inc.



**HEALTH CARE  
SUPPORT LETTER**

HealthCare Innovations  
RR 4 Box 5-6  
Broken Bow, OK 74728  
(580) 584-7689

August 12, 2009

Mr. Jerry Whisenand  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Importance of Bringing Broadband Service to Southeastern Oklahoma**

Dear Jerry:

As the Representative, on behalf of HealthCare Innovations, a provider of in-home health care services in McCurtain County and its surrounding areas, we are thrilled at the improvements to health care that will be possible if you can bring wireless high-speed broadband to our community.

As you know, we currently have no access to wireless high-speed broadband in the field. The addition of wireless broadband service will greatly improve our ability to provide quality health care in our clients' homes. It would give us immediate access to medical resources and to upload patient information (e.g., we will be able to provide real-time information and thus get more meaningful, immediate feedback from doctors at distant medical facilities). Given the sprawling nature of the areas we serve, many residents do not have ready access to quality medical care. Beyond the fact that the introduction of wireless high-speed broadband service will allow our residents to have access to preventative healthcare, it will allow them to have access to more specialized care not generally available in rural communities. Without access to these resources, our patients remain significantly disadvantaged.

During our meeting, Pine Telephone identified state-of-the-art wireless broadband technology. We are also excited that Pine Telephone will have the ability to start work almost immediately upon receipt of necessary funding to rapidly construct this system. With close to 100 years of experience in the telephone business, we are also encouraged by Pine Telephone's management and customer service capabilities, which will allow it to begin offering service to new customers as it completes each phase of construction.

Given the relatively small but sprawling population and the remoteness, sheer size and rugged terrain of our service territory, we appreciate that absent the federal government's

broadband stimulus programs, getting broadband service may be delayed years if ever because the costs associated with creating the infrastructure are prohibitive. Thank you for your efforts and we would be pleased to discuss our support of your application further.

Sincerely,

Jana Huffman  
 Jimmy Scarborough  
 Donna Watson  
 Vickie Beck  
 Nancy Burn  
 Pam O'Bannon  
 Geraldine Garrison  
 Cassandra Zury  
 Paula Daniels

**SCHOOLS/EDUCATION**  
**SUPPORT LETTERS**

Haworth Public School  
PO Box 99  
Haworth, OK 74740  
(580) 245-1406

August 12, 2009

Mr. Jerry Whisenant  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Importance of Bringing Broadband Service to Southeastern Oklahoma**

Dear Jerry:

As the Representative of Haworth Public School in McCurtain County, we are thrilled at the possibility of your bringing high-speed broadband to our community as it will greatly help our students and staff. As a beneficiary of such service, we fully support your application to obtain federal stimulus funds to construct this system - something that we fully understand simply could not happen without those funds.

As you know, while the schools in our district have T-1 Internet access in our buildings, our students have no access to high-speed broadband service in their homes. High-speed Internet access, however, is critical to the long-term survivability of our most precious resource - our children. The availability of broadband service in our students' homes, which we understand your company will offer at very affordable rates, will allow them to access resources otherwise not available to students in rural America. Our students cannot as easily communicate with other students and teachers from home, or do something that many take for granted today - perform Internet research or take online courses. Without access to such resources, our students remain significantly disadvantaged not only globally, but to others in our nation.

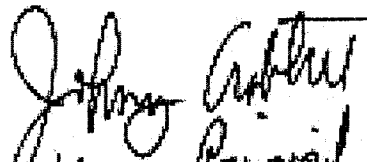
During our meeting, Pine Telephone identified state-of-the-art wireless broadband technology. We are also excited that Pine Telephone will have the ability to start work almost immediately and quickly roll-out the service. With close to 100 years of experience in the telephone business, we are also encouraged by Pine Telephone's management and customer service capabilities, which will allow it to begin offering service to new customers as it completes each phase of construction.

We also welcome Pine Telephone's continued commitment to true service to its communities. We are grateful for Pine Telephone's commitment to provide affordable service to

our students' homes. Therefore, we fully support Pine Telephone's application to secure broadband stimulus funds.

Given the relatively small and sprawling population and the remoteness, sheer size and rugged terrain of our county, we appreciate that absent the federal government's broadband stimulus program, getting broadband service may be delayed years if ever because the costs associated with creating the infrastructure are prohibitive. Thank you for your efforts and we would be pleased to discuss our support of your application further.

Sincerely,

  
H.S. Principal

Lane Public School  
601 W McGee  
Lane, OK 74555  
(580) 889-2743

August 12, 2009

Mr. Jerry Whisenbunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Importance of Bringing Broadband Services to Southeastern Oklahoma**

Dear Jerry:

As the Representative of Lane Public School in Atoka County, we are thrilled at the possibility of your bringing high-speed broadband to our community as it will greatly help our students and staff. As a beneficiary of such service, we fully support your application to obtain federal stimulus funds to construct this system - something that we fully understand simply could not happen without those funds.

As you know, while the schools in our district have T-1 Internet access in our buildings, our students have no access to high-speed broadband service in their homes. High-speed Internet access, however, is critical to the long-term survivability of our most precious resource - our children. The availability of broadband service in our students' homes, which we understand your company will offer at very affordable rates, will allow them to access resources otherwise not available to students in rural America. Our students cannot as easily communicate with other students and teachers from home, or do something that many take for granted today - perform Internet research or take online courses. Without access to such resources, our students remain significantly disadvantaged not only globally, but to others in our nation.

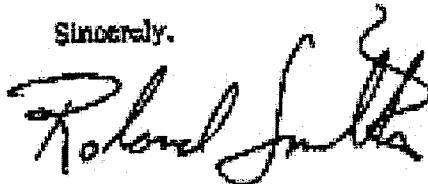
During our meeting, Pine Telephone identified state-of-the-art wireless broadband technology. We are also excited that Pine Telephone will have the ability to start work almost immediately and quickly roll-out the service. With close to 100 years of experience in the telephone business, we are also encouraged by Pine Telephone's management and customer service capabilities, which will allow it to begin offering service to new customers as it completes each phase of construction.

We also welcome Pine Telephone's continued commitment to true service to its communities. We are grateful for Pine Telephone's commitment to provide affordable service to

our students' homes. Therefore, we fully support Pine Telephone's application to secure broadband stimulus funds.

Given the relatively small and sprawling population and the remoteness, sheer size and rugged terrain of our county, we appreciate that absent the federal government's broadband stimulus program, getting broadband service may be delayed years if ever because the costs associated with creating the infrastructure are prohibitive. Thank you for your efforts and we would be pleased to discuss our support of your application further.

Sincerely,



WCSA 417/042\*2



Carie Palmer  
Route 1 box 864  
Idabel, OK 74745  
580 286 1022

August 13, 2009

Mr. Jerry Whisenbunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Importance of Bringing Broadband Service to Southeastern Oklahoma**


Dear Jerry:

As a parent, living in Idabel Oklahoma in McCurtain County, who homeschools her children, I am thrilled at the possibility of Pine Telephone bringing high-speed broadband to our community as it will greatly improve the educational opportunities for my children. As a beneficiary of such service, I fully support your application to obtain federal stimulus funds to construct this system - something that I understand simply could not happen without those funds.

High-speed Internet access is critical to the long-term survivability of our most precious resource - our children. The availability of broadband service for families who home-school, which we understand your company will offer at very affordable rates, will allow us to access resources critical to the education of our children. Without high-speed Internet access, homeschooled children cannot as easily communicate with others in the homeschooling community, take online courses or perform Internet research.

We also welcome Pine Telephone's continued commitment to true service to its communities. We are grateful for Pine Telephone's commitment to provide affordable service to students. Therefore, we fully support Pine Telephone's application to secure broadband stimulus funds.

Thank you for your efforts and we would be pleased to discuss our support of your application further.

Sincerely,  
  
Carie Palmer

**CHOCTAW NATION  
SUPPORT LETTER**



# Choctaw Nation of Oklahoma

P.O. Box 1210 • Durant, OK 74702-1210 • (580) 924-8280

**Gregory E. Pyle**  
Chief

**Gary Batton**  
Assistant Chief

July 8, 2009

Mr. Jerry Whisenhunt  
General Manager  
Pine Telephone Company Inc.  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

## **RE: Bringing Broadband to the Choctaw Nation**

Dear Jerry:

Last month, we met to discuss our need and your desire to bring broadband service to the members of the Choctaw Nation and your company's efforts to do so. The Choctaw Nation of Oklahoma, encompassing approximately 11,000 square miles, consists of 10 1/2 counties in rural southeastern Oklahoma. The Choctaw Nation is bounded on the east by the state of Arkansas, on the south by the Red River, and on the north by the South Canadian, Canadian and Arkansas Rivers. The western boundary generally follows a line slightly west of Durant, then due north to the South Canadian River. We have many thousands of tribal members living in this region.

We strive to provide members of the Choctaw Nation, as well as other federally recognized Indian tribes located in southeastern Oklahoma, with a variety of programs, many of which will be enhanced by or require access to broadband service. The Choctaw Nation's Tribal Council recognizes the need to strengthen the Choctaw Nation's economy, with primary efforts being focused on the creation of additional job opportunities through promotion and development. By planning and implementing our own programs and building a strong economic base, the Choctaw Nation applies our own fiscal, natural, and human resources to develop self-sufficiency. These efforts can only succeed through strong governance, sound economic development, and positive social development.

Bringing broadband service to our members is critical to further these objectives. For example, we provide a variety of educational and career development opportunities, as well as health and social services to our members locally. Having broadband service throughout the Choctaw Nation will further the reach of these programs by making them more accessible, for example, by allowing delivery of education and job training to our members' homes. Furthermore, given the vast size of the Choctaw Nation, the mere ability to communicate in a timely and relevant medium would augment our ability to reach our members and provide them information regarding critical services, thereby enhancing our ability to be self-sufficient. It will further serve to promote the Tribe and its members by allowing us to communicate more effectively

beyond the 10 1/2 counties that comprise the Choctaw Nation. For example, the Choctaw Nation has a rich history in different art media, ranging from woodworking to furniture making, from beadwork to jewelry. With broadband, our artists will be more readily able to reach potential customers. With broadband, members of the Choctaw Nation can more fully participate in today's information and service economy.

We realize that bringing broadband service to the currently unserved areas making up the Choctaw Nation is particularly challenging due to (1) our relatively small and sprawling population and (2) the remoteness and sheer size of the area to be covered, which includes rugged terrain. We recognize that, absent the federal government's broadband stimulus program, bringing broadband to the Choctaw Nation may be delayed years, if ever, because the costs associated with creating the infrastructure are prohibitive. When we learned that Pine Telephone Company, Inc. was interested in seeking broadband stimulus funds to extend the reach of broadband services to several unserved counties that include portions of the Choctaw Nation, we asked that they broaden their plans to include the Choctaw Nation in its entirety.

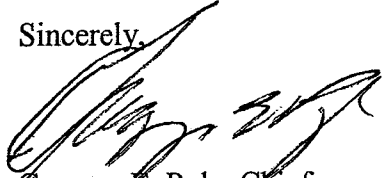
We are particularly excited about the possibility of Pine Telephone, or one of its affiliated companies, bringing broadband service to the Choctaw Nation. A number of years ago, Pine Cellular, a subsidiary of Pine Telephone, in partnership with Choctaw Electric Cooperative, sought to bring broadband to areas that include the Choctaw Nation using Nortel WiMAX technology. Unfortunately, after significant financial investment and time, the parties determined that the technology simply would not work to provide broadband service in Southeastern Oklahoma. While Pine Telephone has been able to offer many customers in its current service area access to DSL service for a number of years, Pine Telephone has continued to work to identify technology that will allow even the most remote communities to have access to broadband service. Pine Telephone has identified state-of-the-art wireless broadband technology, with the capability of offering 5.8 Mbps upstream and 14 Mbps downstream speeds. We understand that Pine Telephone will begin testing and plans to launch this technology in portions of its current service area in the near future. We are also excited that Pine Telephone has the ability to start work almost immediately upon receipt of necessary funding since it already has the federal authorizations to use this technology in the areas to be covered, and in many instances, Pine Telephone already has towers constructed for its cellular phone business that simply require modification to make available wireless broadband services. With close to 100 years of experience in the telephone business, we are also encouraged by Pine Telephone's management and customer service capabilities, which will allow it to begin offering service to new customers as it completes each phase of construction.

We also welcome Pine Telephone's continued commitment to true service to its communities. As a provider of public safety services to the Choctaw Nation, we are thrilled by Pine Telephone's provision of free tower and building space to first responders (fire, police, emergency) in the communities it serves. We are encouraged by its commitment to provide free computers and connections to schools and/or community centers, and training on how to use broadband services. The addition of broadband service and the commitment of Pine Telephone to become a partner to the Choctaw Nation (for example, by providing tower and building space to our first responders and free connections to our volunteer fire departments and community centers, as well as enhancing our ability to provide our farthest members with greater access to

our programs) will enhance our ability to serve Choctaw Nation members. We therefore fully support Pine Telephone's application to secure broadband stimulus funds.

Thank you for your consideration of Pine Telephone's application.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gregory E. Pyle', written over the word 'Sincerely,'.

Gregory E. Pyle, Chief  
Choctaw Nation of Oklahoma

GEP/lb/gg

cc: Pine Telephone Company, Inc.

# **BANK DENIAL LETTER**



August 10, 2009

Mr. Jerry Whisenhunt  
General Manager  
Pine Telephone Company, Inc  
206 West 2nd Street  
Broken Bow, Oklahoma 74728

**RE: Denial of Loan to Buildout Wireless Broadband System to Serve Portions of Southeastern Oklahoma**

Dear Jerry:

For many years, [REDACTED] has enjoyed a strong banking relationship with Pine Telephone Company, Inc. We have long admired Pine Telephone's business and management acumen and the strength of your financial success. Therefore, it is always difficult when we find ourselves faced with having to turn down requests from good customers.

You have outlined for us your plan to extend wireless broadband service to certain areas of Southeastern Oklahoma where high-speed Internet access does not already exist. Specifically, you have indicated that you look to bring such service to portions of Atoka, Bryan, Latimer, LeFlore, McCurtain, Pittsburg and Pushmataha Counties, in particular, those portions of these counties that are made up of vast areas of often difficult terrain with very low population densities. While we applaud your efforts, it appears difficult or near impossible for you to recoup the capital costs to repay the loan principal, let alone fund interest on the outstanding indebtedness. Your proposal simply does not meet our minimum commercial requirements.

We value our business relationship and hope that you will keep us in mind for future projects.

Sincerely, 



**Q 44 – Additional Budget**

Although PTC has requested consideration for funding under both BIP and BTOP, it seeks grant funding only. To that end, the financial proformas for both BIP and BTOP are identical given that this application does not contain a loan portion. Please refer to the single set of grant-based financial proformas provided.



**VIDEO SERVICES  
SUBSCRIBER PROJECTS AND RATE PLANS**

**COMPLETE THE CHART BELOW FOR EACH PROPOSED FUNDED SERVICE AREA. FOR ALL OTHER SERVICE AREAS, PLEASE PREPARE A CHART THAT AGGREGATES THIS INFORMATION**

SERVICE AREA NAME: \_\_\_\_\_

|       | Census Community | Year 1 |       |       | Year 2 |       |       | Year 3 |       |       | Year 4 |       |       | Year 5 |       |       |
|-------|------------------|--------|-------|-------|--------|-------|-------|--------|-------|-------|--------|-------|-------|--------|-------|-------|
|       |                  | Pkg 1  | Pkg 2 | Other | Pkg1   | Pkg 2 | Other | Pkg 1  | Pkg 2 | Other | Pkg 1  | Pkg 2 | Other | Pkg 1  | Pkg 2 | Other |
| 1     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 2     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 3     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 4     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 5     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 6     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 7     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 8     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 9     |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| 10    |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |
| TOTAL |                  |        |       |       |        |       |       |        |       |       |        |       |       |        |       |       |

Rates:

Package 1: (ex. 150 basic channels / \$35)

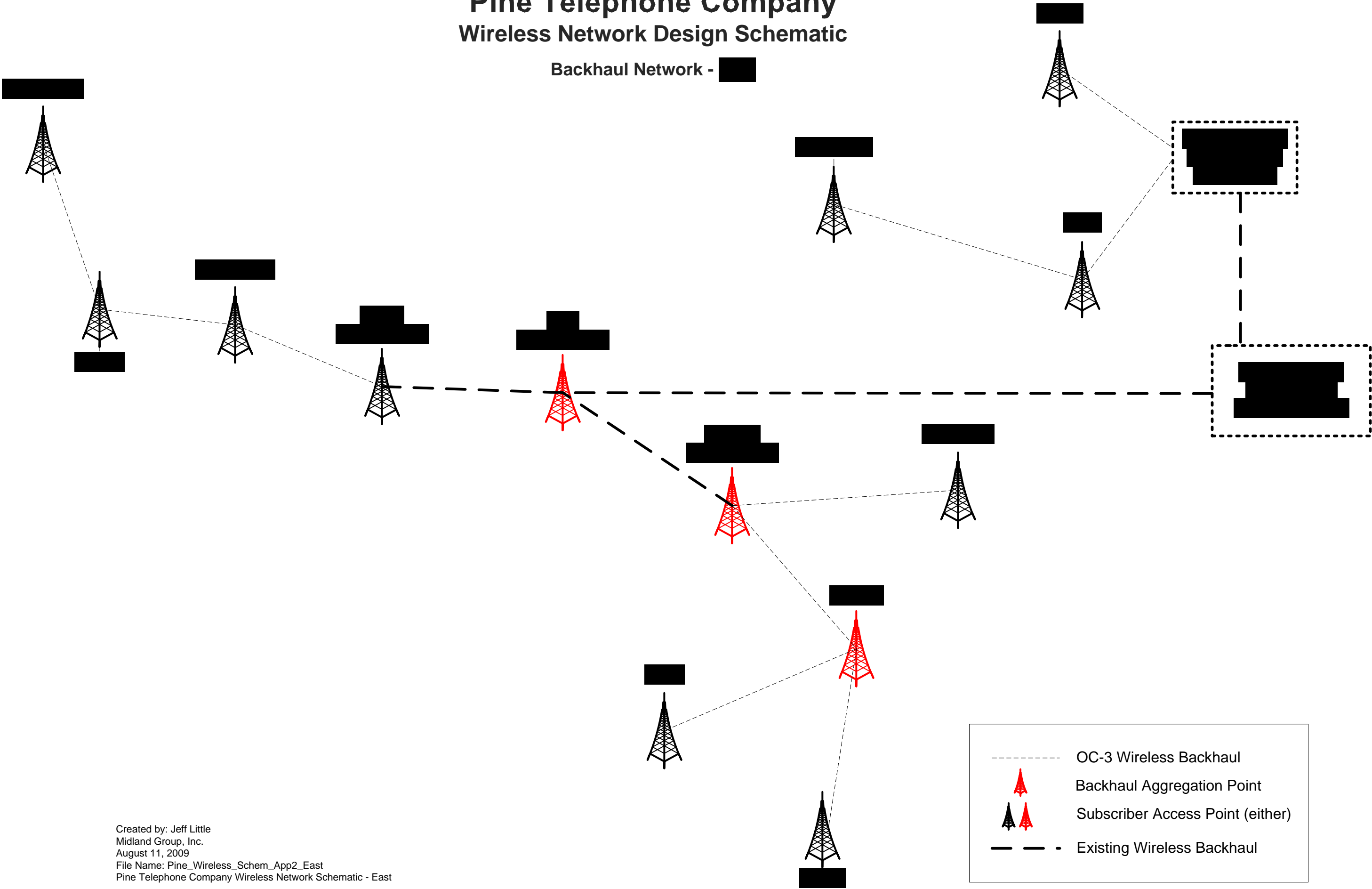
Package 2:  
(ex. 150 basic channels and Premium / \$60)

Other (Specify):

**Note:** Complete a separate table for each service area. Column headings should be changed to reflect the name of the service package to be offered. Additional columns may be added for each year if more than three packages are offered.

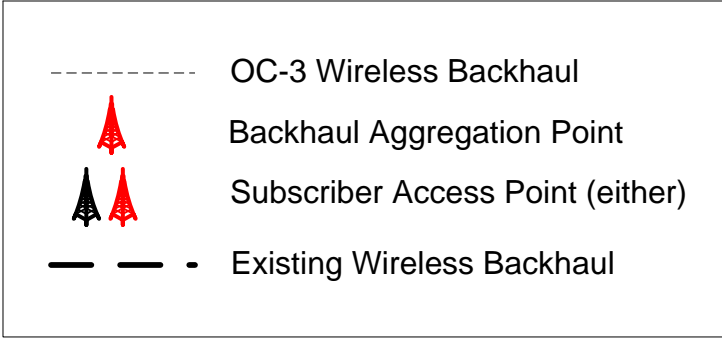
# Pine Telephone Company Wireless Network Design Schematic

Backhaul Network - 

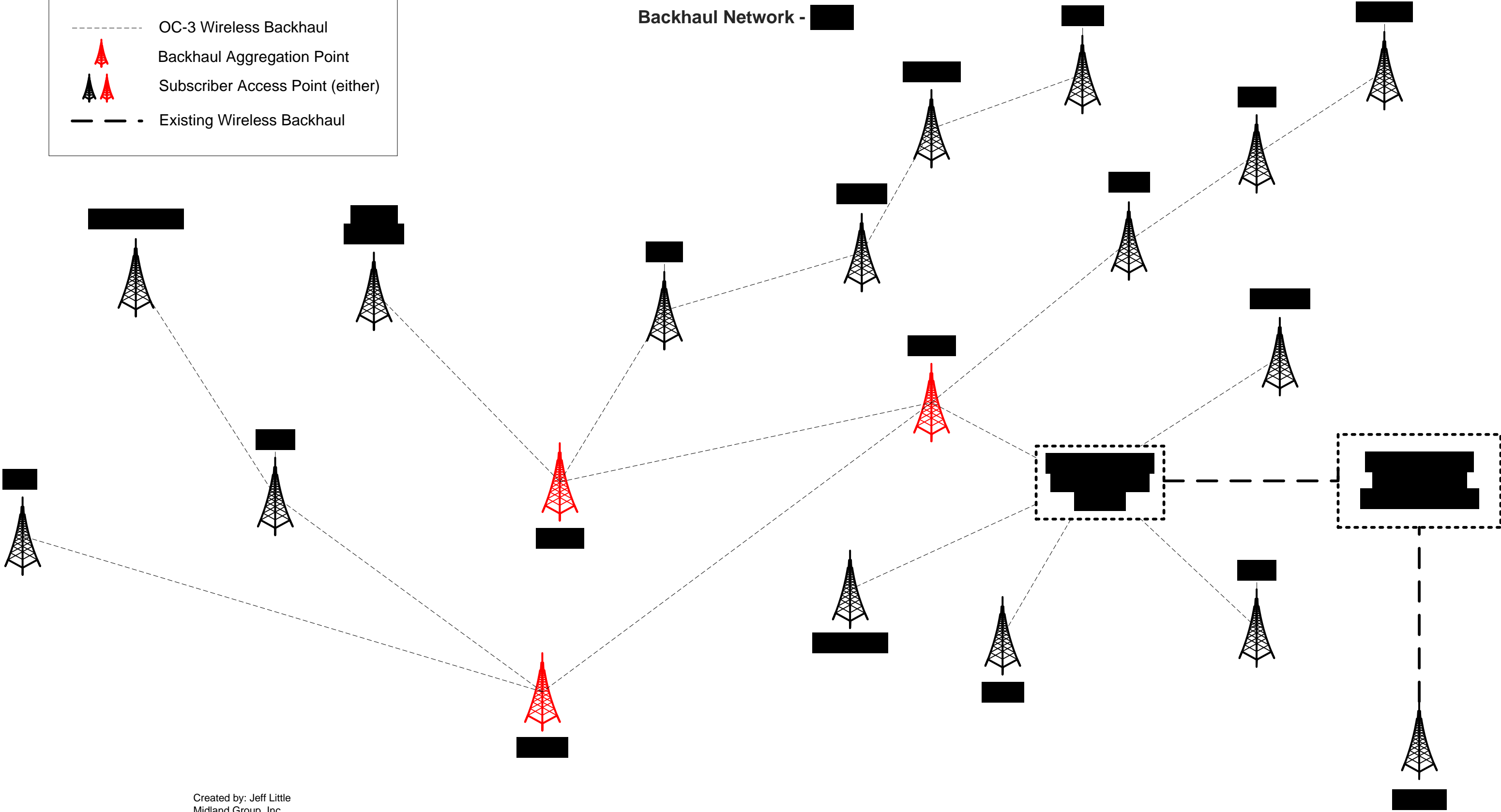


Created by: Jeff Little  
Midland Group, Inc.  
August 11, 2009  
File Name: Pine\_Wireless\_Schem\_App2\_East  
Pine Telephone Company Wireless Network Schematic - East

# Pine Telephone Company Wireless Network Design Schematic



Backhaul Network - 



**Attachment G - Detail of Project Costs**  
Pine Telephone Company, Inc.

| SERVICE AREA or COMMON NETWORK FACILITIES         |                                  | Eligibility (yes/No) | Unit Cost     | No. of Units | Total Cost    | Support of Reasonableness          |
|---|----------------------------------|----------------------|---------------|--------------|---------------|------------------------------------|
| <b>NETWORK &amp; ACCESS EQUIPMENT</b>             |                                  |                      |               |              |               |                                    |
| <b>Switching</b>                                  | Switch and Data Core             | no                   |               |              |               |                                    |
|   |                                  |                      | \$ [REDACTED] |              | \$ [REDACTED] | Actual Investment of PTC           |
| <b>Routing</b>                                    |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Transport</b>                                  | Transport Equipment              | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Transport Equipment - Exist Site | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Dehydrator                       | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | RNC                              | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | RNC - Existing Site              | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Installation                     | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Software                         | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Spare Cards                      | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
| <b>Access</b>                                     | Antennas                         | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Fiber and Mounting Hardware      | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Electrical                       | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Cell Site Electronics            | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Cell Site Power and Batteries    | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Cell Site Power existing site    | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Mounting Hardware for Equip      | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Mng Hdwr for Eq Exist Site       | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Inverter                         | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Ethernet Switch                  | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
| <b>Other</b>                                      | Generator                        | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   |                                  |                      |               |              |               |                                    |
| <b>OUTSIDE PLANT</b>                              |                                  |                      |               |              |               |                                    |
| <b>Cables</b>                                     |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Conduits</b>                                   |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Ducts</b>                                      |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Poles</b>                                      |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Towers</b>                                     | Tower Cost                       | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Tower Construction & Erection    | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Tower Booms and Ice Bridge       | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
| <b>Repeaters</b>                                  |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Other</b>                                      |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>SERVICE AREA or COMMON NETWORK FACILITIES:</b> |                                  |                      |               |              |               |                                    |
| <b>BUILDINGS</b>                                  |                                  |                      |               |              |               |                                    |
| <b>New Construction</b>                           |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Pre-Fab Huts</b>                               | Building Structure Cost          | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Installation, incl utilities     | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Other Costs (Fence, Signs, AC)   | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | locks, alarm, cameras            | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
| <b>Improvements &amp; Renovation</b>              |                                  |                      |               |              |               |                                    |
|   |                                  |                      |               |              |               |                                    |
| <b>Other</b>                                      | Land                             | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Land Preparation                 | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   | Access Road                      | yes                  | \$ [REDACTED] |              | \$ [REDACTED] | Actual Costs from similar projects |
|   |                                  |                      |               |              |               |                                    |

**Attachment G - Detail of Project Costs**  
Pine Telephone Company, Inc.

| SERVICE AREA or COMMON NETWORK FACILITIES             |                         | Eligibility (yes/No) | Unit Cost | No. of Units | Total Cost | Support of Reasonableness         |
|---|-------------------------|----------------------|-----------|--------------|------------|-----------------------------------|
| <b>CUSTOMER PREMISE EQUIPMENT</b>                     |                         |                      |           |              |            |                                   |
| Modems  |                         |                      |           |              |            |                                   |
| Set Top Boxes   |                         |                      |           |              |            |                                   |
| Inside Wiring   |                         |                      |           |              |            |                                   |
| Other   |                         |                      |           |              |            |                                   |
| <b>BILLING SUPPORT AND OPERATIONS SUPPORT SYSTEMS</b> |                         |                      |           |              |            |                                   |
| Billing Support Systems                               | Billing System          | No                   |           |              | \$         | Actual PTC Investment             |
| Customer Care Systems                                 |                         |                      |           |              |            |                                   |
| Other Support   |                         |                      |           |              |            |                                   |
| <b>SERVICE AREA or COMMON NETWORK FACILITIES:</b>     |                         |                      |           |              |            |                                   |
| <b>OPERATING EQUIPMENT</b>                            |                         |                      |           |              |            |                                   |
| Vehicles  |                         |                      |           |              |            |                                   |
| Office Equipment/Furniture                            |                         |                      |           |              |            |                                   |
| Other   |                         |                      |           |              |            |                                   |
| <b>PROFESSIONAL SERVICES</b>                          |                         |                      |           |              |            |                                   |
| Engineering Design                                    | RF Engineering          | yes                  | \$        |              | \$         | Actual Costs for similar projects |
| Project Management                                    |                         |                      |           |              |            |                                   |
| Consulting  | Application Preparation | yes                  | \$        |              | \$         | Consultant Estimates              |
| Other   |                         |                      |           |              |            |                                   |
| <b>TESTING</b>  |                         |                      |           |              |            |                                   |
| Network Elements                                      |                         |                      |           |              |            |                                   |
| IT System Elements                                    |                         |                      |           |              |            |                                   |
| User Devices  |                         |                      |           |              |            |                                   |
| Test Generators                                       |                         |                      |           |              |            |                                   |
| Lab Furnishings                                       |                         |                      |           |              |            |                                   |
| Servers/Computers                                     |                         |                      |           |              |            |                                   |
| <b>OTHER UPFRONT COSTS</b>                            |                         |                      |           |              |            |                                   |
| Site Preparation                                      |                         |                      |           |              |            |                                   |

**Attachment G - Detail of Project Costs**  
Pine Telephone Company, Inc.

| SERVICE AREA or COMMON NETWORK FACILITIES |                     | Eligibility (yes/No) | Unit Cost | No. of Units | Total Cost | Support of Reasonableness    |
|---|---------------------|----------------------|-----------|--------------|------------|------------------------------|
| Other                                     | Spectrum Investment | No                   | █         | █            | \$ █       | Actual bid value of spectrum |
|   |                     |                      |           |              |            |                              |

**CONFIDENTIAL**

**OKLAHOMA 550**

**THE PINE TELEPHONE COMPANY, INC.  
AND SUBSIDIARIES  
BROKEN BOW, OKLAHOMA**

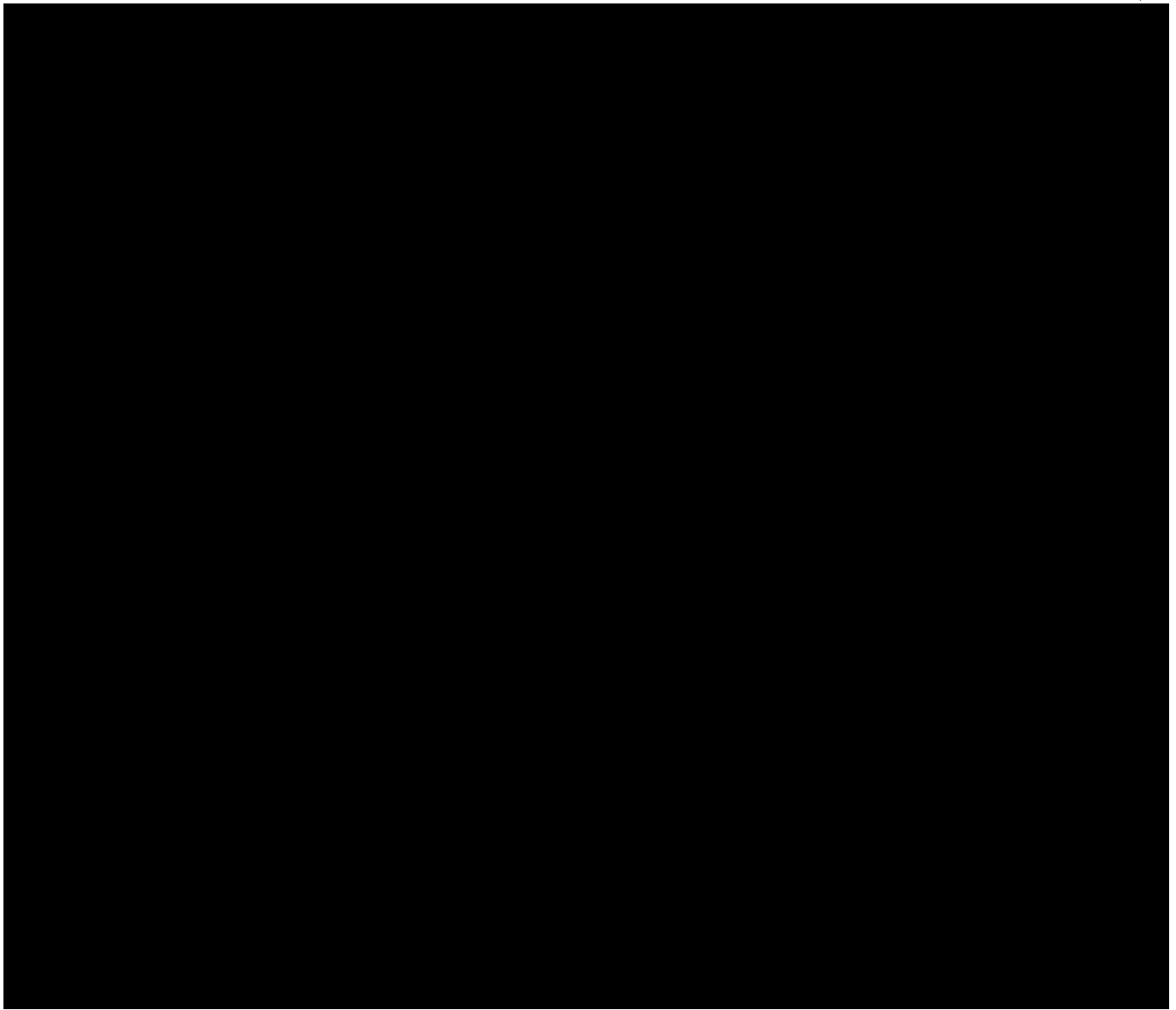
**CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION  
WITH INDEPENDENT AUDITORS' REPORTS**

**Years Ended December 31, 2008 and 2007**

**THE PINE TELEPHONE COMPANY, INC. AND SUBSIDIARIES**

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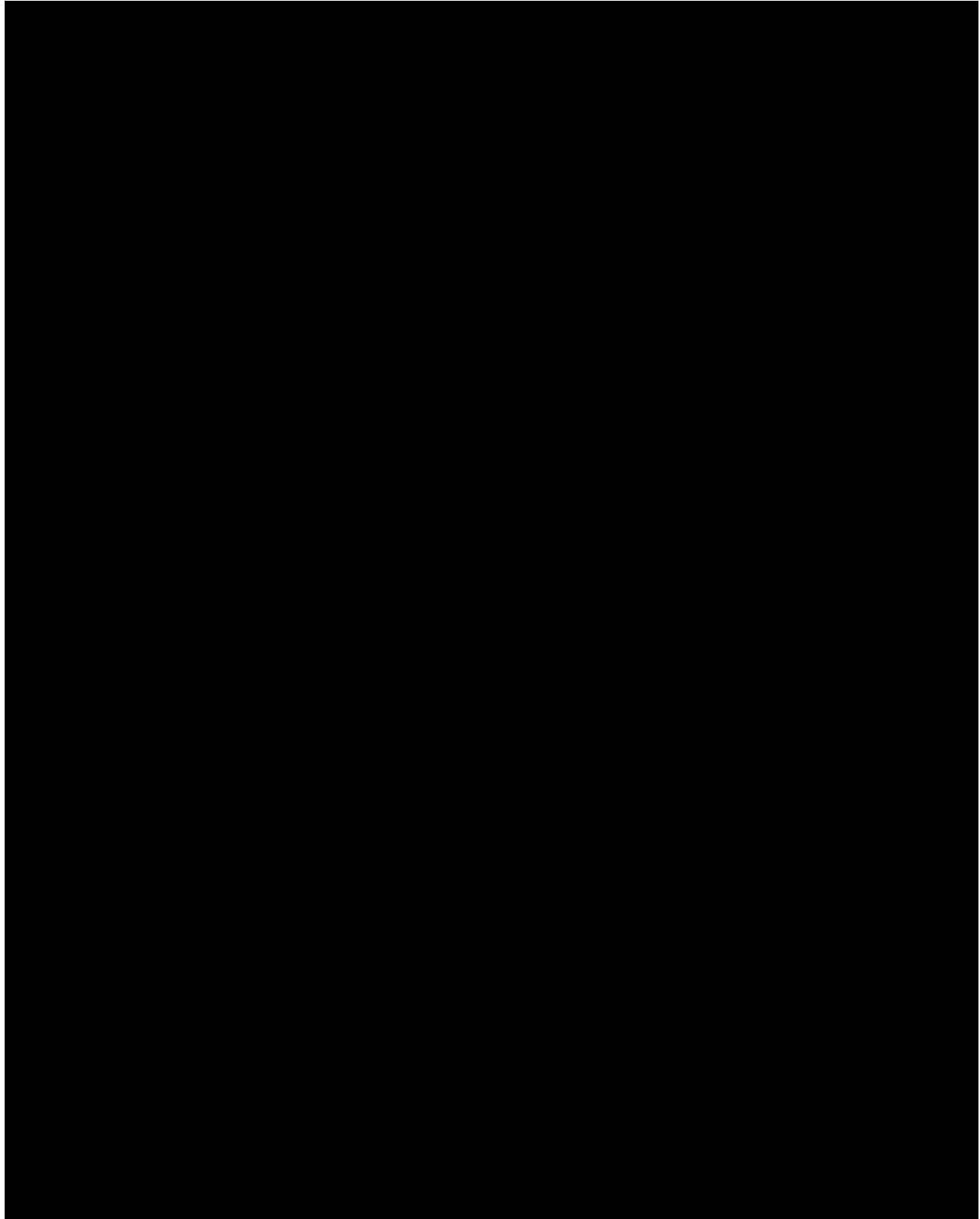
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## Independent Auditors' Report

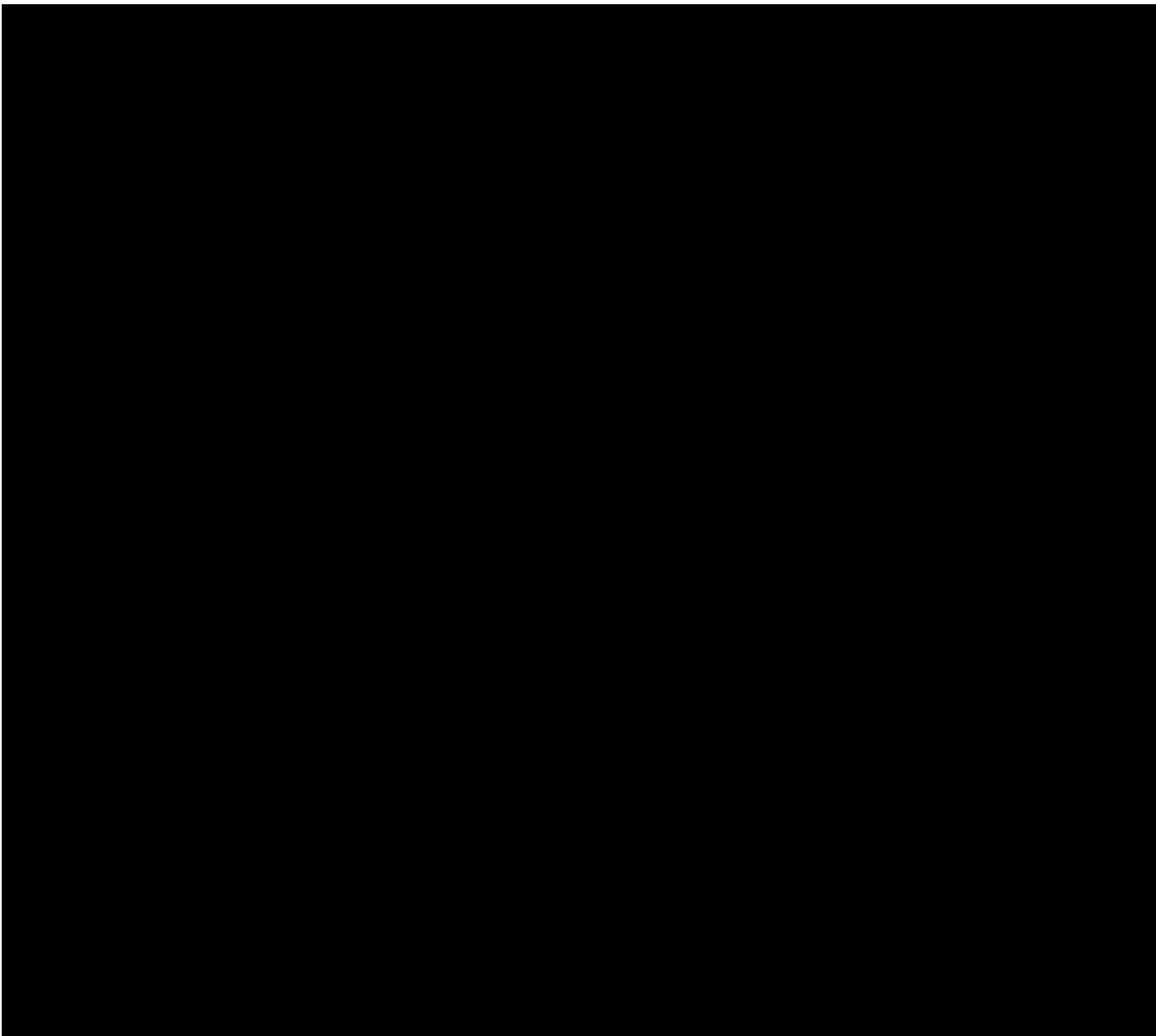


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**2008**

**2007**

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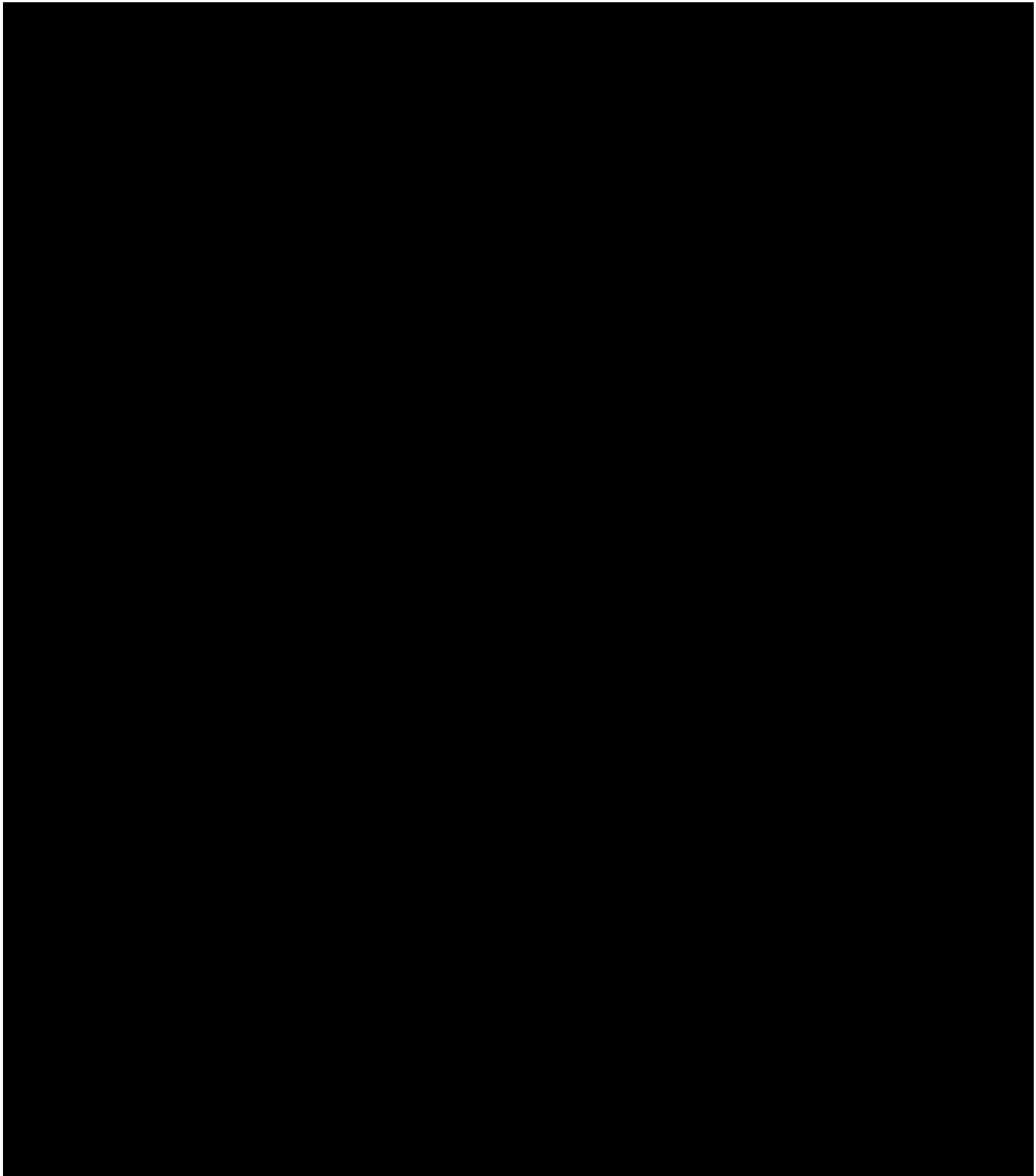
THE PINE TELEPHONE COMPANY, INC. AND SUBSIDIARIES

**CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS**

*Years Ended December 31,*

2008

2007



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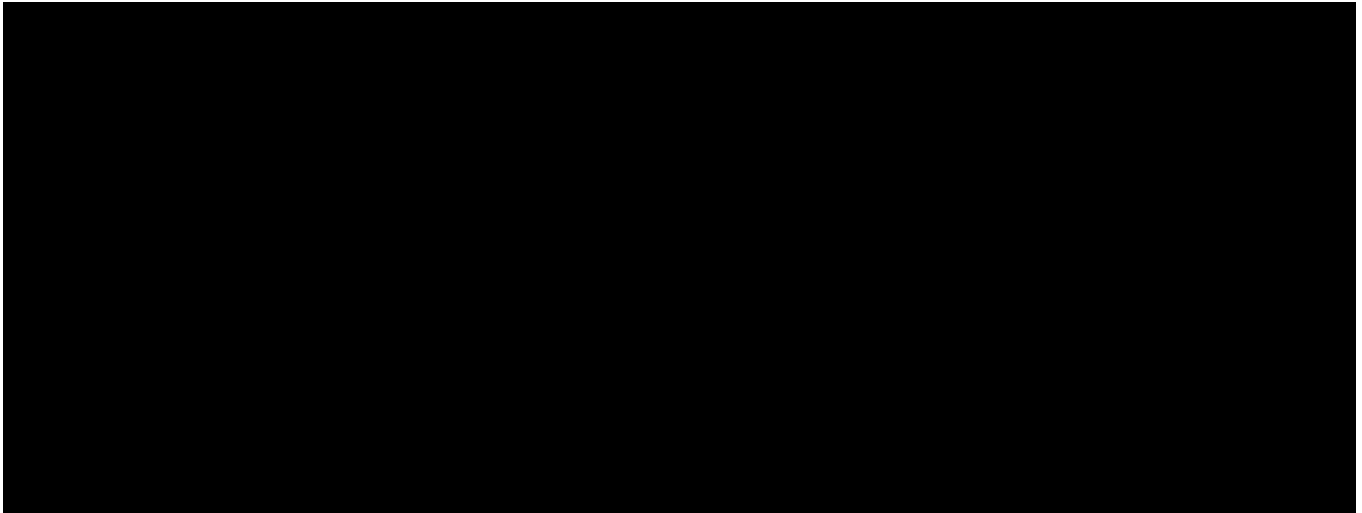
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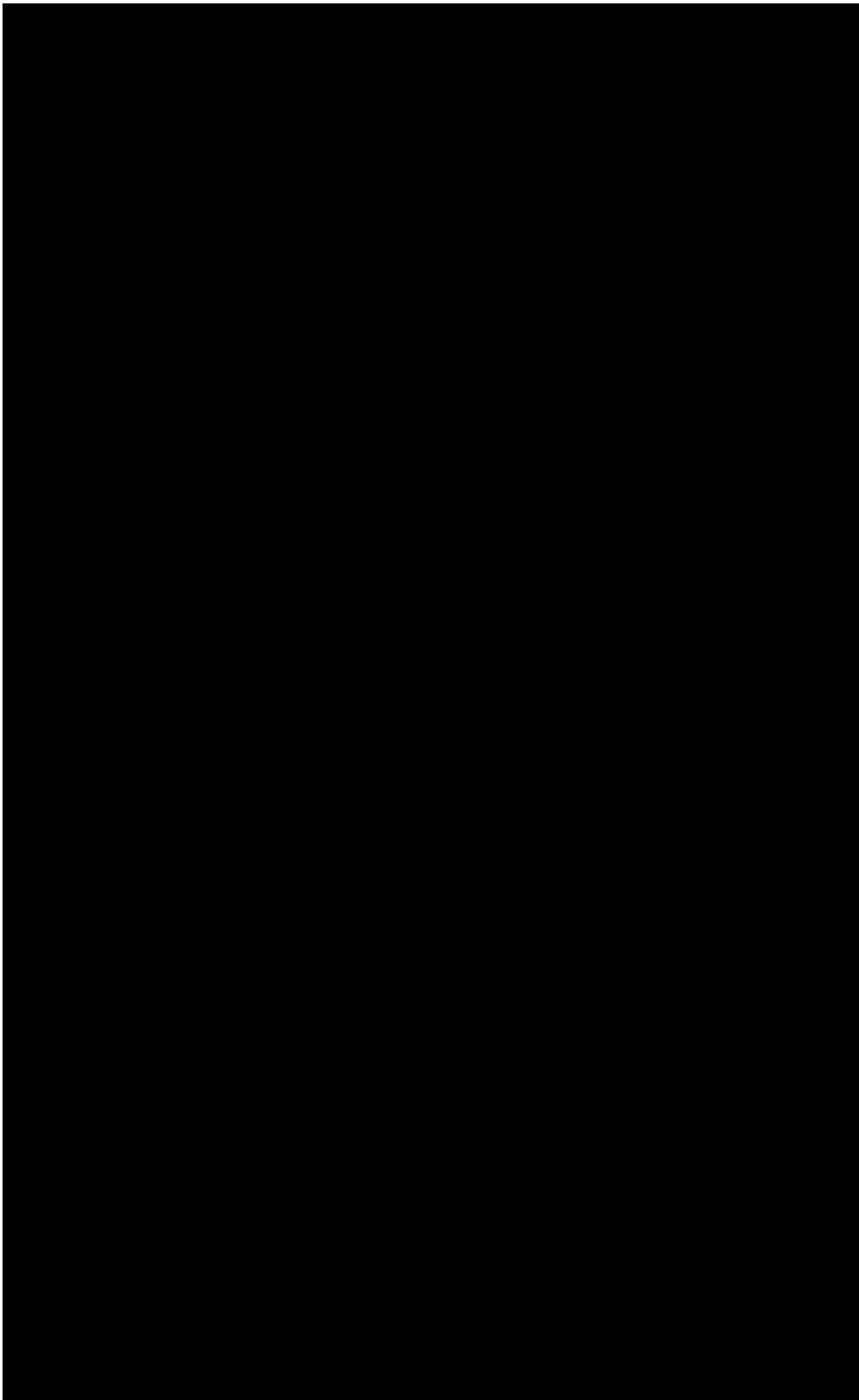
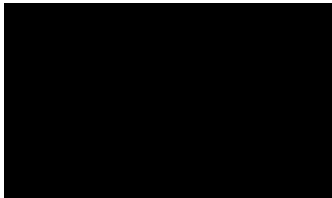
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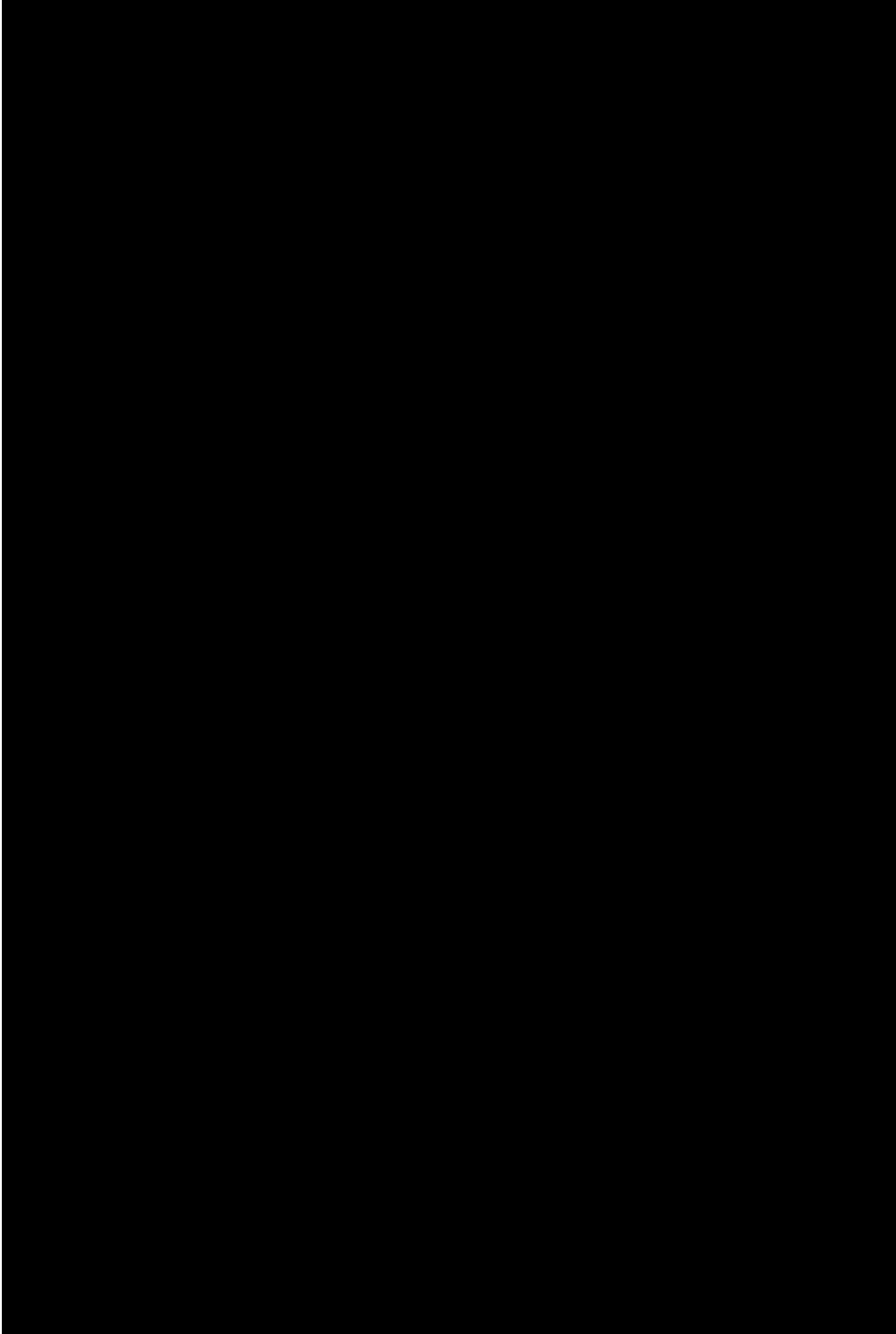
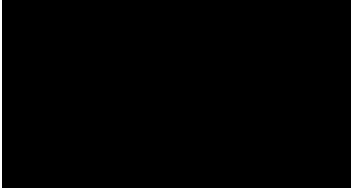
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**YEARS ENDED DECEMBER 31, 2008 AND 2007**

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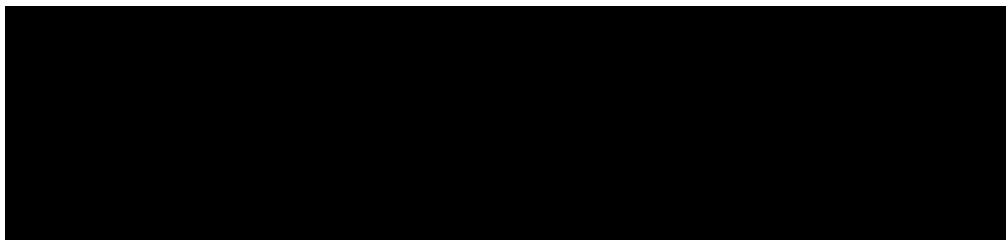
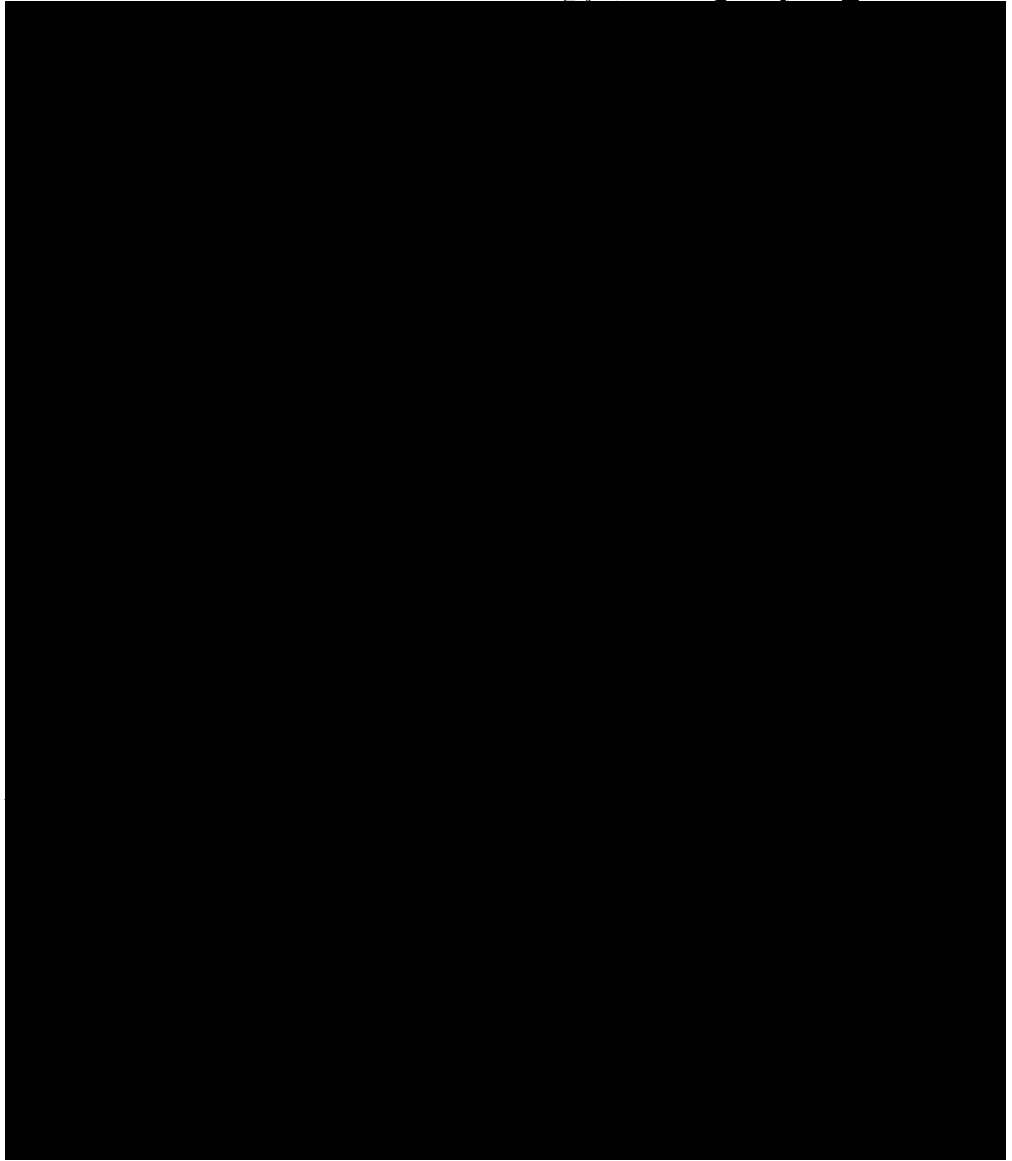
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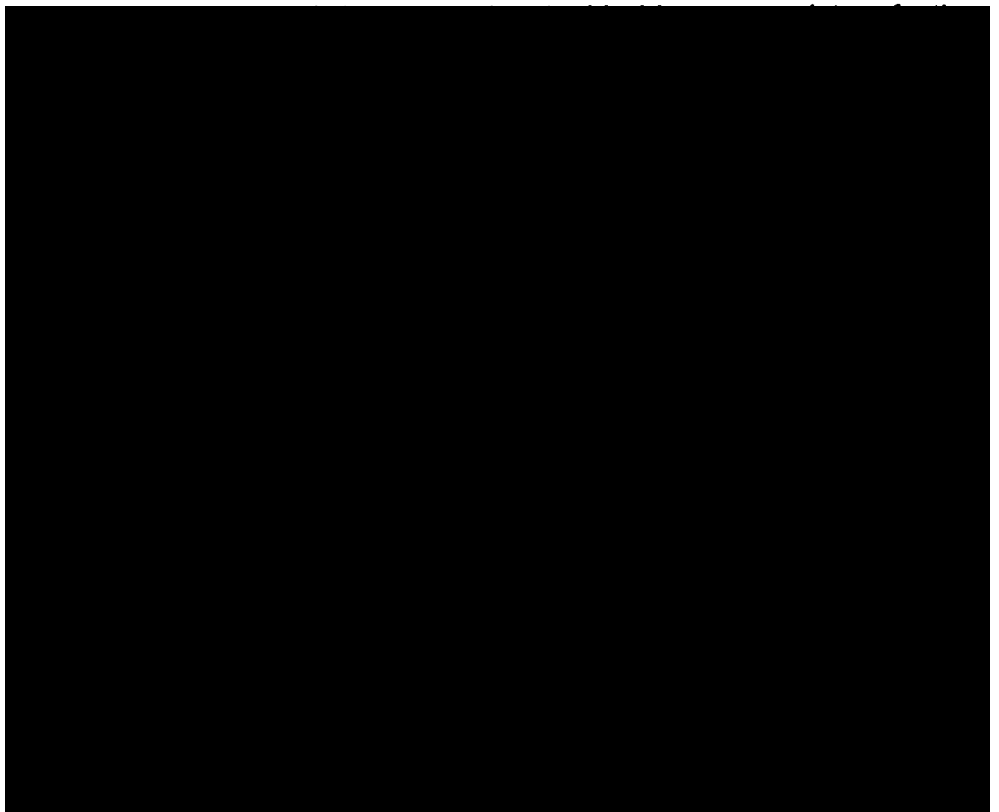
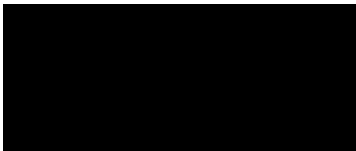
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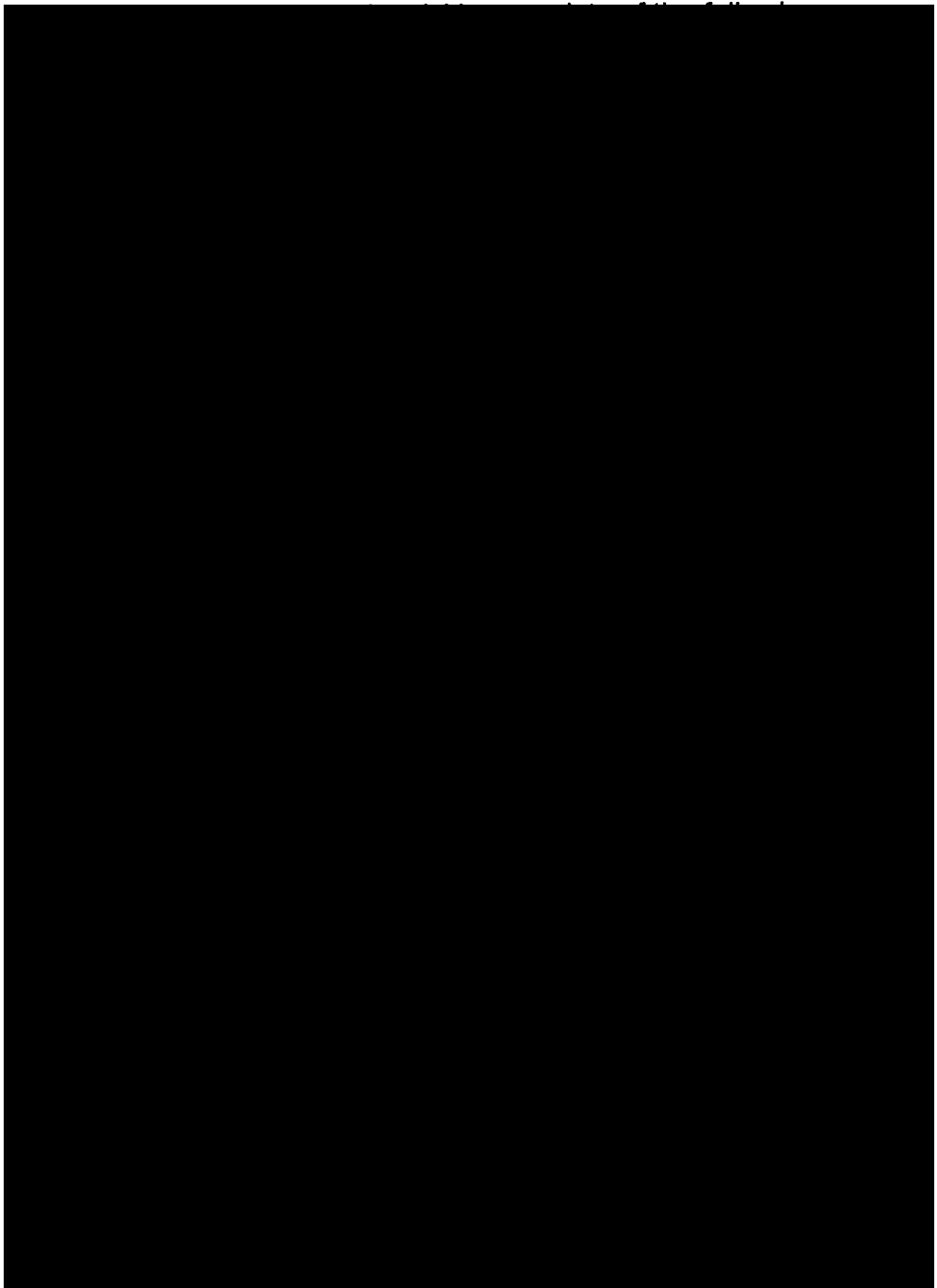
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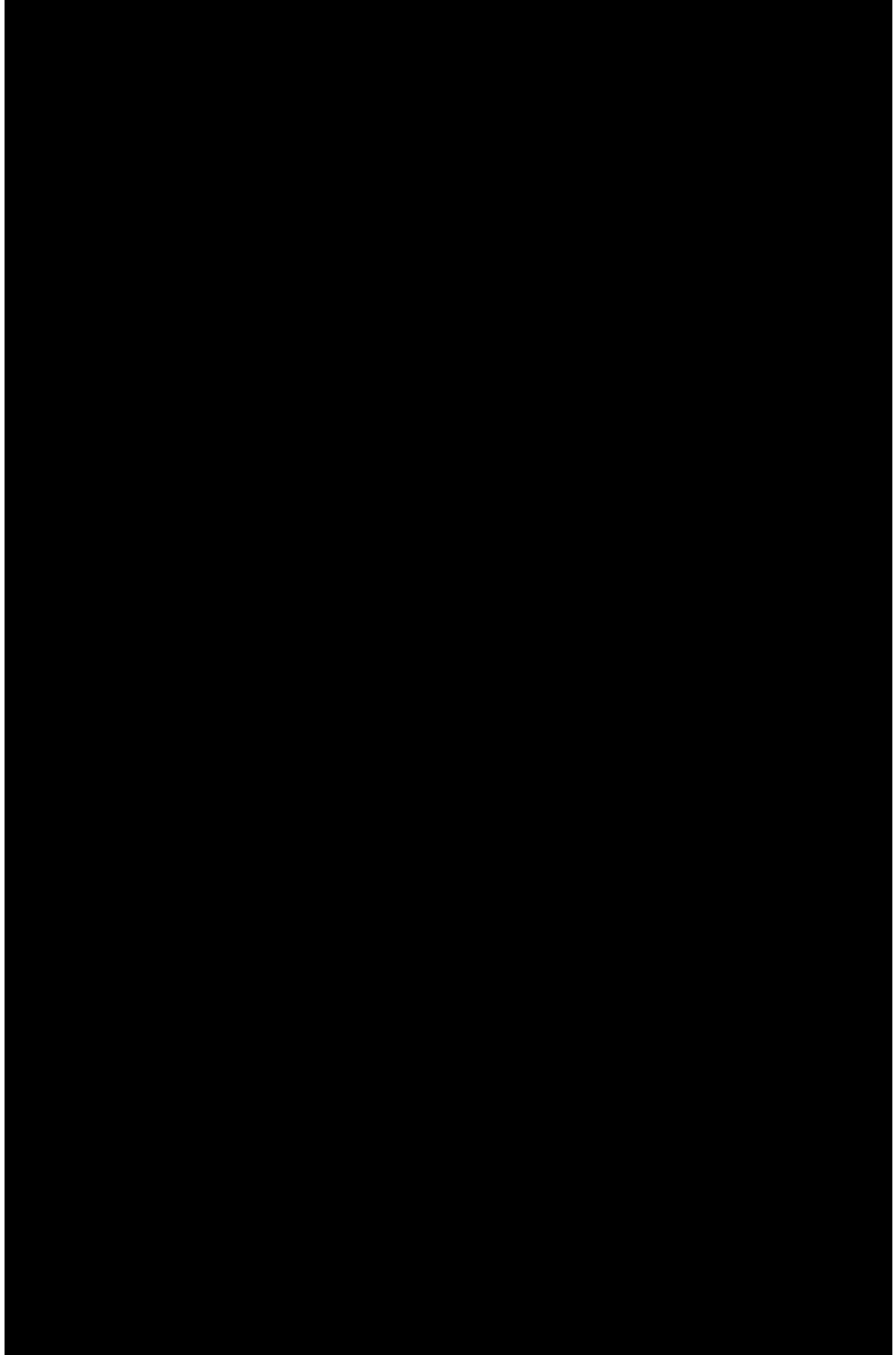
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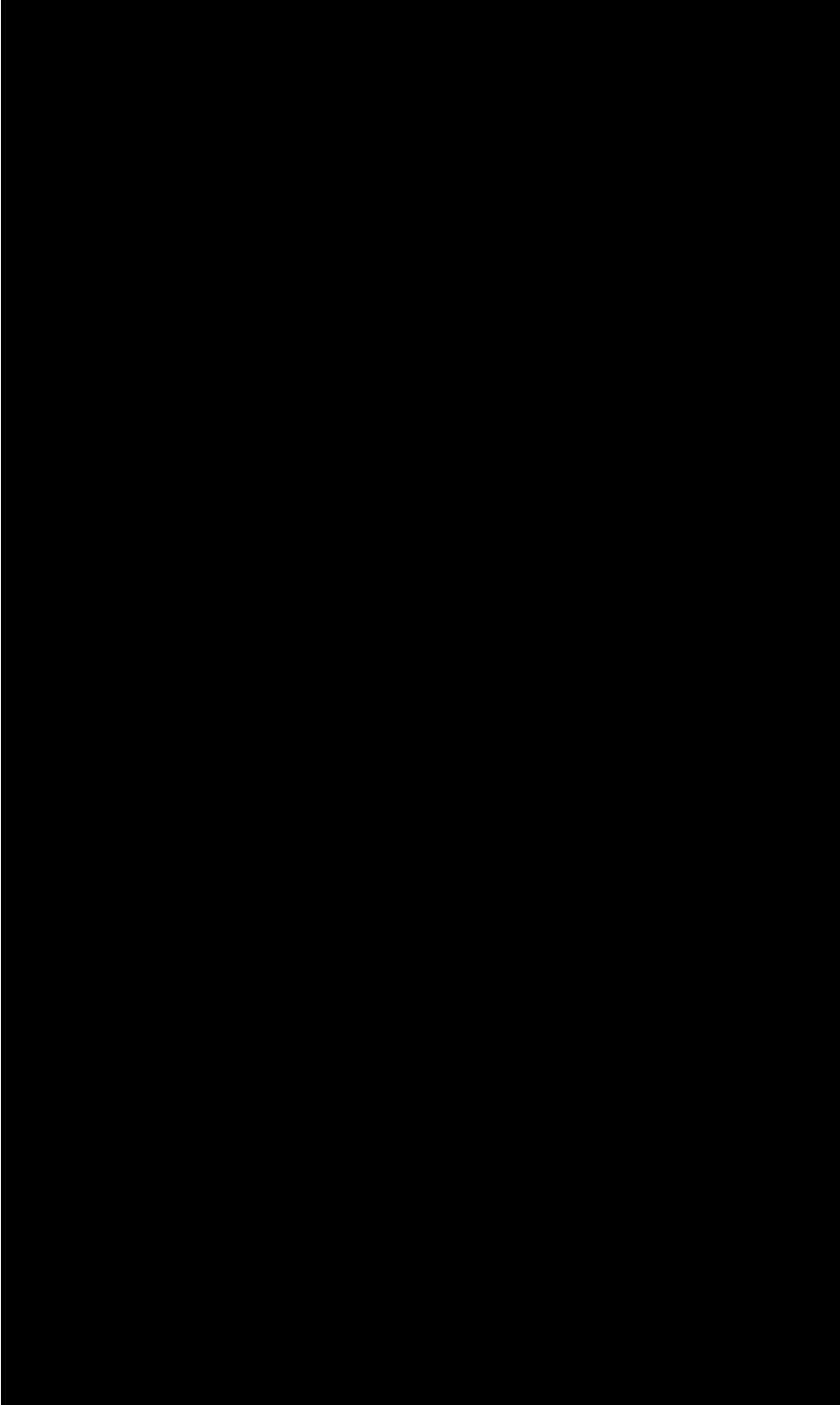
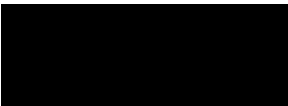
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**THE PINE TELEPHONE COMPANY, INC. AND SUBSIDIARIES**  
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**YEARS ENDED DECEMBER 31, 2008 AND 2007**

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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

**THE PINE TELEPHONE COMPANY, INC. AND SUBSIDIARIES**  
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[REDACTED]

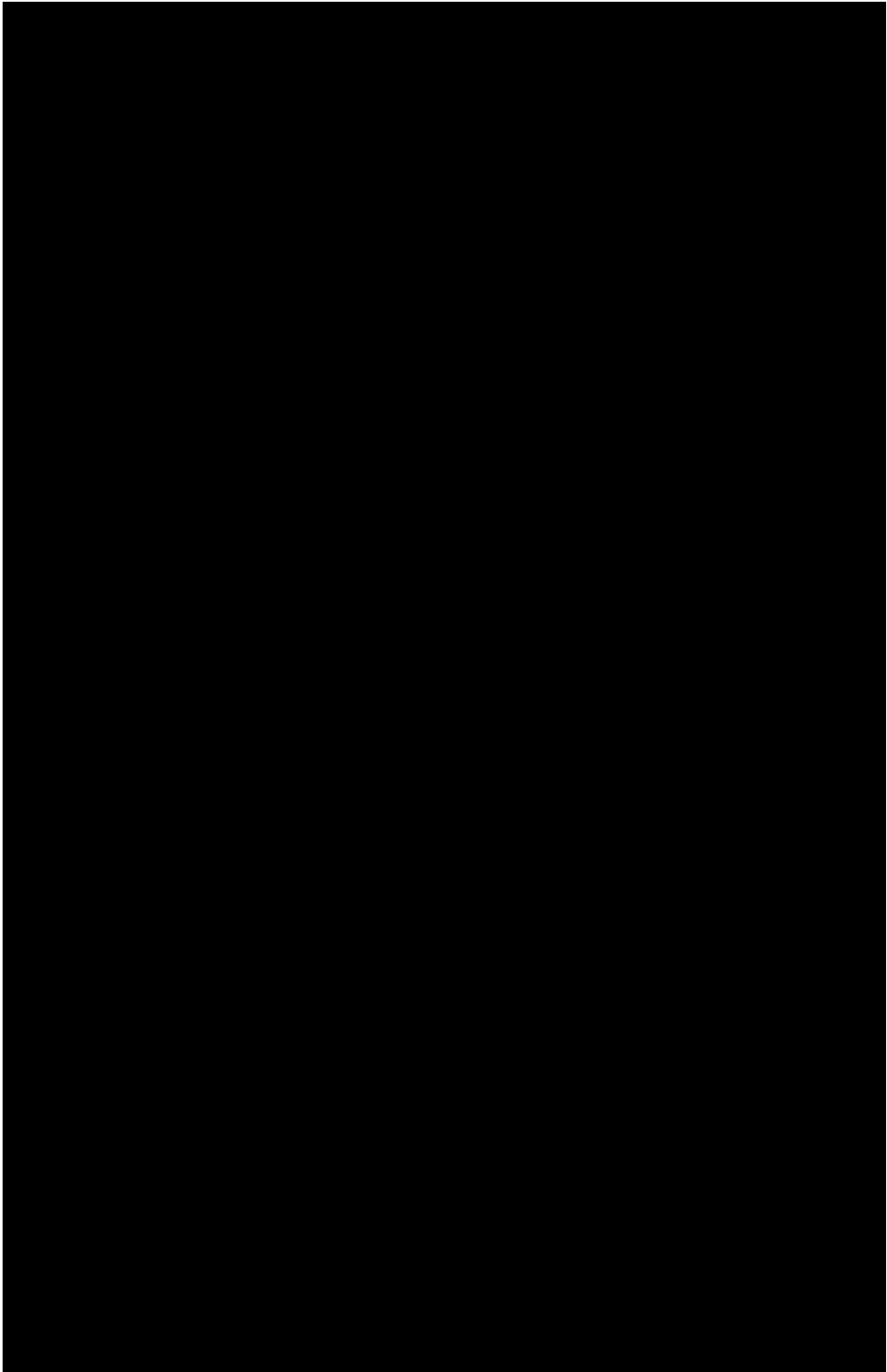
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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

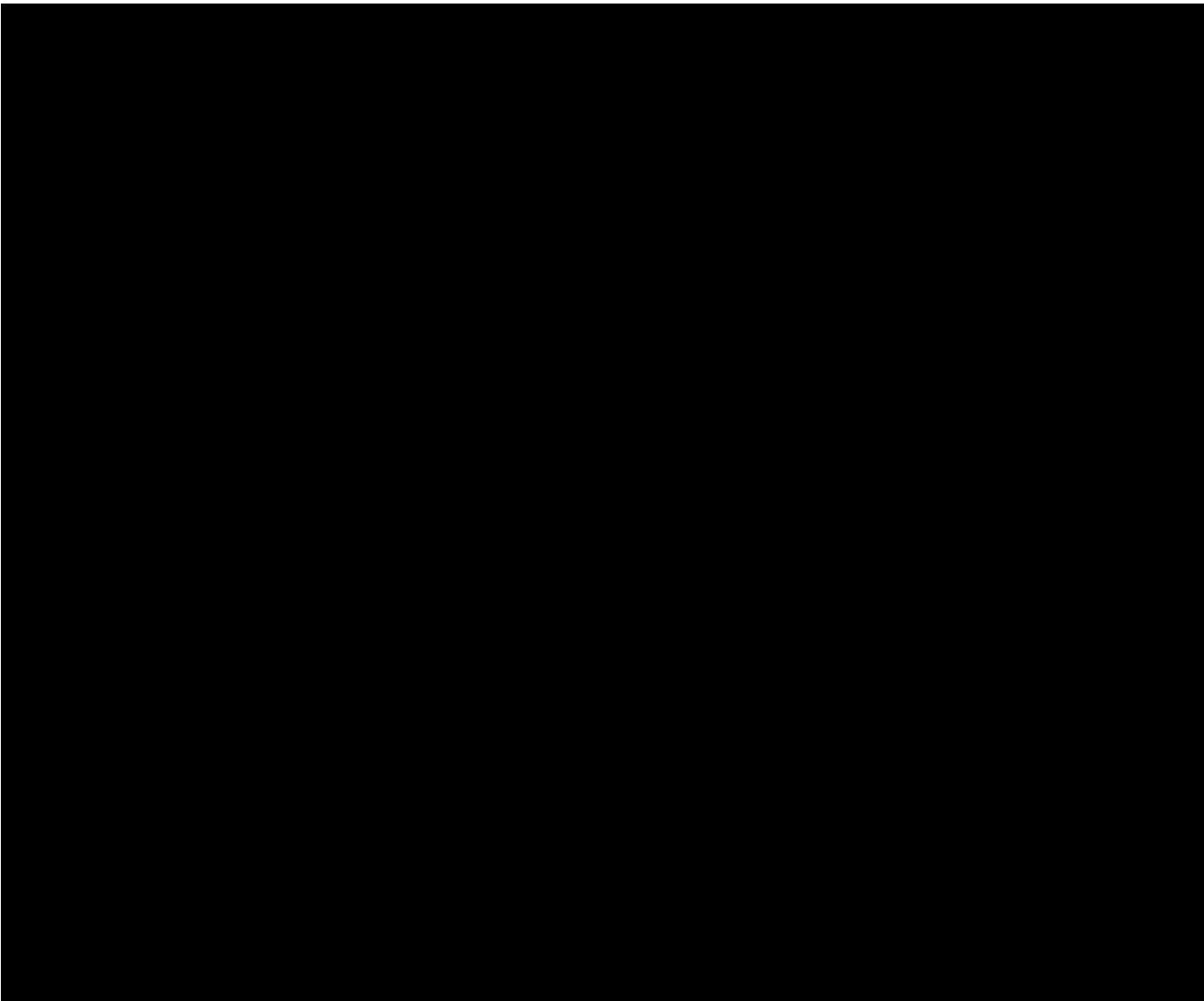
**SUPPLEMENTARY INFORMATION**





**Independent Auditors' Report on Supplementary Information**



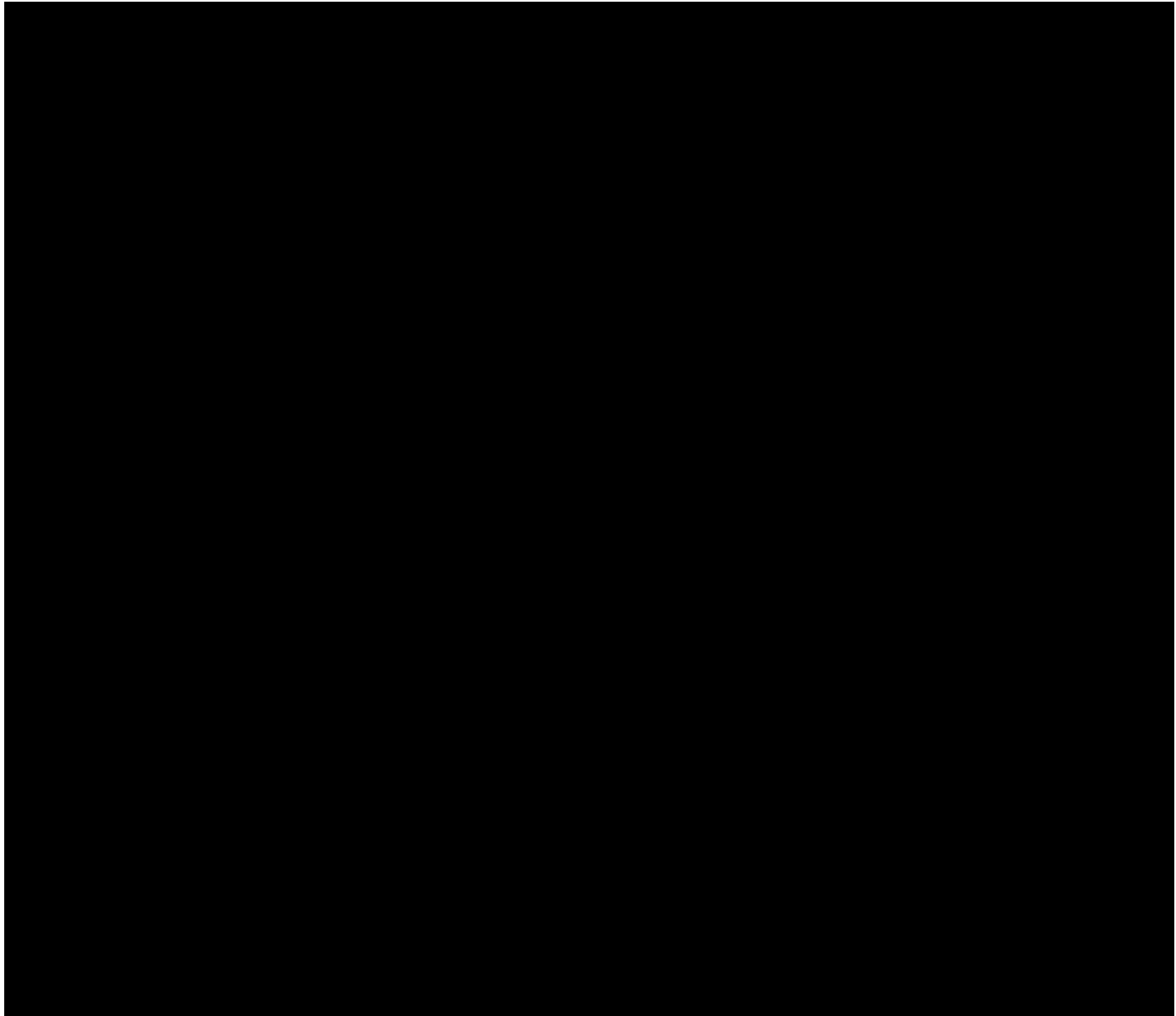


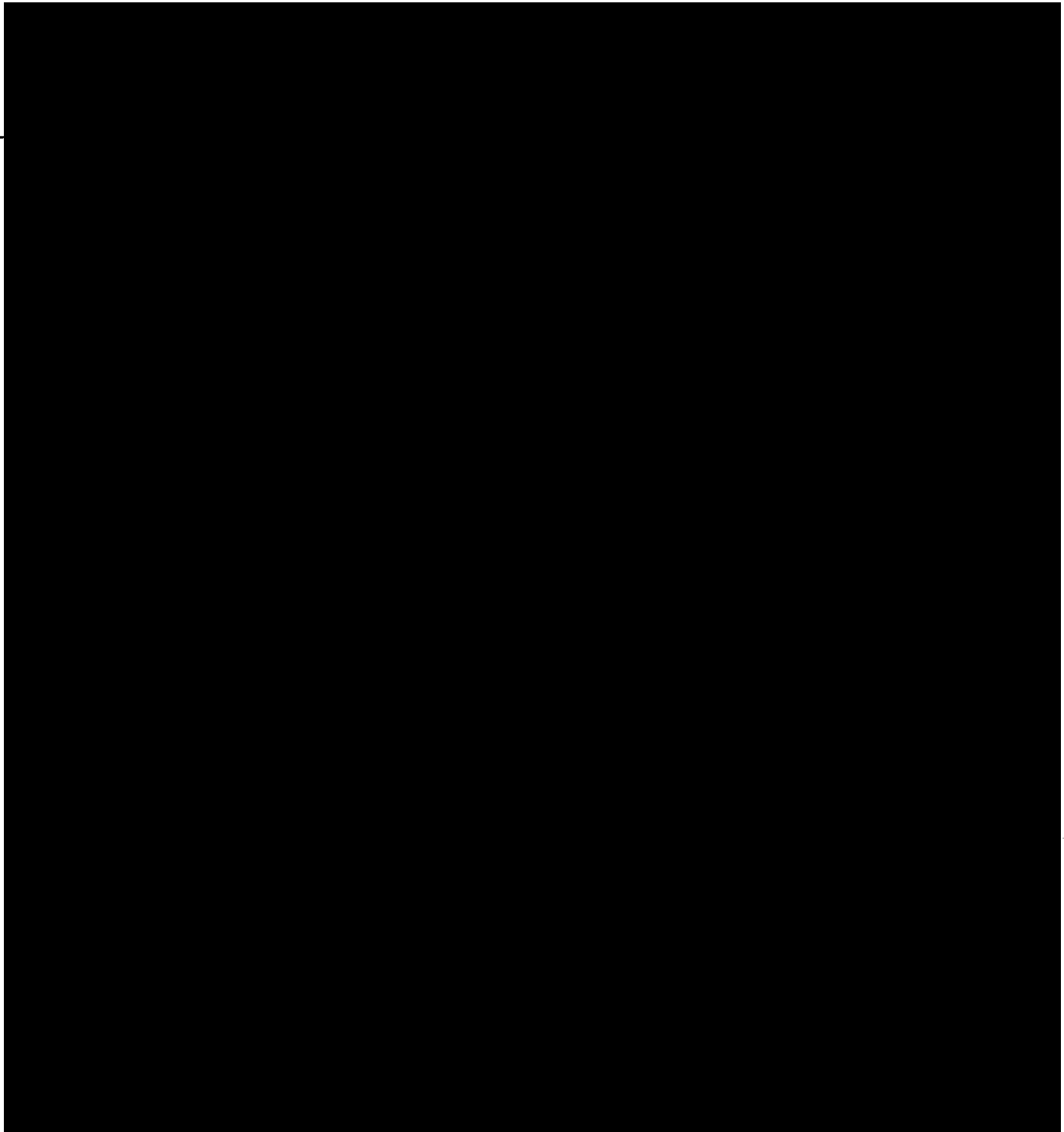
**THE PINE TELEPHONE COMPANY, INC. AND SUBSIDIARIES**

**CONSOLIDATING STATEMENT OF INCOME AND RETAINED EARNINGS**

*Year Ended December 31, 2008*

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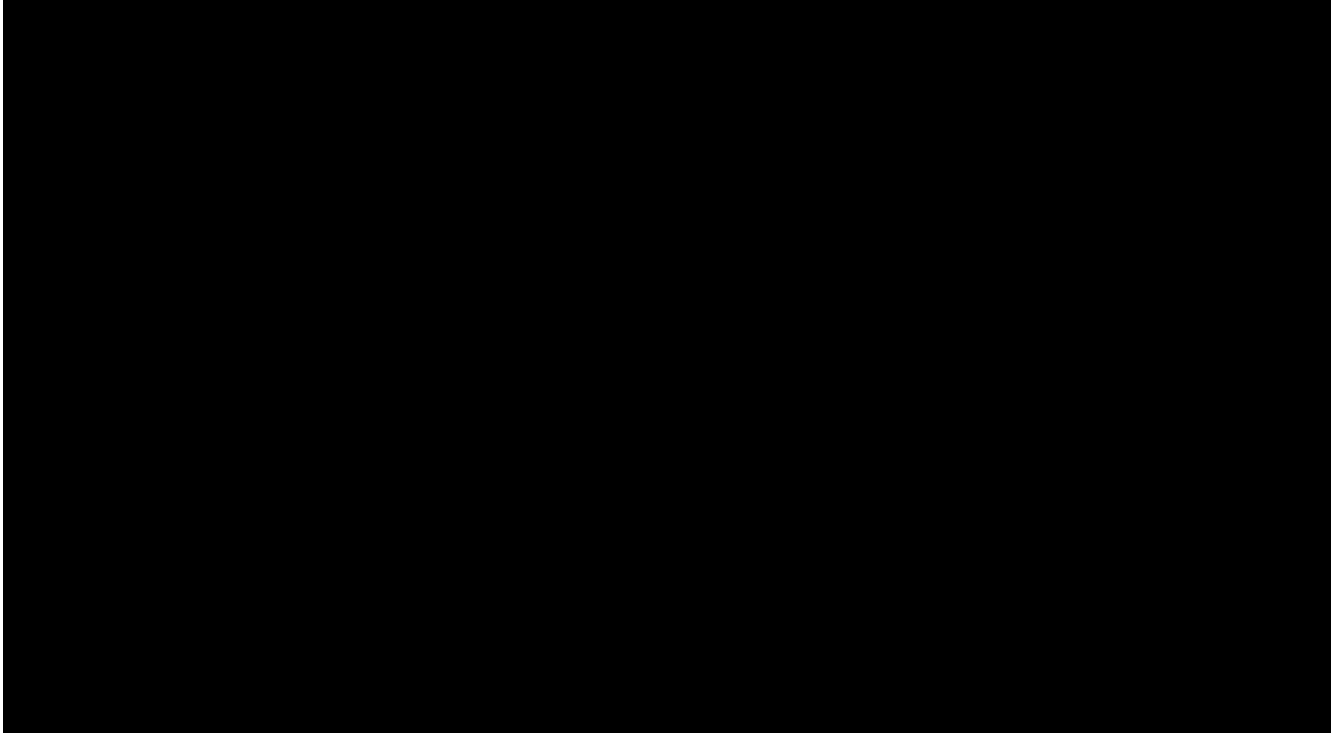




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**Pine Cellular Phones, Inc.**

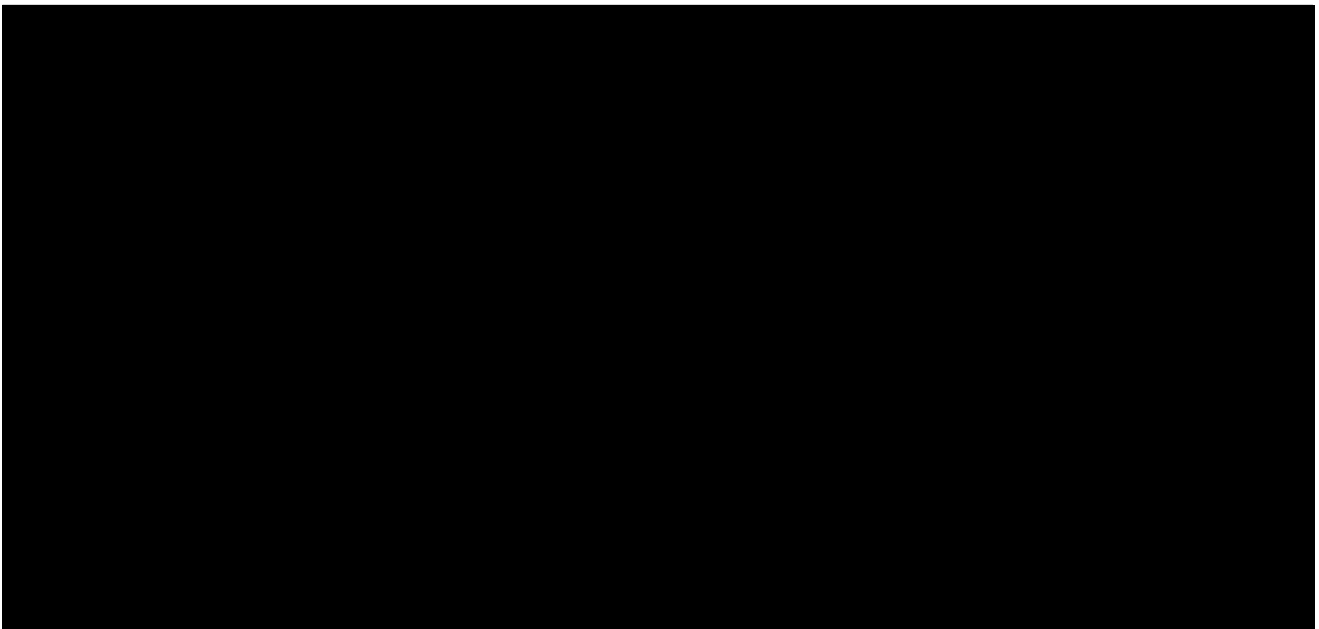
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**Pine Communications, LLC**

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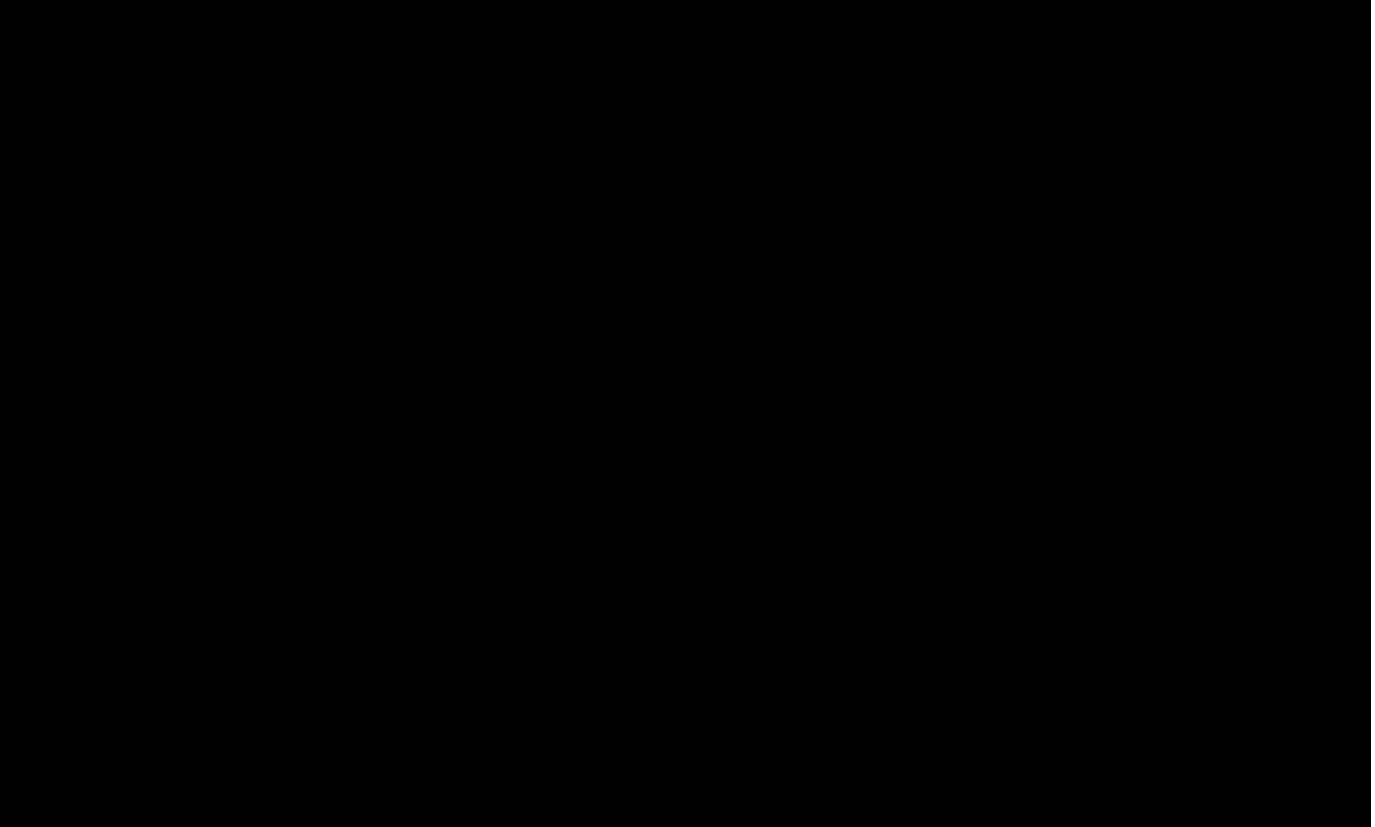


**THE PINE TELEPHONE COMPANY, INC. AND SUBSIDIARIES**  
**SCHEDULE OF LONG-TERM DEBT**

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*December 31, 2008*

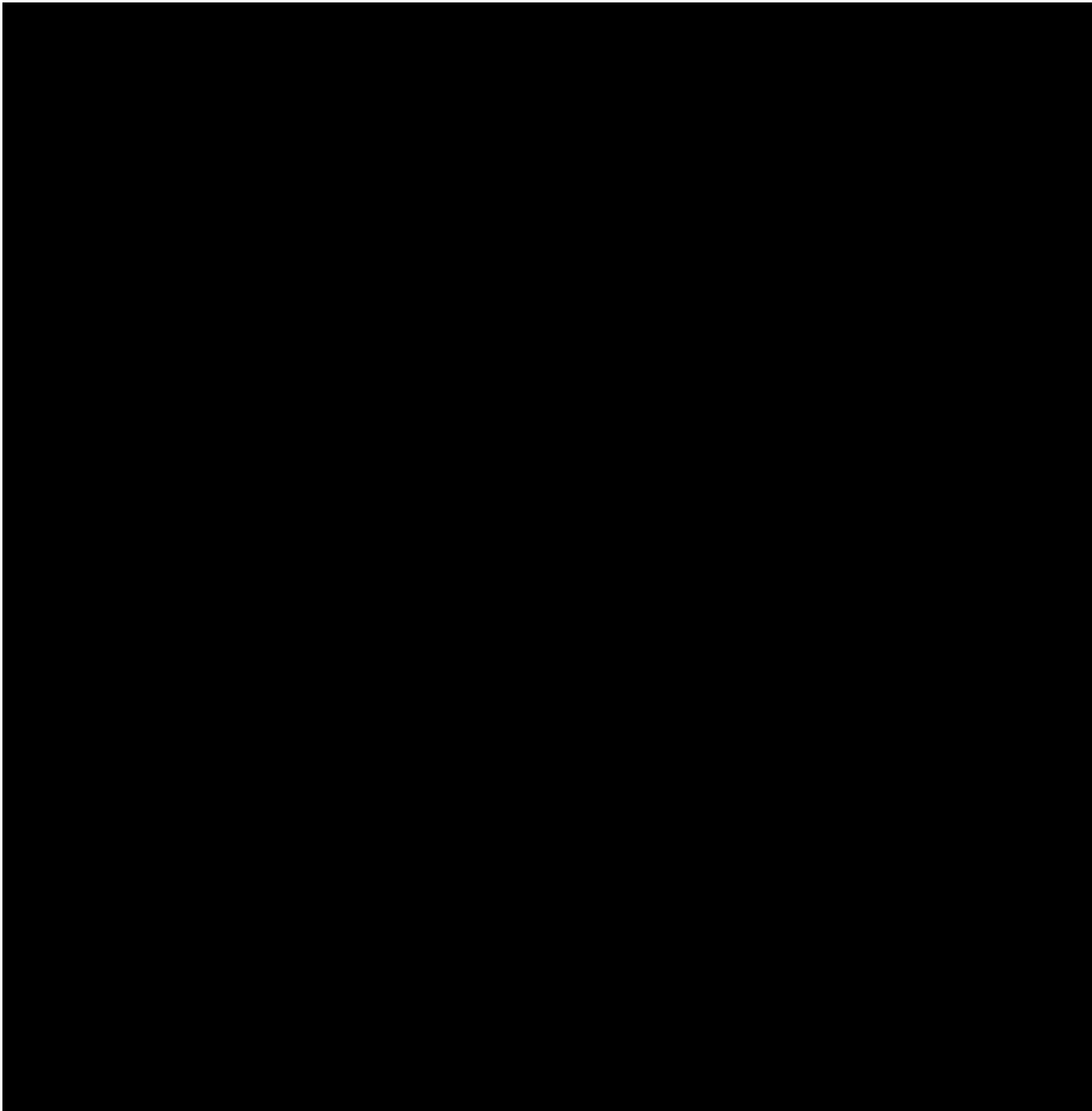
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**OTHER REPORTS**



**Independent Auditors' Report On Internal Control Over  
Financial Reporting and on Compliance and Other Matters  
Based on an Audit of Financial Statements Performed in  
Accordance With Government Auditing Standards**







Attachment H - Broadband Subscriber Estimates  
Pine Telephone Company, Inc.

| Household Subs.        | 2009 | 2010   |        |        |        | 2011   |        |        |        | 2012   |        |        |        | 2013   |        |        |        | 2014   |        |        |        |
|------------------------|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                        |      | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 |
| <b>Service Type #1</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| <b>Service Type #2</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| <b>Service Type #3</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |

| Business Customers     | 2009 | 2010   |        |        |        | 2011   |        |        |        | 2012   |        |        |        | 2013   |        |        |        | 2014   |        |        |        |
|------------------------|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                        |      | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 |
| <b>Service Type #1</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| <b>Service Type #2</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| <b>Service Type #3</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |

| Strategic Institution  | 2009 | 2010   |        |        |        | 2011   |        |        |        | 2012   |        |        |        | 2013   |        |        |        | 2014   |        |        |        |
|------------------------|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                        |      | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 | Qtr. 1 | Qtr. 2 | Qtr. 3 | Qtr. 4 |
| <b>Service Type #1</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| <b>Service Type #2</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| <b>Service Type #3</b> |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Net add-ons            |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| Cumulative subscribers |      |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |

Pine Telephone Company, Inc.

|                                       | Historical |      | Forecast Period |      |      |      |      |      |
|---------------------------------------|------------|------|-----------------|------|------|------|------|------|
|                                       | 2007       | 2008 | 2009            | 2010 | 2011 | 2012 | 2013 | 2014 |
| <b>Revenues</b>                       |            |      |                 |      |      |      |      |      |
| Network Services Revenues:            |            |      |                 |      |      |      |      |      |
| Local Voice Service                   | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Broadband Data                        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Video Services                        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Network Access Service Revenue Inter  | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Network Access Service Revenues State | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Universal Service Fund Federal        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Universal Service Fund State          | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Network Special Access Revenues       | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Toll Service/Long Distance Voice      | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other Operating Revenues              | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other Revenues                        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Uncollectible Revenues                | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Total Revenues</b>                 | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Expenses</b>                       |            |      |                 |      |      |      |      |      |
| Land and Support Assets               | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Switching                             | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Transmission                          | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Cable and Wire Facilities             | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Power Expense                         | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other Network Related Expense         | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Sales/Marketing                       | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Customer Care                         | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Billing/Payment and Collection        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Corporate G&A                         | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other Operating Expense               | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Total</b>                          | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>EBITDA</b>                         | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |

| Pine Telephone Company, Inc.                | Historical    |               | Forecast Period |               |               |               |               |               |
|---|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|
|   | 2007          | 2008          | 2009            | 2010          | 2011          | 2012          | 2013          | 2014          |
| Depreciation                                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Amortization                                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Earnings Before Interest and Taxes</b>   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Interest Expense - New RUS Debt             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Interest Expense - Existing RUS Debt        | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Interest Expense - Other                    | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Income Before Taxes</b>                  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Property Tax                                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Other Taxes                                 | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Income Taxes                                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Non-Operating Income/Expense                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Net Regulated Income</b>                 | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Non-Regulated Income/Revenue</b>         |               |               |                 |               |               |               |               |               |
| Internet and DSL                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Other                                       | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Local Voice Service (Wireless)              | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Broadband Data (Wireless)                   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Toll Service/Long Distance Voice (Wireless) | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Uncollectibles                              | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Non-Regulated Revenue</b>          | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |

Pine Telephone Company, Inc.

|   | Historical    |               | Forecast Period |               |               |               |               |               |
|---|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|
|   | 2007          | 2008          | 2009            | 2010          | 2011          | 2012          | 2013          | 2014          |
| <b>Non-Regulated Expenses</b>                       |               |               |                 |               |               |               |               |               |
| Cost of Goods Sold                                  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Internet  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Other Wireline Service                              | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Facility Expenses Wireless Subscriber               | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Facility Expenses Wireless Site                     | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Power Expense - Wireless                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Internet Service and Band Width - Wireless          | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Customer Care - Wireless                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Billing Payment and Collection - Wireless           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Other - Wireless                                    | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Depreciation  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Amortization  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Non-Regulated Expenses</b>                 | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Property Tax  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Non Regulated Income Taxes                          | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Income &amp; Loss from Affiliates Net of Tax</b> |               |               |                 |               |               |               |               |               |
| Pine Cellular                                       | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Pine Communications                                 | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Net Non-Regulated Income</b>                     | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Net Income</b>                             | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |

| Pine Telephone Company, Inc.            | Historical |      | Forecast Period |      |      |      |      |      |
|---|------------|------|-----------------|------|------|------|------|------|
|   | 2007       | 2008 | 2009            | 2010 | 2011 | 2012 | 2013 | 2014 |
| Cash                                    | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Marketable Securities                   | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Accounts Receivable                     | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Notes Receivable                        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Inventory                               | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Prepayments                             | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other Current Assets                    | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Total Current Assets</b>             | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Investment in Pine Cellular Phones Inc. | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Investment In Pine Communications       | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Advances to Pine Cellular               | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Spectrum - Net                          | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Investments in Non-Regulated Activities | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other (Intercompany&Stockholders)       | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Land and Support Assets</b>          | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| COE Switching                           | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| COE Transmission                        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Cable and Wire Facilities               | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Wireless Facilities                     | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Total Plant in Service</b>           | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Less: Accumulated Depreciation          | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Net Plant</b>                        | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| Other                                   | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Total Non-Current Assets</b>         | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |
| <b>Total Assets</b>                     | \$         | \$   | \$              | \$   | \$   | \$   | \$   | \$   |

| Pine Telephone Company, Inc.                | Historical    |               | Forecast Period |               |               |               |               |               |
|---|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|---------------|
|   | 2007          | 2008          | 2009            | 2010          | 2011          | 2012          | 2013          | 2014          |
| Accounts Payable                            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Notes Payable                               | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Current Portion - Total RUS Debt            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Current Portion - Other Debt                | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Other Current Liabilities                   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Current Liabilities</b>            | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Existing RUS Debt                           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Proposed RUS Debt                           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Existing non-RUS Debt                       | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Deferred Income Taxes                       | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Long-Term Liabilities</b>          | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Liabilities</b>                    | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Capital Stock                               | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Additional Paid-In Capital                  | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Patronage Capital Credits                   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| Retained Earnings                           | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Equity</b>                         | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |
| <b>Total Liabilities and Owner's Equity</b> | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED]   | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] | \$ [REDACTED] |





**Attachment A - Proposed Last Mile Service Offerings**  
Pine Telephone Company, Inc.

| Name of Tier                       | Advertised Speeds |               | Average Speeds  |               | Average Latency (BTOP Only) @ End User CPE (ms) | Pricing Plan \$ per month |
|------------------------------------|-------------------|---------------|-----------------|---------------|---|---------------------------|
|                                    | Downstream Mbps   | Upstream Mbps | Downstream Mbps | Upstream Mbps |   |                           |
| <b>Residential</b>                 |                   |               |                 |               |   |                           |
| Entry Level Speed                  | 1 Mbps            | 256 Kbps      | 1 Mbps          | 256 Kbps      | 60ms  | \$ 25.00                  |
| Maximum Speed                      | 1.5 Mbps          | 384 Kbps      | 1.5 Mbps        | 384 Kbps      | 60ms  | \$ [REDACTED]             |
| Other Residential Tiers            | 3 Mbps            | 512 Kbps      | 3 Mbps          | 512 Kbps      | 60ms  | \$ [REDACTED]             |
| <b>Business/Institutional</b>      |                   |               |                 |               |   |                           |
| Entry Level Speed                  |                   |               |                 |               |   |                           |
| Maximum Speed                      |                   |               |                 |               |   |                           |
| Other Business/Institutional Tiers |                   |               |                 |               |   |                           |

**Attachment I - Subscriber Projection Table and Rate Plans (Voice Services)**

SERVICE AREA NAME: Pine Telephone Company, Inc.

|              | Census Community               | Year 1 |     | Year 2 |     | Year 3 |     | Year 4 |     | Year 5 |     |
|--------------|--------------------------------|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|
|              |                                | Res    | Bus | Res    | Bus | Res    | Bus | Res    | Bus | Res    | Bus |
| 1            | Sawyer town, Choctaw County    | █      |     | █      |     | █      |     | █      |     | █      |     |
| 2            | Garvin town, McCurtain County  | █      |     | █      |     | █      |     | █      |     | █      |     |
| 3            | Haworth town, McCurtain County | █      |     | █      |     | █      |     | █      |     | █      |     |
| 4            |                                |        |     |        |     |        |     |        |     |        |     |
| 5            |                                |        |     |        |     |        |     |        |     |        |     |
| 6            |                                |        |     |        |     |        |     |        |     |        |     |
| 7            |                                |        |     |        |     |        |     |        |     |        |     |
| 8            |                                |        |     |        |     |        |     |        |     |        |     |
| 9            |                                |        |     |        |     |        |     |        |     |        |     |
| 10           |                                |        |     |        |     |        |     |        |     |        |     |
| <b>TOTAL</b> |                                | █      | █   | █      | █   | █      | █   | █      | █   | █      | █   |

Voice Service Rates  
 Residential Service █  
 Business Service:  
 Other (Specify): Long Dist/Min █  
 Long Dist Opt █ (Per Month)

**Note:** Complete a separate table for each service area.