



Supreme Court
Judicial Technology Center
Fogarty Judicial Complex

24 Weybosset Street
Providence, Rhode Island 02903
(401) 222-3000
Fax: (401) 222-2870

February 22, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George:

We, the RI Judicial Technology Center and the Administrative Office of State Courts, have a need to increase our bandwidth to Washington County Courthouse (McGrath Judicial Complex) and Newport County Courthouse (Murray Judicial Complex). I will highlight some of our major pain points for these locations.

First is our Case Management System (CMS). We have a Centralized CMS that requires all users to log into a database at one central site. This means that all users at McGrath and Murray connect into the CMS through the current T1 line that connects them back to the CMS. This becomes an issue when the lines become overused and response times are slow.

We use these same T1 lines for our Security System. All buildings have secure access points with card readers for employees. These card readers also connect back to a central location using the same T1 lines. After swiping the card, the person is verified and a picture is sent back to the security station.

Another technology we have just implemented is digital recording of the court sessions. The recordings are stored locally, but they are also sent to a central location for archiving. This adds another strain to our already heavily used T1 lines.

We also are doing remote network backups. These 2 sites are slow during backup because of the T1 speeds.

Lastly, but most importantly is Video Conferencing. Newly appointed Chief Justice Suttell's major goal is to increase usage of video conferencing to all Courthouses to cut cost of prisoner transportation. In order to attain this goal, the Judicial Technology Center has been working diligently with the Department of Administration and Department of Corrections. Unfortunately, we had no recourse to upgrade the bandwidth to the McGrath and Murray Courthouses because of costs involved.

We believe that installing 1GB of fiber shared to these two locations will relieve all of the above network bottlenecks. [REDACTED]

Very truly yours,
[REDACTED]

R.I. Judicial Technology Center

1 Page

Withheld in its entirety
pursuant to FOIA Exemption 4
(5 U.S.C. § 552 (b)(4))



BROWN

Computing and Information Services

February 24, 2010

Mr. George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George,

This letter will serve to support OSHEAN's ongoing efforts via the Broadband Technology Opportunity Program (BTOP) to enhance the capacity of the existing fiber network that connects Brown University as a member and anchor institution. As part of the University's IT strategic plan, some of our long-term initiatives include enhanced high performance research capacity, an increased global footprint via streaming video, disaster recovery, and cloud storage services. This new infrastructure will enable us to meet these growing demands at a cost far below current market values.

To help sustain this endeavor, Brown is willing to contribute the following resources: construction costs not to exceed \$40,000 for a single fiber lateral from the OSHEAN backbone to Brown's facility located at Wilson Hall, 2 Prospect St, Providence, RI 02912. Brown also agrees to pay an annual recurring fee not to exceed \$6,000 per facility for the maintenance of the defined lateral. To utilize the capacity on the newly constructed, redundant fiber backbone, Brown agrees to pay \$40,000 per year for each 10 Gbps Lambda. Brown is requesting equipment that supports up to 40 Lambdas. The intended term of the contract shall be five (5) years, with renewal opportunities.

The increased bandwidth and reach in connectivity will enable the establishment and growth of a number of important projects. Specifically, it will allow a growth in the statewide collaboration in bioinformatics, supported partially by EPSCoR funding to University of Rhode Island and Brown University, and enable access to shared computing facilities at Brown University for data intensive computing. Furthermore, it will allow a much larger group of smaller institutions across the state to become more involved in the collaborative research enterprises aimed at addressing major challenges in the state related to health, energy, and the environment, all critically dependent on the increased bandwidth to facilitate sharing of data, novel modes of collaboration and communication, and access to shared facilities.

Finally, by dramatically increasing connectivity across the state and to institutions that remain severely underserved, it will enable the state and its educational institutions to begin the development of a cloud computing and data environment to support and enable education, research, and innovation across the state.

We look forward to the myriad benefits this project will bestow on the state of Rhode Island.

Sincerely,





COMMUNITY COLLEGE
OF RHODE ISLAND

Office of the Vice President for Business Affairs

February 1, 2010

Mr. George K. Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George,

On behalf of the Community College of Rhode Island (CCRI), I am very pleased to fully endorse and support the efforts of OSHEAN, Inc. as it seeks funding under the Broadband Technology Opportunity Program to bring a next-generation middle-mile broadband infrastructure to Rhode Island, especially to the Community College's four campuses. As a consortium with a proven track-record of delivering innovative Internet-based technology solutions for its members, OSHEAN is well positioned to deliver the proposed middle-mile infrastructure.

Public higher education in the United States and particularly, in Rhode Island is seriously underfunded. Over the past twenty years, state support to our college has gone from 72% of our unrestricted budget to 45% of our unrestricted budget. Correspondingly, we now derive more than 50% of our budget from student tuition and fees. To add to our financial stress, Rhode Island's economy is in the midst of a long and deep recession. Our enrollment is at an all time high as Rhode Islanders come to the community college to prepare for health care, education and green economy jobs. Increasingly, we must seek grant funding and private philanthropy to deliver a quality education to our citizens.

High capacity broadband connections, present at three of our four campuses, enable access anytime by anyone from anywhere. However, the Newport County Campus suffers from a lack of this throughput. To date, the price tag for the quality of service required from that campus has been prohibitive, if at all available. CCRI must ensure that the capacity of broadband communications to Newport is of the same quality and quantity as the other campuses to guarantee a level of service to those students engaging in classroom activities and research from that environment.

The Community College of Rhode Island fully supports OSHEAN and intends to offer our available resources to assist in its BTOP effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance CCRI but also the citizens of Rhode Island to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many beneficial activities enabled through this grant.

Sincerely,



Knight Campus

400 East Avenue, Warwick, RI 02886-1807 P: 401.825.2183 F: 401.825.2365



COMMUNITY COLLEGE
OF RHODE ISLAND
Office of the President

February 25, 2010

Mr. George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

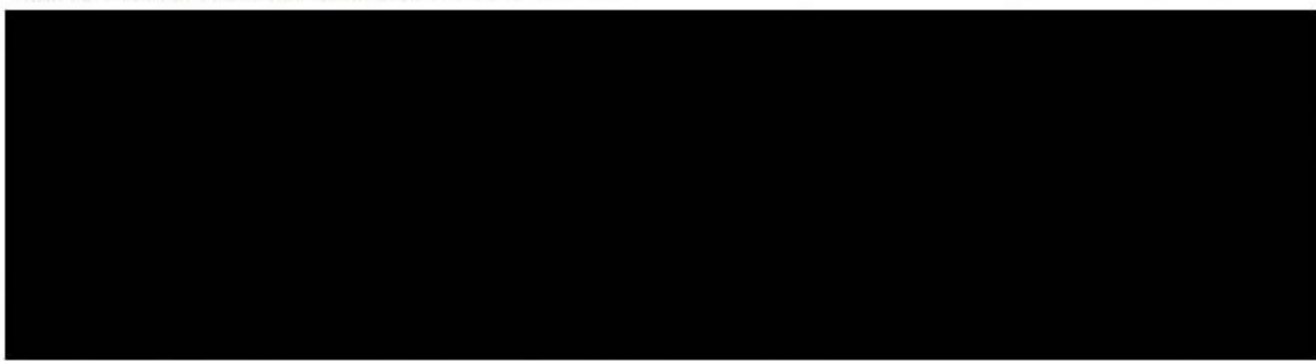
Dear George:

The purpose of this letter of intent is to confirm that Community College of Rhode Island ("CCRI") and the Ocean State Higher Education Economic Development Administrative Network d/b/a OSHEAN ("OSHEAN") have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement, which will be subject to the approval of the State of Rhode Island Division of Purchases, the Rhode Island Board of Governors for Higher Education, and the State of Rhode Island Properties Committee, as applicable.

CCRI and OSHEAN have agreed in principal to the following:

CCRI understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, CCRI will seek approval for the construction of the following single fiber laterals from the OSHEAN backbone to CCRI's facilities:



CCRI and OSHEAN have been negotiating, and have expressed a willingness to continue to negotiate the operational, financial, and other details of our proposed affiliation. The parties specifically agree and acknowledge that it is not the intention of the parties that this letter or any actions of the parties with respect hereto, be, or be deemed to

Knight Campus

400 East Avenue, Warwick, RI 02886-1807 P: 401.825.2188 F: 401.825.2166

Mr. George Loftus
Page 2
February 25, 2010

constitute, a legally binding obligation of the parties hereto. Any other legally binding obligation with respect to the proposed collaborations described above shall exist only upon the execution, delivery, and State of Rhode Island Division of Purchases', the Rhode Island Board of Governors for Higher Education's, and the State of Rhode Island Properties Committee's approval, where applicable of a definitive final written agreement and all rights and obligations of the parties shall be governed by such agreement. Accordingly, either party is free to abandon negotiations regarding the collaborations described above at any time for any reason or for no reason, by notice to the other in writing, and the decision of either party to so abandon discussions shall not be subject to legal challenges by the other. If, for any reason, a formal agreement cannot be reached, each party will be responsible for their own expenses incurred, including counsel fees in connection with the negotiations and the collaborations contemplated by this letter, and neither party will have any further financial obligations to the other.

CCRI fully supports OSHEAN in its ARRA effort, and as a member of the consortium, we view this as an invaluable opportunity to not only advance CCRI but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



Agreed to and Accepted this

25th day of February, 2010

OSHEAN

By: 

Title: President & CEO

OSHEAN, INC



CharterCARE
HEALTH PARTNERS

February 22, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George:

Please accept this letter of commitment from CharterCARE Health Partners, and our two heritage institutions, Roger Williams Medical Center and St. Joseph Health System of Rhode Island. We are in full support of the Beacon 2.0 initiative, and see that this project is of great value, if not essential, to the success of the newly-formed CharterCARE organization.

CharterCARE Health Partners was formed on January 4, 2010, by the affiliation of two, non-profit independent hospitals here in Rhode Island. The financial issues facing hospitals are more critical than ever, especially here in Rhode Island. Through the first quarter of this fiscal year, all but one hospital in Rhode Island is facing a financial loss. For those small, independent hospitals such as ours, the crisis is even more challenging. But we are determined to take appropriate action to strengthen our finances and to continue to provide the high-quality, accessible healthcare that has been a hallmark of our two institutions.

OSHEAN has played a key role in both of our hospitals in the past. OSHEAN has provided St. Joseph Health System with the connectivity between its two campuses, so that we have had the necessary technology delivered to our South Providence campus. This was only possible as OSHEAN provided this bandwidth at a price point far below the for-profit commercial vendors would consider. On the Roger Williams campus, OSHEAN has provided high-speed, high-bandwidth connectivity to the OSHEAN-sponsored data center in Springfield, MA, where we are able to house our disaster-recovery platform. Again, commercial options for the bandwidth and the data center were prohibitive.

CharterCARE was formed with the intent of combining the resources of these two institutions to allow us to derive even greater efficiencies. Already considered to be among the state's lowest-cost providers, we anticipate reducing administrative overhead significantly with this affiliation, while we combine our clinical departments into centers of excellence. The work of this substantial process is underway, and we remain focused on the success of CharterCARE.

George Loftus
February 22, 2010

Page 2

However, one of the most critical elements of this affiliation is the ability to share an electronic medical record, with a shared technology infrastructure between the many campuses. The goal of a common EMR ensures that as our patients receive care at either institution, in any of our inpatient or outpatient locations, our physicians will have access to the most current medical information of that patient, and with access to the most relevant evidence-based medical references. None of this can be completed without high-availability, high-bandwidth connectivity. We are finding that to try to obtain the bandwidth and connectivity we need through commercial options would be far too costly to consider.

Additionally, we are in full support of the Health Information Exchange (HIE) efforts here in Rhode Island. We believe that Rhode Island will prove to be a showplace for interoperability. Again, as the HIE moves from it's pilot sites to all institutions and providers in the state, we will each be required to have the connectivity. This interoperability is the key to efficient and high-quality health care for our patients.

CharterCARE fully supports OSHEAN, and intends to offer all available resources to assist in their ARRA effort. As a member organization of OSHEAN, and as the leader of this health care organization, I see this as a groundbreaking opportunity to advance healthcare through next-generation broadband infrastructure. We are eager to move forward to derive the benefit this offers to all in the state.

Very truly yours,





CharterCARE
HEALTH PARTNERS

February 22, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

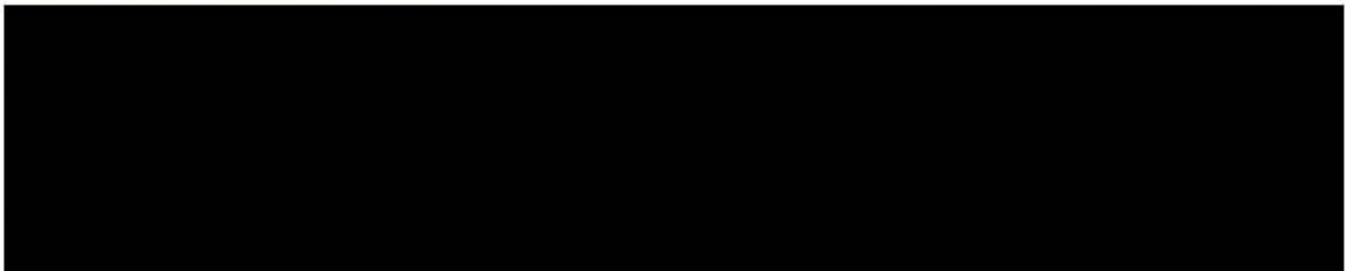
Dear George:

The purpose of this letter of intent is to confirm that CharterCARE and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

CharterCARE Health Partners, on behalf of Roger Williams Medical Center and St. Joseph Health Services of Rhode island have agreed in principal to the following:

CharterCARE understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, CharterCARE approves the construction of the following single fiber laterals from the OSHEAN backbone to the Roger Williams Medical Center and Fatima Hospital campuses:



CharterCARE and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in

B25 CHALKSTONE AVENUE, PROVIDENCE, RHODE ISLAND 02908 • TEL: (401) 456-2001 • FAX: (401) 456-2029

George Loftus
February 22, 2010

Page 2

good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

CharterCARE fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance CharterCARE but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,





Mayor of Providence

David N. Cicilline

February 23, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear Mr. Loftus:

As Mayor of the City of Providence Rhode Island, I would like to lend my support OSHEAN's application for the Phase II BTOP Grant and pledge the City's support in matching the necessary funds

[REDACTED] in order to qualify for this grant.

OSHEAN's ability to provide the City of Providence with dark fiber is critical for us to expand our MESH Data Network and our Video Surveillance Camera Network throughout the City. Broadband connectivity is the last hurdle we face in accomplishing this.

The MESH Data Network provides connectivity for all of our first responders with our Public Safety Central Station and the Providence Emergency Management Agency and allows us to keep them on the street protecting citizens rather than having to return to Central Station. The Video Surveillance Camera Network has cameras feeds from the State of RI Traffic Management Center, the RI Port Authority and The Providence Housing Authority, feeding this data back to our Central Station. We wish to expand this to other facilities like critical infrastructure, schools, colleges, universities and high crime areas.

Please note that this letter is not itself a contract and is not binding on either party. Neither party will have any enforceable obligations to the other until a formal agreement detailing all terms and conditions of our proposed affiliation has been completed, signed and executed. If for any reason a formal agreement can't be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither part will have further financial obligations to the other.

Sincerely, /



Mayor of Providence

David N. Cicilline

February 23, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear Mr. Loftus:

The purpose of this letter of intent is to confirm that City of Providence ("City of Providence") and OSHEAN have reached an agreement in principle as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

City of Providence and OSHEAN have agreed in principle to the following:

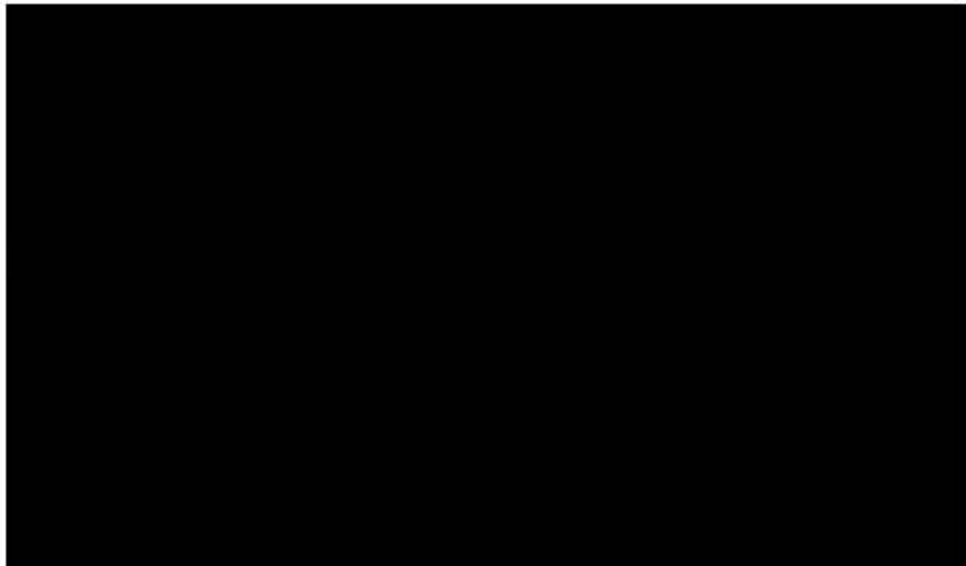
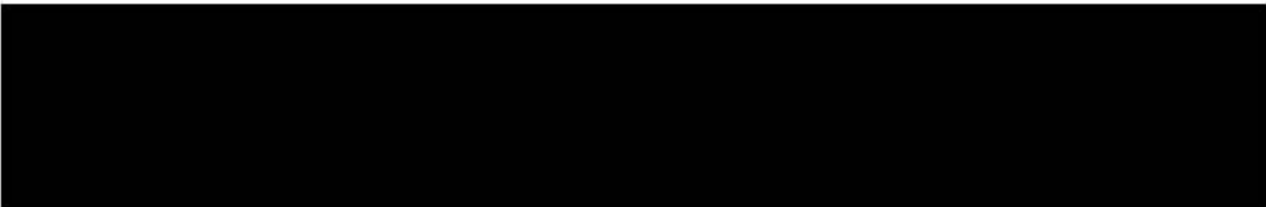
City of Providence understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, City of Providence approves the construction of the following single fiber laterals from the OSHEAN backbone to City of Providence's facilities:

Location/Address

Total Build Cost


Location/Address	Total Build Cost
[REDACTED]	

City of Providence and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

City of Providence fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance City of Providence but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Sincerely,



CARE NEW ENGLAND

BUTLER HOSPITAL • KENT HOSPITAL • WOMEN & INFANTS HOSPITAL OF RHODE ISLAND
CARE NEW ENGLAND HOME HEALTH • CARE NEW ENGLAND WELLNESS CENTERS

March 3, 2010

Mr. George K. Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George,

As one of the first health care members of OSHEAN, Inc. ("OSHEAN"), Care New England ("CNE") endorses the Beacon 2.0 Project that OSHEAN is being submitted to the NTIA's Broadband Technology Opportunity Program. Our multiple hospitals around the state will benefit greatly from the middle-mile infrastructure OSHEAN will implement with this grant.

As one of the first Data Sharing Partners in CurrentCare, Rhode Island's health information exchange, we have seen the benefits of utilizing OSHEAN's network to reach the CurrentCare servers and the other data sharing partners. The increased use of electronic medical records and the transfer of digital images between our partners will place an even greater demand on our bandwidth needs.

Care New England has several of its locations in Providence connected to OSHEAN's Beacon 1.0 network. We have seen the benefit that the capacity of dark fiber can bring. The 1 Gigabit connections that the Beacon 2.0 project will provide connectivity the Care New England's facilities outside of the metro-Providence areas such as Kent County Hospital and Butler Hospital allowing us to bring the same capabilities throughout all of our hospitals and benefits to all of our patients.

By way of letter, on January 28, 2010 ("Letter"), CNE agreed to a non-binding [REDACTED] proposal to connect Butler Hospital and Kent County Hospital to the Beacon 2.0 network. It was set forth that said Letter did not constitute an enforceable agreement, was not legally binding upon CNE or OSHEAN and imposed no duty or obligation to proceed with the proposal, all of which is incorporated by reference and expressly reaffirmed hereto.

We have had a positive experience with Beacon 1.0 and support the project which will provide CNE an affordable method to increase broadband capability for the future.

Sincerely,

INFORMATION SERVICES

10 HEALTH LANE, WARWICK, RHODE ISLAND 02886

PHONE: 401-921-1500 • FAX: 401-921-2840 ADMINISTRATION/CUSTOMER SERVICES/PROJECT MANAGEMENT OFFICE • FAX: 401-921-2838 TECHNICAL SERVICES
www.carenewengland.org

CARE NEW ENGLAND

BUTLER HOSPITAL • KENT HOSPITAL • WOMEN & INFANTS HOSPITAL OF RHODE ISLAND
CARE NEW ENGLAND HOME HEALTH • CARE NEW ENGLAND WELLNESS CENTERS

January 28, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

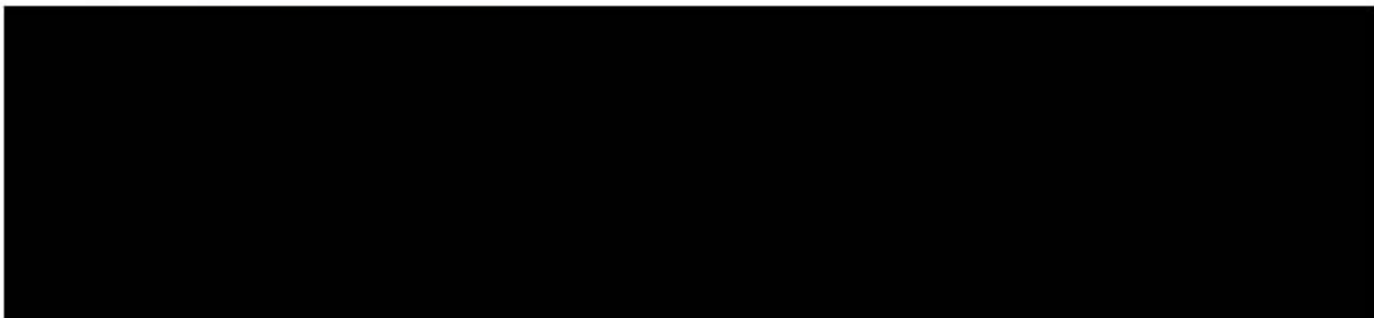
Dear George:

The purpose of this letter of intent is to confirm that Care New England ("CNE") and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

CNE and OSHEAN have agreed in principal to the following:

CNE understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

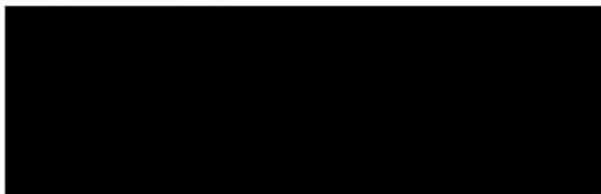
To physically connect to the new backbone, CNE approves the construction of the following single fiber laterals from the OSHEAN backbone to CNE's facilities:



CNE and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

CNE fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance CNE but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



INFORMATION SERVICES

10 HEALTH LANE, WARWICK, RHODE ISLAND 02886

PHONE: 401-921-1500 • FAX: 401-921-2840 ADMINISTRATION/CUSTOMER SERVICES/PROJECT MANAGEMENT OFFICE • FAX: 401-921-2838 TECHNICAL SERVICES
www.carenewengland.org

4 Pages

Withheld in their entirety
pursuant to FOIA Exemption 4
(5 U.S.C. § 552 (b)(4))

Lifespan



February 1, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George:

The purpose of this letter of commitment is to confirm that Lifespan and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement and deliverables.

Lifespan and OSHEAN have agreed in principal to the following:

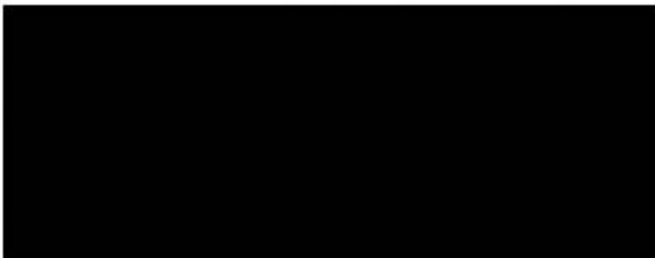
1. Financial contributions as defined in our Letter of Intent dated February 24, 2010.
2. As an anchor institution partner, Lifespan will continue to provide collaborative insight and recommendations to OSHEAN and its member's specific to the BTOP application.

Lifespan believes that the elements of the BTOP grant submission provide tremendous value to the Lifespan organization in support of our mission to "improve the health status of the community it serves". The ability to acquire greater bandwidth in areas limited by commercially available sources provides Lifespan the foundation necessary to support the transmission and distribution of clinical information required by the physician community. Enhancing programs and clinical support systems which focus on Diagnostic Imaging Services, Chronic Disease Management Programs (Diabetes/Asthma), and Telemedicine/Collaboration Consulting will now be possible based on available bandwidth. These new connections will also allow Lifespan to provide real-time posting of clinical result information into the state-wide Health Information Network, reliable distribution of clinical information to remote clinician electronic medical records systems, and provide the robust connectivity required to support our academic medical center/research collaborations with Brown University Medical School.

Our letter of intent focuses on our desire to acquire increased bandwidth to those facilities currently limited by commercial telecommunication vendor offerings. Acquisition of the desired bandwidth through our incumbent commercial providers would be cost prohibitive and require disruption of our current contracted services. The BTOP grant connections will provide Lifespan with new, higher-bandwidth; redundant paths to the desired facilities thus providing our organization the capability to leverage existing commercially provided connectivity for backup purposes. This solution meets our growing bandwidth requirements, provides proven backup facilities, and allows Lifespan to maintain partnership relations with our commercial providers.

Lifespan fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance Lifespan but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



Lifespan



February 1, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

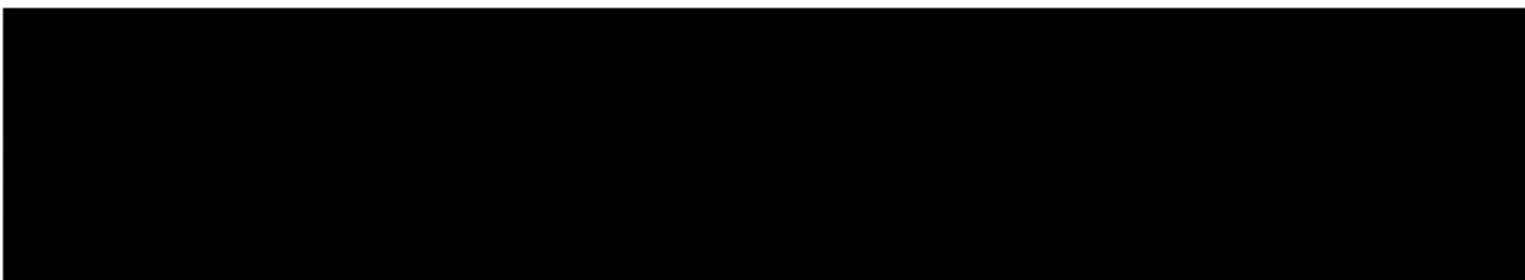
Dear George:

The purpose of this letter of intent is to confirm that Lifespan and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

Lifespan and OSHEAN have agreed in principal to the following:

Lifespan understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, and redundant dedicated fiber backbone, approximately 300 miles in length that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

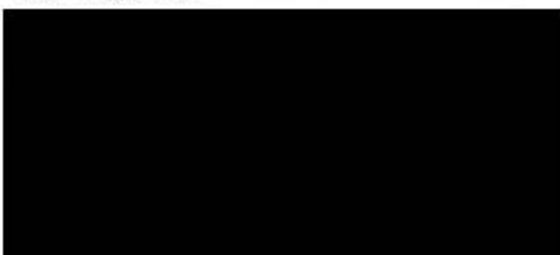
To physically connect to the new backbone, Lifespan approves the construction of the following single fiber lateral from the OSHEAN backbone to Lifespan's facilities:



Lifespan and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

Lifespan fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance Lifespan but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



February 24, 2010

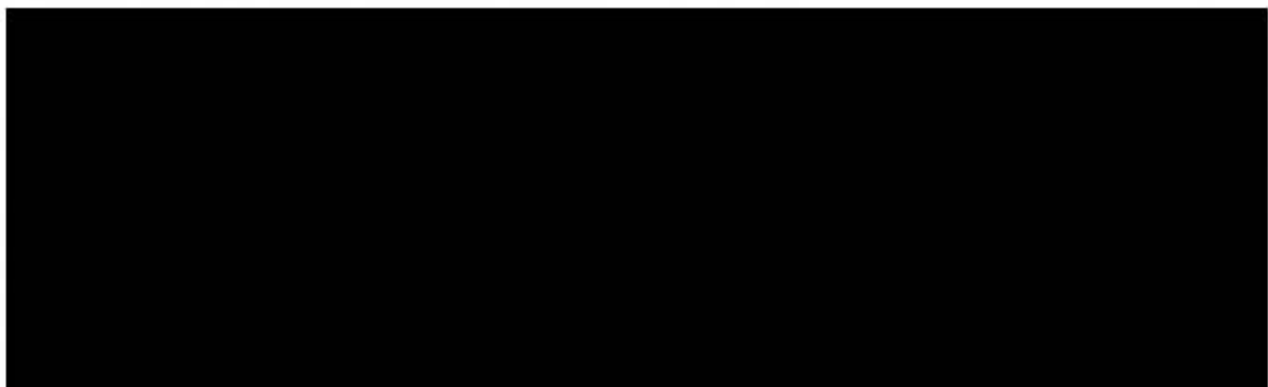
George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

www.neit.edu

2500 Post Road
Warwick, RI 02886-2266
401 467.7744 Phone
401 738.5122 Fax

Dear George:

NEIT fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As stated to you in my letter of February 4, 2010, to physically connect to the new OSHEAN backbone, NEIT will consider the construction of the following single fiber lateral from the OSHEAN backbone to NEIT's facilities:



Obtaining this grant will enable NEIT to support the following educational initiatives here at NEIT:

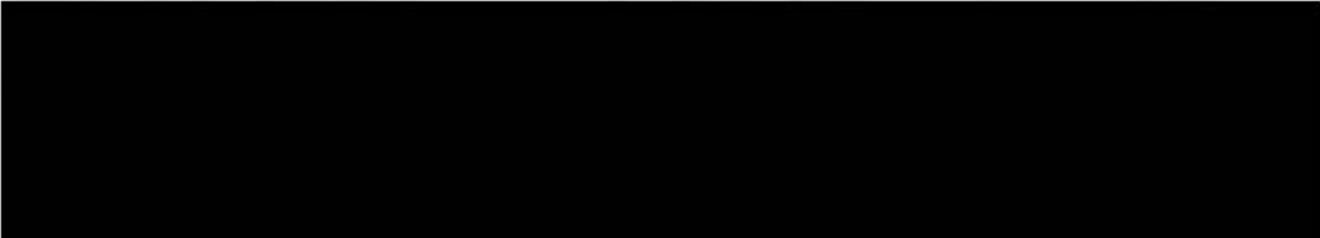
1. Online education
 - a. Current IT online degree program
 - b. Future online degree program
 - i. Web conferencing components of each program
 - ii. Increased use of multimedia within programs
 - c. Support for student collaboration over the net.

2. Faculty development
 - a. Video conferences
 - i. NEIT has hosted two recent video conferences for faculty development
 1. New England Faculty Development Consortium (NEFDC) and Ocean State Higher Education Advanced Network (OSHEAN) conference May 2009 with the following colleges:
 - a. Worcester Polytechnic
 - b. Dartmouth College
 - c. Middlebury College
 - d. University of Connecticut
 - e. Virginia Tech
 - f. Nunez College


2. Keynote presentation for New England Tech's Winter Faculty Development Day 1/23/10
 - a. Dr. Roben Torosyan, Fairfield University
 - b. Online multimedia training
3. Student services
 - a. Application delivery over the net
 - i. Course related applications
 - ii. Email
 - iii. Access to Student Information system (SIS)
 - b. Access to Learning management system (LMS) over the net
4. Campus interconnection
 - a. With the planned expansion and move of our main campus to East Greenwich we will need added bandwidth to interconnect the campuses in order to maintain and expand current levels of service

In order to support these initiatives, NEIT plans to :

1. Purchase two video conferencing systems
2. Build a state of the art infrastructure at our new campus to leverage the available bandwidth that includes a fiber optic backbone and IGB to the desktop.
3. Continue to plan innovative programs (such as listed above) to engage our faculty and students in technical education.



As a member of the consortium, we view this as an invaluable opportunity to not only advance NEIT but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.





6946 Post Road, Suite 402
North Kingstown, RI 02852
Phone: (401)886-0887
Fax: (401)886-0855

March 16, 2010

Ms. Susan Lataille
Director of Finance and Administration
OSHEAN, Inc,
6946 Post Road Suite 402
North Kingstown, RI 02852

The NorthEast Research and Education Network, Inc (NEREN) a 501(c)3 non-profit corporation is a consortium of non-profit organizations that provide a fiber-optic network connecting and unifying the research and education communities in New York and New England. NEREN's network ties together in-state fiber initiatives effectively creating an e-corridor that links the members to one another and to facilities throughout the region and globe.

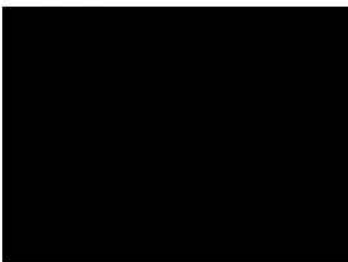
NEREN is pleased to be a partner with OSHEAN in supporting its application for funding for the Beacon 2.0 project under the NTIA's Broadband Technology Opportunities Program. NEREN will provide a \$135,000 in-kind match by offering a 1 Gbps lambda on our network.

This type of collaboration between Community Anchor Institutions throughout New England and New York is the very reason NEREN was formed, and we are pleased to be a part of this proposal. We pledge to provide technical and engineering support to assist OSHEAN in implementing this service once the grant is awarded.

The purpose of this letter of commitment is to confirm that NEREN and OSHEAN have reached an agreement in principal as to certain collaborations and intend to continue to negotiate in good faith toward a final, definitive agreement and deliverables.

NEREN fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. Please note that this letter is not itself a contract, and is not binding to either party. Neither party will have any enforceable obligations to the other until a formal agreement detailing all terms and conditions of our proposed affiliation has been signed, completed, and executed. If, for any reason, a formal agreement cannot be reached, each part will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

Sincerely,





Narragansett Indian Tribe

25 February 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear Mr. Loftus:

The purpose of this letter of intent is to denote that Narragansett Indian Tribe ("Narragansett Tribe") and OSHEAN have agreed in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

The Narragansett Tribe understands that OSHEAN, on behalf of its members, is requesting funding for a middle mile fiber network for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). This network will provide access to anchor institutions along its 300 mile path. The fiber optic network will pass the tribal land of the Narragansett Tribe on South County Trail and could provide increased broadband capacity and reliability to the Tribe.


The Narragansett Tribe has been consulting with OSHEAN and has identified several ways in which this increased broadband access can improve health care, education, cultural activities, public safety and economic development opportunities for approximately 800 members of the Tribe who utilize the resources at the South County Trail facilities.

In reviewing the Tribe's Comprehensive Plan it is clear that increased broadband capacity would augment services to be offered in new medical clinic planned to replace the existing clinic. Students and youth of the tribe currently use computer centers for tutoring sessions and would benefit greatly from the increase speed and availability of on-line resources that this broadband upgrade would yield. The Tribal Law Enforcement office would have greater access to statewide criminal data bases, such as RILIN as the new fiber network will allow the tribe to connect directly to the RI State Police. Economic Development opportunities would be enhances with access to broadband from any of the Aquidneck Island land that the tribe is currently in the process of obtaining from abandoned federal land.

To physically connect the several buildings on South County Trail to each other and to the new backbone, the Narragansett Tribewill approves the construction of the following single fiber laterals from the OSHEAN backbone to Narragansett Tribe's facilities [REDACTED]

4375B South County Trail Administration Building & Law Enforcement
4477 South County Trainl- Day Care Center
South County Trail Medical Clinic and Four Winds Cultural Center (Computer Center housed here)

*P.O. Box 266
4375 B South County Trail
Charlestown, Rhode Island 02813
Phone (401) 364-1100 · 1-800-287-4225 · Fax (401) 364-1104*




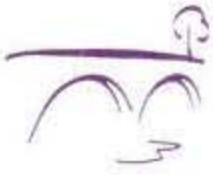
As a member of OSHEAN, the Narragansett Tribe will have access to many value-added member services such as video conferencing, video streaming, disaster recovery services and 24/7 technical support.

The Narragansett Tribe and OSHEAN have been negotiating, and have agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

We look forward to participating in the many benefits that enhanced broadband access will bring to the 2,600 members of the Narragansett Tribe.

Very truly yours,





PROVIDENCE

COMMUNITY HEALTH CENTERS

January 27, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

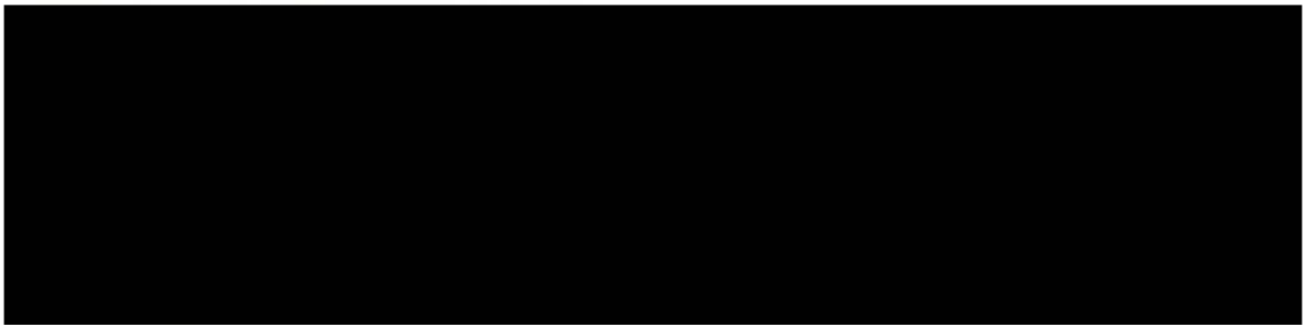
Dear George:

The purpose of this letter of intent is to confirm that Providence Community Health Center ("PCHC") and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

PCHC and OSHEAN have agreed in principal to the following:

PCHC understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, PCHC approves the construction of the following single fiber laterals from the OSHEAN backbone to PCHC's facilities:



PCHC and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

PCHC fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance PCHC but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



1 Page

Withheld in its entirety
pursuant to FOIA Exemption 4
(5 U.S.C. § 552 (b)(4))



March 3, 2010

Mr. George K. Loftus, President & CEO

OSHEAN, Inc.

6946 Post Road, Suite 402

North Kingstown, RI 02852

Dear George,

The current K-12 and library statewide network, managed and operated by the Rhode Island Network for Educational Technologies (RINET), is comprised of leased circuits. The Rhode Island Department of Elementary and Secondary Education (RIDE) administers the funds, collected through State surcharges and E-rate subsidies that together total an average of \$4M annually. From 1995-2008 these funds met the connectivity requirements of RI's educational and library sites by buying the leased services from the State's two major telecomm carriers, Verizon and Cox. Since then, the K-12 schools and library connectivity requirements have exceeded the ability of the funds to satisfy the demand. Additionally the State-collected surcharge receipts, levied on landline telephone service only, have steadily decreased.

The ability for the ever-dwindling funding pool to meet the K-12 and library demand has been extremely difficult despite RIDE and RINET efforts to increase competition by introducing a third telecomm carrier, Fibertech, into the statewide network in 2008. Although, pricing competition between the carriers has allowed RIDE to increase the average bandwidth in the every K-12 school or library from 10.2mb in 2008-09 to 35.5mb in 2010-11, there is still a need for more bandwidth to deliver the high quality educational and library services that all RI residents require. Additionally, Fibertech delivers its service to the greater Providence metro area only. Therefore there is less access to competitive pricing in the rural areas of the State.

RI's K-12 and library environments are extremely data intensive with significant financial constraints. The BTOP grant would provide infrastructure for RINET throughout Rhode Island to provide all K-12 and libraries with increased bandwidth connectivity at affordable rates allowing ubiquitous and equitable access within the statewide intra-net as well as to the worldwide web. K-12 schools need to prepare teachers to instruct students with state-of-the-art educational technology tools and students need access to educational content and resources that will prepare them for 21st Century careers. The proposed fiber backbone would allow us to link K12 schools and libraries in remote areas of the State to the educational and training resources available through our universities and hospitals. An example is the proposed fiber link to Block Island that would allow us to enhance and extend the program that delivers training courses via video conferencing to a school nurse on Block Island from South County and Westerly Hospitals on the RI mainland.

Our libraries support the general public by providing free broadband access for all citizens especially aiding the underprivileged and the unemployed. The recent award to OSHEAN of a \$1.2M BTOP Beacon 2.0 Library Computer Center will provide over 700 new and upgraded computers for the public. All these computers and the increase in users will place an even heavier demand on broadband links in those locations.

K-12 schools and public libraries require more bandwidth to deliver these services more economically via "cloud computing" strategies. Implementing cloud computing strategies requires Wide Area Network speeds approaching 1000mbps. This BTOP grant would provide OSHEAN and its partners with the backbone infrastructure to deliver such transport speeds. The ability to connect to the proposed fiber backbone will allow these institutions to collapse their data computing resources into "greener" data centers providing increased functionality and enormous cost-savings.



Rhode Island Network for Educational Technology

646 Camp Avenue

Tel: 401-295-9200

North Kingstown, RI 02852-4008

Fax: 401-295-8101

We have provided the following statistics to indicate how many people will be impacted by the increased broadband that the OSHEAN Beacon 2.0 Middle Mile project.

Total number of students served: Approximately 150,000

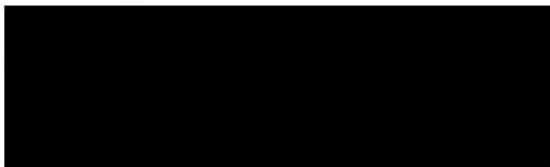
Number of sites on Statewide Network:

	High School	Middle	Elementary	K-8	Misc
Public School Districts	44	57	203		
K-12 Admin/Educational Collaboratives					30
Private Schools	9	3	6		
Parochial Schools	6			16	
Charter Schools		7	2		
Totals	59	67	211	16	30

Total School Sites	383
Total Public Library Sites	73
Total K-12 and Library Sites	456

RINET, a founding member of OSHEAN, is looking forward to the benefits that will be obtained by its members with the enhanced broadband this grant will bring. This infrastructure will allow us to fully leverage the \$4M of State surcharges and Federal E-Rate to the amount of the increase in bandwidth our schools and libraries need. We look forward to continuing our partnership with OSHEAN and its private partner, Fibertech, to bring this increased capability to the many students and citizens of Rhode Island through its schools and libraries.

Sincerely,





State of Rhode Island
Department of Administration
DIVISION OF INFORMATION TECHNOLOGY
One Capitol Hill
Providence, RI 02908

John E. Landers
Chief Information Officer
(401) 222-4444 (Phone)
(401) 222-4260 (Fax)
John.Landers@DoIT.ri.gov (Email)

March 4, 2010

George Loftus
President and CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

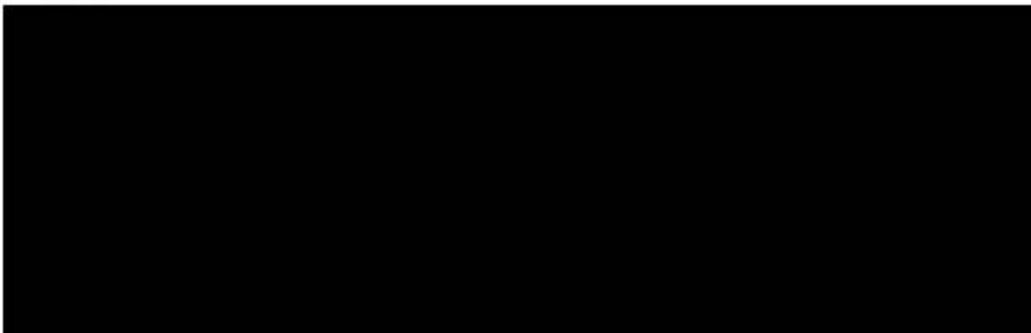
Dear George:

The purpose of this letter of intent is to confirm that the Rhode Island Division of Information Technology (DoIT) umbrella and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

DoIT and OSHEAN have agreed in principal to the following:

DoIT understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act (ARRA). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, DoIT approves the construction of the following single fiber lateral from the OSHEAN backbone to DoIT's facilities:





DoIT and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

DoIT fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance DoIT but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



23 February 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George:

Please be advised that Roger Williams University is fully committed and in full support of the Beacon 2.0 project. We see this project as one of great vision for the current and future needs of the state and institutions such as ours.

Roger Williams University is a premier Liberal Arts Institution that includes several professional schools and is committed to undergraduate research. We are situated in a relatively rural community at the end of a peninsula between Mount Hope Bay and Narragansett Bay. Although this is a picturesque location, it presents challenges as to the availability of transport medium for our academic, research, business continuity, and other related needs.

We are rapidly outgrowing the layer 2 technology currently commercially available in our area and this constraint affects critical network applications/needs such as:

1. We would currently require a 10Gbps connection in order to take advantage of other OSHEAN provided services such as:
 - a. Safe Harbor – Access to a disaster recovery/business continuity site in order to adequately replicate data and applications to a location whose distance meets NIST guidelines.
 - b. Cumulus – VM Servers co-located with the DR site for application/emergency redundancy
2. Research and collaboration needs with partner institutions such as:
 - a. URI and Woods Hole Oceanographic Institute in critical Marine Biology research programs;
 - b. Video Conferencing with the RI Judicial system for our Pro-Bono Law Clinic and the School of Law
3. We have 2 satellite housing facilities (in Bristol and Portsmouth) and an academic facility in Providence for which we need to provide similar access as other housing and academic facilities on campus. It is currently financially infeasible to provide these types of connections to these facilities as they would require a minimum of 1Gbps connection each (the current Max. available from a commercial provider). Additionally the ability to bring Public Safety Video monitoring of remote campus locations for active/preventative monitoring rather than passive/reactionary monitoring is becoming a more pressing need.
4. Adequate access for our library (which is open to the residents of Bristol and the surrounding communities).
5. We have been designated as a hospital site in our local area as part of the State Crisis/Pandemic Plan. Having adequate bandwidth for medical imaging, remote diagnosis, consulting, communication, etc. is required when these plans become active during an emergency.

-
6. We have approached three (3) vendors in our area (Cox, Verizon, and Full Channel) to procure dark fiber. While Cox and Verizon simply refused, Full Channel offered to build-out at our expense and offer a very high priced lease and maintenance cost that made this financially infeasible. Currently bandwidth in excess of 1Gbps is not available in our area and our current 1Gbps link is costly.

Roger Williams University fully supports OSHEAN, and intends to offer all available resources to assist in their ARRA effort. We will plan to commit the necessary resources to install and maintain a newly constructed redundant 10Gbps link and lateral to campus including:

- To physically connect to the new backbone, RWU approves the construction of the following single fiber laterals from the OSHEAN backbone to RWU's facilities:

[REDACTED]

- [REDACTED]

- To utilize capacity on the newly constructed, redundant fiber backbone, RWU agrees to pay

[REDACTED]

- RWU will also plan on providing needed "in-kind" equipment that will be required to pass 10Gbps network traffic such as:

[REDACTED]

As a member organization of OSHEAN, and as the [REDACTED] of this institution, I whole-heartedly support OSHEAN and its effort to bring these critical next generation broadband services to our under-served rural area. We look forward to working with the OSHEAN staff to bring this valuable shared resource to fruition in RI.

Very truly yours,

[REDACTED]



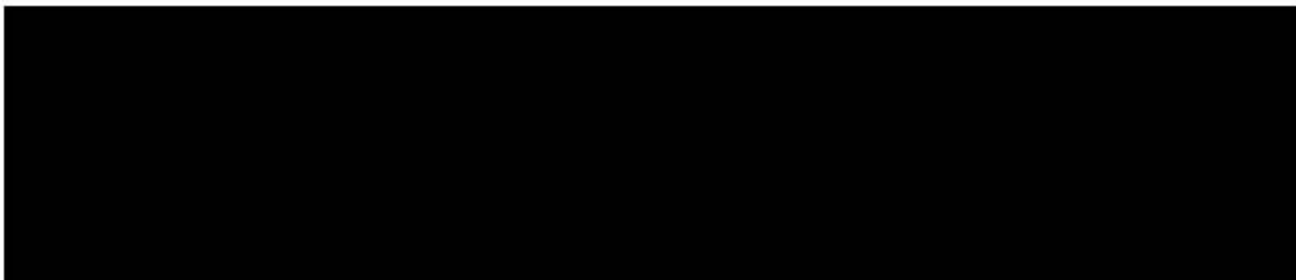
Mr. George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George:

The purpose of this letter of commitment is confirm that Salve Regina University ("Salve Regina"), an anchor member of the OSHEAN consortium, and OSHEAN have reached an agreement in principle as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

Salve Regina understands that OSHEAN, on behalf of its members, is submitting a proposal for the second round of the Broadband Technology Opportunity Program (BTOP). Through this proposal, OSHEAN is requesting funding for next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). This infrastructure will provide a new redundant dedicated fiber backbone, approximately 300 miles in length, which will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools with the state. With this infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, Salve Regina approves the construction of the following single fiber laterals from the OSHEAN backbone to Salve Regina's facilities:



Being located on the tip of Aquidneck Island, currently Salve Regina is unable to obtain additional fiber optic connectivity at a reasonable cost. We recently held discussions with a the firm SBA to determine if they could provide us with dark fiber, but they found that such a build was not commercially viable. Thus, Salve Regina is limited in the amount of broadband capacity it can afford to bring to its students and faculty. With the additional broadband capacity, Salve Regina intends to provide greater degrees of connectivity between its two locations in Newport and Pawtucket, RI to share instructional and administrative services. Further, with Salve Regina's relationship with a number of local and regional

hospitals, there would be greater opportunities for improved instructional and supervisory opportunities with its Nursing program.

The intended term of the contract shall be five (5) years with renewal opportunities.

Salve Regina and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of the proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either part. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

Salve Regina fully supports OSHEAN's efforts. As an anchor member of the consortium, we view this as an invaluable opportunity to not only advance Salve Regina but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure.

Very truly yours,





SOUTH COUNTY HOSPITAL

HEALTHCARE SYSTEM

South County Hospital • VNS Home Health Services • South County Quality Care • South County Surgical Supply

March 9, 2010

Mr. George K. Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George,

On behalf of South County Hospital I am pleased to fully endorse OSHEAN, Inc. as it seeks funding under the Broadband Technology Opportunity Program to bring a next-generation middle-mile broadband infrastructure to Rhode Island, especially to Washington County. Because of our location in the southern, and mostly rural, part of the state, South County Hospital has not been able to obtain dedicated fiber connections, as have so many other OSHEAN members.

Desperate for adequate capacity between two of our facilities that are less than a mile apart, last year we took on the task of installing dark fiber between these two sites. The cost justification for installing the dark fiber was easy to make, as it provided significantly more capacity between the sites for less money than leasing circuits. Unfortunately, this effort took us over a year to complete as we faced a project rife with delays caused by incumbent utilities who owned the rights to place fiber on poles. We would have benefitted greatly from having fiber already in place that we could have accessed, or if we had been part of a larger effort like OSHEAN's Beacon 2.0 project, where the expertise and leverage would have been much greater.

We anticipate the need for dark fiber connections as speeds of 1Gigabit per second at several other sites in the next few years to be able to support the growing demand for bandwidth in applications like the following:

- Digital imaging
- Community Health Information Exchange to Access electronic health records
- Video based training between our medical staff and local school nurses
- Cardiac Cath Lab exam consultation with Lifespan
- Cardiac Cath Lab video conferencing meetings
- Data center business continuity by leveraging Internet2 accessible data centers

All of these applications will require us to increase our network capacity and we feel the OSHEAN Beacon 2.0 project would provide the most cost effective and timely method for achieving this. Therefore, South County has provided a Letter of Intent to OSHEAN for \$420,000 to build four fiber links to our outlying facilities.

South County Hospital is a member of the OSHEAN consortium and benefits from the networking expertise OSHEAN brings to our organization. We look forward to continuing our partnership with OSHEAN and expanding our access when the grant is awarded.

Sincerely, 1





SOUTH COUNTY HOSPITAL

HEALTHCARE SYSTEM

South County Hospital · VNS Home Health Services · South County Quality Care · South County Surgical Supply

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

Dear George:

The purpose of this letter of intent is to confirm that South County Hospital ("SCH") and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

SCH and OSHEAN have agreed in principal to the following:

SCH understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, SCH approves the construction of the following single fiber laterals from the OSHEAN backbone to SCH's facilities:



SCH and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

SCH fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance SCH but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



South County Hospital
100 Kenyon Avenue
Wakefield, RI 02879-4216
Phone: 401.788.1475
Fax: 401.782.1675



Serving a Public Power Community

Ref No.: SS10-0013
February 18, 2010
Page 1 of 2

Mr. George Loftus
Executive Director
OSHEAN
6946 Post Rd., Suite 402
North Kingstown, RI 02852

Subject: TMLP Letter Of Interest Regarding OSHEAN BTOP Efforts

Dear Mr. Loftus,

The Taunton Municipal Lighting Plant (TMLP) is a Massachusetts municipal utility providing electric and telecommunications services to the communities of the City of Taunton and the towns of Raynham, and Berkley. These areas represent approximately 100 square miles of territory and over 36,000 households and businesses in Southeastern Massachusetts.

We are currently investigating the development of services that will be delivered to our last-mile residential customers including a number of Smart-Grid technologies such as automated meter reading (AMR), load control, SCADA and network security. We are also currently supporting a number of public safety, Homeland Security, education and municipal network initiatives which would greatly benefit from your project. Consequently, we are keenly interested in the potential for OSHEAN to provide bandwidth capacity in order to support our efforts in these initiatives. Note that I have attached a completed information matrix for your use in this matter.

OSHEAN's ability to provide their services to TMLP is very important to our success in supporting our communities and the critical nature of these electric system and telecommunications services.

[REDACTED]

Please note that this letter is not itself a contract, and is not binding to either party. Neither party will have any enforceable obligations to the other until a formal agreement detailing all terms and conditions of our proposed affiliation has been signed, completed, and executed. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

Please feel free to call me if you have any questions.

Sincerely,

[REDACTED]

Cc: MJ Horrigan, K Goulart, File – SS10-0013

Taunton Municipal Lighting Plant
PO Box 870 Taunton, MA 02780-0870 Ph: 508.824.5844 Fx: 508.823.6931
Cleary-Flood Station Fx: 508.822.3782
www.tmlp.com



UMass

Dartmouth

COMPUTING AND INFORMATION
TECHNOLOGY SERVICES – CITS

Office of the
Associate Vice Chancellor

UMass Dartmouth's BTOP Letter of Support for Beacon 2.0
March 3, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

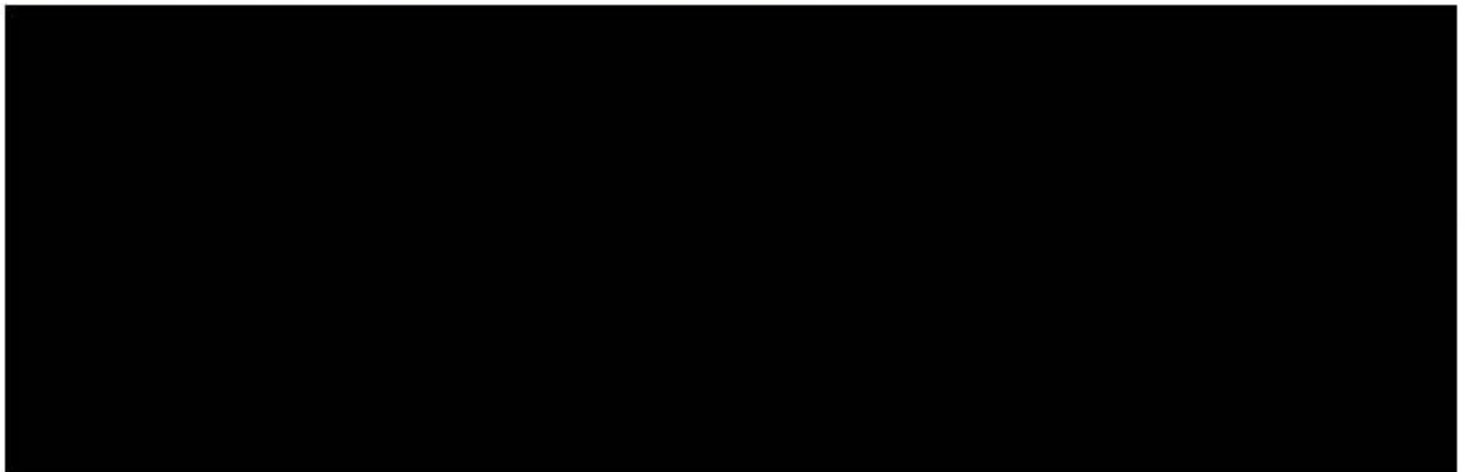
Dear George:

The purpose of this letter of support is to confirm that the University of Massachusetts Dartmouth ("UMass Dartmouth"), as an Anchor Institution and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below

UMass Dartmouth and OSHEAN have agreed in principal to the following:

UMass Dartmouth understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, and redundant dedicated fiber backbone, approximately 300 miles in length, which will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, UMass Dartmouth approves the construction of the following fiber laterals from the OSHEAN backbone to UMass Dartmouth's facilities:



UMass Dartmouth and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith.

UMass Dartmouth fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance UMass Dartmouth but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant. UMass Dartmouth originally joined OSHEAN to seek collaboration, geographic diversity, and network extension to further our mission and meet strategic initiatives. The process has been hampered due to the lack of dark fiber in our area, or lighted fiber services that are financially advantageous to educational, research, and economic development. Southern New England, due to its lesser demographics and rural nature, has not been built out with high speed networks because the large carrier business models are not conducive to that type of build out.

This request for BTOP funds would greatly advance and enhance the University's mission in all areas stated. If the funds become available, we will be able to deploy services to K-16 for students and teacher/staff professional development. UMass Dartmouth could also connect marine research centers at URI, UMass Dartmouth's School for Marine Science and Technology, and Woods Hole Oceanographic Institute in a Gigabit network. We can deploy wireless sensor nets in the Atlantic using our 2.5 GHz EBS (Educational Broadband Spectrum) using WiMax technology. This WiMax technology could also be used in emergency management, security applications, telemedicine, electronic medical records, distance education using data, video, and voice over a multimegabit wireless infrastructure covering over two 2800 sq mile GSA's. The plan to deploy is contingent upon this robust fiber backbone.

Best Wishes,





February 26, 2010

Mr. George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

RE: BEACON 2.0 grant proposal

Dear George:

The Beacon 2.0 grant proposal that OSHEAN is submitting on behalf of its members (of which URI is one) represents a unique opportunity for both the University of Rhode Island (URI) and the Rhode Island State-wide community as a whole. Increasing the regional fiber optic connectivity will significantly enhance the current infrastructure, improving connectivity that will increase research capabilities and provide opportunities for collaborations involving improved communications (especially high quality video), shared information and data, co-location of hardware, and improved disaster recovery and business continuity opportunities.

In recent years, URI has made great strides in providing the latest technology to its students and researchers. The University has been hampered, however, by the high cost of commercial bandwidth and the lack of dark fiber in the Southern portion of Rhode Island. Without a regional fiber infrastructure, URI has had to lease bandwidth at high costs, significantly reducing communications capabilities resulting in reduced applications and opportunities for URI students, researchers, and partners. Fiber optic connectivity is the next step for increasing research capacities that will also enhance the educational and research experience for URI students. Consequently, URI has already submitted and received three Federal grants to build dedicated fiber to connect the University to OSHEAN in order to provide the University community with the connectivity we require. These grants will dovetail perfectly with the Beacon 2.0 proposal that will extend the dedicated fiber capability throughout the portions of the State in which dark fiber is unavailable.


The Beacon 2.0 backbone will also complement collaborations between URI and the Northeast Cyberinfrastructure Consortium (NECC) to build a fiber infrastructure that will greatly benefit both the University and the regional research community. The advances in Internet communications will fulfill the shared vision of researchers throughout the State of Rhode Island and the Northeast Corridor, allowing researchers to share large amounts of data and information quickly and effectively, resulting in the creation of many novel ideas and collaborations that would not otherwise be possible.

Mr. George Loftus
Page Two
February 26, 2010

Information Technology Services (ITS) at URI provides leadership and a coherent framework for information services and technology standards in support of teaching, research, and business operations. As the Chief Information Officer for URI, it is my responsibility to oversee all technology in the administrative and academic areas of the University. The BEACON 2.0 grant proposal provides a unique opportunity at a critical time to greatly enhance our existing and planned Internet connectivity. OSHEAN provides Internet access to all higher education institutions, most health care institutions, and State government along with K-12 and libraries in Rhode Island, and represents RI higher education at the Northeast Regional Educational Network (NEREN). Leveraging our investments, along with our long-time and founding-member relationship with OSHEAN, this grant will extend the OSHEAN fiber network from a relatively small geographic area in the Northern part of the State to one that will provide a comprehensive Statewide infrastructure. This collaboration allows us to acquire dedicated fiber access at an affordable price and creates a synergy with other higher education, health care, and K-12 institutions, State government and public libraries that is not currently feasible and which will lower costs as well as provide economic development, operational efficiencies, and collaboration opportunities not otherwise possible.

Currently URI and the Southern part of RI are at a marked disadvantage in Internet and network connectivity. I strongly support this proposal by OSHEAN. It is key to our collective future and success.

Very truly yours,





George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

February 5, 2010

Dear George:

The purpose of this letter of intent is to confirm that the University of Rhode Island ("URI") and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

URI and OSHEAN have agreed in principal to the following:

URI understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, URI approves the construction of the following single fiber laterals from the OSHEAN backbone to URI's facilities:

URI and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

URI fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance URI but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,



DEPARTMENT OF THE NAVY
NAVAL WAR COLLEGE
686 CUSHING ROAD
NEWPORT RHODE ISLAND 02841-1207

7000
Ser 00/0445
24 Feb 10

From: Chief of Staff, Naval War College
To: OSHEAN, Inc., President & CEO

Subj: NAVAL WAR COLLEGE OSHEAN STIMULUS GRANT

1. This letter of commitment confirms that the U. S Naval War College NWC and OSHEAN are partnering to request a U.S federal government Broadband Technology Opportunities Program (BTOP) stimulus funding grant.

2. If awarded, this grant will provide new Internet infrastructure that will enable OSHEAN to provide the NWC with network bandwidth that is currently not available at our geographic location and at a cost far below current market rates.

4. Increased broadband network services helps the NWC in multiple ways. For example, the administration, faculty, and staff of the NWC wish to modify our curriculum to take advantage of new networked resources and the mobile technology that can access those resources (e.g., rely more heavily on portable computing devices in the classroom such as e-readers that support e-book content). We need increased bandwidth to support these curricular enhancements.

5. The NWC serves the military educational needs of thousands of U.S. armed forces service men and women across the globe. Although a few hundred of these students are in residence at our Naval Station Newport campus, the vast majority of them receive their education "from a distance". The ability to provide ample and reliable network connectivity to this constituency is a key element to the success of our College of Continuing Education (CDE).

6. The NWC library is exploring membership in the Rhode Island Higher Education Library Information Network (HELIN). OSHEAN provides Internet connectivity among the dozen primary HELIN member institutions' libraries. Should the NWC library join HELIN, OSHEAN would provide the networking connectivity that would make this membership operational.

7. The Naval Undersea Warfare Center (NUWC), also located at Naval Station Newport, is a highly sophisticated research facility that relies more and more on virtual reality (VR) research and training. VR will place ever increasing demands on the bandwidth available to our naval

Subj: NAVAL WAR COLLEGE OSHEAN STIMULUS GRANT

base. In addition, NUWC and the University of Rhode Island have begun joint oceanography research efforts. This stimulus funding project would enable these two institutions to move large data sets between these two institutions for the benefit of researchers.

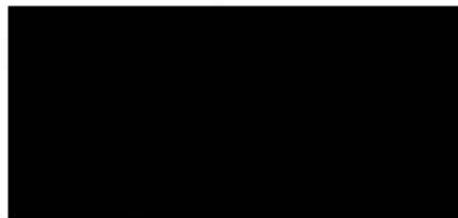
8. The NUWC is also collaborating with local school districts on Aquidneck Island to enhance science, technology, environmental, and medical (STEM) educational opportunities for the students in those schools. If awarded, OSHEAN's grant proposal would activate currently unused fiber optic infrastructure (i.e., dark fiber) between the NUWC and these local schools.

9. As with all institutions of higher education, whether public or private, the financial resources necessary to maintain and grow Internet connectivity compete with other pressing needs of providing our educational "products". By receiving these stimulus funds, OSHEAN will be able to provide the NWC with increased connectivity at a lower cost than would be available to our institution from commercial sources. Thus, OSHEAN would allow us to receive more resources with less capital investment.

10. The NWC is located on Aquidneck Island. In fact, more specifically, we are located on Coasters Harbor Island—a very small island adjacent to Aquidneck Island. Due to its location, the NWC does not have access to dark fiber providers. Aquidneck Island is accessible by three bridges, and wholesale fiber providers have found it prohibitively expensive to install fiber optic cables for lease across these bridges to enterprises such as the NWC. OSHEAN and its partner have secured access rights to these bridges and will be able to bring fiber to Aquidneck Island to serve several institutions if this project, dubbed, Beacon 2.0 is funded.

11. As mentioned earlier, we are seeking two 10 Gbps connections to the OSHEAN network to meet the demands of both the NWC and the NUWC research labs. Currently commercial broadband providers do not offer this capacity to Internet users on Aquidneck Island.

12. For these reasons we at the NWC are pleased that OSHEAN intends to help us expand broadband networking services to our institution.



February 3, 2010

George Loftus
President & CEO
OSHEAN, Inc.
6946 Post Road, Suite 402
North Kingstown, RI 02852

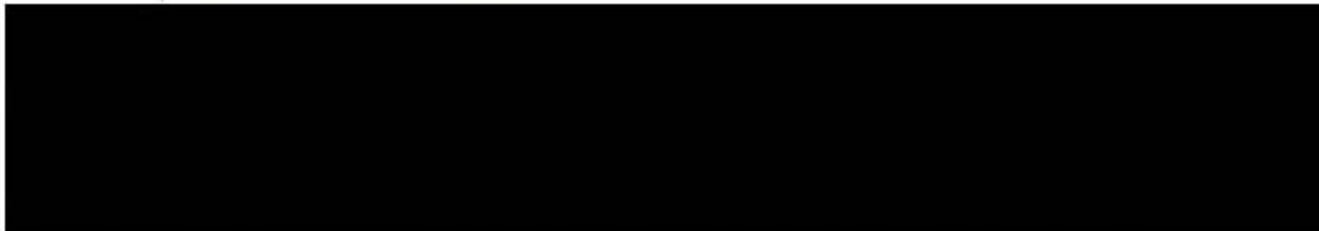
Dear George:

The purpose of this letter of intent is to confirm that Westerly Hospital ("Westerly") and OSHEAN have reached an agreement in principal as to certain collaborations, as set forth below, and intend to continue to negotiate in good faith toward a final, definitive agreement.

Westerly and OSHEAN have agreed in principal to the following:

Westerly understands that OSHEAN, on behalf of its members, is requesting funding for a next-generation broadband infrastructure for Rhode Island under the American Recovery and Reinvestment Act ("ARRA"). Pending approved funding for the proposal, OSHEAN will construct a new, redundant dedicated fiber backbone, approximately 300 miles in length, that will connect all of the Higher Education institutions and Health Care organizations, as well as several state offices and courthouses, municipalities and K-12 schools within the state. With this new infrastructure, OSHEAN will be able to provide all connectors with bandwidth at a cost far below current market rates.

To physically connect to the new backbone, Westerly approves the construction of the following single fiber lateral from the OSHEAN backbone to Westerly's facilities:



Westerly and OSHEAN have been negotiating, and have further agreed to continue to negotiate the operational, financial, and other details of our proposed affiliation diligently and in good faith. This letter is not itself a contract, and is not binding to either party. If, for any reason, a formal agreement cannot be reached, each party will bear any expenses incurred in the interim, unless specifically agreed, and neither party will have any further financial obligations to the other.

Westerly fully supports OSHEAN and intends to offer all available resources to assist in its ARRA effort. As a member of the consortium, we view this as an invaluable opportunity to not only advance Westerly but also enable other members to reap the rewards of a statewide next-generation broadband infrastructure. We look forward to participating in the many benefits enabled through this grant.

Very truly yours,

Jeanne M. LaChance
VP, Operations & Finance
The Westerly Hospital