QUARTERLY PERFORMANCE PROGRESS REPORT FOR BROADBAND INFRASTRUCTURE PROJECTS							
General Information							
1. Federal Agency and Organizational Element to Which Report is Submitted	ation Number		3. DUNS Number				
Department of Commerce, National Telecommunications and Information Administration				961720575			
4. Recipient Organization				I			
Appalachian Valley Fiber Network 1170 PARKE	R LN, Lyerly, GA 3	80730-5017					
5. Current Reporting Period End Date (MM/DD/YYY	YY)	6. Is this the la	st Repor	rt of the Award Period?			
03-31-2012		⊖ Yes ● No					
7. Certification: I certify to the best of my knowledg purposes set forth in the award documents.	ge and belief that th	is report is corre	ect and o	complete for performance of activities for the			
7a. Typed or Printed Name and Title of Certifying O	7c. 1	Felephor	ne (area code, number and extension)				
Deana Perry			7068574646				
			7d. Email Address				
CFO			deanaperry@parkersystems.net				
7b. Signature of Certifying Official			7e. Date Report Submitted (MM/DD/YYYY):				
Submitted Electronically			05-25-2012				
		I					

Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

Began receiving fiber cabling and blowing into existing conduit. Re-engaged environmental consultants to perform archeological and cultural monitoring at construction sites, per FONSI and SAC. Continued aggressive construction of conduit. Completed final engineering for Georgia and commenced with Alabama.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/ A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer)
2a.	Overall Project	55	Original baseline goal was to be 66% complete. Delayed fiber availability and lower than expected costs in some categories are the primary reasons for the variance.
2b.	Environmental Assessment	78	Original baseline goal was to be 100% complete. At this point, we are under budget, however due to current activities to conduct cultural and archeological monitoring under our FONSI and SAC obligations, we expect additional spend between now and the end of the program.
2c.	Network Design	65	Original baseline goal was to be 100% complete. Lower than expected costs so far from NW Georgia Regional Commission is the primary reason for this variance.
2d.	Rights of Way	0	Original baseline goal was to be 100% complete. Lower than expected costs for right of way perfection and joint use (pole) fees are the primary reasons for variance. These costs are still expected to be incurred, but they will be more back-loaded/deferred than we original expected. Despite the large % variance, this is a very small part of our overall project/budget.
2e.	Construction Permits and Other Approvals	25	Original baseline goal was to be 100% complete. Lower than expected railroad permits so far is primary reason for variance. These costs are still expected to be incurred, but they will be more back-loaded/deferred than we original expected. Despite the large % variance, this is a very small part of our overall project/budget.
2f.	Site Preparation	0	We had no costs allocated in our budget specifically for this baseline category. No variance.
2g.	Equipment Procurement	72	Original baseline goal was to be 100% complete. Primary reason for variance from our baseline is lower than expected costs for budgeted equipment.
2h.	Network Build (all components - owned, leased, IRU, etc)	56	Original baseline goal was to be 70% complete. Delayed fiber availability is primary reason for this small variance.
2i.	Equipment Deployment	0	We had no costs allocated in our budget specifically for this baseline category. No variance.
2j.	Network Testing	0	We had no costs allocated in our budget specifically for this baseline category. No variance.
2k.	Other (please specify):	48	Original baseline goal was to be 79% complete. Lower than expected admin, legal and other professional services costs so far is primary reason for variance. These costs are still expected to be incurred, but they will be more back-loaded/deferred than we original expected.

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We began receiving fiber cabling this quarter, and we had the challenge of getting caught up on blowing fiber in conduit that had been deployed. Continued delays in receiving railroad permits that have been submitted. More stringent permitting requirements for Alabama DOT.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

Indicator	Total	Narrative (describe your reasons for any variance from the baseline plan or any other relevant information)
New network miles deployed	16	We projected 88 miles in our original baseline. We achieved 125 miles of CONDUIT construction. We began receiving fiber cabling towards the end of this quarter and were able to blow in a total of 16 miles of this cable into the already-constructed conduit.
New network miles leased	257	No variance. Exceeding goals from our original baseline. Includes 60 miles from PFN and 197 miles from Norfolk Southern IRU.
Existing network miles upgraded	0	No variance.
Existing network miles leased	0	No variance.
Number of miles of new fiber (aerial or underground)	16	We estimated 188 miles in our baseline, however we interpreted this to mean the number of new miles deployed PLUS the number of new miles leased. We now understand that leased miles should not have been included in this category.
Number of new wireless links	0	No variance.
Number of new towers	0	No variance.
Number of new and/or upgraded interconnection points	713	We estimated 256 in our original baseline. No variance.

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

Indicators	
Number of signed agreements with broadband wholesalers or last mile providers	1
Number of agreements currently being negotiated with broadband wholesalers or last mile providers	3
Average term of signed agreements (in quarters)	12

5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: Parker FiberNet

5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

AVFN has an agreement with Parker FiberNet to provide wholesale dark fiber services, however, these services were not yet being provided as of the end of this (March) quarter. Pricing will be set on a per-end-customer (CAI) basis.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this this third party operates (600 words or less). Not applicable.

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your

project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

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8a. Have your network management practices changed over the last quarter? O Yes I No

8b. If so, please describe the changes (300 words or less). Not applicable.

9. Community Anchor Institutions:

Using the table below, please provide a list by service area of the community anchor institutions (including Government institutions) connected to your network as a result of BTOP funds. Figures should be reported for the most recent reporting quarter only (NOT cumulatively). Also indicate whether your organization is currently providing broadband service to the anchor institution. Finally, provide a short narrative description with examples of how institutions are using BTOP-funded infrastructure (300 words or less).

Institution Name	Service Area (town or county)	Type of Anchor Institution (as defined in your baseline)	Are you also the broadband service provider for this institution? (Yes / No)	Narrative description of how anchor institutions are using BTOP funded infrastructure
None	NA	NA	NA	NA

Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).

Substantial completion of Alabama engineering. Achievement of 2/3 complete milestone. Catch-up on blowing in of fiber cabling into existing conduit. Procurement of network electronics. We expect to have a cumulative total of 175 route miles (conduit AND fiber) deployed by the end of Q2 2012 (June 30). We expect to have a cumulative total of eight (8) CAIs connected by the end of the Q2 2012 (June 30). We expect to total of one (1) broadband wholesaler/last mile provider agreement in place by the end of Q2 2012 (June 30).

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Planned Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2a.	Overall Project	69	Original baseline goal was to be 75% complete. Delayed fiber availability and lower than expected costs in some categories are the primary reasons for the expected variance.
2b.	Environmental Assessment	81	Original baseline goal was to be 100% complete. We expect to be under budget for this category, however due to current activities to conduct cultural and archeological monitoring under our FONSI and SAC obligations, we expect additional spend between now and the end of the program.
2c.	Network Design	70	Original baseline goal was to be 100% complete. Lower than expected costs from NW Georgia Regional Commission is the primary reason for the expected variance.
2d.	Rights of Way	1	Original baseline goal was to be 100% complete. Continued lower than expected costs for right of way perfection and joint use (pole) fees are the primary reasons for expected variance. Despite the large % variance, this is a very small part of our overall project/budget.
2e.	Construction Permits and Other Approvals	29	Original baseline goal was to be 100% complete. Continued lower than expected railroad permit costs is primary reason for expected variance. Despite the large % variance, this is a very small part of our overall project/budget.
2f.	Site Preparation	0	We had no costs allocated in our budget specifically for this baseline category. No variance
2g.	Equipment Procurement	100	Original baseline goal was to be 100% complete. No variance.
			Original baseline goal was to be 79% complete. Delayed fiber delivery has been the primary reason for the small variance in this category. We expect to catch up in this category before the end of the program.
2i.	Equipment Deployment	0	Original baseline goal was to be 90% complete, however, we had no costs allocated in our budget specifically for this baseline category. No variance.
2j.	Network Testing	0	Original baseline goal was to be 79% complete, however, we had no costs allocated in our budget specifically for this baseline category. No variance.
2k.	Other (please specify):	61	Original baseline goal was to be 88% complete. Continued lower than expected admin, legal and other professional services costs is primary reason for expected variance.

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

We will be focused on meeting our 2/3 completion milestone in the next quarter. This will require getting all electronics procured from the ongoing RFP process, and getting all fiber blown into (caught up) with existing conduit. We also hope to substantially complete the remaining (Alabama) engineering.

Infrastructure Budget Execution Details

Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

В	udget for Enti	ire Project		Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Administrative and legal expenses	\$2,885,804	\$152,882	\$2,732,922	\$1,431,605	\$22,882	\$1,408,723	\$1,768,102	\$152,882	\$1,615,220
b. Land, structures, right-of-ways, appraisals, etc.	\$2,636,019	\$0	\$2,636,019	\$2,085,989	\$0	\$2,085,989	\$2,110,601	\$0	\$2,110,601
c. Relocation expenses and payments	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
d. Architectural and engineering fees	\$800,939	\$0	\$800,939	\$791,076	\$0	\$791,076	\$800,939	\$0	\$800,939
e. Other architectural and engineering fees	\$586,469	\$0	\$586,469	\$124,266	\$0	\$124,266	\$183,266	\$0	\$183,266
f. Project inspection fees	\$279,877	\$0	\$279,877	\$70,188	\$0	\$70,188	\$80,188	\$0	\$80,188
g. Site work	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
h. Demolition and removal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
i. Construction	\$17,874,455	\$5,002,566	\$12,871,889	\$9,620,189	\$5,002,566	\$4,617,623	\$11,933,645	\$5,002,566	\$6,931,079
j. Equipment	\$1,496,395	\$287,895	\$1,208,500	\$509,993	\$287,895	\$222,098	\$1,477,985	\$287,895	\$1,190,090
k. Miscellaneous	\$170,300	\$0	\$170,300	\$34,290	\$0	\$34,290	\$89,807	\$0	\$89,807
I. SUBTOTAL (add a through k)	\$26,730,258	\$5,443,343	\$21,286,915	\$14,667,596	\$5,313,343	\$9,354,253	\$18,444,533	\$5,443,343	\$13,001,190
m. Contingencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
n. TOTALS (sum of I and m)	\$26,730,258	\$5,443,343	\$21,286,915	\$14,667,596	\$5,313,343	\$9,354,253	\$18,444,533	\$5,443,343	\$13,001,190
2. Program Incom reporting period.	e: Please prov	vide the progr	am income yo	ou listed in yo	our application	budget and a	ctuals to date	through the e	nd of the
a. Application Bud	get Program I	ncome: \$0		b. Pro	gram Income	to Date: \$0			