AWARD NUMBER: NT10BIX5570047

OMB CONTROL NUMBER: 0660-0037 EXPIRATION DATE: 12/31/2013

| DATE: 08/01/2012 | | | | | | |
|---|----------------------|--------------|--------------|----------------------------------|----------------|--|
| QUARTERLY PERFORMANCE PROC | GRESS REPOR | T FOR BI | ROADBAN | D INFRASTRUCTURE PRO | JECTS | |
| General Information | | | | | | |
| Federal Agency and Organizational Element to Which Report is Submitted | 2. Award Identific | ation Num | ber | 3. DUNS Number | | |
| Department of Commerce, National Telecommunications and Information Administration | NT10BIX557004 | 17 | | 127973282 | | |
| 4. Recipient Organization | | | | 1 | | |
| Northwest Open Access Network 5802 Overlook | Avenue NE, Taco | oma, WA 9 | 8422-1435 | | | |
| 5. Current Reporting Period End Date (MM/DD/YYY | Υ) | 6. Is this t | he last Repo | rt of the Award Period? | | |
| 06-30-2012 | | | | ○ Yes ● No | | |
| 7. Certification: I certify to the best of my knowledg purposes set forth in the award documents. | e and belief that th | is report is | correct and | complete for performance of acti | vities for the | |
| 7a. Typed or Printed Name and Title of Certifying O | fficial | | 7c. Telepho | ne (area code, number and exten | sion) | |
| Dave Spencer | | | 2083436477 | 177 | | |
| | | | 7d. Email Ad | ddress | | |
| | | | noanet@ch | nrsolutions.com | | |
| 7b. Signature of Certifying Official | | | 7e. Date Rep | port Submitted (MM/DD/YYYY): | | |
| Submitted Electronically | | 08-01-2012 | | | | |
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Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

The second quarter of 2012 saw continued progress in route construction and moving toward completion with fiber pulls and splicing being a new construction activity on NoaNet's projects. NoaNet's engineering team is in the process of implementing the optical equipment on portions of Route SW-2, and all of EC routes. NoaNet's team is working collaboratively with the NTIA-BTOP program on any additional modifications required to complete the remaining, unfinished routes. NoaNet is also working with the Program Office on an Anchor Institution adjustment to recognize those that have been re-scoped due to office move or agency office no longer existing, or rescoping of route SW-4. Sub-recipient routes are substantially completed in Blackrock's NC-1, Clallam and Franklin Counties with Anchor Institution implementations to follow. Final permitting and easement acquisition is being completed for routes scheduled for construction during the remainder of the year. Project Team meetings and subrecipient meetings continue to take place to assure compliance, and monitor project budget and scope. NoaNet has had much success working with the BTOP Program Team on reporting, cultural coordination and route modification processes. The team continues to progress towards connecting Community Anchor Institutions as routes are completed and equipment is installed. The A-133 audits for Public Entities are in process and single audits for "For Profit" sub recipients. Lastly, NoaNet is working closely with one sub-recipient to complete the covenant filings, then we will revise already developed guidance to reflect lessons learned in the first covenant submittal to assure that all sub-recipients file covenants efficiently and appropriately.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

| | Milestone | Percent Complete | Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer) |
|-----|---|---------------------|--|
| 2a. | Overall Project | 66 | This metric continues to lag as we are midway through the final year of the project. This gap will narrow as we reach the final two quarters of 2012. Project completion will occur on time with final construction slated for December 2012. |
| 2b. | Environmental Assessment | 100 | No variance. |
| 2c. | Network Design | 100 | No Variance. |
| 2d. | Rights of Way | 97 | Minimal rights of way remain at the end of the quarter with additional acquisitions remaining and forecasted to be completed by the end of Q3 2012. |
| 2e. | Construction Permits and Other Approvals | 97 | A minimal number of permits remain to be obtained at the end of this quarter. A few difficult permits will be left to obtain and project to complete this metric in Q3 2012. |
| 2f. | Site Preparation | 90 | Site preparation has lagged baseline with delays in approval of the environmental assessment. Final Site preparation will be taking place in quarter three of 2012. |
| 2g. | Equipment Procurement | 95 | Minimal Equipment Procurement remains as the majority of all equipment is ordered and in place. All equipment procurement will be completed by end of Q3 2012. |
| | Network Build (all components - owned, leased, IRU, etc) | 71 | The Network Build will continue to lag as construction was scheduled to start much earlier in the project time line. All available resources will continue to be utilized to bring this metric to baseline projections by end of year three. At the end of Q2, 588.3 miles have been constructed of which 381 miles of conduit have been placed bringing the percent complete to 71. |
| 2i. | Equipment Deployment | 80 | Equipment is being deployed as fiber routes are completed. Delays in fiber shipment has forced equipment deployment to follow final fiber splicing projected in quarter four of 2012. |
| 2j. | Network Testing | 40 | Network testing will be performed as the build progresses and services are turned up. Current projections indicate this metric will lag until quarter four of 2012 of the project time line and follow the same metric as Network Build. |

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| | Milestone | Percent Complete | Narrative (describe reasons for any variance from baseline plan or subsequent written updates provided to your program officer) |
|-----|-------------------------|---------------------|---|
| 2k. | Other (please specify): | 0 | N/A |

3. To the extent not covered above, please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

The continued lag in Baseline projection to actual along with unanticipated cultural and easement issues, has created some challenges as it relates to measuring performance. With fiber shipments arriving in the first and second quarter, Northwest Open Access Network is aggressively blowing in fiber and will continue to build at a rapid pace in order to make up this shortfall.

4. Please report the following information regarding network build progress. Write "0" in the Total column and "N/A" in the Narrative column if your project does not include this activity. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (600 words or less).

| | T | |
|--|-------|---|
| Indicator | Total | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information) |
| New network miles deployed | 588 | NoaNet has been aggressively blowing in fiber with recent shipments arriving as scheduled. An aggressive project schedule for the remainder of the time frame will allow for completion according to the BTOP guidelines. Projections are to meet this metric in Q4 2012 of the project timeline. |
| New network miles leased | 0 | N/A |
| Existing network miles upgraded | 0 | N/A |
| Existing network miles leased | 0 | N/A |
| Number of miles of new fiber (aerial or underground) | 588 | See narrative under 'new network miles deployed' above. |
| Number of new wireless links | 3 | Original projections indicated that the project would have been further along than currently reporting. Due to unanticipated delays associated with environmental, permitting, and easement processes, wireless links are projected to be incorporated during Q3 of 2012. |
| Number of new towers | 1 | Original projections indicated that the "build" of new towers would have been higher than current actuals and is delayed due to unanticipated timing of environmental approval, permitting, and easement processes. Tower placement in NW-1 is currently in jeopardy with permitting dependant upon approval from Federal Agencies. The one additional new tower slated for the SW-1 is being replaced with wet cable placement as outlined in EA Addendum 2. Additional tower sites are projected for completion in quarter three of 2012 and work has begun on SC3 tower at Diamond Lake. |
| Number of new and/or upgraded interconnection points | 31 | Original projections indicated that this "build" metric could have been higher than current actuals and is due to unanticipated delays associated with environmental, permitting, and easement processes. Interconnection points will be available as fiber routes are placed and services are turned up throughout the life of the project. Current projections indicate this metric will meet Baseline projections in quarter three of 2012. |

For questions 5 and 6 please include information relating to agreements that you are negotiating or have entered into, or that your sub recipient, contractor or subcontractor is negotiating or entered into.

5a. If applicable, please provide the following information with regard to agreements with broadband wholesalers and/or last mile providers as a result of your project.

| Indicators | |
|---|----|
| Number of signed agreements with broadband wholesalers or last mile providers | 48 |
| | .l |

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| Indicators | |
|---|----|
| Number of agreements currently being negotiated with broadband wholesalers or last mile providers | 1 |
| Average term of signed agreements (in quarters) | 20 |

- 5b. Please list the names of the wholesale and last mile providers with whom you have signed agreements (100 words or less). Providers: The 48 signed agreements referred to above are comprised of 34 pre-existing wholesale customers of NoaNet with Agreement start dates pre-dating the Broadband Technologies Opportunity Program award and 14 (fourteen) new agreements in the past nine quarters. These contracts have non-disclosure provisions that prohibit public release of their specific names with out prior consent. The list of pre-existing customers has been previously provided to NTIA under separate cover as "Privileged and Confidential" sales and marketing information.
- 5c. What wholesale services are being provided by this project? Please describe below. As an attachment to this report, please provide pricing plans (in \$ per month) associated with each wholesale service provided by your product (100 words or less). Wholesale services description:

Northwest Open Access Network provides wholesale services to telecommunications companies, Internet providers, application service providers and cable companies throughout the State of Washington. Ethernet, Wave, IP and TDM Transport Services are among the services provided and available to interested parties.

5d. If you have designated a third party to operate all or a portion of your network, please provide the name and contact information for this third party, indicate if this entity is a sub recipient, contractor, and/or subcontractor, and describe with specificity the portion of your network this third party operates (600 words or less). Sub- Recipients:

Sawnet, c/o Sawtooth Technologies, 50 SE Cascade Ave., Stevenson, WA 98648 509-427-4865 Black Rock Cable, Inc., 1512 Fairview St., Bellingham, WA 98229 360-783-3116

Network drawings have been previously submitted.

6. Please provide the data according to the type of subscriber. Write "0" in the Total column and "N/A" in the Narrative column if your project does not pass or serve a particular subscriber type. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the total is different from the target provided in your baseline plan (300 words or less).

| different from the target provided in your baseline plan (300 words of less). | | | | | | |
|---|---|-------|--|--|--|--|
| Subscriber Type | Access Type | Total | Narrative (describe your reasons for any variance from the baseline plan or any other relevant information) | | | |
| Broadband Wholesalers or Last Mile Providers | Providers with signed agreements receiving new access | 5 | One existing service provider is predominantly the Broadband Wholesale provider for the recent additions to new service locations in the network. Current projections indicate this metric to meet Baseline projections in quarter four of 2012. | | | |
| | Providers with signed agreements receiving improved access | 1 | See narrative above. | | | |
| | Providers with signed agreements receiving access to dark fiber | 0 | N/A | | | |
| | Please identify the speed tiers that are available and the number of subscribers for each | 6 | 4-10 Meg, 1-30 Meg, and 1-100 Meg | | | |
| Community Anchor Institutions (including Government institutions) | Total subscribers served | 17 | Initial connections to Community Anchor Institutions began to take place over the last two quarters. Initial projections had construction and subscribers starting in quarter three of year one. With the delay in construction, permitting and the environmental process, this metric will lag into the final year of the project. The compressed construction schedule will require an accelerated rate of build to meet the allowed time frame. Current projections indicate this metric to be attained in quarter three of 2012. | | | |
| | Subscribers receiving new access | 14 | See narrative above under 'total subscribers served' above. | | | |
| | Subscribers receiving improved access | 3 | See narrative above under 'total subscribers served' above. | | | |
| | Please identify the speed tiers that are available and the number or subscribers for each | 17 | 9-10Meg, 1-30Meg, 7-100Meg, 0-1Gig | | | |
| | | | | | | |

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|--|---|--|-----------------------------|--|
| Subscriber Type | Access Type | Tota | Narı | rative (describe your reasons for any variance from the baseline plan or any other relevant information) |
| Residential / Households | Entities passed | 0 | N/A | |
| | Total subscribers served | 0 | N/A | |
| | Subscribers receiving new acc | cess 0 | N/A | |
| | Subscribers receiving improve | ed access 0 | N/A | |
| | Please identify the speed tiers available and the number of subscribers for each | that are | N/A | |
| Businesses | Entities passed | 0 | N/A | |
| | Total subscribers served | 0 | N/A | |
| | Subscribers receiving new acc | cess 0 | N/A | |
| | Subscribers receiving improve | ed access 0 | N/A | |
| | Please identify the speed tiers available and the number of subscribers for each | that are | N/A | |
| 7. Please describe any None at this time. | special offerings you may provi | ide (600 words or le | ess). | |
| 8a. Have your network | management practices changed | d over the last quar | ter? 🔘 🗎 | ∕es ⑥ No |
| 8b. If so, please descrit N/A | pe the changes (300 words or le | ess). | | |
| connected to your netw cumulatively). Also ind | please provide a list by service a ork as a result of BTOP funds. icate whether your organization | Figures should be in is currently provide | reported for ling broadb | institutions (including Government institutions) r the most recent reporting quarter only (NOT and service to the anchor institution. Finally, provide a infrastructure (300 words or less). |
| Institution Name | Service Area (town or county) Service Type of Anchor Institution (as defined in your baseline) | Are you also the broadband service provider for this institution? (Yes / No) | Narrative | description of how anchor institutions are using BTOP- funded infrastructure |
| | Other | | Broadba | and Connection to assist schools, libraries, and other |

Project Indicators (Next Quarter)

Worksource Stevenson

Mid Columbia Library

System

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).

No

No

Community

Support

Organizations

Library

Stevenson

Connell

Next quarter continues to focus on route construction that remains for NoaNet as well as Sub Recipients, Community Anchor Institution connections, and testing of the network. The metrics below are forecasting progress through the third quarter of 2012:

Institutions with additional bandwidth for learning and

educational purposes.

Broadband Connection to assist schools, libraries, and other

Institutions with additional bandwidth for learning and

educational purposes.

New Network Miles Deployed- 750 New Network Miles Leased-N/A Total CAI Subscribers Served- 53 RECIPIENT NAME: Northwest Open Access Network

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Number of Signed Agreements with Wholesale Providers or Last Mile Providers-49

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Planned Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline plan, please insert them at the bottom of the table. Unless otherwise indicated in the instructions, figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

| | Milestone | Planned Percent Complete | Narrative (describe reasons for any variance from baseline plan or any other relevant information) |
|-----|---|--------------------------------|--|
| 2a. | Overall Project | 74 | Although lagging for the entire project, this metric continues to keep stride with the current gap. Significant progress is occurring in the construction phase as we surpass our second year of the project. Current projections are to attain the baseline projection for this category in quarter four of 2012. |
| 2b. | Environmental Assessment | 100 | No Variance. |
| 2c. | Network Design | 100 | No Variance. |
| 2d. | Rights of Way | 100 | No Variance. |
| 2e. | Construction Permits and Other Approvals | 100 | No Variance. |
| 2f. | Site Preparation | 100 | No Variance. |
| 2g. | Equipment Procurement | 96 | Equipment procurement is anticipated to be completed as we approach the end of Q3 2012. Some minimal purchases are expected to be finalized in this quarter. |
| 2h. | Network Build (all components - owned, leased, IRU, etc.) | 86 | The Network Build will continue to lag as construction was scheduled to start much earlier in the project time line. All available resources will continue to be utilized to bring this metric to baseline projections by Q4 2012. |
| 2i. | Equipment Deployment | 85 | Equipment deployment will slightly lag procurement with final placement occurring in Q4 2012. |
| 2j. | Network Testing | 70 | Network testing will be performed as the build progresses and services are turned up. Current projections indicate this metric will lag until quarter three of 2012 and follow the same metric as Network Build. |
| 2k. | Other (please specify): | 0 | N/A |

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

None at this time in the project lifecycle.

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Infrastructure Budget Execution Details

Activity Based Expenditures (Infrastructure)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

| Budget for Entire Project | | | | | Actuals from Project Inception through End of Current Reporting Period | | | Anticipated Actuals from Project Inception through End of Next Reporting Period | | |
|---|----------------------|-----------------------------|----------------------------|---------------|--|------------------|----------------|---|------------------|--|
| Cost Classification | Total Cost (plan) | Matching Funds (plan) | Federal Funds (plan) | Total Cost | Matching Funds | Federal Funds | Total Costs | Matching Funds | Federal Funds | |
| a. Administrative and legal expenses | \$1,385,673 | \$0 | \$1,385,673 | \$470 | \$0 | \$470 | \$470 | \$0 | \$470 | |
| b. Land, structures, right-of-ways, appraisals, etc. | \$3,845,935 | \$3,574,685 | \$271,250 | \$3,465,736 | \$3,438,187 | \$27,549 | \$3,473,187 | \$3,438,187 | \$35,000 | |
| c. Relocation expenses and payments | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| d. Architectural and engineering fees | \$5,193,245 | \$0 | \$5,193,245 | \$4,510,065 | \$0 | \$4,510,065 | \$5,321,215 | \$0 | \$5,321,215 | |
| e. Other architectural and engineering fees | \$2,136,368 | \$0 | \$2,136,368 | \$4,908,610 | \$0 | \$4,908,610 | \$5,400,000 | \$0 | \$5,400,000 | |
| f. Project inspection fees | \$8,194,858 | \$0 | \$8,194,858 | \$7,154,273 | \$0 | \$7,154,273 | \$7,600,000 | \$0 | \$7,600,000 | |
| g. Site work | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| h. Demolition and removal | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| i. Construction | \$70,065,546 | \$11,209,538 | \$58,856,008 | \$34,869,041 | \$7,189,045 | \$27,679,996 | \$41,516,621 | \$8,000,000 | \$33,516,621 | |
| j. Equipment | \$15,517,288 | \$7,414,371 | \$8,102,917 | \$15,243,998 | \$8,925,408 | \$6,318,590 | \$15,800,000 | \$8,926,000 | \$6,874,000 | |
| k. Miscellaneous | \$207,678 | \$0 | \$207,678 | \$158,182 | \$0 | \$158,182 | \$160,000 | \$0 | \$160,000 | |
| I. SUBTOTAL (add a through k) | \$106,546,591 | \$22,198,594 | \$84,347,997 | \$70,310,375 | \$19,552,640 | \$50,757,735 | \$79,271,493 | \$20,364,187 | \$58,907,306 | |
| m. Contingencies | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | |
| n. TOTALS (sum of I and m) | \$106,546,591 | \$22,198,594 | \$84,347,997 | \$70,310,375 | \$19,552,640 | \$50,757,735 | \$79,271,493 | \$20,364,187 | \$58,907,306 | |

^{2.} Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0 b. Program Income to Date: \$25,863