STATE OF NEW MEXICO SANTA FE COUNTY

Exhibit 1

Statement of Net Assets

June 30, 2008

	Government-Wide		
	Governmental	Business-Type	
	Activities	Activities	Total
ASSETS			
Equity in pooled cash investments - Unrestricted	\$ 41,451,376	\$ -	\$ 41,451,376
Equity in pooled cash investments - Restricted	117,082,700	21,995,545	139,078,245
Receivables, net of allowance for uncollectible			
Accounts	1,752,868	2,167,051	3,919,919
Taxes	13,510,511	-	13,510,511
Interest	837,717	65,839	903,556
Grantor agencies and other	3,747,967	2,792	3,750,759
Mortgage receivables, net	11,229,111	174,817	11,403,928
Interfund balances	-	-	-
Assets held for sale	-	568,575	568,575
Capital assets (net of accumulated depreciation)	94,933,389	51,844,104	146,777,493
Deferred costs, net	-	340,929	340,929
Water rights	-	9,124,645	9,124,645
•			
Total assets	\$ 284,545,639	\$ 86,284,297	\$ 370,829,936
LIABILITIES			
Accounts payable	\$ 2,328,166	\$ 622,011	\$ 2,950,177
Accrued payroll	861,101	413,945	1,275,046
Accrued interest	2,273,622	598,246	2,871,868
Interfund balances	-	-	-
Deferred revenue	955,569	174,817	1,130,386
Deposits held for others	93,746	168,627	262,373
Noncurrent liabilities:			
Due within one year	11,323,014	939,020	12,262,034
Due in more than one year	88,527,947	35,381,825	123,909,772
			-
Total liabilities	106,363,165	38,298,491	144,661,656
NET ACCETC			
NET ASSETS	20 222 422	24 (47 002	54 071 225
Invested in capital assets, net of related debt	30,223,432	24,647,903	54,871,335
Restricted for:	11 (20 2(2	2 240 700	12 077 072
Debt service	11,628,263	2,249,600	13,877,863
Capital projects	94,753,987	21 000 202	94,753,987
Unrestricted	41,576,792	21,088,303	62,665,095
Total net assets	\$ 178,182,474	\$ 47,985,806	\$ 226,168,280

U.S. Department of Commerce Broadband Technology Opportunities Program Authentication and Certifications

- I. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
- 2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
- 3. I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
- 4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
- I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receive under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
- 6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

3-05-10	Silvary
Date	Authorized Organization Representative Signature
	Print Name
	Executive Director



ESPANOLA HOSPITAL

1010 Spruce Street Espanola, NM 87532 Phone: (505) 753-7111

Fax: (505) 367-0257

March 19, 2010

Mr. Lawrence E. Strickling
Assistant Secretary for Communications and Information
U.S. Department of Commerce / NTIA
Herbert C. Hoover Building (HCHB)
1401 Constitution Avenue, N.W.
Washington, D.C. 20230

RE: Support Letter for REDI Net

Dear Mr. Strickling:

I am writing in support of the North Central New Mexico Economic Development District's Round 2 BTOP CCI application for REDI Net.

Presbyterian Healthcare Española Hospital provides quality health care at affordable prices to rural Northern New Mexico. Espanola Valley, which would benefit directly from the REDI Net Project.

Our current broadband service does not support advanced telemedicine applications. High-speed broadband would enable Presbyterian Healthcare Española Hospital to participate in telemedicine programs and utilize Electronic Medical Records (EMS) for the first time. These applications are critical to reducing health care costs, improving both health care and health outcomes, and reaching some of our most rural and isolated patients.

Presbyterian Healthcare Española Hospital strongly encourages BTOP to fund REDI Net. When REDI Net becomes operational, Presbyterian Healthcare Española Hospital commits to connecting to the network and utilizing its services, subject to fair and reasonable terms.

Sincerely,

Brenda Romero, Administrator

Presbyterian Healthcare Española Hospital

Porjude Loners, RI, MSN

OMB Approval No. 4040-0008 BUDGET INFORMATION - Construction Programs Expiration Date 07/30/2010 NOTE: Certain Federal assistance programs require additional computations to arrive at the Federal share of project costs eligible for participation. If such is the case, you will be notified, c. Total Allowable Costs b. Costs Not Allowable a. Total Cost COST CLASSIFICATION (Columns a-b) for Participation Administrative and legal expenses 150,000.00 150,000.00 Land, structures, rights-of-way, appraisals, etc. 867,400.00 867,400.00 Relocation expenses and payments 0.00 Architectural and engineering fees 2,186,260.00 2,186,260.00 Other architectural and engineering fees Project inspection fees 0.00Site work 0.00Demolition and removal 0.00Construction 11,894,983.00 11,894,983.00 Equipment 0.00 Miscellaneous 0.00 SUBTOTAL (sum of lines 1- 11) 15,098,643.00 \$ 15,098,643.00 0.00 Contingencies SUBTOTAL 15,098,643.00 \$ 0.00 15,098,643.00 Project (program) income 0.00 TOTAL PROJECT COSTS (subtract #15 from #14) 15,098,643.00 \$ 15,098,643.00 0.00 FEDERAL FUNDING 17. Federal assistance requested, calculate as follows: Enter eligible costs from line 16c Multiply X | 69.9784 | % (Consult Federal agency for Federal percentage share.) 10,565,792.00 Enter the resulting Federal share.

INSTRUCTIONS FOR THE SF-424C

Public reporting burden for this collection of information is estimated to average 180 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0041), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

This sheet is to be used for the following types of applications: (1) "New" (means a new [previously unfunded] assistance award); (2) "Continuation" (means funding in a succeeding budget period which stemmed from a prior agreement to fund); and (3) "Revised" (means any changes in the Federal Government's financial obligations or contingent liability from an existing obligation). If there is no change in the award amount, there is no need to complete this form. Certain Federal agencies may require only an explanatory letter to effect minor (no cost) changes. If you have questions, please contact the Federal agency.

Column a. - If this is an application for a "New" project, enter the total estimated cost of each of the items listed on lines 1 through 16 (as applicable) under "COST CLASSIFICATION."

If this application entails a change to an existing award, enter the eligible amounts *approved under the previous award* for the items under "COST CLASSIFICATION."

Column b. - If this is an application for a "New" project, enter that portion of the cost of each item in Column a. which is *not* allowable for Federal assistance. Contact the Federal agency for assistance in determining the allowability of specific costs.

If this application entails a change to an existing award, enter the adjustment [+ or (-)] to the previously approved costs (from column a.) reflected in this application.

Column. - This is the net of lines 1 through 16 in columns "a." and "b."

- Line 1 Enter estimated amounts needed to cover administrative expenses. Do not include costs which are related to the normal functions of government. Allowable legal costs are generally only those associated with the purchases of land which is allowable for Federal participation and certain services in support of construction of the project.
- Line 2 Enter estimated site and right(s)-of-way acquisition costs (this includes purchase, lease, and/or easements).
- Line 3 Enter estimated costs related to relocation advisory assistance, replacement housing, relocation payments to displaced persons and businesses, etc.

- Line 4 Enter estimated basic engineering fees related to construction (this includes start-up services and preparation of project performance work plan).
- Line 5 Enter estimated engineering costs, such as surveys, tests, soil borings, etc.
- Line 6 Enter estimated engineering inspection costs.
- Line 7 Enter estimated costs of site preparation and restoration which are not included in the basic construction contract.
- Line 9 Enter estimated cost of the construction contract.
- Line 10 Enter estimated cost of office, shop, laboratory, safety equipment, etc. to be used at the facility, if such costs are not included in the construction contract.
- Line 11 Enter estimated miscellaneous costs.
- Line 12 Total of items 1 through 11.
- Line 13 Enter estimated contingency costs. (Consult the Federal agency for the percentage of the estimated construction cost to use.)
- Line 14 Enter the total of lines 12 and 13.
- Line 15 Enter estimated program income to be earned during the grant period, e.g., salvaged materials, etc.
- Line 16 Subtract line 15 from line 14.
- Line 17 This block is for the computation of the Federal share. Multiply the total allowable project costs from line 16, column "c." by the Federal percentage share (this may be up to 100 percent; consult Federal agency for Federal percentage share) and enter the product on line 17.

ASSURANCES - CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0042), Washington, DC 20503.

PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the Awarding Agency. Further, certain Federal assistance awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

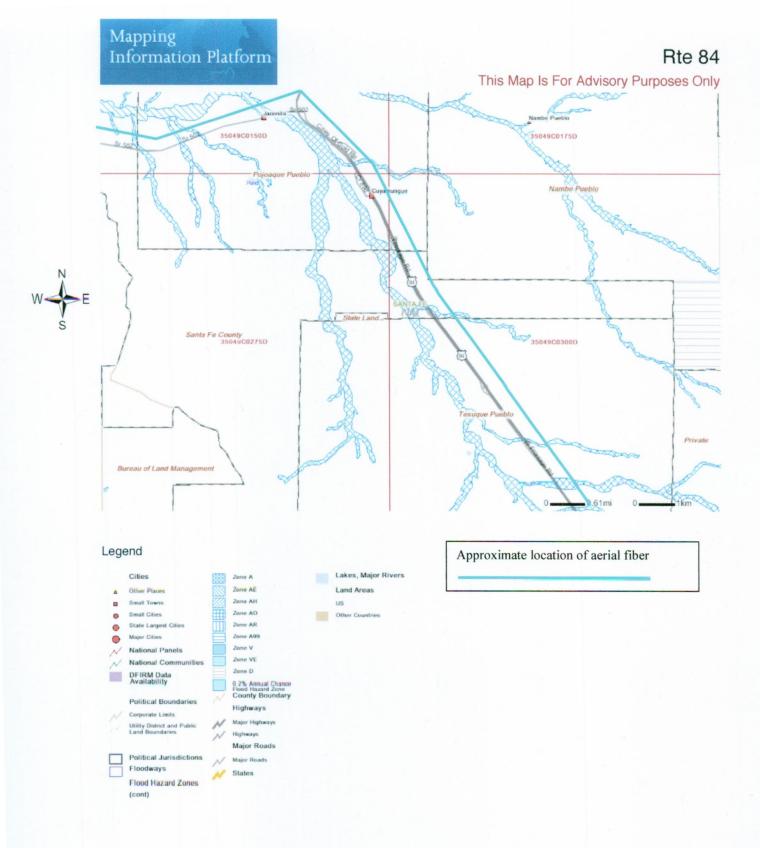
- Has the legal authority to apply for Federal assistance, and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project costs) to ensure proper planning, management and completion of the project described in this application.
- Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, the right to examine all records, books, papers, or documents related to the assistance; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
- 3. Will not dispose of, modify the use of, or change the terms of the real property title, or other interest in the site and facilities without permission and instructions from the awarding agency. Will record the Federal awarding agency directives and will include a covenant in the title of real property acquired in whole or in part with Federal assistance funds to assure non-discrimination during the useful life of the project.
- Will comply with the requirements of the assistance awarding agency with regard to the drafting, review and approval of construction plans and specifications.
- 5. Will provide and maintain competent and adequate engineering supervision at the construction site to ensure that the complete work conforms with the approved plans and specifications and will furnish progress reports and such other information as may be required by the assistance awarding agency or State.
- 6. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency.
- 7. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.

- 8. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
- Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
- Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681 1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) underwhich application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.

- 11. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal and federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
- 12. Will comply with the provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.
- 13. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333) regarding labor standards for federally-assisted construction subagreements.
- 14. Will comply with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
- 15. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the

- National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
- 16. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
- 17. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a-1 et seq).
- 18. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-1 33, "Audits of States, Local Governments, and Non-Profit Organizations."
- 19. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

*SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL *TITLE			
DAGOM	Executiv	e Director	·
*APPLICANT ORGANIZATION		*DATE SUBMITTED	
North Central New Mexico Economic Development Dis	strict	03/12/10	0.00

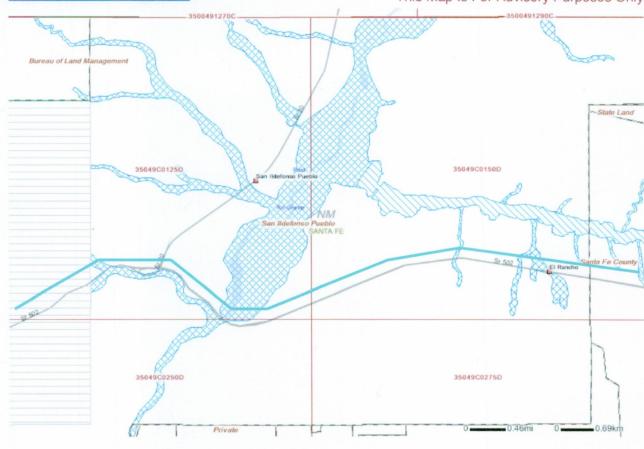




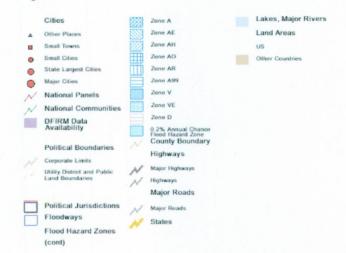


Junction502/30

This Map Is For Advisory Purposes Only

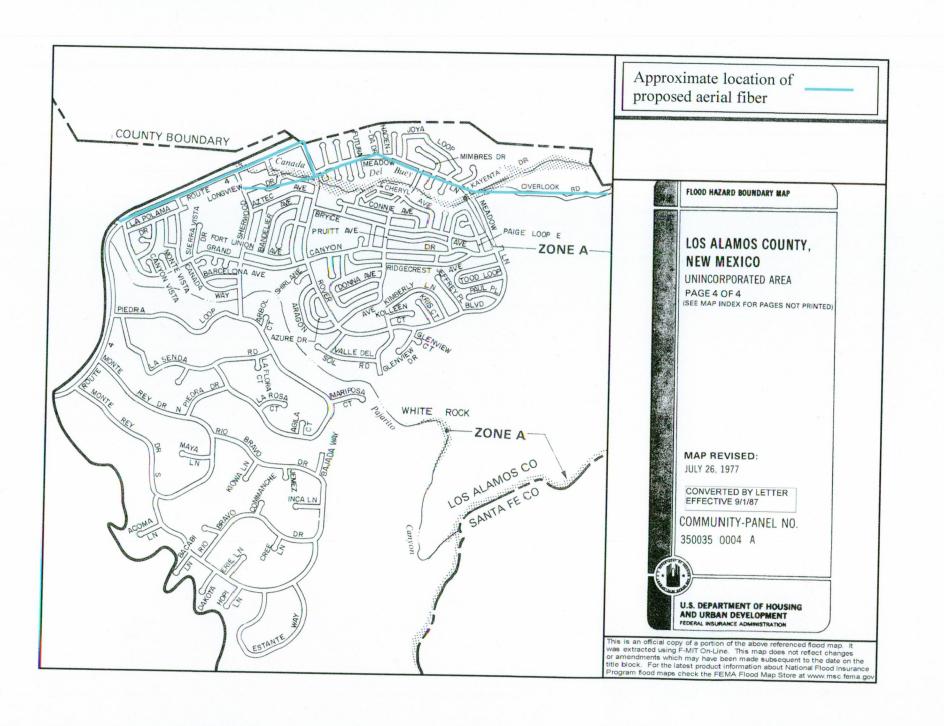


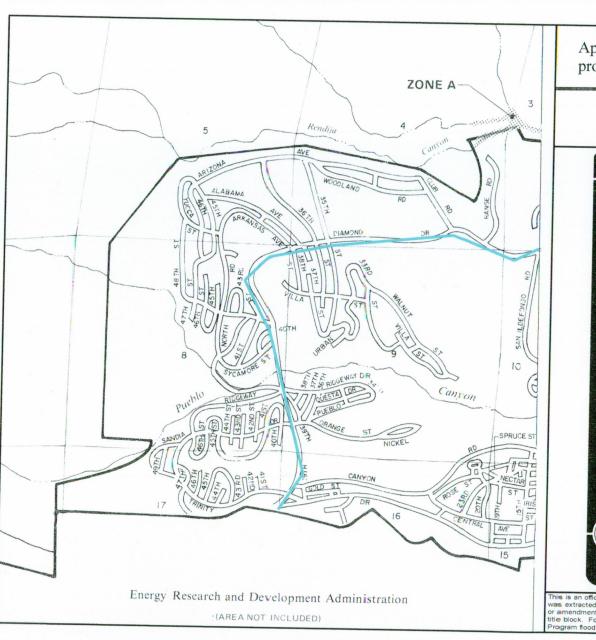
Legend



Approximate location of aerial fiber







Approximate location of proposed buried fiber

FLOOD HAZARD BOUNDARY MAP

LOS ALAMOS COUNTY, NEW MEXICO

UNINCORPORATED AREA

PAGE 1 OF 4

(SEE MAP INDEX FOR PAGES NOT PRINTED)

MAP REVISED:

JULY 26, 1977

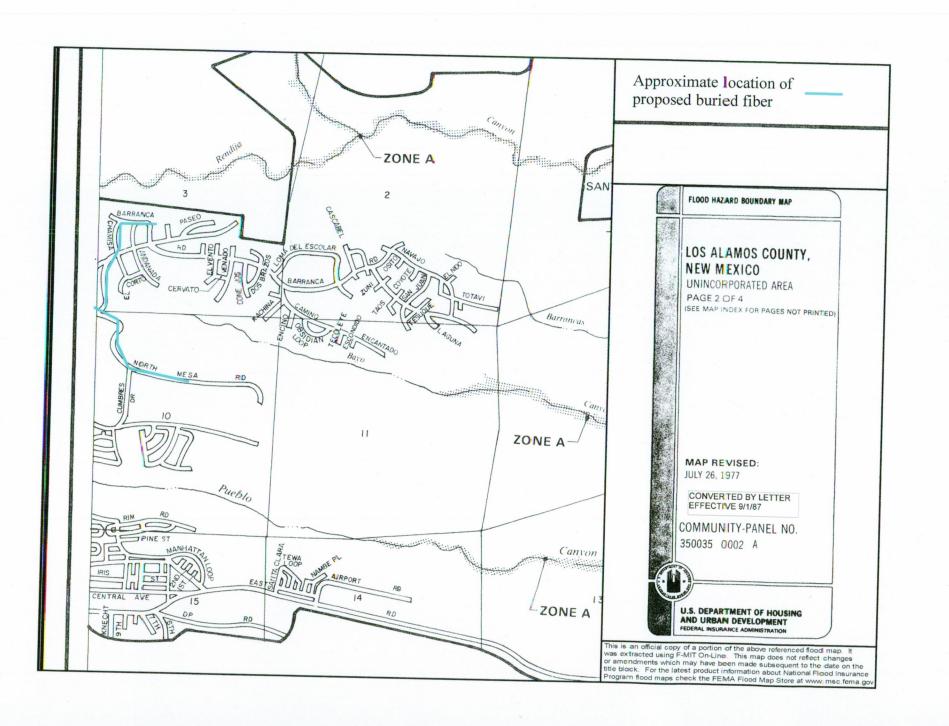
CONVERITED BY LETTER EFFECTIVE 9/1/87

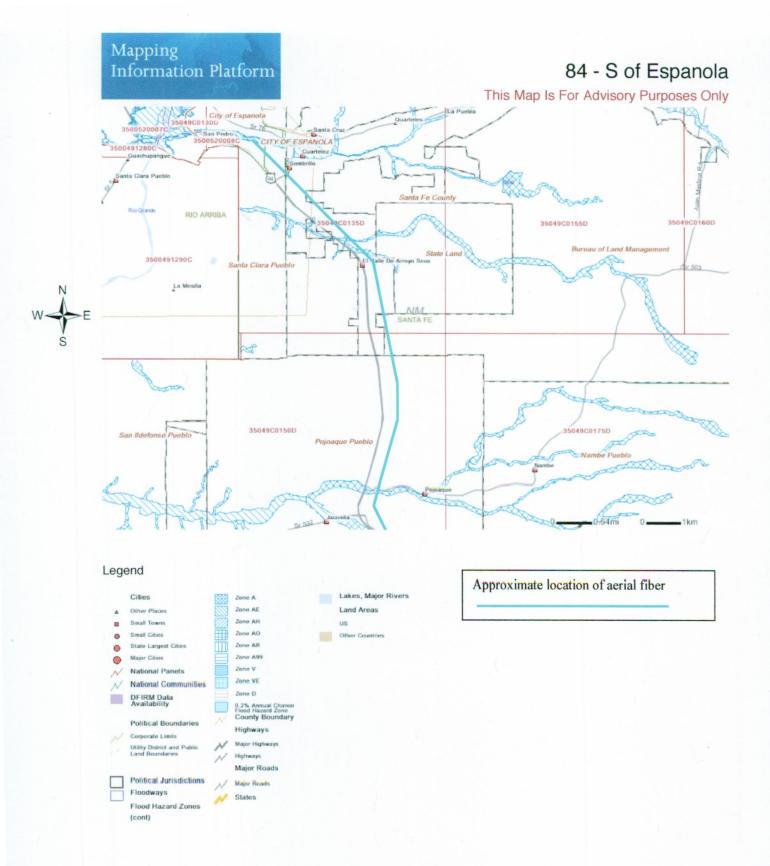
COMMUNITY-PANEL NO.

350035 0001 A

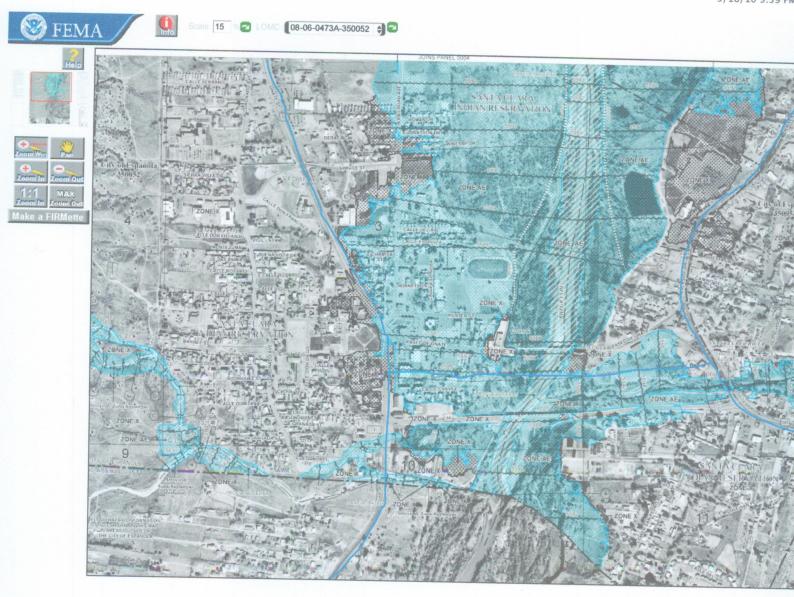
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT FEDERAL INSURANCE ADMINISTRATION

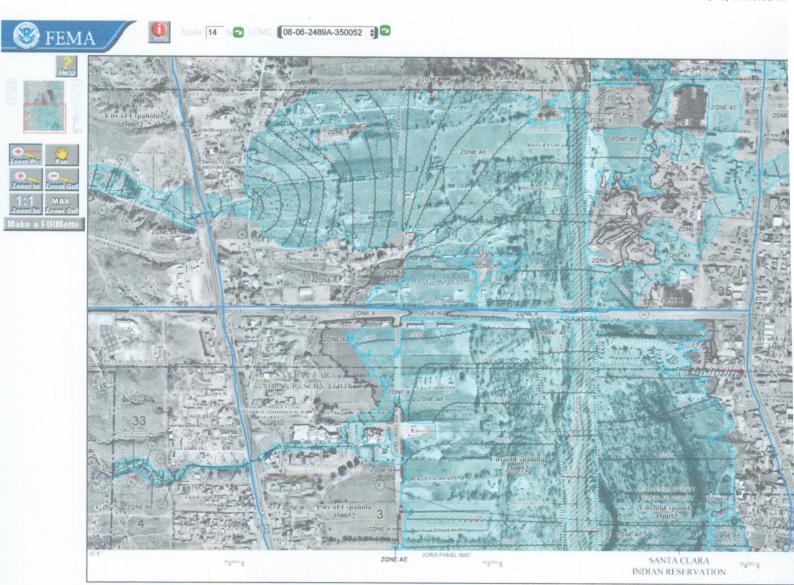
This is an official copy of a portion of the above referenced flood map. It was extracted using F-MIT On-Line. This map does not reflect changes or amendments which may have been made subsequent to the date on the title block. For the latest product information about National Flood Insurance Program flood maps check the FEMA Flood Map Store at www.msc.fema.gov

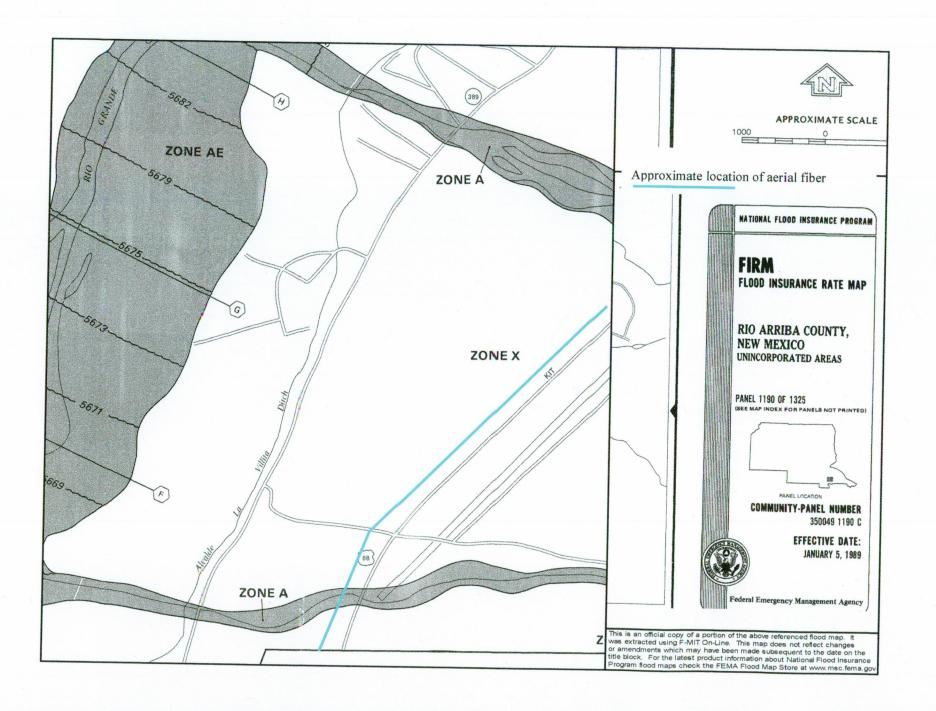


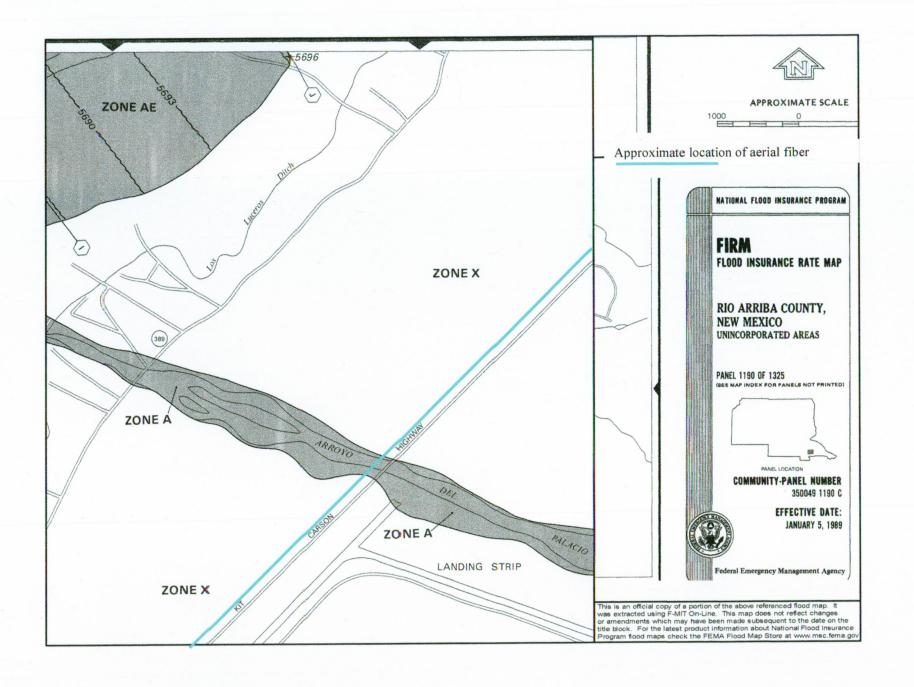


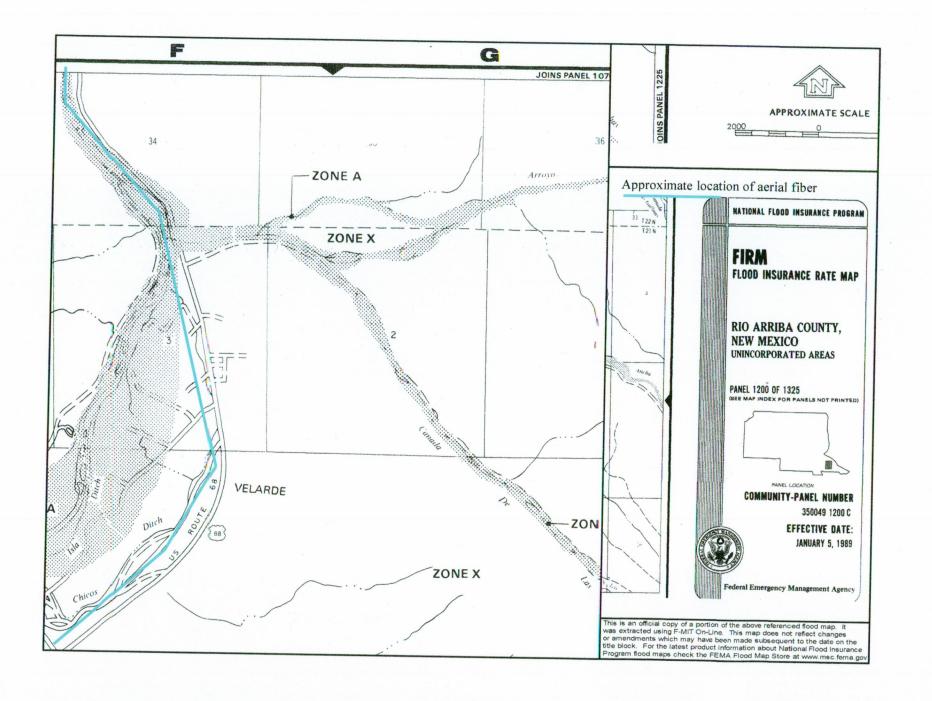


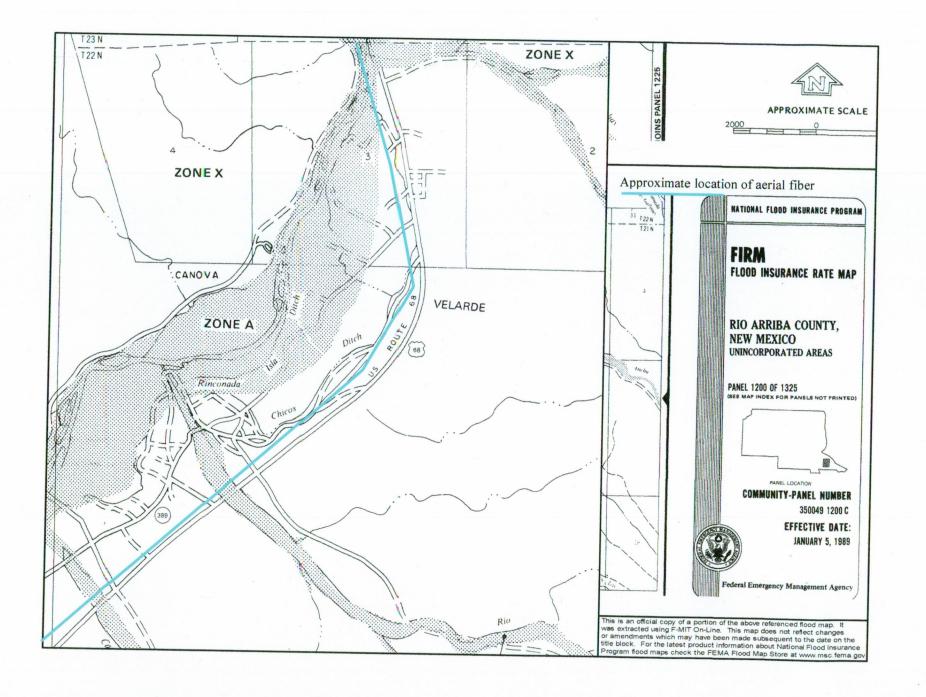


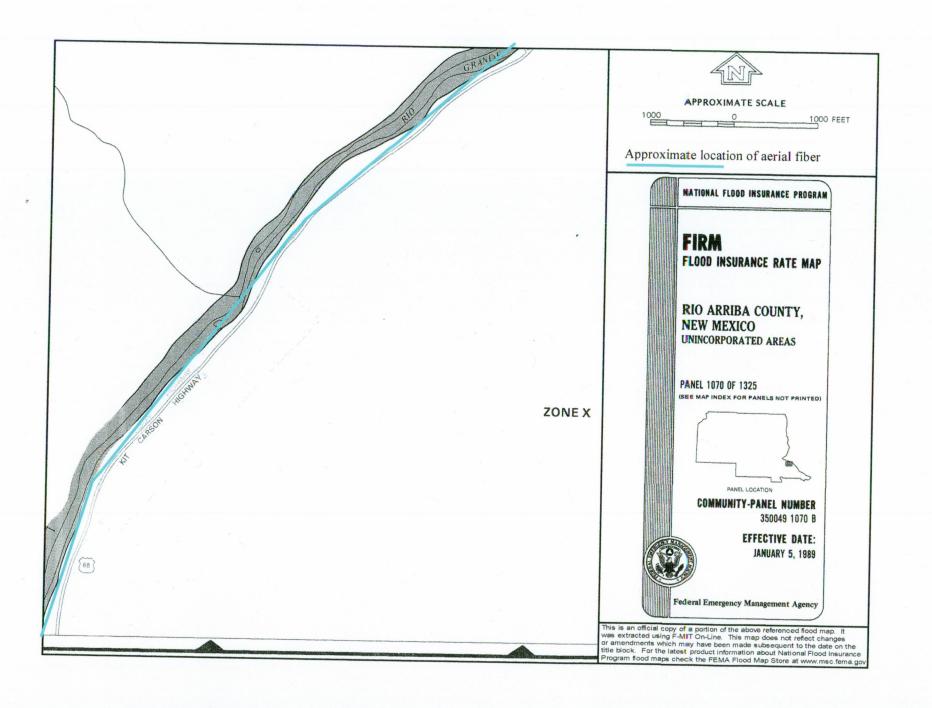


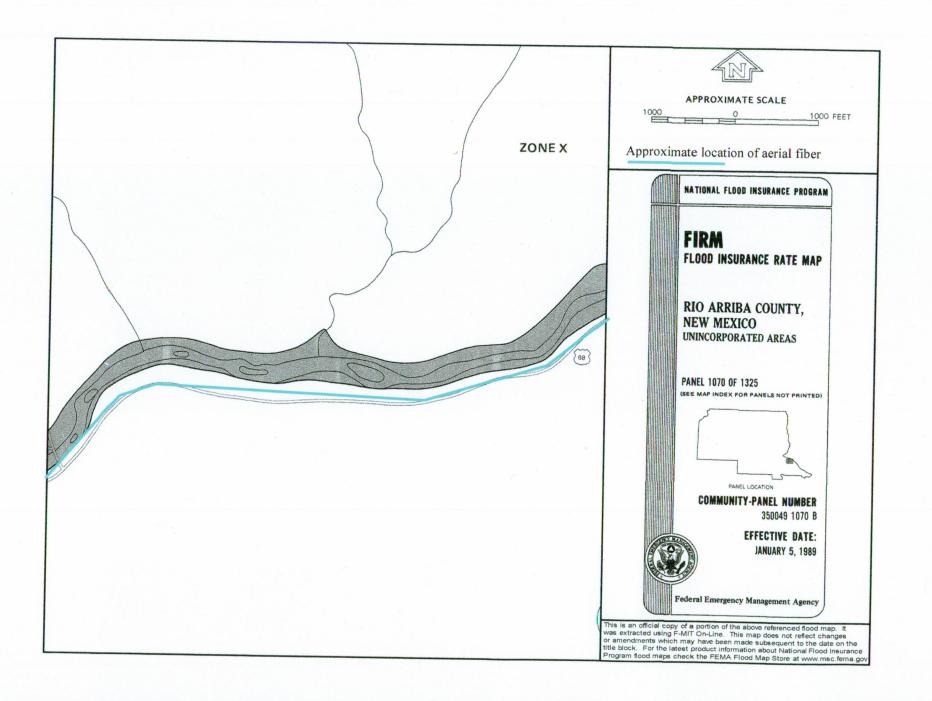


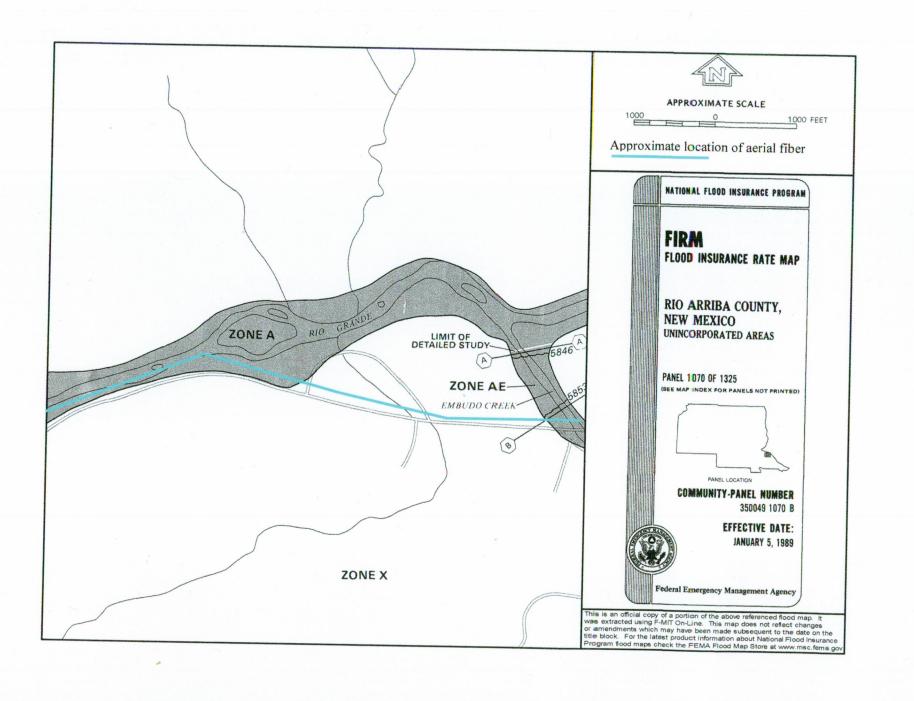


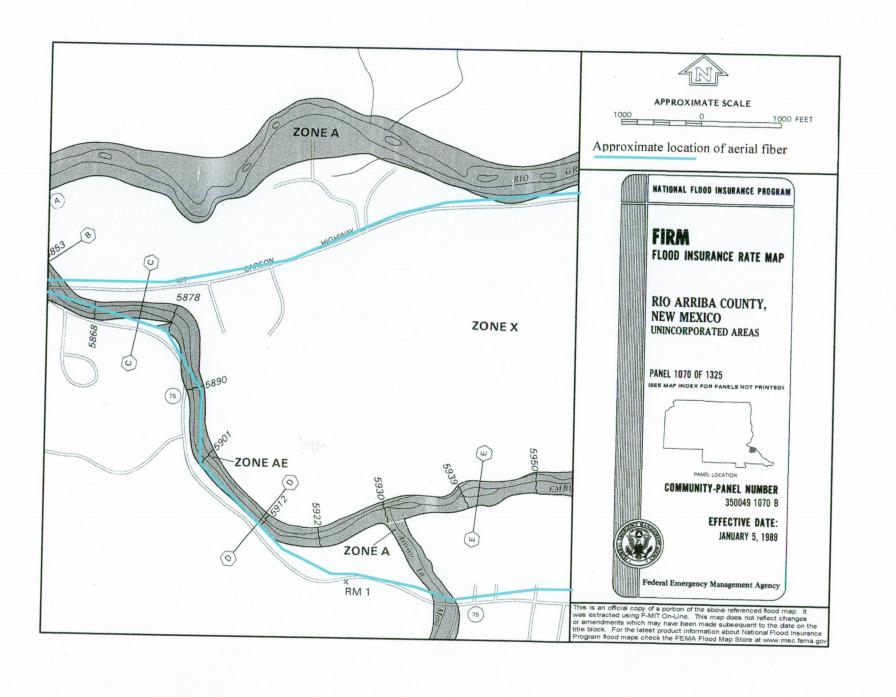










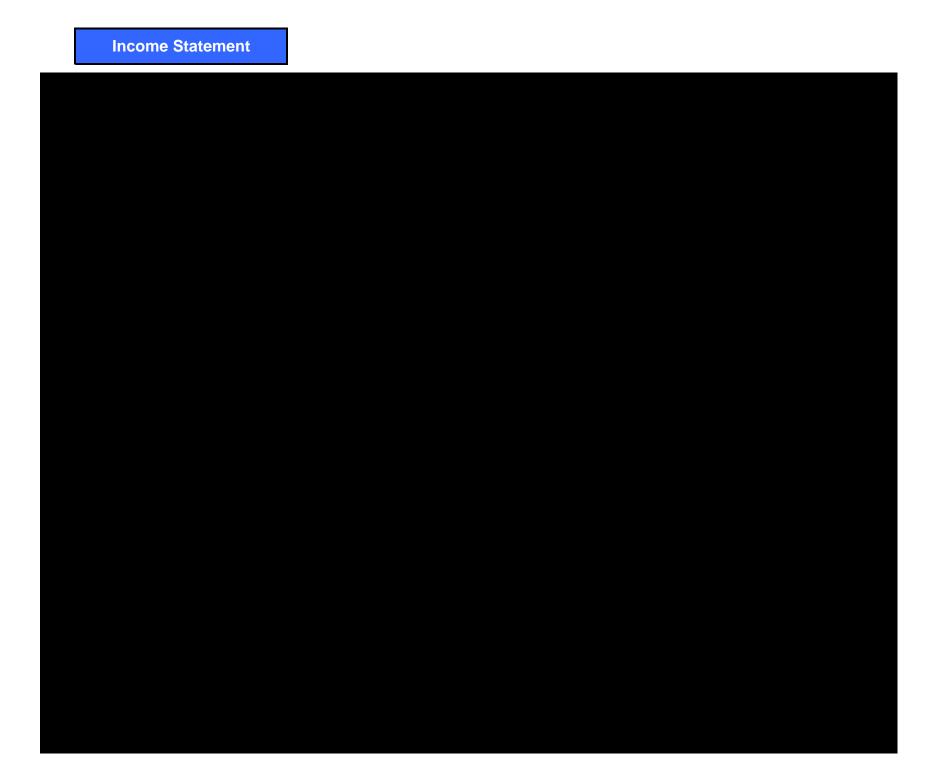


BTOP Comprehensive Community Infrastructure Pro Forma Financial Projections

Please complete the Income Statement, Balance Sheet, Cash Flows, and NPV-IRR Table worksheets. Key assumptions used to formulate these financial projections should be listed in the Key Assumptions worksheet. Please note that these are **project-specific** projections, in contrast to the historical financial information which is provided at the organizational level.

<u>Please refer to the Comprehensive Community Infrastructure Grant Guidance for detailed instructions on the completing this attachment.</u>

Applicants are required to provide this attachment as an Excel file, and not to convert it to a PDF when submitting a copy of their application on an appropriate electronic medium, such as a DVD, CD-ROM, or flash drive. Applicants may make adjustments to the format of the templates as necessary to provide the most effective presentation of the data for their specific project, but should not remove major headings (*e.g.* Revenues and Expenses on the Income Statement) or provide less detailed information than would be required to complete the provided templates.



Balance Sheet

Statement of Cash Flows

NPV/IRR Table





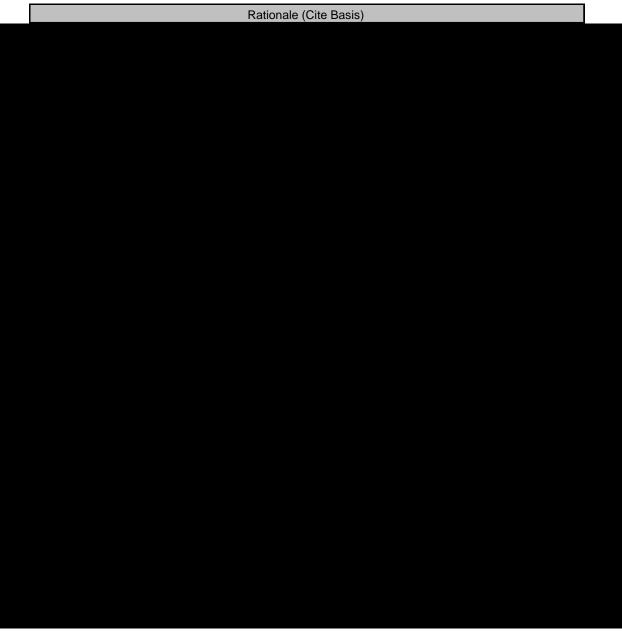


xpense Assumptions Factor	Specific Metric Used in Analysis
1 doloi	opcomo Motrio Goda III 7 tilicalycio











BTOP Comprehensive Community Infrastructure Subscriber Estimates Template

Please complete the Complete the Subscriber Estimates worksheet.

All applicants should indicate their 8-year subscriber forecasts with a breakdown by type of subscriber (residential/individual, businesses, community anchor institutions, third party service providers) and service offerings. The names of the service offerings should match those provided in the Service Offering and Competitor Data attachment, enabling reviewers to easily cross-reference between the two documents. The Year 0 column should be used to denote any existing customers within the Proposed Funded Service Area. In addition, applicants that project that they will have third party service provider customers should include a line for parties "Served by Third Party Service Providers," showing an estimate of how many residential/individual, community anchor institution, and business customers will be served by those service providers, as demonstrated in the example below. At the bottom of the table, applicants should provide customer totals across all service offerings, with and without customers indirectly served through a third party service provider (if applicable). Applicants should also include a brief discussion of their methodology for deriving these estimates.

In contrast to several other attachment templates in this application, the data provided via this template will NOT be subject to automated processing. Applicants are permitted to modify the template layout in order to provide the most effective presentation of the date for their specific project, but such modifications are generally discourages. Applicants should, in any case, ensure that they provide at least as much detail as the provided templates requires. To the extent that you modify these templates, please ensure that the print layouts are adjusted so that rows do not break across pages in a manner that will be difficult to understand. It is recommended that you provide these documents in PDF format when submitting a copy of your application on an appropriate electronic medium, such as a DVD, CD-ROM, or flash drive.

EXAMPLE

Name of Service Offering	Customer Tune	Year 0	Cumulative/		Yea	ar 1			Yea	ar 2	
Name of Service Offering	Customer Type	rear 0	Net Add	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4
	Community Anchor Inst.	0	Cumulative	0	0	0	0	5	10	17	26
	Community Anchor inst.	U	Net Add	0	0	0	0	5	5	7	9
Mega-Metro E - 100 Mbps	Business	0	Cumulative	0	0	0	0	12	27	52	82
Wiega-Wietro L - 100 Wibps	Busiliess	0	Net Add	0	0	0	0	12	15	25	30
	Third Party Service Provider	0	Cumulative	0	0	0	0	1	2	4	6
	Tillia Faity Service Frovider	U	Net Add	0	0	0	0	1	1	2	2
	Indirect - Res./Ind.	0	Cumulative	0	0	0	0	1000	3000	5000	10000
	munect - Res./ma.	U	Net Add	0	0	0	0	1000	2000	2000	5000
Served by Third Party Service	Indirect - Business	0	Cumulative	0	0	0	0	2	8	18	30
Providers	manect - Business	U	Net Add	0	0	0	0	2	6	10	12
	Indirect - Com. Anchor Inst.	0	Cumulative	0	0	0	0	0	2	3	5
	munect - com. Anchor inst.	U	Net Add	0	0	0	0	0	2	1	2

Broadband Subscriber Estimates

Name of Service Offering	Customer Type	Year 0	Cumulative/		Y	'ear 1		Year 2				Ye	ar 3		Yea		
ivallie of Service Offering	Customer Type	Tear 0	Net Add	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2

Table of Customer Types

Residential/Individual Business Community Anchor Inst. Third Party Service Provider Indirect - Res./Ind. Indirect - Business Indirect - Com. Anchor Inst.

N	0 	ır 4		Ye	ar 5			Ye	ar 6			Yea	ar 7			Ye	ar 8
Name of Service Offering	Customer Type	Otr 3 Otr	Otr 1			Otr 4	Otr 1			Otr 4	Otr 1			Otr 4	Otr 1		

Table of Customer Types

Residential/Individual Business Community Anchor Inst. Third Party Service Provider Indirect - Res./Ind.

Indirect - Business

Indirect - Com. Anchor Inst.

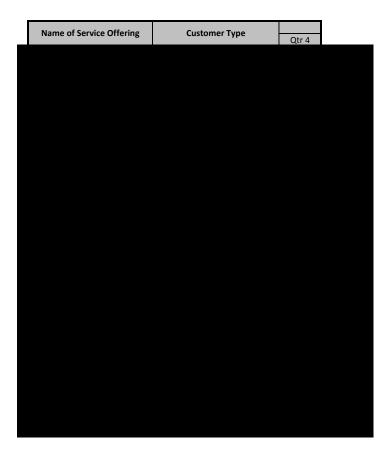


Table of Customer Types

Residential/Individual Business Community Anchor Inst. Third Party Service Provider Indirect - Res./Ind. Indirect - Business Indirect - Com. Anchor Inst.

Name of Service Offering	Customer Type	Year 0	Cumulative/		Yea	ar 1			Yea	ar 2			Yea	ar 3			Yea
Name of Service Offering	customer Type	rearu	Net Add	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2

Name of Service Offering	Customer Type	ır 4			Yea	r 5			Yea	ar 6			Yea	ar 7			Yea	ır 8
Name of Service Offering	Customer Type	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Qtr 1	Qtr 2	Qtr 3
1																		

Name of Service Offering	Customer Type	
Name of Service Offering	customer Type	Qtr 4

BTOP Comprehensive Community Infrastructure Service Offerings and Competitor Data Template

Please complete the complete the following worksheets--either of the Last Mile or I Service Offerings worksheets may be omitted if the applicant is not proposing to prothat type.

For both the Last Mile and Middle Mile Service Offerings worksheets, the service of include all relevant tiers and markets (*e.g.* residential, business, wholesale). Applica sure to include details on any services that would be offered at discounted rates to classes of customers (*e.g.* community anchor institutions or third party service prov

In the Last Mile Service Offerings worksheet, applicants are required to provide esti end user speeds. Average speeds should be the average sustained actual, non-burs end user would receive during a peak hour. For purposes of calculating these speed should utilize their subscriber projections for year eight of the project, and develop utilization projections that are consistent with any additional services the applicant For wireless broadband services, this speed should be an average of the speeds ava entire cell. Beyond these general guidelines, due to the multiplicity of technical sol be proposed, the applicants may use discretion to determine the most reasonable r to estimate actual speeds on their network. Applicants should explain the underlyin used to calculate the average speeds in the space provided.

In the Competitor Data worksheet, applicants are required to provide data on both middle mile service providers, regardless of whether the applicant proposes to offe and middle mile services. In the column titled Service Areas Where Service Offered should list all of the Last Mile and Middle Mile Service Areas within their Proposed F area in which the listed services area available. Please ensure that the Service Area consistent with those provided within the application and the Service Areas upload. availability of the listed services is limited (e.g. the service is only available within particle or Middle Mile Service Area), note this in the Other Comments column.

In contrast to several other upload templates in this application, the data provided will NOT be subject to automated processing. These template worksheets are provide monstrate the level of data required and to provide a suggested format. Applica modify the template layouts in order to provide the most effective presentation of their specific project. Applicants should, however, ensure that they provide at least as these templates require. To the extent that you modify these templates please ϵ print layouts are adjusted so that rows do no break across pages in a manner that we understand. A PDF of this file will be automatically generated upon upload to Easy ϵ print settings will be used to format the PDF file.

Middle Mile ovide services of

ferings should ants should be particular riders).

imated average st speeds that an ds, applicants subscriber plans to offer. ilable across an lutions that may manner in which ng assumptions

last mile and r both last mile l, applicants Funded Service names are . If the actual art of the Last

via this template ided to nts are free to the data for t as much detail ensure that the vill be difficult to grants, and the

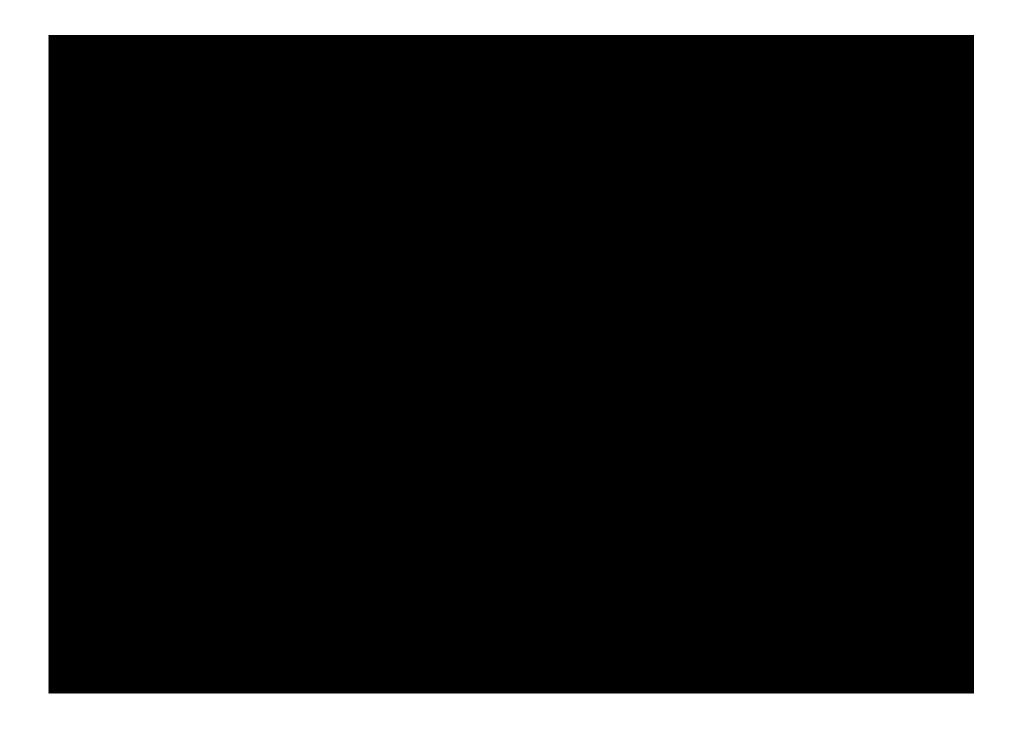
Proposed Last Mile Service Offerings

	Advertised	Speeds	Estimated Ave	erage Speeds	Average Latency	Pricing Plan (\$ per	Other Comments/Description/Features
Name of Service Tier	Downstream Mbps	Upstream Mbps	Downstream Mbps	Upstream Mbps	@ End User CPE miliseconds	month)	or Limitations

E	Explanation of Average Speed Calculations:

Proposed Middle Mile Service Offerings

Name of Service Offering	Distance Band or Point to Point	Minimum Peak Load Network Bandwidth Capacity (Mbps)	Monthly/Yearly Pricing (\$)	Other Comments/Description/Features or Limitations



Competitor Data

Competitor Data - Last Mile Service Providers

Service Provider	Service Areas Where Service Available	Technology Platform	Service Tiers	Downstream Speed	Monthly Pricing	Other Comments/Description /Features or

Service Provider	Service Areas Where Service Available	Technology Platform	Service Tiers	Distance Band or Point-to- Point	Minimum Peak Load Network Bandwidth Canacity	Pricing	Other Comments/Description/Features or Limitations