## Budget Narrative

Applicant Name: Merit Network, Inc.

## EasyGrants Number: 153

Organization Type (from Question 1D on BTOP application): Non-Profit
Corporation Corporation

Proposed Period of Performance: 1/12/10 through 1/11/13
Total Project Costs: \$41,611,526
Total Federal Grant Request: $\mathbf{\$ 3 3 , 2 8 9 , 2 2 1}$
Total Matching Funds (Cash): \$8,322,305
Total Matching Funds (In-Kind): \$
Total Matching Funds (Cash + In-Kind): \$8,322,305
Total Matching Funds (Cash + In-Kind) as Percentage of Total Project Costs: \%20

## 1. Administrative and legal expenses

- \$1,836,009
- \$68,704, $16 \%$ of this category, includes pre-award expenses for a grant writer, writing assistant, accountants, research assistants, and travel expense to two of the Stimulus seminars. The regular staffing costs are taken directly from timesheets and travel expenses are from the airline and hotel invoices. The hourly rate and fringe benefit costs utilized are the same as their rounded, on-going rates, no adjustments were made for corporate overhead. Consultants (the grant writer and the writing assistant) submitted timesheets and were hired at a set hourly rate and FICA charges. All timesheets were reviewed and signed by managers for appropriateness.
- The following table lists all hours and rates for these expenses:

| Pre Award Expense |  |  |  |
| :---: | :---: | :---: | :---: |
| Staff | Hours | Rate* | Cost |
| Res earch | 16 | 16 | \$ 256 |
| Research | 126 | 22 | \$ 2,753 |
| Research | 2 | 31 | \$ 62 |
| Research | 5 | 31 | \$ 155 |
| Research | 3 | 34 | \$ 103 |
| Research | 17 | 41 | \$ 692 |
| Research | 45 | 55 | \$ 2,493 |
| Research | 26 | 65 | \$ 1,697 |
| Research | 102 | 88 | \$ 8,928 |
| Admin | 78 | 34 | \$ 2,618 |
| Admin | 25 | 38 | \$ 939 |
| Admin | 145 | 66 | \$ 9,516 |
| Admin | 63 | \$ 128 | \$ 8,058 |
| Consultant | 116 | \$ 16 | \$ 1,873 |
| Consultant | 266 | \$ 102 | \$ 27,132 |
| Travel 1 | Minneap | apolis | \$ 523 |
| Travel 2 | Los Ang | geles | \$ 906 |
|  |  | Total | \$68,704 |
| * Rounded to the nearest dollar, includes |  |  |  |
| standard corporate fringe benefit rates. |  |  |  |

- $\$ 353,325$ in this category is for an administration grant specialist to be hired during the project period to handle mandated compliance requirements, project time keeping, invoicing, project related financials, and serve as an assistant to the project managers. The estimated salary for this position is $\$ 44 /$ hour and the fringe benefits are estimated at $28.5 \%$ (standard for this pay rate within the corporation). It is expected that this will be a 40 hour per week position and will be entitled to all standard benefits offered by the corporation. Merit Network, Inc. has utilized grant administrators over the course of its history and is very familiar with the going rates. This position will be limited to the duration of the project.
- $\$ 1,390,480$ includes five Merit staff positions: a project manager, statistical engineer, and three network engineers. These positions are not contractual. The staffing will be utilized for network and optical transport equipment configuration, installation, provisioning and testing of system. This also includes fiber testing using optical testing equipment by operations engineering staff and travel. Travel for the engineering team is estimated at $\$ 34,525$ over three years and is based upon current experience of traveling within the state, hotel rates, mileage reimbursement at $0.55 /$ mile, average distance traveled per month for prior fiber builds.
- Rates are based upon similar or current salaried positions within the corporation and the standard fringe benefit package. Time and costs are based upon Merit's experience in implementing an optical and IP network. These positions are fulltime and will continue after the project is completed (except for the consultant).
- The standard fringe benefit package includes Merit's portion of FICA, health insurance and dental insurance, group insurance, retirement plan, long-term disability, and $1.9 \%$ for the University of Michigan's
administration of the benefit programs. The average cost for this program is $\$ 0.285$ per dollar of salary. Once an hourly estimate for salary was established for each position the hourly salary was then increased by $28.5 \%$ to cover the fringe benefit package. The rate for each position includes salary and this fringe benefit amount only. No other costs were added to the rates. The $28.5 \%$ does not include any other indirect or direct costs, (i.e.) overhead, facilities, general or administrative costs, etc. nor were any of these costs added to the proposal.
- Below is a table listing the project engineering positions, rates, and hours:

| Project Engineering Staff |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Staff | Hours/Yr | \# of Yrs | Rate* | Total Cost |
| Project Manager | 2080 | 3 | \$45/hr | \$ 282,675 |
| Statistical Engineer | 2080 | 3 | \$44/hr | \$ 274,560 |
| Netw ork Engineer | 2080 | 3 | \$43/hr | \$ 268,320 |
| Netw ork Engineer | 2080 | 3 | \$43/hr | \$ 268,320 |
| Netw ork Engineer | 2080 | 3 | \$42/hr | \$ 262,080 |
| Travel |  |  |  | \$ 34,525 |
|  |  |  | Total | \$ 1,390,480 |
| * Rounded to the nearest dollar, includes |  |  |  |  |
| standard corporate fringe benefit rate. |  |  |  |  |

- Lawyer expense is estimated at $\$ 23,000$ for construction contract review and is based on the average legal cost per mile (\$24) Merit has experienced with fiber construction. It also includes $\$ 500$ for legal work during the pre-award stage.
- All expenses are to be $20 \%$ supported by cash matching funds.


## 2-9 Note

REACH-3MC will primarily use fiber contractors for the majority of the work defined in the ARRA broadband infrastructure proposal. Since the proposal will be leveraging contractors Merit consulted with them on the allocation of costs for Form 424C. The contractors recommend the following allocations for the fiber construction part of the project.

|  | Recommendation | Used |
| :--- | :---: | :---: |
| Land, structure, right of ways, appraisals, etc. | $2 \%$ | $2 \%$ |
| Architectural and engineering fees | $10 \%-15 \%$ | $13 \%$ |
| Project inspection fees | $5 \%$ | $5 \%$ |
| Site work | $5 \%$ | $5 \%$ |
| Construction | $70 \%-75 \%$ | $75 \%$ |

Merit applied the percentages to the fiber construction costs recommended by the construction companies. Merit then added the remaining costs of the project that did not apply to the fiber contractors.

## The following aggregated information pertains to budget categories 2 through 9:

| OUTSIDE PLANT |  | Unit Cost | \# Units | $\mathbf{\$} \mathbf{3 3 , 8 0 9 , 9 5 0}$ |
| :--- | :--- | ---: | ---: | ---: |
| Cables | Fiber Build 72 Strands | $\$ 34,500$ | 706.3 | $\$ 24,367,350$ |
|  | Fiber Build 36 Strands | $\$ 32,800$ | 173.9 | $\$ 5,703,920$ |
|  | Fiber Build 12 Strands | $\$ 28,750$ | 74.9 | $\$ 2,153,375$ |
| Cables | Central Office Access | $\$ 25,000$ | 8 | $\$ 200,000$ |
|  | Central Office Access | $\$ 35,000$ | 7 | $\$ 245,000$ |
|  | Central Office Wiring Materials | $\$ 95,105$ | 1 | $\$ 95,105$ |
|  | Anchor Tenant Access | $\$ 30,000$ | 25 | $\$ 750,000$ |
| Poles |  | $\$ 1,550$ | 144 | $\$ 223,200$ |
| Other | Hang Tags | $\$ 3$ | 28,800 | $\$ 72,000$ |

## Cables

$\checkmark 72$ strand fiber armored bundle to be installed on existing utility poles and underground conduit where required. Fiber specifications will require operation in the C-Band transmission window with non-zero chromatic dispersion to facilitate dense wave division multiplexing (DWDM) for high capacity systems. Consultation with two fiber vendors established that the cost of the fiber installation will average $\$ 34,500$ per mile with the total number of miles being 706.3. The route miles were determined using Merit's route mapping tool.
$\checkmark 36$ strand fiber armored bundle to be installed on existing utility poles and underground conduit where required. Fiber specifications will require operation in the C-Band transmission window with non-zero chromatic dispersion to facilitate dense wave division multiplexing (DWDM) for high capacity systems. Consultation with two fiber vendors established that the cost of the fiber installation will average $\$ 32,800$ per mile with the total number of miles being 173.9. The route miles were determined using Merit's route mapping tool.
$\checkmark 12$ strand fiber armored bundle to be installed on existing utility poles and underground conduit where required. Fiber specifications will require operation in the C-Band transmission window with non-zero chromatic dispersion to facilitate dense wave division multiplexing (DWDM) for high capacity systems. Consultation with two fiber vendors established that the cost of the fiber installation will average $\$ 28,750$ per mile with the total number of miles being 74.9. The route miles were determined using Merit's route mapping tool.

## Central Office Access

$\checkmark$ Central office access to 8 of the more rural proposed central offices is estimated to cost $\$ 25,000$ per site based upon experience and estimates from the vendors. The access includes fiber and conduit entrance into the facility. Also included is site preparation and
collocation such as rack and power installation. Each central office will have diverse attachments to the outside plant infrastructure.
$\checkmark$ Central office access to 7 of the more urban proposed central offices is estimated to cost 35,000 per site based upon experience and estimates from the vendors. The access includes fiber and conduit entrance into the facility. Also included is site preparation and collocation such as rack and power installation. Each central office will have diverse attachments to the outside plant infrastructure.
$\checkmark$ Wiring materials to connect project central office equipment to the local ILEC and outside plant infrastructure. Includes low voltage copper, fiber, and power cabling. Cost from equipment vendor for the TDM central office equipment.
$\checkmark$ General installation and wiring for central office equipment. This is from equipment quote from vendor which will be installing the TDM equipment at central offices.

## Anchor Tenant Access

$\checkmark$ Anchor tenant access includes conduit to the outside plant fiber, building penetration, inside conduit, equipment racks and power for each of the anchor tenants. Cost is estimated from consultation with outside plant fiber installation vendors, inside plant vendors and Merit's own experience installing fiber into anchor tenants.

## Miscellaneous

$\checkmark$ Engineering consultant used to certify proposal for submission to ARRA. The cost included time and materials to review hardware and fiber route installations and timelines and is based upon vendor quote.
$\checkmark$ System lineup and testing for the TDM equipment to be located at the central offices. This includes onsite engineers provisioning and acceptance testing of all of the TDM and network equipment to interface with the local ILEC and other CLECs located at the central office based upon vendor quote.
$\checkmark$ Deployment charge is the travel expenses for the vendor engineers to install and test the TDM equipment located in the central offices and is based upon vendor quote..
$\checkmark$ General installation and system testing for optical, router and switch equipment to be deployed at anchor tenants and central offices. Includes installation, testing, and provisioning of the equipment. Cost includes staffing and travel and is based upon vendor estimate.

## 2. Land, structure, rights-of-way, appraisals, etc.

- \$676,200
- The cost will go to pole and conduit make-ready fees, construction permits, and right of way permits.
- This amount is an estimate from the fiber construction company which also aligns with Merit's construction experience.
- All expenses are to be $20 \%$ supported by cash matching funds.


## 3. Relocation expenses and payment <br> Not Applicable

## 4. Architectural and engineering fees

- \$4,703,356
- These budget costs are for fiber route surveying and engineering, documentation including as-built drawings, engineering/project management of fiber build projects. Also included in the cost are engineering and documentation for entrance into anchor tenants and central offices.
- This amount is an estimate from the fiber construction company and Merit's experience managing fiber construction projects. Merit's partner has also included a portion of an engineering position based upon current salaries within their corporation.
- Pre-award engineering costs are also included. $\$ 3,500$ was charged by the professional engineer to validate the engineering plans, Engineering Certification Q31, for the project and costs are from invoices.
- All expenses are to be $20 \%$ supported by cash matching funds.


## 5. Other architectural and engineering fees

- \$33,823
- The cost for the initial consultation with a design engineering firm is included at approximately $\$ 150 /$ hour (current rates) with an estimate of 225 hours in the first six months.
- All expenses are to be $20 \%$ supported by cash matching funds.


## 6. Project inspection fees

- \$1,690,498
- Fees are for pole and right of way owner inspection of proposed routes and verification of acceptance once work is completed.
- Expense estimates are from the fiber construction company and Merit's experience in fiber construction projects.
- All expenses are to be $20 \%$ supported by cash matching funds


## 7. Site work

- \$1,696,898
- This includes inside plant preparation work including conduit, fiber panel, and power installation for network and optical equipment. Also in this budget category are the added costs of working with local telecommunication companies to penetrate the indentified central offices in the proposal. This category also includes costs for power improvement by the partner.
- The cost is based upon estimates from a fiber construction company and is aligned with Merit's experience in preparing a facility for network and optical equipment. Power improvement costs based upon vendor quote.
- All expenses are to be $20 \%$ supported by cash matching funds.


## 8. Demolition and removal

## Not Applicable

## 9. Construction

- \$25,357,463
- This category includes installation of fiber on utility poles for approximately $80 \%$ of the 955 fiber miles, directional boring and conduit installation for underground fiber installation along approximately $20 \%$ of the project route. Construction materials, fiber, hang tags, messenger cable, poles, conduit, hand holes, and other materials related to fiber installation, and work crews to install the fiber are part of this category.
- These costs are from estimates from the fiber construction company and align with Merit's experience with fiber installation on utility poles and underground work.
- All expenses are to be $20 \%$ supported by cash matching funds.


## 10. Equipment

- \$5,485,955
- Optical and network equipment to be installed for service delivery.
- The cost is from equipment quotes from optical transport, telecom and network equipment vendors.
- Below is a comprehensive listing of all of the equipment along with the quotes from the vendors:

| Juniper 10Gbps Layer 3 Switches to Be Deployed At All DWDM OADM Sites* |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Site | Qty | Model | Description | Price | Extended |
| Muskegon | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50 cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200320 W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 759 | 1,517 |
| Traverse C | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50 cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; 1310nm; 40km reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 759 | 1,517 |
| Mackinaw | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 759 | 1,517 |


| Mt. Pleasa | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50cm VC cable | 8,800 | 8,800 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 759 | 1,517 |
| Hillman | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50 cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 758 | 1,517 |
| Midland | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 758 | 1,517 |
| Monroe | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320w AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 758 | 1,517 |
| Hillsdale | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 758 | 1,517 |
| Benton Ha | 1 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50cm VC cable | 8,800 | 8,800 |
|  | 1 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 275 |
|  | 1 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 28 |
|  | 1 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 1,100 |
|  | 1 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 1,600 |
|  | 2 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 200 |
|  | 2 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 758 | 1,517 |
| Spares | 2 | EX4200-24F | EX 4200, 24-port 1000BaseX SFP + 320W AC PS, Includes 50 cm VC cable | 8,800 | 17,600 |
|  | 2 | EX-PWR-320-AC | EX 4200 and EX 3200 320W AC Power Supply (power cord needs to be ordered separate | 275 | 550 |
|  | 2 | CBL-EX-PWR-C13-US | Power Cable, US | 28 | 56 |
|  | 2 | EX-UM-2XFP | EX 4200 and EX 3200 2-Port 10G XFP Uplink M odule | 1,100 | 2,200 |
|  | 2 | EX-24-AFL | Advanced Feature License for EX 3200-24T/P and EX 4200-24T/P/F SKUs | 1,600 | 3,200 |
|  | 4 | EX-SFP-1GE-LX40K | SFP 1000BASE-LX; LC connector; $1310 \mathrm{~nm} ; 40 \mathrm{~km}$ reach on single-mode fiber | 100 | 400 |
|  | 4 | XFP-10Gbsp | XFP 10GBASE-ZR; LC connector; 1550nm; | 758 | 3,032 |
|  |  |  | 24 Port 10/100/1000 10 Gbps Uplinks Total |  | 148,718 |


|  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Juniper Metro 10Gbps Ethernet Router |  |  |  |  |  |
| Site | Qty | Model | Description | Price | Extended |
| Mackinaw | 1 | M X 480-PREM IUM-AC | Base system with redundant RE-2000,SCB, and power | 107,000 | 107,000 |
|  | 1 | JUNOS-WW | JUNOS Worldwide Version | 10,000 | 10,000 |
|  | 4 | CBL-M-PWR-RA-US | M 120/M 320/M X960 AC Power Cord,USA/Canada (N6/20),C19,20A/250V,2.5m,Right Angle | 75 | 300 |
|  | 1 | JS-IPv6 | IPv6 Support on JUNOS | 10,000 | 10,000 |
|  | 1 | DPCE-R-4XGE-XFP | 4×10GE Enahnced DPC for M $\times$, requires optics sold separately | 96,000 | 96,000 |
|  | 3 | XFP-10G-L-OC192-SR: | Dual Rate 10G pluggable transceiver for 10GE and OC192, 1310nm for 10Km transmission. | 4,800 | 14,400 |
|  | 1 | SVC-ND-M X480 | J-Care NextDay Support for M $\times 480$ Chassis (includes RE/SCB/PWR/JUNOS) | 4,140 | 4,140 |
| Mt. Pleasa | 1 | M $\times 480$-PREM IUM -AC | Base system with redundant RE-2000,SCB, and power | 107,000 | 107,000 |
|  | 1 | JUNOS-WW | JUNOS Worldwide Version | 10,000 | 10,000 |
|  | 4 | CBL-M-PWR-RA-US | M 120/M 320/M X960 AC Power Cord,USA/Canada (N6/20),C19,20A/250V,2.5m,Right Angle | 75 | 300 |
|  | 1 | JS-IPv6 | IPv6 Support on JUNOS | 10,000 | 10,000 |
|  | 1 | DPCE-R-4XGE-XFP | 4×10GE Enahnced DPC for M $\times$, requires optics sold separately | 96,000 | 96,000 |
|  | 3 | XFP-10G-L-OC192-SR: | Dual Rate 10G pluggable transceiver for 10GE and OC192, 1310nm for 10Kmtransmission. | 4,800 | 14,400 |
|  | 1 | SVC-ND-M X480 | J-Care NextDay Support for M X480 Chassis (includes RE/SCB/PWR/JUNOS) | 4,140 | 4,140 |
|  |  |  | Metro 10Gbps Ethernet Router Total |  | 483,680 |
|  |  |  |  |  |  |
|  |  |  | Core Router with OC3 Interfaces |  |  |
| Site | Qty | Model | Description | Price | Extended |
| TBD | 1 | Cisco 7206 | Cisco 7206 Router with OC3 Card G2 | 68,155 | 68,155 |
|  |  |  | Core Router with OC3 Interfaces Total |  | 68,155 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Site | Qty |   <br> Model Cisco 1Gbps Layer 3 Switches to Be Deployed At All DWDM ILA Sites <br> Description  |  | Price* |  |
|  |  |  |  |  |  |
| Zeeland | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Manistee | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Petoskey | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Gaylord | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Grayling | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Gladwin | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Bay City | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Pinconnin | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Oscoda | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Adrian | 1 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 7,254 |
| Spare | 2 | WS-C3750G-12S-E | Cisco 375012 Port 10/100/1000 Switch | 7,254 | 14,508 |
|  |  |  | 12 Port 10/100/1000 Switch Total |  | 87,048 |
| * Cost estimates are based on previous quotes received by Merit |  |  |  |  |  |
|  |  |  |  |  |  |
| Western Cooridor DWDM System |  |  |  |  |  |
| Site | Qty | Model | Description | Price | Extended |
|  |  |  | FSP 3000R7 Commons and Shelves |  |  |
|  | 11 | 78700001 | 7HU Shelf with Shelf Control Unit and redundant DC PSUs included | 2,377 | 26,152 |
|  | 11 | 0063708410 | Network Element Control Unit (NCU2E), 2.5 HU high, 2 RJ45 Ethernet ports, additional RTU license required | 650 | 7,153 |
|  | 11 | 1063708463 | Optical Supervisory Channel M odule with 2 pluggable network ports | 782 | 8,606 |
|  | 21 | 0061705993 | SFP client I/F for 1510 nm , ultra long reach, 125M bit/s only, for use with OSCM -PN and OSFM + \# 1510 | 1,006 | 21,123 |
|  | 21 | 1063708481 | Optical Supervisory Channel Filter M odule, 1510 nm | 681 | 14,295 |
|  | 90 | 0063709901 | Dummy card 5HU | 24 | 2,194 |
|  |  |  | FSP 3000R7 Software and Licenses |  |  |
|  | 11 | 0091700010 | Right to use CWDM and DWDM using Access and Core cards | 1,372 | 15,088 |
|  | 11 | 1091700040 | Right to use GM PLS Control plane functionality | 2,530 | 27,828 |


|  |  |  | FSP 3000R7 WDM Channel Modules - Core Type |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9 | 0063700200 | 10G Core XPDR with XFP client IF, LR OSNR optimized C-B and Tunable DWDM Network IF, WCC-PCTN-10G-LN\# DC | 10,150 | 91,349 |
|  |  |  | FSP 3000R7 Pluggable Optics |  |  |
|  | 9 | 0061701811 | 11 GXFP I/F for 1310 nm , standard reach, $9.953 \mathrm{Gbit} / \mathrm{s}-11400 \mathrm{Gbit} / \mathrm{s}$ | 752 | 6,767 |
|  |  |  | FSP 3000R7 Optical Filters |  |  |
|  | 1 | 1063708320 | ROADM M odule, 8-Degree, WSS-Based, 40 C-Band Wavelengths, 100 GHz , with WSS, 1x8 Power Splitter, and Integrated OPM, 8ROADM-C40/0/OPM | 17,922 | 17,922 |
|  | 5 | 1063708310 | ROADM M odule, 2-Degree, WSS-Based, 80 C-Band Wavelengths, $50 \mathrm{GHz} / 100 \mathrm{GHz}$, with WSS, $1 \times 2$ Power Splitter, and Integrated OPM, ROADM -C80/0/OPM | 11,166 | 55,829 |
|  | 6 | 1063708440 | Passive Shelf Control Unit | 396 | 2,377 |
|  | 6 | 1036000570 | PSCU Interface Cable (IEEE1394 type) | 24 | 146 |
|  | 6 | 1078708790 | 40-Channel AWG M ux/Demux, 100 GHz , C-B and, Separate 2 HU shelf | 7,610 | 45,659 |
|  |  |  | FSP 3000R7 Optical Amplifiers |  |  |
|  | 6 | 1063709050 | Optical Amplifier for Booster application, Single Stage 20dBm maximum output power, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-S20-GCB-DM | 4,562 | 27,371 |
|  | 20 | 1063709051 | Optical Amplifier, Double Stage 20 dBm maximum output power, variable gain, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-D20-VGC-DM | 6,594 | 131,877 |
|  |  |  | FSP 3000R7 Dispersion Compensation |  |  |
|  | 14 | 0089000584 | Unmanaged Dispersion Compensation for True Wave Reduced Slope Fiber, stand-alone 1 HU shelf, 80 km | 7,158 | 100,208 |
|  |  |  | FSP 3000R7 Electrical Cables |  |  |
|  | 22 | 1036700004 | DC Power Cable length $300 \mathrm{~cm}, 3$ Wires, High Power | 25 | 559 |
|  |  |  | Optical Attenuators \& Adaptors |  |  |
|  | 22 | 0058300000 | Optical Attenuator unspecified | 46 | 1,006 |
|  |  |  | Optical Cables |  |  |
|  | \#\# | 0051000000 | Jumper for internal cabling - connector, length and mode not specified | 46 | 20,341 |
|  |  |  |  |  | 623,849 |
|  |  |  |  |  |  |
| Central Cooridor DWDM System |  |  |  |  |  |
| Site | Qty | Model | Description | Price | Extended |
|  |  |  |  |  |  |
|  |  |  | FSP 3000R7 Commons and Shelves |  |  |
|  | 6 | 0078700001 | 7HU Shelf with Shelf Control Unit and redundant DC PSUs included | 2,377 | 14,265 |
|  | 6 | 0063708410 | Network Element Control Unit (NCU2E), 2.5 HU high, 2 RJ45 Ethernet ports, additional RTU license required | 650 | 3,901 |
|  | 6 | 1063708463 | Optical Supervisory Channel M odule with 2 pluggable network ports | 782 | 4,694 |
|  | 10 | 0061705993 | SFP client I/F for 1510 nm , ultra long reach, 125M bit/s only, for use with OSCM -PN and OSFM +\# 1510 | 1,006 | 10,058 |
|  | 10 | 1063708481 | Optical Supervisory Channel Filter M odule, 1510 nm | 681 | 6,807 |
|  | 54 | 0063709901 | Dummy card 5HU | 24 | 1,317 |
|  |  |  | FSP 3000R7 Software and Licenses |  |  |
|  | 6 | 0091700010 | Right to use CWDM and DWDM using Access and Core cards | 1,372 | 8,230 |
|  | 6 | 1091700040 | Right to use GM PLS Control plane functionality | 2,530 | 15,179 |
|  |  |  | FSP 3000R7 WDM Channel Modules - Core Type |  |  |
|  | 5 | 0063700200 | 10 G Core XPDR with XFP client IF, LR OSNR optimized C-Band Tunable DWDM Network IF, WCC-PCTN-10G-LN\# DC | 10,150 | 50,749 |
|  |  |  | FSP 3000R7 Pluggable Optics |  |  |
|  | 5 | 0061701811 | 11 G XFP I/F for 1310 nm , standard reach, $9.953 \mathrm{Gbit} / \mathrm{s}-11400 \mathrm{Gbit} / \mathrm{s}$ | 752 | 3,759 |
|  |  |  | FSP 3000R7 Optical Filters |  |  |
|  | 1 | 1063708320 | ROADM M odule, 8-Degree, WSS-Based, 40 C -Band Wavelengths, 100 GHz , with WSS, 1x8 Power Splitter, and Integrated OPM, 8ROADM-C40/0/OPM | 17,922 | 17,922 |
|  | 1 | 1063708310 | ROADM M odule, 2-Degree, WSS-Based, 80 C-Band Wavelengths, $50 \mathrm{GHz} / 100 \mathrm{GHz}$, with WSS, $1 \times 2$ Power Splitter, and Integrated OPM, ROADM -C80/0/OPM | 11,166 | 11,166 |
|  | 2 | 1063708440 | Passive Shelf Control Unit | 396 | 792 |
|  | 2 | 1036000570 | PSCU Interface Cable (IEEE1394 type) | 24 | 49 |
|  | 2 | 1078708790 | 40-Channel AWG M ux/Demux, 100 GHz , C-Band, Separate 2 HU shelf | 7,610 | 15,220 |
|  |  |  | FSP 3000R7 Optical Amplifiers |  |  |
|  | 2 | 1063709050 | Optical Amplifier for Booster application, Single Stage 20dBm maximum output power, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-S20-GCB-DM | 4,562 | 9,124 |
|  | 10 | 1063709051 | Optical Amplifier, Double Stage 20 dBm maximum output power, variable gain, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-D20-VGC-DM | 6,594 | 65,938 |



|  |  |  | FSP 3000R7 Software and Licenses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 | 0091700010 | Right to use CWDM and DWDM using Access and Core cards | 1,372 | 8,230 |
|  | 6 | 1091700040 | Right to use GM PLS Control plane functionality | 2,530 | 15,179 |
|  |  |  | FSP 3000R7 WDM Channel Modules - Core Type |  |  |
|  | 3 | 0063700200 | 10G Core XPDR with XFP client IF, LR OSNR optimized C-Band Tunable DWDM Network IF, WCC-PCTN-10G-LN\# DC | 10,150 | 30,450 |
|  |  |  | FSP 3000R7 Pluggable Optics |  |  |
|  | 3 | 0061701811 | 11 GXFP I/F for 1310 nm , standard reach, $9.953 \mathrm{Gbit} / \mathrm{s}-11400 \mathrm{Gbit} / \mathrm{s}$ | 752 | 2,256 |
|  |  |  | FSP 3000R7 Optical Filters |  |  |
|  | 1 | 1063708320 | ROADM M odule, 8-Degree, WSS-Based, 40 C-Band Wavelengths, 100 GHz , with WSS, 1x8 Power Splitter, and Integrated OPM, 8ROADM-C40/0/OPM | 17,922 | 17,922 |
|  | 1 | 1063708310 | ROADM M odule, 2-Degree, WSS-Based, 80 C-Band Wavelengths, $50 \mathrm{GHz} / 100 \mathrm{GHz}$, with WSS, 1x2 Power Splitter, and Integrated OPM, ROADM -C80/0/OPM | 11,166 | 11,166 |
|  | 2 | 1063708440 | Passive Shelf Control Unit | 396 | 792 |
|  | 2 | 1036000570 | PSCU Interface Cable (IEEE1394 type) | 24 | 49 |
|  | 2 | 1078708790 | 40-Channel AWG M ux/Demux, $100 \mathrm{GHz}, \mathrm{C}$-Band, Separate 2 HU shelf | 7,610 | 15,220 |
|  |  |  | FSP $\mathbf{3 0 0 0 R 7}$ Optical Amplifiers |  |  |
|  | 2 | 1063709050 | Optical Amplifier for Booster application, Single Stage 20dBm maximum output power, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-S20-GCB-DM | 4,562 | 9,124 |
|  | 10 | 1063709051 | Optical Amplifier, Double Stage 20 dBm maximum output power, variable gain, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-D20-VGC-DM | 6,594 | 65,938 |
|  |  |  | FSP 3000R7 Dispersion Compensation |  |  |
|  | 4 | 0089000586 | Unmanaged Dispersion Compensation for True Wave Reduced Slope Fiber, stand-alone 1 HU shelf, 120 km | 8,885 | 35,540 |
|  |  |  | FSP 3000R7 Electrical Cables |  |  |
|  | 12 | 1036700004 | DC Power Cable length $300 \mathrm{~cm}, 3$ Wires, High Power | 25 | 305 |
|  |  |  | Optical Attenuators \& Adaptors |  |  |
|  | 12 | 0058300000 | Optical Attenuator unspecified | 46 | 549 |
|  |  |  | Optical Cables |  |  |
|  | \#\# | 0051000000 | Jumper for internal cabling - connector, length and mode not specified | 46 | 11,095 |
|  |  |  |  |  | 264,977 |
|  |  |  |  |  |  |
| East AB Cooridor DWDM System |  |  |  |  |  |
| Site | Qty | Model | Description | Price | Extended |
|  |  |  | FSP 3000R7 Commons and Shelves |  |  |
|  | 3 | 0078700001 | 7HU Shelf with Shelf Control Unit and redundant DC PSUs included | 2,377 | 7,132 |
|  | 3 | 0063708410 | Network Element Control Unit (NCU2E), 2.5 HU high, 2 RJ45 Ethernet ports, additional RTU license required | 650 | 1,951 |
|  | 3 | 1063708463 | Optical Supervisory Channel M odule with 2 pluggable network ports | 782 | 2,347 |
|  | 4 | 0061705993 | SFP client I/F for 1510 nm , ultra long reach, 125M bit/s only, for use with OSCM -PN and OSFM +\# 1510 | 1,006 | 4,023 |
|  | 4 | 1063708481 | Optical Supervisory Channel Filter M odule, 1510 nm | 681 | 2,723 |
|  | 29 | 0063709901 | Dummy card 5HU | 24 | 707 |
|  |  |  | FSP 3000R7 Software and Licenses |  |  |
|  | 3 | 0091700010 | Right to use CWDM and DWDM using Access and Core cards | 1,372 | 4,115 |
|  | 3 | 1091700040 | Right to use GM PLS Control plane functionality | 2,530 | 7,590 |
|  |  |  | FSP 3000R7 Optical Filters |  |  |
|  | 2 | 1063708320 | ROADM M odule, 8-Degree, WSS-Based , 40 C-Band Wavelengths, 100 GHz , with WSS, 1x8 Power Splitter, and Integrated OPM, 8ROADM-C40/0/OPM | 17,922 | 35,844 |
|  | 2 | 1063708440 | Passive Shelf Control Unit | 396 | 792 |
|  | 2 | 1036000570 | PSCU Interface Cable (IEEE1394 type) | 24 | 49 |
|  | 2 | 1078708790 | 40-Channel AWG M ux/Demux, $100 \mathrm{GHz}, \mathrm{C}$-Band, Separate 2HU shelf | 7,610 | 15,220 |
|  |  |  | FSP 3000R7 Optical Amplifiers |  |  |
|  | 2 | 1063709050 | Optical Amplifier for Booster application, Single Stage 20dBm maximum output power, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-S20-GCB-DM | 4,562 | 9,124 |
|  | 4 | 1063709051 | Optical Amplifier, Double Stage 20 dBm maximum output power, variable gain, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-D20-VGC-DM | 6,594 | 26,375 |
|  |  |  | FSP 3000R7 Dispersion Compensation |  |  |
|  | 3 | 0089000584 | Unmanaged Dispersion Compensation for True Wave Reduced Slope Fiber, stand-alone 1 HU shelf, 80 km | 7,158 | 21,473 |
|  | 1 | 0089000585 | Unmanaged Dispersion Compensation for True Wave Reduced Slope Fiber, stand-alone 1 HU shelf, 100 km | 8,021 | 8,021 |
|  |  |  | FSP 3000R7 Electrical Cables |  |  |
|  | 6 | 1036700004 | DC Power Cable length 300 cm , 3 Wires, High Power | 25 | 152 |



|  |  |  | FSP 3000R7 Pluggable Optics |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 0061701811 | 11 G XFP I/F for 1310 nm , standard reach, $9.953 \mathrm{Gbit} / \mathrm{s}-11400 \mathrm{Gbit} / \mathrm{s}$ | 752 | 752 |
|  |  |  | FSP 3000R7 Optical Filters |  |  |
|  | 1 | 1063708320 | ROADM M odule, 8-Degree, WSS-Based , 40 C-Band Wavelengths, 100 GHz , with WSS, 1x8 Power Splitter, and Integrated OPM , 8ROADM-C40/0/OPM | 17,922 | 17,922 |
|  | 1 | 1063708310 | ROADM M odule, 2-Degree, WSS-B ased, 80 C-Band Wavelengths, $50 \mathrm{GHz} / 100 \mathrm{GHz}$, with WSS, $1 \times 2$ Power Splitter, and Integrated OPM, ROADM-C80/0/OPM | 11,166 | 11,166 |
|  | 1 | 1063708440 | Passive Shelf Control Unit | 396 | 396 |
|  | 1 | 1036000570 | PSCU Interface Cable (IEEE1394 type) | 24 | 24 |
|  | 1 | 1078708790 | 40-Channel AWG M ux/Demux, $100 \mathrm{GHz}, \mathrm{C}$-Band, Separate 2HU shelf | 7,610 | 7,610 |
|  |  |  | FSP 3000R7 Optical Amplifiers |  |  |
|  | 1 | 1063709050 | Optical Amplifier for Booster application, Single Stage 20dBm maximum output power, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-S20-GCB-DM | 4,562 | 4,562 |
|  | 1 | 1063709051 | Optical Amplifier, Double Stage 20 dBm maximum output power, variable gain, gain controlled (C-Band) with Dual M onitoring Ports, EDFA-C-D20-VGC-DM | 6,594 | 6,595 |
|  |  |  |  |  | 64,674 |
|  |  |  | DWDM Software Operating System |  |  |
| Site | Qty | Model | Description | Price | Extended |
|  |  |  | FSP Network Manager |  |  |
|  |  | 0091001200 | FSP Network M anager Server License (Solaris 9/10) | 2,540 | 2,540 |
|  |  | 1091002010 | FSP Network M anager Connection Licenses for 5 shelves of type FSP 3000R7 | 7,620 | 60,960 |
|  |  | 1091002510 | FSP Service M anager Connection Licenses for 5 shelves of type FSP 3000R7 | 7,620 | 60,960 |
|  |  |  |  |  | 124,460 |
|  |  |  | DWDM System Maintenance |  |  |
| Site | Qty | Model | Description | Price | Extended |
|  | 1 | Bronz | Annual M aint enance | 129,223 | 129,223 |
|  |  |  |  |  |  |
| 40 Wave DWDM Optical Network Total |  |  |  |  | 2,282,947 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  | 10 | Traverse 2000 | Transport Equipment - Configuration for lower density Interconnect $\mathrm{CO}^{\prime}$ ': | 110,759 | 1,107,592 |
|  |  |  | Force10 Network Traverse 2000 M ultiprotocol Optical/Switching System |  |  |
|  |  |  | OC-192 Optical Network Transport system with Add/Drop M utiplexing \& DCS |  |  |
|  |  |  | Accommodates 112 DS1's, 2 -GE Interfaces, 16 10/100 Interfaces, 1OC-48 Port, 12 DS3 Interf | aces |  |
|  |  |  |  |  |  |
|  | 5 | Traverse 2000 | Transport Equipment - Configuration for higher density Interconnect co' |  |  |
|  |  |  | Force10 Network Traverse 2000 M ultiprotocol Optical/Switching System | 236,687 | 1,183,434 |
|  |  |  | OC-192 Optical Network Transport system with Add/Drop M utiplexing \& DCS |  |  |
|  |  |  | Accommodates 112 DS1's, 12 -GE Interfaces, 16 10/100 Interfaces, 10C-48 Port, 48 DS3 Interf | faces, |  |
|  |  |  | 4 OC-12 \& 8 OC3 Interfaces |  |  |
|  |  |  |  |  |  |
|  | 1 |  | Transport Equipment Maintenance Spares - common spares for all sites | 124,381 | 124,381 |
|  |  |  | Multiprotocol Optical/Switching System Total |  | 2,415,407 |
|  |  |  |  |  |  |
|  |  |  | System Total |  | 5,485,955 |

- All expenses are to be $20 \%$ supported by cash matching funds.


## 11. Miscellaneous

- \$131,324
- This category includes computers for the three new engineers and the grant administrator that will be working directly and exclusively on the project. It also includes cell phones for the engineers.
- The computers are estimated at $\$ 2,100$ each. The cell phones are estimated at $\$ 80 /$ month including the initial startup charges based upon current corporate usage and have an estimated total of \$8,640.
- \$40,784 is estimated for fiber splicing, OTDR, and optical installation and management training for Merit and partner engineering staff. These expenses are based upon known costs for the training classes and the number of engineers that will be participating.
- $\$ 50,000$ for the OTDR and OSA testing equipment. Optical Time-Domain Reflectometer, an optoelectronic instrument used to characterize an optical fiber, is used for estimating a fiber's length and overall attenuation, including splice and mated-connector losses. It may also be used to locate faults, such as breaks, and to measure optical return loss and to evaluate the quality of a connection during installation, maintenance and repair. Optical Spectrum Analyzer, a device used to examine the spectral composition of an optical signal, displays a power measure of each frequency component over a given frequency range, changing the display as the properties of the signal change. Used to evaluate the quality of a communications channel signal during installation and repair. Vendor will be performing this service and cost is based upon the vendor estimates.
- There is also $\$ 7,500$ of cost for network management of the optical transport equipment. The $\$ 7500$ is the cost for the Network Management appliance and software for the optical transport system LYNX will be operating. This is the one time cost to purchase the software and hardware to run the software to operate the management system. This cost comes from a vendor quote.
- Merit hired a consultant during the award preparation to review unserved and underserved locations. The cost, $\$ 16,000$, is taken directly from the invoice.
- All expenses are to be $20 \%$ supported by cash matching funds.


## Addendum

Except for fringe benefits no other indirect costs are included in the budget.

Merit's fringe benefit package is controlled by the University of Michigan since all Merit employees are contracted to Merit from the university per a five year hosting agreement. No Merit employee has access to special packages or rates. The package includes the employer's portion of FICA, pro rata health insurance subsidy, and dental insurance, group insurance, retirement plan, long-term disability, and $1.9 \%$ for university administration of the programs. The university rates currently average $28.5 \%$ per dollar of salary. This is the rate that was used to estimate total salary and fringe benefits for new positions. For current staffing their known rate was applied.

The fringe benefit costs included in the salary rates refers only to this package. It does not include any other indirect costs, (i.e.) overhead, facilities, general or administrative, etc.

