

BUDGET INFORMATION - Construction Programs

OMB Approval No. 4040-0008
Expiration Date 07/30/2010

NOTE: Certain Federal assistance programs require additional computations to arrive at the Federal share of project costs eligible for participation. If such is the case, you will be notified.

COST CLASSIFICATION	a. Total Cost	b. Costs Not Allowable for Participation	c. Total Allowable Costs (Columns a-b)
1. Administrative and legal expenses	\$ 310,067.00	\$ 0.00	\$ 310,067.00
2. Land, structures, rights-of-way, appraisals, etc.	\$ 427,040.00	\$ 0.00	\$ 427,040.00
3. Relocation expenses and payments	\$ 0.00	\$ 0.00	\$ 0.00
4. Architectural and engineering fees	\$ 2,325,503.00	\$ 0.00	\$ 2,325,503.00
5. Other architectural and engineering fees	\$ 0.00	\$ 0.00	\$ 0.00
6. Project inspection fees	\$ 3,693,293.00	\$ 0.00	\$ 3,693,293.00
7. Site work	\$ 953,974.00	\$ 0.00	\$ 953,974.00
8. Demolition and removal	\$ 0.00	\$ 0.00	\$ 0.00
9. Construction	\$ 13,452,148.00	\$ 0.00	\$ 13,452,148.00
10. Equipment	\$ 2,726,000.00	\$ 0.00	\$ 2,726,000.00
11. Miscellaneous	\$ 160,000.00	\$ 0.00	\$ 160,000.00
12. SUBTOTAL (sum of lines 1- 11)	\$ 24,048,025.00	\$ 0.00	\$ 24,048,025.00
13. Contingencies	\$ 0.00	\$ 0.00	\$ 0.00
14. SUBTOTAL	\$ 24,048,025.00	\$ 0.00	\$ 24,048,025.00
15. Project (program) income	\$ 0.00	\$ 0.00	\$ 0.00
16. TOTAL PROJECT COSTS (subtract #15 from #14)	\$ 24,048,025.00	\$ 0.00	\$ 24,048,025.00
FEDERAL FUNDING			
17. Federal assistance requested, calculate as follows: (Consult Federal agency for Federal percentage share.) Enter eligible costs from line 16c Multiply X <input type="text" value="70"/> % Enter the resulting Federal share.			\$ 16,833,617.00

ASSURANCES - CONSTRUCTION PROGRAMS

OMB Approval No. 4040-0009
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Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0042), Washington, DC 20503.


PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the Awarding Agency. Further, certain Federal assistance awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

1. Has the legal authority to apply for Federal assistance, and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project costs) to ensure proper planning, management and completion of the project described in this application.
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, the right to examine all records, books, papers, or documents related to the assistance; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
3. Will not dispose of, modify the use of, or change the terms of the real property title, or other interest in the site and facilities without permission and instructions from the awarding agency. Will record the Federal awarding agency directives and will include a covenant in the title of real property acquired in whole or in part with Federal assistance funds to assure non-discrimination during the useful life of the project.
4. Will comply with the requirements of the assistance awarding agency with regard to the drafting, review and approval of construction plans and specifications.
5. Will provide and maintain competent and adequate engineering supervision at the construction site to ensure that the complete work conforms with the approved plans and specifications and will furnish progress reports and such other information as may be required by the assistance awarding agency or State.
6. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency.
7. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
8. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
9. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
10. Will comply with all Federal statutes relating to non-discrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681 1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.

11. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal and federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
12. Will comply with the provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.
13. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333) regarding labor standards for federally-assisted construction subagreements.
14. Will comply with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
15. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
16. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
17. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a-1 et seq).
18. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-1 33, "Audits of States, Local Governments, and Non-Profit Organizations."
19. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

*SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL 	*TITLE Director of Business Development & Wholesale Services
*APPLICANT ORGANIZATION Enventis	*DATE SUBMITTED 3/25/10 0.00

General Budget Overview

Budget	Federal Funding Request	Matching Funds (Cash)	Matching Funds (In-Kind)	Budget TOTAL	Last Mile Allocation	Middle Mile Allocation	Allocated TOTAL
Network & Access Equipment (switching, routing, transport, access)	\$2,247,000	\$963,000		\$3,210,000		\$3,210,000.00	\$3,210,000
Outside Plant (cables, conduits, ducts, poles, towers, repeaters, etc.)	\$9,547,431	\$4,091,756		\$13,639,188		\$13,639,187.52	\$13,639,188
Buildings and Land – (new construction, improvements, renovations, lease)	\$392,000	\$168,000		\$560,000		\$560,000.00	\$560,000
Customer Premise Equipment (modems, set-top boxes, inside wiring, etc.)	\$0	\$0		\$0			\$0
Billing and Operational Support Systems (IT systems, software, etc.)	\$0	\$0		\$0			\$0
Operating Equipment (vehicles, office equipment, other)	\$0	\$0		\$0			\$0
Engineering/Professional Services (engineering design, project management, consulting, etc.)	\$4,430,204	\$1,898,659		\$6,328,863		\$6,328,863.29	\$6,328,863
Testing (network elements, IT system elements, user devices, test generators, lab furnishings, servers/computers, etc.)	\$216,982	\$92,992		\$309,974		\$309,973.58	\$309,974
Site Preparation	\$0	\$0		\$0			\$0
Other	\$0	\$0		\$0			\$0
TOTAL BROADBAND SYSTEM:	\$16,833,617	\$7,214,407	\$0	\$24,048,024	\$0	\$24,048,024	\$24,048,024
Cost Share Percentage:	70.00%	30.00%	0.00%				

DETAIL OF PROJECT COSTS

PLEASE COMPLETE THE TABLE BELOW FOR THE DIFFERENT CATEGORIES OF EQUIPMENT THAT WILL BE REQUIRED FOR COMPLETING THE PROJECT. EACH CATEGORY SHOULD BE BROKEN DOWN TO THE APPROPRIATE LEVEL FOR IDENTIFYING UNIT COST

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
NETWORK & ACCESS EQUIPMENT						\$3,210,000	\$0	\$3,210,000	\$3,210,000		
Switching						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Routing						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Transport	DWDM Equipment(OADM)	Cash Match	30.00%							10. Equipment	OADM Equipment
	DWDM Equipment(OADM)	Cash Match	30.00%							7. Site work	OADM Installation
	DWDM Equipment(TERM)	Cash Match	30.00%							10. Equipment	Terminal Equipment
	DWDM Equipment(TERM)	Cash Match	30.00%							7. Site work	Terminal Installation
Access	CO Access	Cash Match	30.00%							10. Equipment	CO Access Equipment
	CO Access	Cash Match	30.00%							7. Site work	CO Access Installation
	Partner Access	Cash Match	30.00%							10. Equipment	Partner Equipment
	Partner Access	Cash Match	30.00%							7. Site work	Partner Installation
Other						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
OUTSIDE PLANT						\$13,639,188	\$0	\$13,639,188	\$13,639,188		OSP costs below based on historic costs for our markets. Urban build on average are \$75,086/mile. Rural build on average are \$41,150/mile. Typical asset allocation broken out.
Cables	Urban Fiber 96 SM	Cash Match	30.00%							9. Construction	96 Single Mode Buffer Tube Fiber Optics
	Urban Pedestals/Grd	Cash Match	30.00%							9. Construction	BD3 Pedestal/Gnd Material per 1.5 miles
	Urban Splice Cases	Cash Match	30.00%							9. Construction	Perform Product Splice Case 3.5 miles
	Urban Pedestals/Stub Pole/Grd	Cash Match	30.00%							9. Construction	Set Pedestal per 1.5 miles
	Urban Installing Splice Case	Cash Match	30.00%							9. Construction	Splice every 3.5 miles
	Urban Pulling/Blowing Fiber	Cash Match	30.00%							9. Construction	
	Rural Fiber 96 SM	Cash Match	30.00%							9. Construction	96 Single Mode Buffer Tube Fiber Optics
	Rural Pedestals/Grd	Cash Match	30.00%							9. Construction	BD3 Pedestal/Gnd Material per 1.5 miles
	Rural Splice Cases	Cash Match	30.00%							9. Construction	Perform Product Splice Case 3.5 miles
	Rural Pedestals/Stub Pole/Grd	Cash Match	30.00%							9. Construction	Set Pedestal per 1.5 miles
	Rural Installing Splice Case	Cash Match	30.00%							9. Construction	Splice every 3.5 miles
	Rural Pulling/Blowing Fiber	Cash Match	30.00%							9. Construction	
Conduits						\$0		\$0	\$0		
						\$0		\$0	\$0		
						\$0		\$0	\$0		
Ducts	Urban Innerduct	Cash Match	30.00%							9. Construction	1.25" SDR 13 innerduct
	Urban Signs/Stakes	Cash Match	30.00%							9. Construction	Rhino Warning Sign/Material Stakes
	Urban Installing Warning Signs	Cash Match	30.00%							9. Construction	
	Urban Rock	Cash Match	30.00%							9. Construction	10 sq ft per 1000ft
	Urban Boring Innerduct	Cash Match	30.00%							9. Construction	Boring 1 X1.25" innerduct urban
	Innerduct	Cash Match	30.00%							9. Construction	1.25" SDR 13 innerduct
	Signs/Stakes	Cash Match	30.00%							9. Construction	Rhino Warning Sign/Material Stakes
	Plowing Innerduct	Cash Match	30.00%							9. Construction	
	Installing Warning Signs	Cash Match	30.00%							9. Construction	
	Rock	Cash Match	30.00%							9. Construction	100 ft per mile
	Boring Innerduct	Cash Match	30.00%							9. Construction	

Handholes	Urban Handhole	Cash Match	30.00%					9. Construction	26.5" x 48" (5 per mile)
	Urban Handhole Install	Cash Match	30.00%					9. Construction	Set Headholes
	Rural Handhole	Cash Match	30.00%					9. Construction	26.5" x 48" 1 per 1.5 miles
	Rural Handhole Install	Cash Match	30.00%					9. Construction	Set Headhole per 1.5 miles
Towers						\$0		\$0	\$0
						\$0		\$0	\$0
						\$0		\$0	\$0
Repeaters						\$0		\$0	\$0
						\$0		\$0	\$0
						\$0		\$0	\$0
Other	Urban Concrete/Asphalt Repair	Cash Match	30.00%					9. Construction	60 sq ft per 1000ft
	Urban Railroad Crossing	Cash Match	30.00%					2. Land, structures	One Crossing every 30 miles
	Urban DNR Waterlands Crossing	Cash Match	30.00%					2. Land, structures	One Crossing every 10 miles
	Urban City ROW Permit	Cash Match	30.00%					2. Land, structures	One linear foot urban construction
	Rural Concrete/Asphalt Repair	Cash Match	30.00%					9. Construction	60 sq ft per mile
	Railroad Crossing	Cash Match	30.00%					2. Land, structures	One Crossing every 30 miles
	DNR Waterlands Crossing	Cash Match	30.00%					2. Land, structures	One Crossing every 10 miles

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
BUILDINGS						\$560,000	\$0	\$560,000	\$560,000		
New Construction						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Pre-Fab Huts	Building	Cash Match	30.00%							2. Land, structures	Building and delivery
	Land	Cash Match	30.00%							2. Land, structures	Land Purchase
	Site Prep	Cash Match	30.00%							7. Site work	Site Prep.
Improvements &	Co Colocations Material	Cash Match	30.00%							10. Equipment	Infrastructure, & cage preparation
	Co Colocations Contract Labor	Cash Match	30.00%							7. Site work	
Other	Co Colocations	Cash Match	30.00%							11. Misc.	CO Augment Paid to LEC
						\$0			\$0		
						\$0			\$0		
CUSTOMER PREMISE EQUIPMENT						\$0	\$0	\$0	\$0		
Modems						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Set Top Boxes						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Inside Wiring						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
BILLING SUPPORT AND OPERATIONS SUPPORT SYSTEMS						\$0	\$0	\$0	\$0		
Billing Support						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Customer Care						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other Support						\$0			\$0		
						\$0			\$0		
						\$0			\$0		

		Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
OPERATING EQUIPMENT											
Vehicles						\$0	\$0	\$0	\$0		
						\$0			\$0		
						\$0			\$0		
Office Equipment /						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
Other						\$0			\$0		
						\$0			\$0		
						\$0			\$0		
PROFESSIONAL SERVICES						\$6,328,863	\$0	\$6,328,863	\$6,328,863		O&P labor costs below based on historic costs for our markets. Urban build on average are \$75,086/mile. Rural build on average are \$41,150/mile. Typical asset allocation broken out.
Engineering		Cash Match	30.00%			\$0		\$ -	\$0	4. Architectural and engr.	Engineer costs based on route miles.
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
Project		Cash Match	30.00%			\$0		\$ -	\$0	6. Inspection fees	Project Mgmt/Inspection hours based on route miles
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
Consulting						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
Other		Cash Match	30.00%			\$0		\$ -	\$0	1. Admin and Legal	Aministrative hours based on route miles
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
TESTING						\$309,974	\$0	\$309,974	\$309,974		
Network	Urban Splicing/Testing	Cash Match	30.00%			\$0		\$ -	\$0	7. Site work	Splice every 3.5 miles
	Rural Splicing/Testing	Cash Match	30.00%			\$0		\$ -	\$0	7. Site work	Splice every 3.5 miles
						\$0		\$ -	\$0		
IT System						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
User Devices						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
Test Generators						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
Lab						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
Servers/Computer						\$0		\$ -	\$0		
						\$0		\$ -	\$0		
						\$0		\$ -	\$0		

	Match (Cash/In-kind)	Cash Match Percentage	Unit Cost	No. of Units	Total Cost	Last Mile Allocation	Middle Mile Allocation	Allocated Total	SF-424C Budget Category	Support of Reasonableness
OTHER UPFRONT COSTS										
Site					\$0	\$0	\$0	\$0		
					\$0			\$0		
					\$0			\$0		
Other					\$0			\$0		
					\$0			\$0		
					\$0			\$0		
PROJECT TOTAL:					\$24,048,024	\$0	\$24,048,024	\$24,048,024		

SF-424C Cross-check Totals	
1. Admin and Legal	\$310,067
2. Land, structures	\$427,040
3. Relocation expenses	\$0
4. Architectural and engr.	\$2,325,503
5. Other archit. and engr.	\$0
6. Inspection fees	\$3,693,293
7. Site work	\$953,974
8. Demolition/removal	\$0
9. Construction	\$13,452,148
10. Equipment	\$2,726,000
11. Misc.	\$160,000

Matching Contribution Cross-check Totals	
Federal Funding Request	\$16,833,617
Cash Match Contribution	\$7,214,407
In-kind Match Contribution	\$0

Approach to allocating Last Mile and Middle Mile costs:

Income Statement

	Forecast Period							
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Revenues								
Broadband Offerings								
Wholesale Data	\$ 1,536,615	\$ 2,046,817	\$ 2,493,184	\$ 2,807,426	\$ 3,033,184	\$ 3,095,748	\$ 3,076,025	\$ 3,058,668
Retail Data								
Dark Fiber	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Collocation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other (list specific services)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Network Driven Revenues								
Video Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Voice Services (local/toll/long distance)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other (list specific services)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Universal Service Fund	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Installation Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Revenues Grant Revenues	\$ 427,526	\$ 770,715	\$ 770,715	\$ 770,715	\$ 770,715	\$ 770,715	\$ 770,715	\$ 770,715
Total Revenues	\$ 1,964,141	\$ 2,817,531	\$ 3,263,899	\$ 3,578,141	\$ 3,803,898	\$ 3,866,462	\$ 3,846,739	\$ 3,829,383
Expenses								
Backhaul	\$ -	\$ 4,146	\$ 26,465	\$ 42,177	\$ 53,465	\$ 56,593	\$ 55,607	\$ 54,739
Network Maintenance/Monitoring	\$ 338,664	\$ 521,021	\$ 536,652	\$ 552,751	\$ 569,334	\$ 586,414	\$ 604,006	\$ 622,126
Utilities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Leasing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Sales/Marketing	\$ 214,440	\$ 113,153	\$ 106,184	\$ 85,920	\$ 85,920	\$ 148,740	\$ 84,750	\$ 71,520
Customer Care	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Billing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Corporate G&A	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Operating Expense Diversity Wave Co	\$ -	\$ (33,345)	\$ (133,380)	\$ (133,380)	\$ (133,380)	\$ (133,380)	\$ (133,380)	\$ (133,380)
Total	\$ 553,104	\$ 604,975	\$ 535,921	\$ 547,468	\$ 575,339	\$ 658,367	\$ 610,983	\$ 615,005
EBITDA	\$ 1,411,037	\$ 2,212,556	\$ 2,727,978	\$ 3,030,673	\$ 3,228,560	\$ 3,208,096	\$ 3,235,756	\$ 3,214,378
Depreciation	\$ 610,751	\$ 610,751	\$ 1,101,021	\$ 1,101,021	\$ 1,101,021	\$ 1,101,021	\$ 1,101,021	\$ 1,101,021
Amortization	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Earnings Before Interest and Taxes	\$ 800,286	\$ 1,601,805	\$ 1,626,957	\$ 1,929,652	\$ 2,127,539	\$ 2,107,075	\$ 2,134,735	\$ 2,113,357
Interest Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Income Before Taxes	\$ 800,286	\$ 1,601,805	\$ 1,626,957	\$ 1,929,652	\$ 2,127,539	\$ 2,107,075	\$ 2,134,735	\$ 2,113,357
Property Tax	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Income Taxes	\$ 156,559	\$ 349,058	\$ 359,622	\$ 486,754	\$ 569,866	\$ 561,271	\$ 572,889	\$ 563,910
Net Income	\$ 643,727	\$ 1,252,747	\$ 1,267,335	\$ 1,442,898	\$ 1,557,673	\$ 1,545,803	\$ 1,561,847	\$ 1,549,447

Balance Sheet

Assets	Forecast Period							
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Current Assets								
Cash	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketable Securities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Accounts Receivable	\$ 189,446	\$ 252,347	\$ 307,379	\$ 346,121	\$ 373,954	\$ 381,668	\$ 379,236	\$ 377,096
Notes Receivable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Inventory	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prepayments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Current Assets	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Current Assets	\$ 189,446	\$ 252,347	\$ 307,379	\$ 346,121	\$ 373,954	\$ 381,668	\$ 379,236	\$ 377,096
Non-Current Assets								
Long-Term Investments	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Amortizable Asset (Net of Amortization)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Plant in Service	\$ 13,521,910	\$ 24,048,024	\$ 24,048,024	\$ 24,048,024	\$ 24,048,024	\$ 24,048,024	\$ 24,048,024	\$ 24,048,024
Less: Accumulated Depreciation	\$ 610,751	\$ 1,221,503	\$ 2,322,524	\$ 3,423,545	\$ 4,524,566	\$ 5,625,587	\$ 6,726,608	\$ 7,827,629
Net Plant	\$ 12,911,158	\$ 22,826,522	\$ 21,725,501	\$ 20,624,480	\$ 19,523,459	\$ 18,422,438	\$ 17,321,417	\$ 16,220,396
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Non-Current Assets	\$ 12,911,158	\$ 22,826,522	\$ 21,725,501	\$ 20,624,480	\$ 19,523,459	\$ 18,422,438	\$ 17,321,417	\$ 16,220,396
Total Assets	\$ 13,100,604	\$ 23,078,869	\$ 22,032,880	\$ 20,970,601	\$ 19,897,413	\$ 18,804,105	\$ 17,700,653	\$ 16,597,492
Liabilities and Owners' Equity								
Liabilities								
Current Liabilities								
Accounts Payable	\$ 22,730	\$ 24,862	\$ 22,024	\$ 22,499	\$ 23,644	\$ 27,056	\$ 25,109	\$ 25,274
Notes Payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Current Liabilities Deferred Taxes	\$ 129,032	\$ 564,422	\$ 981,383	\$ 1,553,079	\$ 1,964,754	\$ 2,219,001	\$ 2,388,857	\$ 2,493,816
Total Current Liabilities	\$ 151,762	\$ 589,284	\$ 1,003,407	\$ 1,575,578	\$ 1,988,398	\$ 2,246,057	\$ 2,413,966	\$ 2,519,090
Long-Term Liabilities								
Long Term Notes Payable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Long Term Liabilities - Deferred Reven	\$ 9,037,811	\$ 15,635,376	\$ 14,864,662	\$ 14,093,947	\$ 13,323,232	\$ 12,552,518	\$ 11,781,803	\$ 11,011,088
Total Long-Term Liabilities	\$ 9,037,811	\$ 15,635,376	\$ 14,864,662	\$ 14,093,947	\$ 13,323,232	\$ 12,552,518	\$ 11,781,803	\$ 11,011,088
Total Liabilities	\$ 9,189,573	\$ 16,224,660	\$ 15,868,069	\$ 15,669,525	\$ 15,311,630	\$ 14,798,575	\$ 14,195,769	\$ 13,530,179
Owner's Equity								
Capital Stock	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Additional Paid-In Capital	\$ 3,267,304	\$ 4,957,735	\$ 3,001,002	\$ 694,369	\$ (1,578,597)	\$ (3,704,653)	\$ (5,767,147)	\$ (7,754,164)
Retained Earnings	\$ 643,727	\$ 1,896,474	\$ 3,163,809	\$ 4,606,707	\$ 6,164,380	\$ 7,710,183	\$ 9,272,030	\$ 10,821,477
Total Equity	\$ 3,911,031	\$ 6,854,209	\$ 6,164,811	\$ 5,301,076	\$ 4,585,782	\$ 4,005,530	\$ 3,504,884	\$ 3,067,313
Total Liabilities and Owner's Equity	\$ 13,100,604	\$ 23,078,869	\$ 22,032,880	\$ 20,970,601	\$ 19,897,413	\$ 18,804,105	\$ 17,700,653	\$ 16,597,492

NPV/IRR Table

	Net Present Value	Internal Rate of Return
Without BTOP Funding	-\$7,295,077.00	4.00%
With BTOP Funding	\$6,507,129.00	41.00%

Revenue Assumptions



Expense Assumptions

Factor	Specific Metric Used in Analysis	Rationale (Cite Basis)
Network Expenses		
Backhaul	Estimated based on Revenues	Used 5% of revenue for off-net costs on applicable routes
Maintenance	New Access Nodes and Fiber Miles	Used estimated unit cost per node and per fiber mile
Utilities		
Leasing		
Depreciation	Asset Lives - 25 years or 12 years straight lined	Asset depreciated over estimated asset life(i.e. Fiber is 25 years) for book depreciation
Other		
Sales & Marketing		
Advertising		
Commissions	Percent of Revenues	Commission Expense as a percent of revenues when contract signed.
Salaries	Headcount	
Other		
Customer Care & Billing		
Systems		
Personnel		
Other		
General & Administrative		

Professional Services		
Insurance		
Non-Network Utilities		
Travel		
Supplies		
Miscellaneous		
Interest Expenses		
Debt Instrument A		
Debt Instrument B		
Taxes		
Federal Tax Rate	Pretax Income	Used 42% of pretax income excluding deferred grant revenue accrual
Other Tax Rates		

Comprehensive Community Infrastructure Key Metrics Dashboard

Please refer to the CCI Grant Guidelines for instructions on completing this form.

Applicant Profile	
Applicant Name	Enventis Telecom, Inc.
Title	Greater Minnesota Broadband Collaborative
Easygrants ID	4866
Headquarters	Duluth, Minnesota
Size (2009 Data) of Applicant Entity	<ul style="list-style-type: none"> • Current Year Revenues: \$139,102,000 • Employees: 455
Technology Type	Buried Fiber
Key Partners	State of Minnesota Office of Enterprise Technology, University of Minnesota Office of Information Technology and Mayo Clinic

Project Economics			
Budget Information		Project Financials	
Project Budget	\$24,048,024	Project Revenues (Yr 8)	\$3,829,383
Federal Contribution (%)	70%	Net Income and Margin (Yr 8)	\$1,549,447
Cash Match Amount (%)	30%	EBITDA and Margin (Yr 8)	\$3,214,378
In Kind Match Amount (%)	0%	Rate of Return (w/o BTOP Funds)	4% IRR
Middle Mile/Last Mile Budget Allocation		Rate of Return (w/ BTOP Funds)	41% IRR
Middle Mile Percentage (%)	100%	Cost Efficiency	
Last Mile Percentage (%)	0%	Cost per Mile (MM)	
Rural Last Mile Percentage	0%	Cost per Household (LM)	N/A

Market Territory	
Geographic Area(s)	Geographical area is rural Minnesota with 418 miles of new fiber network being added to 2400 miles of existing fiber network (not reflected below because not being included as in-kind).
Middle Mile Network Composition	
Total Proposed Network Miles (MM only)	<ul style="list-style-type: none"> • Total Miles: 418 • Backbone Miles: 377 • Lateral Miles: 41
New Construction Network Miles (MM only)	<ul style="list-style-type: none"> • Total Miles: 418 • Backbone Miles: 377 • Lateral Miles: 41
Existing Applicant Network Miles Utilized (MM only)	<ul style="list-style-type: none"> • Total Miles: 0 • Backbone Miles: 0 • Lateral Miles: 0
Leased Network Miles Utilized (MM only)	<ul style="list-style-type: none"> • Total Miles: 0 • Backbone Miles: 0 • Lateral Miles: 0
Underserved/Unserved	<ul style="list-style-type: none"> • Percentage of Backbone Miles in Underserved/Unserved Areas: 0 • Percentage of Lateral Miles in Underserved/Unserved Areas: 0

Comprehensive Community Infrastructure Key Metrics Dashboard

Existing Customer Base	
Existing Residential/Individual Customers within PFSA	0
Existing Business Customers within PFSA	0
Existing Community Anchor Institution Customers within PFSA	<ul style="list-style-type: none"> • Total CAI's: 0 • Community Colleges: 0 • Public Safety Entities: 0
Existing Third Party Service Provider Customers within PFSA	3
Potential Customer Base	
Market Potential Households (within PFSA)	<ul style="list-style-type: none"> • Total HH's: 315,000 • Located in Underserved/Unserved Areas: 0
Market Potential Businesses (within PFSA)	<ul style="list-style-type: none"> • Total Businesses: 74,000 • Located in Underserved/Unserved Areas: 0
Market Potential Community Anchor Institutions (within PFSA)	<ul style="list-style-type: none"> • Total CAI's: 296 estimate • Located in Underserved/Unserved Areas: 0 • Community Colleges: 9 • Public Safety Entities: 76 estimate
Market Potential Third Party Service Providers (within PFSA)	<ul style="list-style-type: none"> • Total Third Party Service Providers in PFSA: 114 estimate • Expressing Commitment or Letter of Interest: 1
Funded Network Coverage	
Households Connected to Network (via BTOP Funds by end of Year 3)	<ul style="list-style-type: none"> • Total Households Connected: N/A • Located in Underserved/Unserved Areas: none
Businesses Connected to Network (via BTOP Funds by end of Year 3)	<ul style="list-style-type: none"> • Total Businesses Connected: 0 • Located in Underserved/Unserved Areas: 0
Community Anchor Institutions Directly Connected (via BTOP Funds by end of Year 3)	<ul style="list-style-type: none"> • Total Directly Connected CAI's: 74 • Located in Underserved/Unserved Areas: 0 • Community Colleges: 9 • Public Safety Entities: 8
Projected Subscribers by Year Five	<p><u>Directly Served by Applicant</u></p> <ul style="list-style-type: none"> • Community Anchor Institutions: 74 • Households: N/A • Businesses: not estimated • Third Party Service Providers: 20 <p><u>Served by Proposed Network Via Third Party Service Provider</u></p> <ul style="list-style-type: none"> • Community Anchor Institutions: TBD • Households: TBD • Businesses: TBD

Comprehensive Community Infrastructure Key Metrics Dashboard

Other	
Proposed MM Network Capacity	<ul style="list-style-type: none"> • Backbone: 10GB per wavelength • Laterals: 100MB average per lateral
Proposed LM Network Speed	<ul style="list-style-type: none"> • Highest offered speed tier: N/A • Estimated Average speed for highest speed tier: N/A
Total Points of Interconnection	<ul style="list-style-type: none"> • Total Pol's: 76 • Pol's in Underserved/Unserved Areas: 0 • Environmentally-controlled, non-passive Pols: 0
Jobs Created	<ul style="list-style-type: none"> • Direct Job-years: 70 • Indirect Job-years: 97 • Induced Job-years: 94
Required Time for Project Completion (Number of Required Quarters to Fully Build-out and Test Network and Make Ready for Commercial Service)	<p>3 months Year 0 and 24 months Years 1 thru 2 = 27 months</p>



Comprehensive Community Infrastructure Budget Narrative Template

Applicant Name: **Enventis Telecom, Inc.**

EasyGrants Number: **4866**

Organization Type: **For-profit Entity**

Proposed Period of Performance: **27 months**

Total Project Costs: **\$24,048,024**

Total Federal Grant Request: **\$16,833,617**

Total Matching Funds (Cash): **\$7,214,407**

Total Matching Funds (In-Kind): **\$0**

Total Matching Funds (Cash + In-Kind): **\$7,214,407**

Total Matching Funds (Cash + In-Kind) as Percentage of Total Project Costs: **30%**

1. Administrative and legal expenses - \$310,067

- Provide a breakout of position(s), time commitment(s) such as hours or level-of-effort, and salary information/rates with a detailed explanation, and additional information as needed.

Internal Hourly Rate	No. of Units	Total Cost	Labor Description

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.



N/A

2. Land, structure, rights-of-way, appraisals, etc. - \$427,040

- Provide description of estimated costs, proposed activities, and additional information as needed.

	Unit Price	Miles/Buildings	\$ Cost	
Urban Railroad Crossing				
Urban DNR Waterlands Crossing				
Urban City ROW Permit				
Railroad Crossing				
DNR Waterlands Crossing				
Building				
Land				

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A

3. Relocation expenses and payment - \$0

- Provide explanation for the relocation, description of the person involved in the relocation, method used to calculate costs, and additional information as needed.

N/A

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.



N/A

4. Architectural and engineering fees - \$2,325,503

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.

Internal Hourly Rate	No. of Units	Total Cost	Labor Description

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A

5. Other architectural and engineering fees - \$0

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.

N/A

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A



6. Project inspection fees - \$3,693,293

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.

Internal Hourly Rate	No. of Units	Total Cost	Labor Description

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A

7. Site work - \$953,974

- Provide description of estimated fees, rates, explanation of proposed services, and additional information as needed.

Internal Labor except where noted	Cost Per Unit	# Units	Total Cost	Labor Description
CO Access				
Partner Access				
Co Colocations (Contract Labor)				
Urban Splicing/Testing				
Site Prep (Contract Labor)				
DWDM Equipment(OADM)				
DWDM Equipment(TERM)				



Rural Splicing/Testing				
				Total

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A

8. Demolition and removal - \$0

- Provide description of estimated fees, rates explanation of proposed services, and additional information as needed.

N/A

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A

9. Construction - \$13,452,148

- Provide description of estimated fees, rates, explanation of proposed services, state whether the work is being completed by the applicant or an outside contractor, and additional information as needed.

Table below contains construction materials and contract labor for the construction of the cable routes. All internal labor is captured in Engineering, Administrative and Site Work categories.



Unit Cost	# Route Miles	Total Cost	Material and Labor Descriptions (Note: 90 mile section uses urban build costs, 328 mile section uses rural build costs)

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A



10. Equipment - \$2,726,000

- Provide a list of equipment in the form of a table with description, number of units, unit cost, state whether it is being purchased or leased, and additional information as needed.

All equipment will be purchased.

Unit Cost	# Sites/Nodes	Total Costs	Equipment Description

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.

N/A

11. Miscellaneous - \$160,000

- Provide additional information as needed.

Unit Cost	# CO's	Total Cost	Description

- Provide detailed description, calculation, and basis of evaluation for each Cash Matching Funds source.

The Cash Source will be cash on the balance sheet of our parent company (Hickory Tech Corp) that will be "paid in capital" through Enventis to this project.

- Provide detailed description, calculation, and basis of evaluation for each In-Kind Matching Funds source.



N/A

13. Contingencies - \$0

- Contingencies are an unallowable expenditures under BTOP.

15. Project (program) income - \$0

- The value for this line-item on the SF-424C is \$0. Please do not provide an estimated Project (program income) on the SF-424C.

Addendum

- Very few indirect costs are allowable through BTOP. If any allowable indirect costs and/or fringe benefits are included in the budget, please provide a copy of your existing Negotiated Indirect Cost Recovery Agreement (NICRA), if available. If the NICRA is applied accordingly in the budget, there is no need to justify the costs. If a NICRA is not available or is not consistent with the rates/calculations in the budget, please provide an explanation of how the amounts were calculated. Please clearly list the manner in which indirect costs are calculated in the budget.

Note: Verify that indirects are calculated correctly and are eligible BTOP costs. To clarify, reasonable indirect costs under BTOP are only allowable for Full Time Employees (FTEs) associated with the construction, deployment, or installation of facilities or equipment used to provide broadband service.

**U.S. Department of Commerce
Broadband Technology Opportunities Program
Authentication and Certifications**

1. I certify that I am the duly Authorized Organization Representative (AOR) of the applicant organization, and that I have been authorized to submit the attached application on its behalf.
2. I certify that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or claims on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. §1001 and civil violations of the False Claims Act.
3. I certify that the entity(ies) I represent has and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.
4. I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009); the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.
5. I certify that any funds awarded to the entity(ies) I represent as a result of this application will not result in any unjust enrichment of such entity(ies) or duplicate any funds such entity(ies) receives under federal universal service support programs administered by the Universal Service Administrative Corporation (USAC).
6. I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement.

3/25/10

Date



Authorized Organization Representative Signature

Greg T. Flanagan

Print Name

Director of Business Development & Wholesale Services

Title

CERTIFICATION REGARDING LOBBYING

Applicants should also review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying." The certifications shall be treated as a material representation of fact upon which reliance will be placed when the Department of Commerce determines to award the covered transaction, grant, or cooperative agreement.

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

Submission of this statement is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required statement shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

NAME OF APPLICANT

Enventis Telecom, Inc.

AWARD NUMBER AND/OR PROJECT NAME

4866 Enventis Telecom, Inc.

PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE

Gregory T. Flanagan Director of Business Development & Carrier Relations

SIGNATURE



DATE

5/21/10

CERTIFICATION REGARDING LOBBYING LOWER TIER COVERED TRANSACTIONS

Applicants should review the instructions for certification included in the regulations before completing this form. Signature on this form provides for compliance with certification requirements under 15 CFR Part 28, "New Restrictions on Lobbying."

LOBBYING

As required by Section 1352, Title 31 of the U.S. Code, and implemented at 15 CFR Part 28, for persons entering into a grant, cooperative agreement or contract over \$100,000 or a loan or loan guarantee over \$150,000 as defined at 15 CFR Part 28, Sections 28.105 and 28.110, the applicant certifies that to the best of his or her knowledge and belief, that:

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(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure occurring on or before October 23, 1996, and of not less than \$11,000 and not more than \$110,000 for each such failure occurring after October 23, 1996.

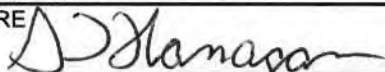
Statement for Loan Guarantees and Loan Insurance

The undersigned states, to the best of his or her knowledge and belief, that:

In any funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this commitment providing for the United States to insure or guarantee a loan, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

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As the duly authorized representative of the applicant, I hereby certify that the applicant will comply with the above applicable certification.

NAME OF APPLICANT Enventis Telecom, Inc.	AWARD NUMBER AND/OR PROJECT NAME 4866 Enventis Telecom, Inc.
PRINTED NAME AND TITLE OF AUTHORIZED REPRESENTATIVE Gregory T. Flanagan Director of Business Development & Carrier Relations	
SIGNATURE 	DATE 5/21/10

DISCLOSURE OF LOBBYING ACTIVITIES

Approved by OMB
0348-0046

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

(See reverse for public burden disclosure.)

1. Type of Federal Action: <input type="checkbox"/> a. contract <input type="checkbox"/> b. grant <input type="checkbox"/> c. cooperative agreement <input type="checkbox"/> d. loan <input type="checkbox"/> e. loan guarantee <input type="checkbox"/> f. loan insurance	2. Status of Federal Action: <input type="checkbox"/> a. bid/offer/application <input type="checkbox"/> b. initial award <input type="checkbox"/> c. post-award	3. Report Type: <input type="checkbox"/> a. initial filing <input type="checkbox"/> b. material change For Material Change Only: year _____ quarter _____ date of last report _____
4. Name and Address of Reporting Entity: <input type="checkbox"/> Prime <input type="checkbox"/> Subawardee Tier _____, if known: Congressional District, if known: 4c		5. If Reporting Entity in No. 4 is a Subawardee, Enter Name and Address of Prime: Congressional District, if known:
6. Federal Department/Agency:	7. Federal Program Name/Description: CFDA Number, if applicable: _____	
8. Federal Action Number, if known:	9. Award Amount, if known: \$ _____	
10. a. Name and Address of Lobbying Registrant (if individual, last name, first name, MI):	b. Individuals Performing Services (including address if different from No. 10a) (last name, first name, MI):	
11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.	Signature: _____ Print Name: _____ Title: _____ Telephone No.: _____ Date: _____	
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