



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

Submitted Date: 8/20/2009 1:57:39 PM	Easygrants ID: 1097
Funding Opportunity: Public Computer Centers and Sustainable Broadband Adoption	Applicant Organization: Mission Economic Development Agency
Task: Submit Application - Non-Infrastructure Programs	Applicant Name: Jillian Louise Spindle

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A. General Application Information

I. Applicant Information	
1-A. Name, Address, and Federal ID for Applicant	
i. Legal Name:	Mission Economic Development Agency
ii. Employer/Taxpayer Identification Number (EIN/TIN):	510187791
Street 1:	3505 20th Street
Street 2:	
City:	San Francisco
County:	San Francisco
State:	CA
Country:	United States
Zip/Postal Code:	94110

1-B. Name and Contact Information of Person to be Contacted on Matters Involving this Application:	
Prefix:	
First Name:	Jillian
Middle Name:	Louise
Last Name:	Spindle
Suffix:	
Telephone Number:	415-282-3334
Fax Number:	415-282-3320
Email:	jspindle@medasf.org
Title:	Director of Development

1-C. Other Required Identification Numbers



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i. Organizational DUNS:	166382085
ii. CCR # (CAGE):	39FQ2
iii. Funding Opportunity Number:	2
iv. Catalog of Federal Domestic Assistance Number:	BTOP CFDA Number: 11.557 BTOP CFDA Title: Broadband Technology Opportunities Program

1-D. Organization Classification

Non-Profit Corporation

1-E. Applicant Federal Debt Delinquency Explanation

Is the Applicant Delinquent On Any Federal Debt?
No

Federal debt delinquency Explanation:
Not Applicable

1-F. Congressional Districts of:

Applicant: California - 8

Program/Project
California - 27
California - 34
Texas - 20
Texas - 23
Texas - 28
Arizona - 4
Colorado - 3



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Missouri - 5
Kansas - 3
Minnesota - 3
Minnesota - 4
Minnesota - 5
Maryland - 8
Pennsylvania - 7
New Mexico - 2
Idaho - 2
California - 8

2. Project Title and Project Description

2-A. Project Title : Latino Microenterprise Tech Net

2-B. Project Description: The Latino Microentrepreneur Tech Net is a collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco and the National Association for Latino Community Asset Builders (NALCAB) of San Antonio, Texas. LMTN will establish Public Computer Centers and a standardized bilingual training curriculum for Latino entrepreneurs at 17 locations nationwide and create 2,100 jobs.

3. Project Type

Classify the particular project type for which you are seeking federal funding.

Project Type: Public Computer Center



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Project ID: 2

4. Application ID for Multiple Submissions for Identified Service Areas

Not Applicable.

5. Estimated Funding (\$):

Estimated Funding (\$):	
Federal	3,724,128
Applicant	300,000
State	
Local	
Other	2,700,000
Program Income	
Total	6,724,128

B. Eligibility Factors

6. Eligibility Factors.

The application must be completed fully, and all required supplemental documentation must be attached.
Applicants must commit to substantially completing their Project (as defined in the NOFA) within two years of the award date, and completing the Project within three years of the award date.
Applicants must credibly demonstrate that their Project advances at least one of the five statutory purposes for BTOP.
Applicants must demonstrate that but for Federal funding they would not have been able to complete their project during the grant period.



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The budget for the project must be reasonable and all costs must be eligible.
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6-d. Applicant is providing matching funds of at least 20 percent towards to the total eligible project costs or is requesting a waiver of the matching requirements.

Yes

Matching Fund Waiver Request Explanation
Not Applicable.

C. Executive Summary

7. Executive Summary of Overall Proposal:

The Mission Economic Development Agency in collaboration with the National Association for Latino Community Asset Builders (NALCAB) and a national network of Latino economic development agencies proposes to utilize NTIA BTOP Public Computer Centers funding to establish the Latino Microenterprise Tech Net (LMTN). LMTN will equip 17 centers at 11 economic development institutions nationwide with public computer centers hosting a total of 300 workstations, standardized bilingual English-Spanish training curriculum for entrepreneurs, and the tools and resources to equip Latino microentrepreneurs with skills to establish and grow their businesses. Through bilingual training and public access, LMTN aims to achieve two primary purposes: (1) increase usage of technology & broadband by low-to-moderate income Latinos; and (2) utilize technology access and training to help Latinos establish and expand businesses in order to create jobs. This project addresses three key issues: (1) the under-representation of Latinos online; (2) lack of access to bilingual training opportunities for low-income Latinos and Latino owned businesses; and (3) the lack of employment opportunities for low-income Latinos nationwide. It is well documented that Latinos are one of the least represented groups online- just one in three Latinos who speak Spanish go online, versus 71% of non-Hispanic whites and 60% of non-Hispanic blacks. As indicated through the low overall rates of Latinos online, cultural and language barriers contribute to a lack of bilingual training opportunities. It is well documented that most online



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content is in English. Latinos also face inflated unemployment rates- according the U.S. Department of Labor, in July 2009 Latinos had the second highest unemployment rate (12.5%) after African-Americans (14.6%) - by contrast the overall national rate was 9.4% . Our approach addresses these critical issues by providing fully bilingual public access labs, basic computer training, and specialized Latino microentrepreneur computer training. We intend to serve 15,000 individuals per year. In the current economic environment many low-income Latino families are experiencing diminishing opportunities, making self-employment sometimes the only option . Latinos face job discrimination, and wage levels that are too low to sustain family expenditures. This project is designed to address Latino unemployment through microenterprise development leading to job creation of approximately 730 jobs annually, or 2,190 over the life of the grant. In a time of nationwide job shortage, job creation through microenterprise development is a proven strategy for creating employment opportunities that can pull families out of poverty and life the community as a whole. LMTN’s approach is innovative because it utilizes technology centers to create jobs rather than simply train for jobs. The old paradigm of matching technology skills to available jobs has become obsolete in the face of massive layoffs, high unemployment, and a lack of entry level opportunities for less skilled workers. We are connecting a network of organizations that have already proven successful in providing microenterprise and business development to Latino populations, and seeking to boost job creation with entrepreneurs by offering targeted technology training. Our technology strategy is also innovative in that it employs an application server system and end user terminals for maximum cost effectiveness, efficiency, collaboration, and data tracking, while it minimizes risks. Where computer labs often fail to upkeep and maintain equipment in the face of heavy public use, our system is designed prevent this common problem.

The 13 target areas for this project include a geographic spread from California to Maryland, and Laredo, TX to Minneapolis. Our target demographic for recipients of technology training and public access consists of low- to moderate-income Latinos, as defined by HUD. We are specifically targeting Latino Entrepreneurs to equip them with the skills to start and grow their businesses. We estimate reaching 15,000 end-users per year (45,000 total) through a combination of public access and training, and 3,000 end users per year (9,000 total) with training. MEDA was established 36 years ago in San Francisco and is dedicated to achieving economic justice for low-income Latinos throughout San Francisco. MEDA manages grants and contracts from the City of San Francisco’s CDBG program and from the U.S. Department of Housing & Urban Development. MEDA’s annual budget is approximately \$2 million, and MEDA is the managing a \$9 million capital campaign to complete construction on Plaza



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Adelante, a community center dedicated to the economic empowerment of Latino families in San Francisco. MEDA has the staff, policies and systems, and internal fiscal controls to immediately begin work on the proposed project, and to successfully manage the contract to federal specifications. Our partner, NALCAB has extensive experience managing national collaborative projects of this size and scope. Our other key partner, Caminos Pathways Learning Center possesses expertise in community technology, training low-income Latinos in computer applications, developing curriculum, building technology centers, and creating community technology infrastructure solutions. The Latino Microenterprise Tech Net will create 730 new jobs annually nationwide, or 2,190 over the life of the grant, and the majority of these jobs will employ low- to moderate-income Latinos. Jobs will be created through the establishment and expansion of microbusinesses in our targeted cities nationwide. The proposed overall project cost is \$3,723,808.00 for a cost per job amount of \$1,700.00 and a cost per client amount of \$82.00.

We hope NTIA will consider this opportunity to reach a strategically targeted cross section of Latinos nationwide through a culturally, linguistically and economically relevant approach.

D. Project Purpose

Project Purpose: Recovery Act & BTOP Objectives

8. Project Purpose

The Latino Microenterprise Tech Net (LMTN) is a national collaborative of 17 Public Computer Centers led by the Mission Economic Development Agency (MEDA) of San Francisco, CA and the National Association for Latino Community Asset Builders (NALCAB) of San Antonio, TX. LMTN addresses BTOP’s goal to: “Provide broadband education, awareness, training, access, equipment, and support to community anchor institutions, job-creating strategic facilities, and vulnerable populations”. LMTN will provide technology access and bilingual training to 15,000 unduplicated users annually through computer centers administered by 12 key Latino-serving economic development institutions to help establish and grow Latino micro-businesses creating 2,100 jobs. LMTN aims to achieve two purposes: (1) increase usage of technology & broadband by low-to-moderate income Latinos; and (2) utilize technology access and training to help Latino entrepreneurs establish and expand businesses in order to create jobs. LMTN strategically incorporates 13 organizations nationwide that serve as



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hubs for Latino microenterprise development, and addresses three critical issues: (1) the under-representation of Latinos online; (2) lack of access to bilingual training opportunities for low-income Latinos and Latino entrepreneurs; and (3) the nationwide lack of employment opportunities for low-income Latinos.

Latinos Online- It is well documented that Latinos are one of the least represented groups online. Pew Internet’s recent research reports that: “just one in three Latinos who speak only Spanish go online. Overall, Latinos make up approximately 14% of the U.S. adult population and 56% of Latinos use the Internet. By comparison, 71% of non-Hispanic whites and 60% of non-Hispanic blacks regularly use the internet. Contributing to the lack of technology usage are various socio-economic factors, including low educational levels, language barriers and income disparities.” Through our network we will create a nationwide family of sites where Spanish and English speakers feel comfortable and confident to learn the skills that will help them find employment, start businesses, access ARRA opportunities, become broadband users and subscribers, and contribute to economic recovery.

Lack of Access to Bilingual Training – As indicated through the low overall rates of Latinos online, cultural and language barriers contribute to a lack of bilingual training opportunities at bilingually accessible public computing centers. Most online content is in English, and the standard for Operating Systems at CTCs is also English. LMTN will address this issue through providing fully bilingual labs, marketing and teaching environments, making spaces friendly and accessible to Spanish speakers. Through the LMTN, we will deliver training that will equip Latino entrepreneurs with the technical skills necessary to establish, grow and sustain businesses, as well as public access space for technology related business services. We will also utilize existing, free bilingual public access and training content, such as Microsoft’s Unlimited Potential curriculum, and One Economy Corporation’s “the Beehive” website.

Unemployment- According the U.S. Department of Labor, in July 2009, Latinos had the second highest unemployment rate (12.5%) after African-Americans (14.6%) – by contrast the overall national rate was 9.4%. In the current economic environment many low-income Latino families are experiencing diminishing opportunities in a highly selective job market, making self-employment sometimes the only option. Latinos face job discrimination, a limited range and flexibility in job choices, and wage levels that are too low to sustain family expenditures. This project will address Latino unemployment through job creation. In a time of nationwide job shortage, microenterprise development is a proven strategy for creating employment opportunities that can pull families out of poverty. For example, the Self-Employment Learning Project’s research found that 53 percent of low-income entrepreneurs were able to move out of poverty.



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Project Overview- LMTN will host 300 workstations in computer centers in 11 targeted cities at key community economic development institutions with demonstrated track records of microenterprise and small business development. Members will access standardized bilingual training materials, train-the-trainer services, a Virtual Social Network for entrepreneurs, and coordinated marketing and sustainability plans. To maximize collaboration and minimize sustainability risks, LMTN will utilize an application server system with end user terminals hosted at each partner site. Each CTC will complete a minimum 15 hours per week of bilingual computer training, including a customized Latino Microentrepreneur training, and a minimum of 10 hours per week of open access. This strategy allows us to reach a large geographic spread of Latino entrepreneurs, and focus on the ARRA goal of job creation by equipping these entrepreneurs with linguistically and culturally relevant training opportunities. In an economy where entry-level jobs are rapidly disappearing, we recognize that the old paradigm of providing computer training to suit employer needs is no longer relevant; rather, we seek to equip the employers of tomorrow with the technological skills to establish, innovate and grow their businesses. LMTN addresses unique socioeconomic needs for Latinos in the United States, and has high potential for replication among groups seeking to provide culturally and linguistically relevant technology training for economic development in communities of color.

9. Recovery Act and Other Governmental Collaboration.

MEDA and partners are leveraging other ARRA, federal and state funding programs to provide microenterprise and technology access and training at our sites throughout the country. Key examples of collaboration follow:

- Mission Economic Development Agency (MEDA)- MEDA is pending verification of receipt for the JOLI program, funded at \$438,000/3 years- MEDA will be providing microenterprise training and small business grants through this program. MEDA also receives \$175K per year in federal Community Development Block Grant funding (CDBG) through the City of San Francisco for microenterprise training, to be enhanced by the Plaza Adelante computer center. MEDA has submitted an application to the Strengthening Communities Fund ARRA program; these funds will be used for community capacity building.
- Norris Square Civic Association- Has submitted for funding to the NSP II Recovery Act program, and the State of Pennsylvania’s PATHWAYS Grant Program, funded through NSP I. Funds will help to provide participants with computer skills and greater personal capacity. Trainings will help entrepreneurs enhance their ability to succeed in small business endeavors.
- Colorado Rural Housing Development Corporation is applying for Rural Business



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Enterprise Grant funds (RBEG) for additional small business operating start up grant fund and business acquisition funds to be used by clients, and for Resident Opportunity for Self Sufficiency (ROSS) funds through HUD to address the needs of public housing residents for finding jobs and business opportunities. CRHDS is a HUD Housing Counseling agency and through this provides funding for financial literacy classes.

- Avenida Guadalupe’s computer centers will leverage the US Department of Health and Human Services/ Office of Community Services grant for \$610,000 Community Economic Development Grant program, which will include the renovation of a building and the creation of a property management company and commercial kitchen, bringing 43 jobs; and \$1.7 million from the Economic Development Administration for workforce development-labs will enhance this work by providing space for job searchers to complete applications and job searches.
- Azteca Economic Development and Preservation Corporation is applying for a \$700,000 grant from the United States Department of Health and Human Services, Office of Community Services to create a Call Center Business employing local low-income individuals. Low Income persons using computer center could potentially qualify for call center positions or contract call center vendor business.

Each partner is committed to coordinating with current and future ARRA opportunities, and will ensure that these opportunities are aligned with the computer training provided at the centers to maximize the goals of job creation and economic development in our target communities. Partner letters of commitment to coordinate with ARRA are included in the attachments.

10. Enhanced Services for Health Care Delivery, Education, and Children

The LMTN network of computer centers will enhance services for education, children, and health care delivery in the following ways:

Education: The LMTN network focuses on adult education through its basic computer literacy course offering and educational curriculum designed for Latino microentrepreneurs. Basic computer literacy training will encompass Internet & Email, Microsoft Office Applications, and using the computer to search and apply for jobs online. Our business curriculum will encompass topics ranging from proper business planning to marketing strategies.



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All offerings will be offered in both Spanish and English. By making all of our curricula accessible in both Spanish and English, we ensure that a maximum number of individuals are able to benefit from the educational services provided through this grant.

Finally, sites will also have access to literacy development software, Reading Made Easy, which will allow for individuals with limited English skills or low levels of literacy to improve English reading skills.

Children: Many of LMTN’s partners work with children in grades K-12, and young adults ages 18-25. Through the provision of computer labs, internet access, and training at the LMTN network sites, this demographic will also benefit. Young people can access computers to develop skills, assist with homework completion, search for jobs, and research opportunities for higher education.

Health Care: We will ensure that each LMTN member site is trained to utilize bilingual web portals such as One Economy Corporation’s Beehive. This will provide users with access to critical information on health and wellness, and will enable users to research and identify health care providers in their community. These sites are community specific, and currently exist in bilingual form to accommodate our target Latino audience.

11. Small and Disadvantaged Business Involvement

MEDA will partner with socially and economically disadvantaged small businesses (SDBs) in multiple ways. First, our proposed customized Latino Microentrepreneur technology training is designed to target low-income Latinos who are interested in starting or growing businesses. The demographic served by our collaborative of organizations is generally low-to-moderate income, Latino, and with higher unemployment rates than average (12.5% vs 9.4%). Based on our target demographic, many of our clientele can potentially become certified SDBs through the federal government, and become eligible for contracting opportunities. Our computer centers will help individuals access this information and learn about the process. For the installation of technology at each site and the procurement of equipment, and for any other services that are necessarily procured through the grant program, MEDA will issue a solicitation for procurement of goods and services. We will utilize our own and NALCAB’s business networks to ensure that these requests are made available to SDBs, and SDBs will be given a priority as we select business entities to partner with through the BTOP program.



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E. Project Benefits

E-1 – Expanding Broadband Public Computer Center Capacity Public Computer Center Capacity, Including Areas and Populations Served

12. Public Computer Centers Availability

Each of the 12 organizations participating in the LMTN will have slightly different target populations, access hours and policies. However, each of the Latino Microenterprise Tech Net facilities will be available to the general public for a minimum of 25 hours per week. Open access hours will total a minimum of 10 hours per week. Facilities will be utilized specifically for basic technology training, and Latino Microentrepreneur technology training for a minimum of 15 hours per week at each site. Classes will be free to the general public and to microentrepreneurs- training will be subsidized through the BTOP grant and partner match funding.

13. Restrictions on Public Computer Center Use

All centers that are part of the network will offer a mandatory 10 hours per week of community public access and 15 hours per week of basic and intermediate technology training, for a total of a minimum 25 hours access at each site. Open Public Access will accommodate different users based on a center's target clientele, location, needs and goals; for some centers this time may include access for children & youth, adult users, senior citizens, or disabled individuals. Training will consist of bilingual introduction to computers, the internet and office applications for individuals with little to no previous computing experience. For more advanced users, we will offer a bilingual Latino Microentrepreneur Tech Net curriculum, specifically geared toward using technology to start, expand and sustain microenterprises and small businesses. The reason for focusing on Latino microentrepreneurs is to ensure that the centers serve the purpose of helping to stimulate job creation in communities nationwide.

14. Public Computer Centers Accessibility

MEDA and NALCAB will work with the Latino Microenterprise Tech Net partners to ensure that all of our centers are accessible and welcoming to all individuals, including individuals with disabilities. Our accessibility strategy will encompass both physical site



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accessibility, software and equipment offered at each site, training options, and marketing strategies. Each site will be required to ensure compliance with the Americans with Disabilities Act (ADA) through providing public computer centers that are accessible to wheelchairs, spacious enough to accommodate wheel chairs, and that offer bathrooms to accommodate disabled individuals.

At the most basic level, each computer center will offer a catchment screen that gives the user the option of using either an English or Spanish operating system. This will ensure that our Spanish speaking population is comfortable using the technology, and that the software is accessible for their language skills. Assistive technology packages will be offered at each site. These packages will include Accessibility Suite 2.0, which includes software that reads text aloud to the user, (Reading Made Easy). We also intend to purchase Zoom Text, screen magnifying software for the vision impaired, BigKeys large-key keyboards and BigTracks track ball mouse options for individuals with motor skills disabilities. All training materials will be available in both Spanish and English, and will be able to be used with the read aloud software and headphones for individuals with limited literacy skills. We will ensure that all marketing materials and curricula are offered in both Spanish and English, as well as large print, and make basic marketing materials available in Mp3 format and on CDs for visually impaired individuals and those with lower literacy levels.

Our proposed Project Coordinator, Jillian Spindle, has completed extensive training through the CTCNet/AT&T Foundation Access for All program (C4All), completed an accessibility capacity building project for three CTCs in Chicago, and possesses strong knowledge of accessibility options for non profit organizations. MEDA and NALCAB will ensure that all participants have a basic level of accessibility at their sites, and are trained in offering accessibility options to individuals using their sites. While some of our proposed partners target and work with individuals with disabilities, others will be trained on how to effectively and non-invasive screen for disabilities and make the accessibility software/hardware available to individual users of the center.

15. PCC - Center Locations, PCC - Center Capacity, PCC - Size and Scope of Target Audience.

PCC - Center Locations & Center Capacity & Size and Scope of Target Audience.
Public Computer Center: New Economics for Women Westlake Computer Center Address Line 1: 303 South Loma Drive Address Line 2: City : Los Angeles



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State: CA
Zip: 90017

Computer Center Name /Type: New Economics for Women Westlake Computer Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 123192

Hours Open to Public:
Average Hours Open to Public Per 120-hour Business Week: 0
Proposed Hours Open to Public Per 120-hour Business Week:60
Average Hours Open to Public Per 48-hour Weekend: 0
Proposed Hours Open to Public Per 48-hour Weekend:3

Broadband Workstations:
Current # of Broadband Workstations: 0
Proposed # of Broadband Workstations: 20

Facility Broadband Connection Speed (MBps):
Current Facility Broadband Connection Speed (MBps): .00
Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
of Persons served per 120-hour business week (current): 0
of Persons served per 120-hour business week (proposed target): 250
of Persons served per 48-hour weekend (current): 0
of Persons served per 48-hour weekend (proposed target): 20

Public Computer Center: New Economics for Women San Fernando Valley Computer Center
Address Line 1: 21400 Saticoy Avenue
Address Line 2:
City : Canoga Park
State: CA
Zip: 91303

Computer Center Name /Type: New Economics for Women San Fernando Valley Computer Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 115264

Hours Open to Public:
Average Hours Open to Public Per 120-hour Business Week: 0
Proposed Hours Open to Public Per 120-hour Business Week:60
Average Hours Open to Public Per 48-hour Weekend: 0
Proposed Hours Open to Public Per 48-hour Weekend:3



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Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 20

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 250
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 20

Public Computer Center: Chicanos Por La Causa - Carl Hayden Community Center
 Address Line 1: 3216 West Van Buren
 Address Line 2:
 City : Phoenix
 State: AZ
 Zip: 85009

Computer Center Name /Type: Chicanos Por La Causa - Carl Hayden Community Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 1567493

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 45
 Proposed Hours Open to Public Per 120-hour Business Week: 55
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend: 6

Broadband Workstations:
 Current # of Broadband Workstations: 7
 Proposed # of Broadband Workstations: 25

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .77
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 40
 # of Persons served per 120-hour business week (proposed target): 50
 # of Persons served per 48-hour weekend (current): 0



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of Persons served per 48-hour weekend (proposed target): 25

Public Computer Center: Chicanos Por La Causa - CPLC Commerce Plaza Computer Center
 Address Line 1: 1008 East Buckeye Road
 Address Line 2:
 City : Phoenix
 State: AZ
 Zip: 85034

Computer Center Name /Type: Chicanos Por La Causa - CPLC Commerce Plaza Computer Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 1567493

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:55
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:3

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 30

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 300
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 10

Public Computer Center: Chicanos Por La Causa - Workforce Development Center
 Address Line 1: 3150 North 35th Avenue, #5
 Address Line 2:
 City : Phoenix
 State: AZ
 Zip: 85017

Computer Center Name /Type: Chicanos Por La Causa - Workforce Development Center



**Broadband Technology Opportunities Program
Public Computer Centers Program – Sustainable Adoption Program**

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Task: Submit Application - Non-Infrastructure Programs		Applicant Name: Jillian Louise Spindle	

Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 1567493

Hours Open to Public:

Average Hours Open to Public Per 120-hour Business Week: 45
 Proposed Hours Open to Public Per 120-hour Business Week:55
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:6

Broadband Workstations:

Current # of Broadband Workstations: 8
 Proposed # of Broadband Workstations: 20

Facility Broadband Connection Speed (MBps):

Current Facility Broadband Connection Speed (MBps): .77
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:

of Persons served per 120-hour business week (current): 200
 # of Persons served per 120-hour business week (proposed target): 250
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 25

Public Computer Center: Colorado Rural Housing Development Corporation- La Hacienda Del Norte Computer Center

Address Line 1: 1025 Spruce Street, A-11
 Address Line 2:
 City : Del Norte
 State: CO
 Zip: 81132

Computer Center Name /Type: Colorado Rural Housing Development Corporation- La Hacienda Del Norte Computer Center

Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 49558

Hours Open to Public:

Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:40
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:8

Broadband Workstations:

Current # of Broadband Workstations: 0



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Proposed # of Broadband Workstations: 10

Facility Broadband Connection Speed (Mbps):
 Current Facility Broadband Connection Speed (Mbps): .00
 Proposed Facility Broadband Connection Speed (Mbps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 30
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 6

Public Computer Center: Hispanic Economic Development Corporation Computer Center
 Address Line 1: 2130 Jefferson Street
 Address Line 2:
 City : Kansas City
 State: MO
 Zip: 64108

Computer Center Name /Type: Hispanic Economic Development Corporation Computer Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 50000

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:40
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:5

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 12

Facility Broadband Connection Speed (Mbps):
 Current Facility Broadband Connection Speed (Mbps): .00
 Proposed Facility Broadband Connection Speed (Mbps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 150
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 30



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Public Computer Center: Tierra Del Sol Computer Center
 Address Line 1: Stern Drive
 Address Line 2:
 City : Berino
 State: NM
 Zip: 88024

Computer Center Name /Type: Tierra Del Sol Computer Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 7789

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:50
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:6

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 10

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 250
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 40

Public Computer Center: Latino Economic Development Center
 Address Line 1: 1516 East Lake St, Suite 201
 Address Line 2:
 City : Minneapolis
 State: MN
 Zip: 55407

Computer Center Name /Type: Latino Economic Development Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 2200

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 40



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Task: Submit Application - Non-Infrastructure Programs	Applicant Name: Jillian Louise Spindle

Proposed Hours Open to Public Per 120-hour Business Week:45
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 17

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): 1.54
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 12
 # of Persons served per 120-hour business week (proposed target): 36
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 0

Public Computer Center: CAMINOS Plaza Adelante Computer Center
 Address Line 1: 2301 Mission Street
 Address Line 2:
 City : San Francisco
 State: CA
 Zip: 94110

Computer Center Name /Type: CAMINOS Plaza Adelante Computer Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 1490407

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:50
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:8

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 30

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54



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Task: Submit Application - Non-Infrastructure Programs		Applicant Name: Jillian Louise Spindle	

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 250
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 45

Public Computer Center: Azteca Computer Technology Center
 Address Line 1: 20 Iturbide Street
 Address Line 2:
 City : Laredo
 State: TX
 Zip: 78040

Computer Center Name /Type: Azteca Computer Technology Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 235000

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 35
 Proposed Hours Open to Public Per 120-hour Business Week:45
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
 Current # of Broadband Workstations: 8
 Proposed # of Broadband Workstations: 15

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): 1.54
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 60
 # of Persons served per 120-hour business week (proposed target): 75
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 0

Public Computer Center: LEAD Mobile Computer Center
 Address Line 1: 625 W Pacific Street, Suite 6
 Address Line 2:
 City : Blackfoot
 State: ID
 Zip: 83221



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Computer Center Name /Type: LEAD Mobile Computer Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 41306

Hours Open to Public:
Average Hours Open to Public Per 120-hour Business Week: 0
Proposed Hours Open to Public Per 120-hour Business Week:25
Average Hours Open to Public Per 48-hour Weekend: 0
Proposed Hours Open to Public Per 48-hour Weekend:5

Broadband Workstations:
Current # of Broadband Workstations: 0
Proposed # of Broadband Workstations: 12

Facility Broadband Connection Speed (MBps):
Current Facility Broadband Connection Speed (MBps): .00
Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
of Persons served per 120-hour business week (current): 0
of Persons served per 120-hour business week (proposed target): 50
of Persons served per 48-hour weekend (current): 0
of Persons served per 48-hour weekend (proposed target): 20

Public Computer Center: Avenida Guadalupe - Guadalupe Street Coffee House Computer Center
Address Line 1: 1410 Guadalupe Street
Address Line 2:
City : San Antonio
State: TX
Zip: 78207

Computer Center Name /Type: Avenida Guadalupe - Guadalupe Street Coffee House Computer Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 37074

Hours Open to Public:
Average Hours Open to Public Per 120-hour Business Week: 40
Proposed Hours Open to Public Per 120-hour Business Week:50
Average Hours Open to Public Per 48-hour Weekend: 0
Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
Current # of Broadband Workstations: 5



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Public Computer Centers Program – Sustainable Adoption Program**

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Proposed # of Broadband Workstations: 10

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): 1.54
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 50
 # of Persons served per 120-hour business week (proposed target): 125
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 0

Public Computer Center: Avenida Guadalupe Association - Margarita L. Huantes Computer Center
 Address Line 1: 1411 Guadalupe Street
 Address Line 2:
 City : San Antonio
 State: TX
 Zip: 78207

Computer Center Name /Type: Avenida Guadalupe Association - Margarita L. Huantes Computer Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 37074

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 6
 Proposed Hours Open to Public Per 120-hour Business Week:30
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
 Current # of Broadband Workstations: 15
 Proposed # of Broadband Workstations: 30

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): 1.54
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 45
 # of Persons served per 120-hour business week (proposed target): 100
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 0



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Public Computer Center: Avenida Guadalupe Association - Heroes Plaza Computer Center
 Address Line 1: 1312 Guadalupe Street
 Address Line 2:
 City : San Antonio
 State: TX
 Zip: 78207

Computer Center Name /Type: Avenida Guadalupe Association - Heroes Plaza Computer Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 37074

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:40
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 5

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 10
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 0

Public Computer Center: Norris Square Civic Association Computer Center
 Address Line 1: 2019 N Hancock Street
 Address Line 2:
 City : Philadelphia
 State: PA
 Zip: 19122

Computer Center Name /Type: Norris Square Civic Association Computer Center
 Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 8500

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0



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Proposed Hours Open to Public Per 120-hour Business Week:40
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 30

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54

of Persons Served:
 # of Persons served per 120-hour business week (current): 0
 # of Persons served per 120-hour business week (proposed target): 200
 # of Persons served per 48-hour weekend (current): 0
 # of Persons served per 48-hour weekend (proposed target): 0

Public Computer Center: LEDC Metro Computer Center
 Address Line 1: 2405 Price Avenue
 Address Line 2:
 City : Wheaton
 State: MD
 Zip: 20902

Computer Center Name /Type: LEDC Metro Computer Center
Estimated # of Total Persons in your Service Area (or Specific Population Sub-Group): 138288

Hours Open to Public:
 Average Hours Open to Public Per 120-hour Business Week: 0
 Proposed Hours Open to Public Per 120-hour Business Week:40
 Average Hours Open to Public Per 48-hour Weekend: 0
 Proposed Hours Open to Public Per 48-hour Weekend:0

Broadband Workstations:
 Current # of Broadband Workstations: 0
 Proposed # of Broadband Workstations: 10

Facility Broadband Connection Speed (MBps):
 Current Facility Broadband Connection Speed (MBps): .00
 Proposed Facility Broadband Connection Speed (MBps): 1.54



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of Persons Served:
of Persons served per 120-hour business week (current): 0
of Persons served per 120-hour business week (proposed target): 25
of Persons served per 48-hour weekend (current): 0
of Persons served per 48-hour weekend (proposed target): 0

16. PCC- SBA Population Demographics

Age Distribution
Age Distribution: 60-69
Age Distribution: 50-59
Age Distribution: 40-49
Age Distribution: 30-39
Age Distribution: 20-29

Ethnicity or ethnicities
Ethnicity: Hispanic

Gender
Gender: Female
Gender: Male

Median Household Income
Median Household Income: Less than \$9,999



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Median Household Income: \$10,000 - \$14,999
Median Household Income: \$15,000 - \$24,999
Median Household Income: \$25,000 - \$34,999
Median Household Income: \$35,000 - \$49,999

Educational Levels
Educational Levels: None
Educational Levels: Secondary - Grade 9 to Grade 12
Educational Levels: College

Disabilities status
Disabilities status : Not Applicable

Unemployment Rate
Unemployment Rate: 12.30

Language
Language : English - Primary
Language : English - Second Language
Language : Non-English Speakers

17. Public Computer Centers Outreach

Outreach will be centralized through MEDA and NALCAB, with the production of



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marketing materials and a website to advertise the project to community partners nationwide. All marketing and outreach materials will be available in both Spanish and English to ensure we are accommodating our target audience- Spanish speaking Latinos. Agencies will develop relationships with local community institutions in order to promote use of the LMTN. These partnerships include local community based organizations, Department of Labor one-stop centers, libraries, churches, schools, and inclusion into online web-portals. Promotion of the program will also be executed through small business organizations, chambers of commerce, merchants groups, business lending institutions and business incubation facilities. MEDA and NALCAB have contacts in Spanish language media throughout the proposed service areas to promote the program. Each agency will also pursue a traditional outreach strategy to promote the program locally. These techniques will include production of newsletters, flyers, tabling at community events, online publication, Twitter and text updates to existing clients.

Public Computer Center Capacity: Training and Educational Programs

18. Public Computer Centers Peripherals and Equipment

Each Computer Center will be equipped with Dell Optiplex Small Form Desktops with 17" LCD flat panel monitors in a pre-configured and standardized format that will be utilized in a mixed environment as either a local computer or thin client terminal that will connect to a Terminal Services environment. Each Computer Center will consist of one high quality color printer, one black/white printer, one high quality scanner and classroom projector. All workstations will be configured with 1GB network interface cards for bandwidth scalability and will be deployed in a ghosted image configuration with a menu option to select from either a Spanish or English version of the Windows Operating System and associated Office Applications. Each workstation will have locally and centrally implemented group policies that will prevent mis-configuration by end users and will restrict access to areas of the computer that are easily susceptible to mis-configuration by end users and non-experienced computer lab administrators. Each workstation will be connected to a full 1Gb managed switched local network. Each workstation will be equipped with an 80GB hard drive, 2.5GHz processor, 2GB memory and CD/DVD Writable Components and integrated video and sound.

19. Public Computer Centers Workstation Software



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Each workstation will consist of both local and centrally managed Terminal Services applications. The base workstation will consist of a Multi-language Windows Vista Business Operating System. The local workstation will be pre-installed with the latest version of the Windows SteadyState application which will keep the base configuration of the workstation operational and available and guarantee a high degree of uptime and reliability. Through a centrally managed Terminal Services network, each workstation will have access to Microsoft Office 2007 Business Edition (Multi-language), Adobe Acrobat Reader, Winzip and other standardized desktop tools and application. In addition, each workstation will have third-party small business software installed that will be profile-based so that each end user has their own application configurations and settings. Each workstation will have installed the latest version of QuickBooks (Spanish Version) financial accounting software, Business Plan Pro (Spanish Edition), and other Small Business related freeware and open source software such as typing and language applications and programs. In addition, each workstation will be installed with Skype, Webex remote components, and virtual conferencing software. Each workstation will also have access to Accessibility Suite 2.0, which includes software that reads aloud for those with limited literacy and/or English ability, and Zoom Text screen magnifying software for the visually impaired.

20. Public Computer Centers Training and Education Programs

The technology strategy for this project will consist of a centrally managed and administered network that will span 18 locations. The primary objective of this network will be to develop a network that will provide a high degree of uptime and availability to each Computer Center and provide a secure, reliable and scalable network that will minimize the need to provide constant local support to each Computer Center. The network platform will be based on Windows Server 2008 Active Directory with Terminal Services 2008 and the broadband connections will consist of managed T1 connections at each Computer Center that will connect over an MPLS cloud with 20/mps and 10/mps connections at the central site. By providing a Terminal Services network to each Computer Center, each center will be able to focus on training their program participants and not on supporting or repairing the computers in those labs. One of the objectives for this technology environment is to be able to rapidly and securely deploy new applications and programs to each Computer Center and with the enhancements in Windows Terminal Services and RemoteApp technology, this network will allow for rapid on-demand application and program deployment. By deploying a centrally managed network that will allow for a centrally managed file and print services environment,



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each Computer Center can be assured that files are being backed up nightly and that print services are always available. When it comes to security, a centrally managed network will provide for ease in updating critical and security Windows Updates as well as deploy the latest Antivirus updates to each client workstation with ease and reliability. This deployment will also provide each Computer Center with access to a help desk web portal based on Windows Share Point Technologies which will allow each Computer Center to easily submit work orders for support for issues related to their lab. By deploying a Windows Terminal Services environment that is centrally managed, will provide for a standardized desktop to each workstation that can be customized based on each Computer Center's needs. In addition, each Computer Center can request specific security policies and restrictions to their Computer Center's environment based on Group Policy Objects that can be customized for each Computer Center. These Group Policy Objects can dictate the entire desktop and end user experience based on the Computer Center's needs and requirements. Each Computer Center will connect to the network via a 1.5/mps T1 connection connected to a service provider 1800 series Cisco router that will be installed by the broadband service provider. The deployment project team will contract with third-party computer services firms to provide the initial onsite installation of the computer and physically connect them to the network. Once each Computer Center is physically connected to the network, the Lead Engineer can remotely manage and administer each workstation as if he were sitting directly in front of it. The backend infrastructure will consist of (2) Active Directory Servers in a redundant configuration to provide for the root forest server and a backup global catalog server to provide end user logon authentication and security. Two (2) Terminal Servers will provide the end user computing environment and each will be configured in a load balanced and redundant configuration. One (1) firewall will provide additional network security to the network and one (1) file server will provide for file and print sharing and document storage for classroom end users. A DLT tape library will provide daily backups of all network data for end users and instructors. One (1) dedicated Symantec Antivirus server will provide for necessary antivirus protection to each workstation on the network and one (1) Ghost Server will provide for fast and easy re-imaging of workstations for single option or multi-option operating system configurations. With Active Directory and Terminal Services, each Computer Center can easily request workstation and network and bandwidth utilization reports to understand how much each Computer Center is using their networks resources. A 20/mps backend bandwidth connection will provide for fast and reliable network connectivity. The lead engineer and project manager for this technology deployment will be Jessy Gonzalez. Jessy is a Microsoft Certified Systems Engineer with over 15 years of dedicated networking experience with a specialization in the deployment and



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administration of large, reliable, secure and scalable networks. Jessy is also CompTIA A+ Certified in hardware and software technologies. Jessy has provided large network deployment and migration services for Microsoft's Consulting Services Division and currently manages a global network for a global online retailer with annual sales of 1B that spans 4 countries which include Japan, Europe, China and the US. Jessy is personally charged with the responsibility of the network's uptime, reliability, security and training.

E-2- Project Benefits – Sustainable BroadBand Adoption

21. Innovative Approach to Sustainable Broadband Adoption

22. Sustainable Broadband Adoption Household Subscribers.

How many total new home subscribers (household accounts) to broadband do you expect to generate through use of BTOP funds over the entire life of the program funded?

23. Sustainable Broadband Adoption Institutional Subscribers.

How many total new business and/or institutional subscribers to broadband do you expect to generate through use of BTOP funds over the entire life of the program funded?

24. Sustainable Broadband Adoption Users of Public Access Facilities.

How many total users of broadband in public computer centers or users of broadband outside the home (e.g., in a community college) do you expect to generate through use of BTOP funds over the entire life of the program funded? 45,000

25. Sustainable Broadband Adoption Population Demographics.

Please refer to PCC – SBA Demographics section (Section E1- Question 17)

26. Sustainable Broadband Adoption People Trained/Educated.

If you intend to provide training or education, how many people in total will your program(s) reach? 9,000

27. Sustainable Broadband Adoption - Scope of Training/Education Programs.

How many hours of training do you expect to provide *per person on average* for each participant in your training program(s), through completion of training for that individual? If you will offer multiple programs, provide estimates for each program. 30

28. Sustainable Broadband Adoption Instructor Qualifications.

How many (FTE) instructors/facilitators will you employ for broadband and digital literacy training purposes, and what are their qualifications (training and experience)?



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29. Sustainable Broadband Adoption Equipment Purchased.

How many broadband-related equipment units (e.g. computers, wireless devices) do you intend to purchase overall? **300**

30. Sustainable Broadband Adoption Cost of Devices.

What is the total up-front cost of this equipment? **260,000**

31. Sustainable Broadband Adoption Loan Program Participants.

If you are providing an equipment purchase or loan program, for how many households, businesses and/or institutions do you expect to provide equipment or computers?

Number of Households:

Number of Businesses:

Number of Institutions:

32. Sustainable Broadband Adoption Loan Cost to Borrower.

If you are employing a loan program for purchases of service or equipment, what will be the total cost to the typical customer you assist over the life of the loan, including all interest and fees?

33. Sustainable Broadband Adoption Target Population, Awareness Campaign.

If you are conducting an awareness campaign, how many people do you expect your campaign will reach?

34. Sustainable Broadband Adoption Awareness Campaign Methods

35. Measuring Campaign Impact for Sustainable Broadband Adoption

36. Sustainable Broadband Adoption Total Cost Per New Subscriber.

What is the total cost of your project per new subscriber (household, individual, or institutional) or new end-user? **82.00**

F. Project Viability

Technical Viability

37. Technology Strategy

37 - A. Public Computer Center Technology Strategy

The technology strategy for this project will consist of a centrally managed and administered network that will span 17 locations. The primary objective of this network will be to develop a network that will provide a high degree of uptime and availability to each Computer Center and provide a secure, reliable and scalable network that will minimize the need to provide constant



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local support to each Computer Center. The network platform will be based on Windows Server 2008 Active Directory with Terminal Services 2008 and the broadband connections will consist of managed T1 connections at each Computer Center that will connect over an MPLS cloud with 20/mps and 10/mps connections at the central site. By providing a Terminal Services network to each Computer Center, each center will be able to focus on training their program participants and not on supporting or repairing the computers in those labs. One of the objectives for this technology environment is to be able to rapidly and securely deploy new applications and programs to each Computer Center and with the enhancements in Windows Terminal Services and RemoteApp technology, this network will allow for rapid on-demand application and program deployment. By deploying a centrally managed network that will allow for a centrally managed file and print services environment, each Computer Center can be assured that files are being backed up nightly and that print services are always available. When it comes to security, a centrally managed network will provide for ease in updating critical and security Windows Updates as well as deploy the latest Antivirus updates to each client workstation with ease and reliability. This deployment will also provide each Computer Center with access to a help desk web portal based on Windows Share Point Technologies which will allow each Computer Center to easily submit work orders for support for issues related to their lab. By deploying a Windows Terminal Services environment that is centrally managed, will provide for a standardized desktop to each workstation that can be customized based on each Computer Center's needs. In addition, each Computer Center can request specific security policies and restrictions to their Computer Center's environment based on Group Policy Objects that can be customized for each Computer Center. These Group Policy Objects can dictate the entire desktop and end user experience based on the Computer Center's needs and requirements. Each Computer Center will connect to the network via a 1.5/mps T1 connection connected to a service provider 1800 series Cisco router that will be installed by the broadband service provider. The deployment project team will contract with third-party computer services firms to provide the initial onsite installation of the computer and physically connect them to the network. Once each Computer Center is physically connected to the network, the Lead Engineer can remotely manage and administer each workstation as if he were sitting directly in front of it. The backend infrastructure will consist of (2) Active Directory Servers in a redundant configuration to provide for the root forest server and a backup global catalog server to provide end user logon authentication and security. Two (2) Terminal Servers will provide the end user computing environment and each will be configured in a load balanced and redundant configuration. One (1) firewall will provide additional network security to the network and one (1) file server will provide for file and print sharing and document storage for classroom end users. A DLT tape



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library will provide daily backups of all network data for end users and instructors. One (1) dedicated Symantec Antivirus server will provide for necessary antivirus protection to each workstation on the network and one (1) Ghost Server will provide for fast and easy re-imaging of workstations for single option or multi-option operating system configurations. With Active Directory and Terminal Services, each Computer Center can easily request workstation and network and bandwidth utilization reports to understand how much each Computer Center is using their networks resources. A 20/mps backend bandwidth connection will provide for fast and reliable network connectivity. The lead engineer and project manager for this technology deployment will be Jessie Gonzalez. Jessie is a Microsoft Certified Systems Engineer with over 15 years of dedicated networking experience with a specialization in the deployment and administration of large, reliable, secure and scalable networks. Jessie is also CompTIA A+ Certified in hardware and software technologies. Jessie has provided large network deployment and migration services for Microsoft’s Consulting Services Division and currently manages a global network for a global online retailer with annual sales of 1B that spans 4 countries which include Japan, Europe, China and the US. Jessie is personally charged with the responsibility of the network’s uptime, reliability, security and training.

37 - B. Sustainable Broadband Adoption Technology Strategy

Organizational Capability

38. Management Team Resumes.

Please refer to upload section at the end of document.

39. Organizational Readiness

Mission Economic Development Agency (MEDA) is prepared to implement, operate and sustain the project using federal funds. MEDA has successfully managed funding from the United States’ Department of Housing and Urban Development (HUD), the City of San Francisco’s Community Development Block Grant (CDBG) program for the past 12 years. Our most recent private funders include the California Endowment, Walter and Elise Haas, Sr. Fund, the Evelyn and Walter Haas, Jr. Fund, the Heron Foundation and the Friedman Family Foundation, Citibank, Bank of America, Wells Fargo, Wachovia Bank, and Chase Bank. MEDA is currently managing a \$9 Million project that involves over ten nonprofit and corporate partners in San Francisco-the development of the Plaza Adelante, a community



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facility devoted to asset development for low to moderate income Latino families. Our proposed Public Computer Center in collaboration with Caminos will be located at this facility. MEDA also has experience tracking and evaluating federal grant outcomes through projects funded by the HUD from 2004 to 2009 and the city of San Francisco Mayor’s office of Community Investment’s (MOCI) 7C2 data evaluation system. Over the past two years, MEDA has developed the system and infrastructure to evaluate the quality and effectiveness of its programs- MEDA utilizes Outcome Tracker, a web-based application created by Vistashare that tracks a diversity of output and outcome indicators and is fully customizable and will be used to evaluate the BTOP program.

National Association for Latino Community Asset Builders (NALCAB) - NALCAB’s mission is to build assets in Latino families, communities and organizations. NALCAB accomplishes its mission by supporting the work of its member organizations in predominately Latino, low-income communities. Under a contract for services with the BTOP grant, NALCAB will assist MEDA with a) coordinating the local non-profit partner agencies, b) providing local partners with support related to sustainability planning and resource development and c) performance measurement and project evaluation. NALCAB organizes and supports a national network of more than 55 non-profit organizations. NALCAB has managed a combination of private and federal funds to provide these services and benefits. Each of the local partners identified in this application are a part of the NALCAB network. NALCAB has strong existing working relationships with all of these organizations, which will help to ensure well-coordinated program implementation. In the past two years, NALCAB has over 20 non-profit organizations with sustainability planning and/or resource development services. As a result, these organizations have secured in excess of \$3 million to support their programming and operations. NALCAB’s Executive Director has extensive experience evaluating federal grants and federally-funded programs and NALCAB maintains relationships with academic experts in the field of economic development.

40. Organizational Chart.

Please refer to upload section at the end of document.

Community Involvement

41. Key Partners



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The following key partners nationwide will be responsible for implementing the Latino Microenterprise Tech Net. MEDA and NALCAB will be responsible for coordinating the nationwide network of partners. Each Public Computer Lab Administrator & Training Partner will be providing a project match (cash and in-kind), staffing, facilities for the computer lab to be established.

Organizational Partner Contact Information

Avenida Guadalupe Association; San Antonio, TX; Oscar Ramirez, President/Chief Executive Officer; Public Computer Lab Administrator & Training Partner

Azteca Economic Development & Preservation Corporation; Laredo, TX; Steve Gutierrez, CTC Director; Public Computer Lab Administrator & Training Partner

Camino Pathways Learning Center; San Francisco, CA; Laura Valdez, Executive Director Technical Support, Curriculum Development, Computer Lab Administrator

Chicanos Por La Causa; Phoenix, AZ; Jose Martinez, VP Resource Development; Public Computer Lab Administrator & Training Partner

Colorado Rural Housing Development Corporation Del Norte, CO; Judith Patrick; Public Computer Lab Administrator & Training Partner

Hispanic Economic Development Corporation; Kansas City, MO; Bernardo Ramirez, Executive Director; Public Computer Lab Administrator & Training Partner

Latino Economic Development Corporation Washington, D.C.; Mark Reyes, Director of Development; Public Computer Lab Administrator & Training Partner

Latino Economic and Development Center (LEAD) Blackfoot, ID; Jayson Meline, Executive Director; Public Computer Lab Administrator & Training Partner

Latino Economic Development Center Minneapolis, MN; Ramon Leon, President and CEO; Public Computer Lab Administrator & Training Partner



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National Association for Latino Community Asset Builders (NALCAB) San Antonio, TX; Noel Poyo, Executive Director; Coordination among NALCAB members nationally for the LMTN

New Economics for Women Los Angeles, CA; Maggie Cervantes, Executive Director; Public Computer Lab Administrator & Training Partner

Norris Square Civic Association Philadelphia, PA; Marcos Morales, Real Estate Development Director; Public Computer Lab Administrator & Training Partner

42. Partnering with Disadvantaged Businesses

MEDA will partner with socially and economically disadvantaged small businesses (SDBs) in multiple ways. First, our proposed customized Latino Microentrepreneur technology training is designed to target low-income Latinos who are interested in starting or growing businesses. The demographic served by our collaborative of organizations is generally low-to-moderate income, Latino, and with higher unemployment rates than average (12.5% vs 9.4%). Based on our target demographic, many of our clientele can potentially become certified SDBs through the federal government, and become eligible for contracting opportunities. Our computer centers will help individuals access this information and learn about the process. For the installation of technology at each site and the procurement of equipment, and for any other services that are necessarily procured through the grant program, MEDA will issue a solicitation for procurement of goods and services. We will utilize our own and NALCAB's business networks to ensure that these requests are made available to SDBs, and SDBs will be given a priority as we select business entities to partner with through the BTOP program.

Ability to Start Promptly & Timeline

43. Project Timeline and Challenges

Project Timeline

Quarter 1

Partner Grant Agreements Signed -MEDA Executive Director

Staffing and Hiring Completed for MEDA -MEDA Executive Director

Construction Completed for MEDA/Caminos lab and server system at Plaza Adelante -

Plaza Adelante Project Management Team, MEDA Executive Director, Caminos



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Orientation Call held for project partners-NALCAB/MEDA Project Manager

Quarter 2
Equipment purchased-MEDA Project Manager/Caminos
Construction completed on partner sites M-EDA Project Manager, Partner Organization Executive Directors
Server Installation Completed at Plaza Adelante -Caminos/MEDA
Staffing and Hiring Completed for Partners -Partner Organization Executive Directors, NALCAB
Software and hardware installation completed (MEDA)-MEDA, Caminos

Quarter 3
Software and hardware installation completed (Partners)-Caminos, Local Contractors, Partner Organization Executive Directors, MEDA Project Manager
Outreach for training programs begins -Partner Organization Lab Administrators, NALCAB
Develop group and individual organizational marketing materials -MEDA Project Manager, NALCAB
Complete Train the Trainer- Session 1- MEDA Project Manager, NALCAB
Accessibility Training (in-House)-MEDA Project Manager

Quarter 4
Begin training programs and open access at partner labs All
Train the Trainer-Session 2- MEDA Project Manager, NALCAB
1st Year Evaluation started-MEDA Project Manager, NALCAB

Quarter 5
Year 1 Evaluation Completed- MEDA Project Manager, NALCAB
Continue training programs and open access- All

Quarters 6-8
Develop sustainability plans-Caminos, MEDA Project Manager
Begin implementation of sustainability plans- All

Quarter 9
Year 2 Evaluation
NALCAB, MEDA Project Manager



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Partner Capacity Building Conference-NALCAB, MEDA Project Manager

Quarter 10-11:
Continue training programs & open access- LMTN Partners
Train the Trainer 3-Caminos, MEDA Project Manager, NALCAB

Quarter 12
Year 3 Evaluation- NALCAB, MEDA

Key Risks & Challenges/Mitigation Plan

The technology design plan takes into account key risks associated with the installation, maintenance and upkeep of hosting technology equipment at public computer centers, which is described in depth in the technology plan. At the core of this plan is to minimize risk through utilizing an application server environment, where each partner will host end-user terminals that are provided imaging, maintenance and support through a system of servers hosted at MEDA’s new building, the Plaza Adelante and serviced in contract with Caminos Pathways Learning Center (Jessy Gonzales). In the event that an intended project partner cannot uphold the grant agreement, MEDA and NALCAB will work to identify an appropriate partner in the funded service area. MEDA will utilize a system of reimbursement payments to ensure that partners are meeting training goals.

44. Non-Infrastructure Projects - Licenses and Regulatory Approvals

Not Applicable.

45. Legal Opinion.

Please refer to upload section at the end of document.

G. Project Budget & Sustainability

Project Profile: Budget and Budget Narrative

46. Budget Narrative

Object Class Categories Total

a. Personnel: \$264,000

MEDA Project Manager – A dedicated Project Manager for three years at an average annual



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salary of \$52,000 (starting at \$50,000 with anticipated merit increases over the project period). The Project Manager will be lead for the coordination of all partners, tracking and managing expenditures, collecting and reporting performance data and interfacing with the Department. This individual will be required to have a minimum of three years of technology-focused project management experience, relevant industry certifications and experience with managing government grants.

MEDA Administrative Assistant – A dedicated Administrative Assistant at an average annual salary of \$36,000 (starting at \$35,000 with anticipated merit increases). The Administrative Assistant will assist the Project Manager with maintaining and managing documentation of all project activities including expenditures and performance data and documentation. This individual will be required to have a minimum of five years of experience in an administrative capacity.

b. Fringe Benefits: \$79,200

MEDA anticipates payroll taxes, payroll fees and benefit costs at 30% of the salaries above.

c. Travel: \$37,500

Travel will be required to conduct on-site project reviews and limited on-site training activities (most training will be by conference call and video conference). Approximately 32 trips over the three year grant period.

- Estimate per trip: \$1,172
- Airfare: \$600
- Lodging: \$350
- Ground Transport: \$122
- Meals/ Per Diem: \$100

d. Equipment: \$538,500

Computer Workstations: 300 workstations & monitors, 16 color printers, 16 black and white printers, 16 LCD projectors, 16 scanners, 85 surge protectors - \$260,000
Backend Infrastructure: Central servers in San Francisco for the network, plus interface server



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for three CPLC sites (stand-alone or integrated with national network) - \$97,500
 Video conferencing facilities and interactive whiteboard at 3 sites - \$50,000
 Accessibility equipment (key boards/ track balls/ headphones) - \$3,000
 Office Equipment: desks, chairs, tables, etc. @ \$8,000 center for 16 centers - \$128,000

e. Supplies: \$254,100

Software: Primary operating software including list below - \$65,100

- Windows Server 2008 64-bit
- Windows Vista Business Edition (OEM License)
- Windows Terminal Server (Client Access Licenses)
- Microsoft Office 2007 Professional (W, E, O, A, P, Pu) (Charity Licensing/Multi-Language)
- Symantec Backup Exec
- Symantec Antivirus 12D End Point Protection (Academic Licensing)
- Symantec Antivirus Client Licenses (Academic Licensing)
- SharePoint Portal Help Desk and Client/Student Information Web Portal
- Windows Steady State (Filtering Application) Freeware
- Standardized Applications (Adobe, Winzip, etc.) Freeware
- SharePoint Internet License - Internet SharePoint access to non employee w/ SA
- Server Operating System
- Server Operating System Access - Client Access Licenses

Accessibility-related software: \$5,000

Office supplies: primarily paper and toner at \$4,000 per year per center for 16 centers

f. Contractual: \$1,506,000

Local installation @ \$3,000 per center for 16 centers: \$48,000

Small business and public access training provided by partner agencies @ \$25,000 per year per center for 16 centers. Assumes public access training @ \$20/ hr and small business training at \$30/hr. Total of 15 hours of training per week: \$1,200,000

Contract with NALCAB or other provider to provide sustainability planning and resource



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development assistance @ \$15,000/ yr: \$45,000

Contract with Caminos or other provider to provide: \$213,000

- Technical project management services and implementation consulting
- Branch Setup and Installation Support (20 Hours Per Site)
- Project and Technology Documentation (Admin/User Guidelines, Network Policies, Outage Plans, Branch Admin Guide)
- Branch Site Technology Planning and Support (30 Hours Per Site)
- Maintenance SLA 36 Month Agreement @ 20 Hrs. Per Month
- Training Manuals (Caminos Copyrighted Material/Licensed to Use)
- Trainer Manuals with Course Outlines, Lesson Plans, Exams and Presentations
- Train-the-Trainer Onsite Training (5-Day Training/40 Hours)
- Training Support Per Branch Site (Email, Telephone or Virtual Meeting)
- Training Web Portal for Trainers and Training Assistants (Updated Annually to Reflect Curriculum Updates)
- Introduction to Business Plan Pro by Palo Alto Software (Spanish Edition)

g. Construction: \$234,500

Modest physical improvements to existing space to accommodate public computer centers including accessibility upgrades for persons with disabilities. Physical improvements budgeted at \$6,500 per center for 13 centers and \$50,000 for 3 centers.

h. Other: \$472,680

Broadband internet service over three years - \$472,680

With the following minimum characteristics:

- EaMIS 20mb/s Fiber Internet (2-Year Agreement + 1)
- EaMIS 10mb/s Fiber Internet (Additional Link) (2-Year Agreement +1)
- MPLS 1.5mb/s T1 w/Router (2-Year Agreement +1)

i. Total Direct Charges: \$3,386,480

j. Indirect Charges: \$337,648
Administration @ 10%



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k. TOTALS (sum of 6i and 6j): \$3,724,128

47. Non-Infrastructure Projects - Budget Reasonableness

The budget narrative presents a set of costs that based on cost estimates obtained in the past month and takes into account bulk purchasing and non-profit discount programs. These discounted prices allow this consortium to reduce the average cost per workstation and per computer lab significantly below what it would cost to implement individually. Further, by proposing a central server for the large majority of the network, the costs of e-security, maintenance, networking, etc. are significantly reduced. None of the participating local non-profits need to have on-site technical personnel to maintain the software and network. Furthermore, based on the number of projected jobs to be created and number of clients served, the cost per job is very low--approximately \$1,700 and the cost per client is only \$82. The network aspect of this proposal allows us to leverage maximum funds for the maximum and most cost-effective impact nationwide.

The budget narrative presents costs for seventeen public access broadband computer centers that have an average of approximately 18 computer stations with necessary associated equipment including printers, scanners and LCD Projectors for training purposes. Our proposed equipment budget includes 300 workstations- we have worked to find a technology solution that is most cost-effective through establishing the application server system with end-user terminals. Centralizing technical support at MEDA, in collaboration with Caminos, will reduce costs by having to upkeep and maintain stand-alone stations at each of the 17 sites throughout the country. This model is explained in more detail in the Technology Plan section. The budget includes the additional necessary expenses associated with establishing centralized servers, broadband service for the three year grant period and associated technology and consulting services necessary to maintain the network and to ensure the long-term sustainability of the network. Modest physical improvements are proposed for each of the centers to ensure appropriate and accessible space. The Year 1 budget includes all costs for equipment purchases, building improvements, and installation to ensure that the labs are completed in Year 1. Years 2 and 3 include administrative costs, staffing costs and training costs for ongoing training provided at the new centers.

The substantial leveraged commitment by the local non-profit partners, over \$1,000,000 in Year 1, indicate the extent to which they are committed to integrating their existing



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programming with the proposed broadband technology. We are providing \$25,000 per year in training reimbursement costs for partners to commit to training a certain number of individuals per year, and to open labs for the required number of training and open access hours. Each organization will work with the network and their in-house resources to sustain training costs beyond the \$25,000, ensuring their buy in and ultimately sustainability of the project.

48. Demonstration of Financial Need

There is no single source of funding, or combination of sources for that matter, that would be able to fund a program of broadband technology access in Latino communities on the scale proposed in this application. Many of the local non-profits that are partners in this application operate smaller computer centers without broadband access and have been able to fund these efforts, primarily through one-time donations of hardware. The BTOP program, simply put, represents a once-in-a-generation opportunity to open access to broadband technology on a scale large enough to create significant local impact and influence national understanding and demand for broadband in Latino communities and, especially, among Latino small businesses.

49. Historical Financial Statements.

Please refer to upload section at the end of document.

Project Profile: Long Term Sustainability

50. Sustainability.

51 - A. Public Computer Center Sustainability

The Latino Microenterprise Tech Net sustainability plan addresses the three key issues: (1) Technical Sustainability; (2) Financial Sustainability and (3) Partner Sustainability. Technical Sustainability- The proposed terminal services network is designed to ensure maximum sustainability. Because the servers will be housed at MEDA and all upkeep, maintenance, new software and storage will be located on the servers, partner labs will have minimal requirements for upkeep and maintenance. The technical strategy of employing terminals at site rather than independent computer systems ensures that no site will encounter lab failure due to viruses, lack of staff expertise or outside funding to fix the stations. Due to the low end user cost-per-terminal, replacing single station at a partner site incur minimal cost. In the event that a partner faces network issues, MEDA will contract with Caminos to provide



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technology training and planning for partner organizations to ensure all sites are fully functional throughout the 3-year grant term.

Financial Sustainability- MEDA employs a three-person development team, including a Director of Development, Development Officer and Capital Campaign Manager. These individuals along with the Executive Director and partners including NALCAB will be responsible for ensuring that any applicable funding opportunities are pursued for the Latino Microentrepreneur Tech Net. The national level of collaboration among organizations will allow computer centers that previously were unable to approach major funders because of their small impact, capable of pursuing larger foundation and government grants to support the work beyond the terms of the BTOP program. While rapid turn-around time on this application process has made it impossible to secure up-front leveraged commitments from private funders, MEDA anticipates approaching a wide range of corporate and private foundations to support the ongoing operation of this project. Furthermore, because we are working in partnership with well-established Local Economic Development Corporations, each group will be able to fundraise for the continued operations of their center, and leverage funding from other sources to contribute to the financial sustainability of the project.

Partner Sustainability- MEDA proposes to implement this national broadband computer center program through a well-established and tight-knit network of non-profit partners. All member of the NALCAB network, many of the participant organizations have collaborated together on past projects. NALCAB is committed to supporting the coordinated efforts of its members and specifically to supporting the proposed program.

51 - B. Sustainable Broadband Adoption Sustainability

Project Profile: Outside Leverage

51. Matching Funds.

Please refer to upload section at the end of document.

52. Unjust Enrichment

MEDA has not applied for any additional funds for the Latino Microenterprise Tech Net.

53. Disclosure of Federal and/or State Funding Sources



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MEDA has not applied for any additional funding for the Latino Microenterprise Tech Net.

54. Buy American.

Is the applicant seeking an individual waiver of the Buy American provision?
No

Buy American Waiver Request Explanation
Not Applicable.

H. DOC Environmental Checklist

55. SECTION 1 – Please refer to upload section at the end of document.

I. Compliance and Certification

56. Certification and signature.

Please refer to upload section at the end of the document.

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Uploads

The following pages contain the following uploads provided by the applicant:

Upload Name
02. Q24 PCC; Q29 SBA - Management Team Resumes
03. Q26 PCC; Q31 SBA - Organization Chart
04. Q27 PCC; Q32 SBA - Key Partners
05. Q28 PCC; Q33 SBA Partnering: Disadvantaged Bus
06. Q35 PCC; Q40 SBA - Historical Financial Statem
06. Q35 PCC; Q40 SBA - Historical Financial Statem
08. Environmental Checklist
09. Compliance and Certifications*
12. SF-424A Budget Information Non-Construction**
13. SF-424B Assurances Non-Construction
14. SF-424C Budget Information Construction**



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15. SF-424D Assurances - Construction Programs
17. Legal Opinion*
18. Authentication*
19. Supplemental Information 1
19. Supplemental Information 1
20. Supplemental Information 2
21. Supplemental Information 3

To preserve the integrity of the uploaded document, headers, footers and page numbers have not been added by the system

02. Q24 PCC; Q29 SBA - Management Team Resumes

Management Team Resumes. [Each resume can be up to one page; limit biographical summaries to 1/2 page.]

Senior Management Team

Luis Granados, Executive Director, MEDA

Luis Granados serves as the Executive Director of MEDA, where he oversees the leadership and management of the organization's daily operations, including staffing, budget and program implementation and evaluation. Prior to joining MEDA, Mr. Granados served as a fund program consultant, economic development coordinator and planner. He has extensive experience in economic development, project management, real estate development, fund development, planning and advocacy. Luis holds a Bachelor of Science degree in Resource Management from UC Davis and a Masters degree in City and Regional Planning with an emphasis in affordable housing and local economic development from UC Berkeley. Luis is fluent in English and Spanish.

Rosabella Safont, Associate Director, MEDA

Rosabella Safont serves as Associate Director of MEDA where she is responsible for oversight of key organizational functions including day-to-day operations, financial management, and human resources. This position works closely with the management team of the organization and directly supervises administrative and support staff. Prior to joining MEDA, Ms Safont served on MEDA's Board for over nine years, the last seven years as Board President. Ms Safont was a career Banker and has over 20 years of corporate management experience, providing leadership, vision, oversight and direction to achieve business objectives. Her extensive history in Banking includes experience in Human Resources, Business Services, Career Development programs, Community Development and Retail Branch Services. Ms Safont also served as Vice President/Branch Manager for: Wells Fargo Bank, Pan American Bank, Bay View Bank, Cal Fed and Citibank. She served as a Civil Service Commissioner for the City and County of San Francisco from 1997-2003. During that time she was elected President for one term and elected Vice President twice. Ms Safont has also spent a number of years serving in many capacities and boards to ensure access to capital and resources for communities of color. Her current affiliations include: Vice President San Francisco Beautiful, Board Member of Zeum, founding member of the Latino Steering Committee, member of the City College Advisory Committee for the Colegio de la Mission and member of the Community Advisory Panel for KQED.

Jillian Spindle, Project Manager, MEDA

Ms. Spindle has eleven years of experience in developing community technology solutions for educational and community development institutions in low-income communities. Prior to MEDA, she worked for the Neighborhood Technology Resource Center (NTRC) in Chicago where she led the planning, development, and management of 10 community technology centers (CTCs) located in community centers and public housing throughout Chicago. She managed neighborhood wide projects including the Lawndale Wireless Community Network, a free

wireless mesh community network serving more than 200 people. Ms. Spindle has also developed CTCs and bilingual technology training programs in western Honduras and Kingston, Jamaica. Ms. Spindle served as an Adjunct Faculty member at DePaul University's School of Computing & Digital Media from 2006-2009 where she developed and instructed a course on the field of community technology. She holds a B.A. in Sociology and an M.A. in Social Sciences from the University of Chicago, and a Certificate in Non-Profit Management from the University of Illinois at Chicago. She has also served as a conference presenter for the Department of Housing and Urban Development's (HUD) Neighborhood Networks Regional Technical Assistance Workshops in Nashville and San Francisco, training CTC administrators on fundraising, and has received extensive training on accessibility and technology through CTCNet and AT&T's Connections for All (C4All) program. Ms. Spindle has provided planning, management, support and consulting services in the realm of technology infrastructure and training for the following entities in Chicago: Latin School of Chicago; Kozminski Community Academy; North Kenwood Oakland Charter School/Arial; Homan Square Community Center/NTRC; Lawndale Christian Development Corporation; Northwest Tower Apartments; Manley Career Academy; Crane Tech Prep; Legends South; University of Chicago Graduate School of Business; Parkways Housing Development; Chicago Housing Authority. Jillian has also worked on projects for the Village of Riverdale of Riverdale, IL; the town of Pembroke in Pembroke, Illinois; the Myrtle Ferguson Centre, Kingston, Jamaica; Jamaica AIDS Support, Kingston, Jamaica; Escuela Trilingue de Triunfo de la Cruz, Honduras.

Jessy Gonzales, Technical Coordinator, Caminos Pathways Learning Center

Caminos' Director of Technical Training, Jessy Gonzalez, has been teaching technology for over 10 years in both the public and private sector. Jessy has successfully developed Technical Training Certification Programs for organizations such as the Oakland Private Industry Council, The YMCA, TechSkills, Contra Costa College, Peralta College and many others. Jessy has also taught several small business courses and workshops covering several subjects which include e-commerce solutions for the small businesses and how to use technology to leverage your business. Jessy's technical training programs have been featured in CIO magazine as well as in many local and national news mediums. Jessy has provided workshops and presented at technology conferences on the best practices related to securing and administering open access labs and computer technology centers. Jessy is certified as a Microsoft Certified Systems Engineer with an emphasis on Internet Technologies and is a Microsoft Value Added Reseller as well as Microsoft Authorized Software Advisor for Small Businesses. Jessy has provided IT planning, consulting and management services for the following organizations: Latinos Issues Forum – San Francisco, CA; Homeless Prenatal Program – San Francisco, CA; Lao Family Development Center – Oakland, CA; Street Tech – San Pablo, CA; ReliaTech – San Pablo, CA ; Carecen Central American Resource Center – San Francisco, CA; Urban Voice Technology Center – Oakland, CA; Caminos Learning Center - San Francisco, CA; Mission Housing Development Center - San Francisco, CA; Mission Asset Fund - San Francisco, CA; Integrated Waste Management Board - Richmond, CA; City of Richmond - Richmond, CA; Contra Costa College - San Pablo, CA; College of Alameda - Alameda, CA; BayTech (Bay Area Technology Collaborative) - Oakland, CA; East Bay SMART Corridors - Oakland, CA

Noel Poyo, Executive Director, NALCAB

As the Executive Director of NALCAB - National Association for Latino Community Asset Builders, Mr. Poyo represents and serves a diverse national network of more than fifty-five Latino-led community and economic development organizations. Under his leadership, NALCAB has assisted local, non-profits organizations throughout the country to access capital and build their capacity to serve predominately low-income Latino communities. As a private consultant, Mr. Poyo has developed an outstanding reputation for his work in connection with neighborhood redevelopment, fundraising, troubled municipal agency recovery projects and the evaluation of community development programs.

Specific to community technology programming, Mr. Poyo develop a strategic plan to establish a state-wide network of community technology centers in Maryland – all based in affordable housing communities – and raised over \$1 million to implement the plan. Once these technology centers were in operation, Mr. Poyo assisted grantees and property owners with performance measurement and sustainability planning. Mr. Poyo is a frequent public speaker on topics related to building assets in communities of color and non-profit innovation. A graduate of Yale University, Mr. Poyo is bicultural and bilingual.

Partner Lab Management Biographies/Qualifications

The following individuals will be responsible for the administration of the computer labs at nationwide partner locations:

Avenida Guadalupe Association- Oscar Ramirez- Avenida's President and Chief Executive Officer, Mr. Oscar Ramirez, oversees all operations of the Avenida and will be responsible for the overall management of our computer centers. Mr. Ramirez provides the vision for the design, development and implementation of programs and services in order to enhance the quality of life for residents in the Avenida Guadalupe Neighborhood through strategies such as business and economic development, housing for the elderly as well as strengthening the community's social and cultural heritage. With Avenida since 2006, Mr. Ramirez has spearheaded tremendous economic growth and community development activities in this area. Mr. Ramirez is a licensed attorney and has over ten (10) years of community and economic development experience.

Azteca Economic Development & Preservation Corporation (AEDPC)- Steve Gutierrez- Steve Gutierrez has been the director for El Azteca CTC since June 2004. He holds a Bachelor's Degree in English Literature from Texas A&M International University. Steve is involved and volunteers with several diverse organizations in the community. He has served as a board member for CTCnet at the national level. Steve originally held an internship position with AEDPC which assigned him the task of setting up and establishing a computer center, following the CTCnet model, in order to bridge the "digital divide" created by the need for technology skills in school and the workforce and the advantage those who can afford it have over those who cannot.

Caminos Pathways Learning Center – Laura Valdez, Executive Director- Laura Valdez has more than 15 years of leadership experience in the nonprofit industry and community-based organizing. In 2004, she was selected as a National Urban Fellows scholar and received a Masters in Public Administration from Baruch College in New York City. She is a co-founder of the Community Technology Network, and has served as a board member or active volunteer in more than twenty-five organizations over the past decade. Laura will be responsible for overseeing staffing and instruction at Caminos, as well as for overseeing the technology consulting contract that MEDA will implement with Caminos.

Chicanos Por La Causa- Carl Hayden Community Center-Maria Parra-Maria is currently the Director of the Prevention Services Department and has been with CPLC for six years. Maria has 12 years of experience working with youth and families in a variety of roles but currently oversees programming focused on substance abuse prevention and community mobilizing & empowerment within the Central Phoenix, West Phoenix and Tempe area. Maria's responsibilities include grant writing and management; financial procurement for the department; operations for the MAG Center, Carl Hayden Community Center and the Elias Rodriguez House and the general functions of the staff and programs house out of the sites. Maria has also served on the Tomas Espinosa Scholarship Committee for the past two years. Maria has been trained in the Strategic Prevention Framework through Community Anti Drug Coalitions of America (CADCA) and has worked with community coalitions for the past six years. Maria is also a certified Basic Intervention Skills Instructor for the University of Arizona's Tobacco Education and Prevention Program. Maria has a Bachelors Degree in Occupational Studies and is pursuing a 2nd Bachelor's degree in Sociology & Non-Profit Management from Arizona State University.

Chicanos Por La Causa- Westside Workforce Development Center- Blanca S. Nunez- Blanca S. Nunez, is currently the Program Manager at CPLC Westside Workforce Development Center and has been with CPLC for five years. In this role, Blanca manages and leads a team providing all aspects of support and guidance, including youth and adult services, overseeing the administrative area and direct lab center services. Blanca is currently attending Phoenix College to complete her AA in Business Management, and plans to pursue a bachelor's degree in Business Management. Blanca was a past recipient of Chicanos Por La Causa, Inc. Workforce Development Services and now Blanca manages the Center.

Chicanos Por La Causa- CPLC Commerce Plaza-Carlos Olivas- Carlos Olivas, Help Desk Analyst for Information Management and Technology Services will manage the Buckeye Commerce Plaza computer lab. Carlos has over 10 years of establishing and supporting CPLC's information technologies for multiple federal government systems. He is responsible for the agency-wide management and oversight of the Help Desk and Desktop support function. This includes a user base consisting of 625 employees and 800 workstations statewide. Over the course of the past three years, Carlos has established a successful Next Generation Help Desk by introducing and implementing a centralized automated work order system. His educational and professional development profile includes an Associate of Science Degree in Electronics, Leadership Development and Team Building trainings, Comp TIA Network⁺ certified, HDI Help

Desk Analyst certified and recently completed the training for HDI Help Desk Management certification.

Hispanic Economic Development Corporation – Richard Zarate- Richard Zarate is a native of Kansas City, and has been involved with the Hispanic community in both Kansas and Missouri for the last thirteen years. He has experience working with educational institutions, large corporations, small businesses and non-profit organizations for business and economic development. In his role with HEDC, he is responsible for providing technical assistance and consultation to current and aspiring entrepreneurs. In addition, he is a certified national facilitator of the FastTrac program, which offers a practical hands-on business development curriculum designed to help entrepreneurs with the skills needed to create, manage and grow a successful business. Richard also hosts a weekly radio show, El Momento Empresarial (The Entrepreneurial Moment), the only LIVE Spanish language business show in Kansas or Missouri. He has a Bachelor's degree in Communication Theory & Human Relations, a Master's degree in Management & Leadership, and a Master's degree in Organizational Development. Richard is currently enrolled in Benedictine College's Master in Business Administration program.

Latino Economic Development Center (Minneapolis)- Daniel Bonilla, Programs Coordinator- Daniel holds a Bachelor's degree in Social and Economic Planning at the UNA in Costa Rica, and Master's Degree in Business at the Universidad Latina de Costa Rica. Daniel has experience creating developmental community plans for the government of Costa Rica. He also worked for UNIR, which is a non-profit organization that provides community organization services and technical assistance to low income communities so that they may have the opportunity for a better quality of life. In addition, Daniel worked for MS Associates consulting for Human Resources and Organizational changes related to quality in services and internal communication improvements to various organizations, businesses and churches in Costa Rica, Guatemala and the United States. Lastly, Daniel has experience writing books and public speaking on both a radio talk show and television program. Daniel utilizes assessment tools, and conduct surveys in order to analyze specific issues faced by particular communities, and to figure out a strategy to overcome such issues. Because of the particular issues faced by Latino individuals, whether aspiring entrepreneurs and or existing business owners, Daniel has focused on the usage of High Technology and computer literacy in order to inform, educate and train Latino individuals so they can access economic opportunities, build wealth and assets for them, their families and their communities, and to overcome poverty.

Latino Community and Development Center (LEAD) (Idaho)- Jayson Meline, Director of the Latino Economic and Development (LEAD) Center, is a native of Pocatello. He pursued a degree in Finance and International Relations from Brigham Young University and a Master's Degree in Public Administration from Arizona State University. Additionally, he studied court

Interpretation and translation at the Monterey Institute of International Studies and law, at Arizona State University as well as at the Universidad Nacional Autónoma de México. Jayson recently relocated to eastern Idaho to join the efforts of P4P to promote economic development within the Hispanic community and develop resources to empower opportunity and success for Hispanic entrepreneurs. He has experience as an author, consultant, lecturer, and presenter regarding immigration, assistance for the disabled and mentally ill, health care, issues related to Title VI of the Civil Rights Act as it pertains to linguistic minorities, as well as economic development of communities. Prior to joining Partners for Prosperity, he was a certified court interpreter as well as a lead trainer and manager for the Office of Court Interpreter for the Superior Court of Arizona in Maricopa County (Phoenix). He has served on committees with the Idaho and Arizona Supreme Courts to ensure access to the judicial process, improve the quality of interpretation for non-English speaking litigants and improve access to due process. Jayson also worked in the field of international business for RR Donnelly & Sons as a regional account representative and manager for Latin America. His experience in international business is something he desires to share and apply with the Hispanics who live in his native Idaho to assist them in a successful integration into the marketplace and their communities as self-sufficient and active members of their business community.

Latino Economic Development Corporation- Eric Aldrette, *Business Outreach Manager*
Eric Aldrette serves as the Business Outreach Manager for LEDC, in Montgomery County, providing outreach support to all LEDC-Maryland's business programs. In this capacity Eric also serves as the coordinator for "Local First Wheaton" by promoting, publicizing and advocating for these businesses in a strong, culturally diverse network. Eric is motivated by the real possibility he has to change the life of our clients and revitalize the business communities by expanding the asset and wealth-building capacity of business owners through our loans, technical assistance and training. Eric has worked in business and human resources management capacities and has a background in corporate law. These experiences have prepared him to deal with the challenges that his job implies in a very diligent and professional way.

New Economics for Women- Sabas Moreno- Mr. Moreno has over 10 years experience in the Information Technology (IT) field. His technical skills include: end user training and support; network administration; Windows NT/2K Administration; hardware and peripherals; and antivirus software/security. He currently serves as a Senior IT Consultant to New Economics for Women, responsible for developing technical standards, procedures and guidelines to support NEW's staff, and maintaining all operating systems, databases, networks, and hardware. Prior to joining NEW, Sabas held positions with a variety of for-profit and non-profit organizations providing IT services to schools, community-based organizations, and other community facilities. Sabas holds an A+ Certification from COMPTIA, and is a past recipient of the Los Angeles Industrial Technology and Education Association Medallion Award.

Norris Square Civic Association- Marcelino Cartagena- Marcelino Cartagena, an A+ Certified Technician has 15 years' experience in computer programming and user training. He has demonstrated success in managing full project life cycles, which have resulted in company savings and greater market penetration. Mr. Cartagena provides hands-on technical skills using

various web applications and is highly skilled in HTML web page layouts, graphic creations and overall company logo development. He possesses a solid track record for leading and motivating technical professionals in order to achieve high level of performance. Mr. Cartagena's expertise includes the following: Network layout and physical connections; IP NAT Mappings; Server hardware documentation and warranties; Server software configurations; Backup procedures using DLT Tape Library Device; Maintenance procedures; Disaster recovery process; Monitor servers for hardware & software failures, security breaches and overall performance issues; Desktop Publishing Software: Adobe Photoshop, Adobe Illustrator, Quark Express, 3D Studio MAX, MS Word, Adobe PageMaker, Claris Works, Aldus Freehand and Suitcase for Font Exchange. AutoCAD/PRO-Engineer was programs I used for manual Illustrations; Hardware: Flatbed and handheld scanners, and digital cameras; Graphic design: Print design and pre-press, traditional graphic design elements, typography, font exchange, client presentations; Web and Internet Software: Adobe Photoshop, Adobe Illustrator, Fireworks, FrontPage, Dreamweaver, Adobe Pagemill, Flash and HTML, Cute FTP, Fetch.

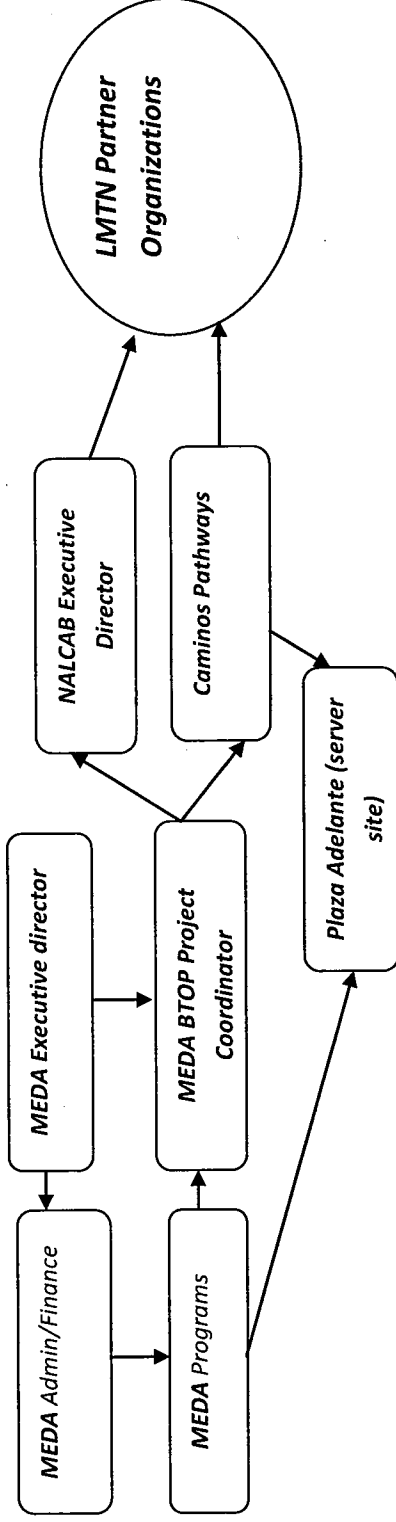
Tierra Del Sol Housing Corporation- Art Marrujo

Art Marrjuo will be responsible for managing the computer lab at Tierra Del Sol. Mr. Marrujo has over 16 years in finance and banking experience. He graduated with Bachelor's degree in Finance and Economic from New Mexico State University (NMSU). Mr. Marrujo has computer skills and knowledge including developing spreadsheets, word processing and database structure. Mr. Marrujo is certified to teach Homebuyer Education courses.

Colorado Rural Housing Development Corporation and New Economics for Women have not identified computer lab administrators at the time of application. These organizations will work with MEDA and NALCAB and our network of partners to identify potential candidates to hold these positions. The positions will require experience in community outreach, business development, educational delivery, and technology expertise in Microsoft Office, basic computer networking, Internet & E-Mail, and other skills as needed.

Organizational Chart

An organizational chart of the intended project management structure follows:



Partner Roles

MEDA: Administrative, Project Coordination, Project Management, Financial Management

NALCAB: Collaboration, organizing National Network of Partners, Communications, Marketing

Caminos: Technical Design, Installation, Tech Support, Curriculum Development, Train the Trainer

LMTN Partner Organizations: Computer Lab Administration, Technical Training

Plaza Adelante-MEDA owned building- Will serve as a site both for Caminos/MEDA Computer Lab, business development training, and will host the server system

04. Q27 PCC; Q32 SBA - Key Partners

The following key partners nationwide will be responsible for implementing the Latino Microenterprise Tech Net. MEDA and NALCAB will be responsible for coordinating the nationwide network of partners. Each Public Computer Lab Administrator & Training Partner will be providing a project match (cash and in-kind), staffing, facilities for the computer lab to be established.

Avenida Guadalupe Association	San Antonio, TX	Oscar Ramirez, President/Chief Executive Officer	Public Computer Lab Administrator & Training Partner
Azteca Economic Development & Preservation Corporation	Laredo, TX	Steve Gutierrez, CTC Director	Public Computer Lab Administrator & Training Partner
Caminos Pathways Learning Center	San Francisco, CA	Laura Valdez, Executive Director	Technical Support, Curriculum Development, Computer Lab Administrator
Chicanos Por La Causa	Phoenix, AZ	Jose Martinez, VP Resource Development	Public Computer Lab Administrator & Training Partner
Colorado Rural Housing Development Corporation	Del Norte, CO	Judith Patrick	Public Computer Lab Administrator & Training Partner
Hispanic Economic Development Corporation	Kansas City, MO	Bernardo Ramirez, Executive Director	Public Computer Lab Administrator & Training Partner
Latino Economic Development Corporation	Washington, D.C.	Mark Reyes, Director of Development	Public Computer Lab Administrator & Training Partner
Latino Economic and Development Center (LEAD)	Blackfoot, ID	Jayson Meline, Executive Director	Public Computer Lab Administrator & Training Partner
Latino Economic Development Center	Minneapolis, MN	Ramon Leon, President and CEO	Public Computer Lab Administrator & Training Partner
National Association for Latino Community Asset Builders (NALCAB)	San Antonio, TX	Noel Poyo, Executive Director	Coordination among NALCAB members nationally for the LMTN
New Economics for Women	Los Angeles, CA	Maggie Cervantes, Executive Director	Public Computer Lab Administrator & Training Partner
Norris Square Civic Association	Philadelphia, PA	Marcos Morales, Real Estate Development Director	Public Computer Lab Administrator & Training Partner

05. Q28 PCC; Q33 SBA Partnering: Disadvantaged Businesses

MEDA will partner with socially and economically disadvantaged small businesses (SDBs) in multiple ways. First, our proposed customized Latino Microentrepreneur technology training is designed to target low-income Latinos who are interested in starting or growing businesses. The demographic served by our collaborative of organizations is generally low-to-moderate income, Latino, and with higher unemployment rates than average (12.5% vs 9.4%). Based on our target demographic, many of our clientele can potentially become certified SDBs through the federal government, and become eligible for contracting opportunities. Our computer centers will help individuals access this information and learn about the process.

For the installation of technology at each site and the procurement of equipment, and for any other services that are necessarily procured through the grant program, MEDA will issue a solicitation for procurement of goods and services. We will utilize our own and NALCAB's business networks to ensure that these requests are made available to SDBs, and SDBs will be given a priority as we select business entities to partner with through the BTOP program.

DOC Environmental Checklist

1. **SECTION 1-** To be completed for those projects historically shown not to create significant environmental impacts to the human or natural environment. Any answer of "No" or "Not Applicable" may require additional documentation or review.

a. Is the proposed action solely a procurement action for materials intended to be installed, stored or operated in an existing building or structure?

Yes

No

Not Applicable

b. If the proposed action involves procurement of electronic equipment, will the equipment be disposed of in an environmentally sound manner at the end of its useful life?

Yes

No

Not Applicable

c. Does the proposed action involve only minor interior renovations to a structure, facility, or installation?

Yes

No

Not Applicable

d. Is the proposed action solely for the production and/or distribution of informational materials, brochures, or newsletters?

Yes

No

Not Applicable

e. Does the proposed action consist solely of training, teaching, or meeting facilitation at an existing facility or structure?

Yes

No

Not Applicable


Certifications and Signature

(i) I certify that I am authorized to submit this grant application on behalf of the eligible entity(ies) listed on this application, that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or **claims** on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. § 1001 and civil violations of the False Claims Act.

(ii) I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

(iii) I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009), the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.

(iv) If requesting BTOP funding, I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement or received a waiver.

Signature of authorized person  Date 8/14/2009
Print name of authorized person LUIS GRANADOS
Title or position EXECUTIVE DIRECTOR

ASSURANCES - NON-CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0040), Washington, DC 20503.


PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the awarding agency. Further, certain Federal awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

1. Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project cost) to ensure proper planning, management and completion of the project described in this application.
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
3. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
4. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency
5. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
6. Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.
7. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal or federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
8. Will comply, as applicable, with provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.

9. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333), regarding labor standards for federally-assisted construction subagreements.
10. Will comply, if applicable, with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
11. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) Implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
12. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
13. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a -1 et seq.).
14. Will comply with P.L. 93-348 regarding the protection of human subjects involved in research, development, and related activities supported by this award of assistance.
15. Will comply with the Laboratory Animal Welfare Act of 1966 (P.L. 89-544, as amended, 7 U.S.C. §§2131 et seq.) pertaining to the care, handling, and treatment of warm blooded animals held for research, teaching, or other activities supported by this award of assistance.
16. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
17. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
18. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

<p>* SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL</p> 	<p>* TITLE</p> <p>Executive Director</p>
<p>* APPLICANT ORGANIZATION</p> <p>Mission Economic Development Agency</p>	<p>* DATE SUBMITTED</p> <p>07-14-2009</p>

BUDGET INFORMATION - Non-Construction Programs

OMB Approval No. 0348-0044

Grant Program Function or Activity (a)	Catalog of Federal Domestic Assistance Number (b)	Estimated Unobligated Funds		New or Revised Budget		Total (g)
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	
1. BTOP	111.557	\$	\$	\$ 3,724,128.00	\$ 3,000,000.00	\$ 6,724,128.00
2.						0.00
3.						0.00
4.						0.00
5. Totals		\$ 0.00	\$ 0.00	\$ 3,724,128.00	\$ 3,000,000.00	\$ 6,724,128.00
SECTION B: BUDGET CATEGORIES						
GRANT PROGRAM, FUNCTION OR ACTIVITY						
6. Object Class Categories		(1) BTOP	(2)	(3)		Total (5)
a. Personnel		\$ 264,000.00	\$	\$	\$	\$ 264,000.00
b. Fringe Benefits		79,200.00				79,200.00
c. Travel		37,500.00				37,500.00
d. Equipment		538,500.00				538,500.00
e. Supplies		254,100.00				254,100.00
f. Contractual		1,506,000.00				1,506,000.00
g. Construction		234,500.00				234,500.00
h. Other		472,680.00				472,680.00
i. Total Direct Charges (sum of 6a-6h)		3,386,480.00	0.00	0.00	0.00	3,386,480.00
j. Indirect Charges		337,648.00				337,648.00
k. TOTALS (sum of 6i and 6j)		\$ 3,724,128.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 3,724,128.00
7. Program Income		\$	\$	\$	\$	\$ 0.00

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SECTION C - NON-FEDERAL RESOURCES					
(a) Grant Program	(b) Applicant	(c) State	(d) Other Sources	(e) TOTALS	
8. BTOP	\$ 300,000.00	\$	\$ 2,700,000.00	\$	\$ 3,000,000.00
9.					0.00
10.					0.00
11.					0.00
12. TOTAL (sum of lines 8-11)	\$ 300,000.00	\$ 0.00	\$ 2,700,000.00	\$	\$ 3,000,000.00
SECTION D - FORECASTED CASH NEEDS					
	Total for 1st Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
13. Federal	\$ 1,895,256.00	\$ 1,000,000.00	\$ 298,418.00	\$ 298,418.00	\$ 298,420.00
14. Non-Federal	1,000,000.00	250,000.00	250,000.00	250,000.00	250,000.00
15. TOTAL (sum of lines 13 and 14)	\$ 2,895,256.00	\$ 1,250,000.00	\$ 548,418.00	\$ 548,418.00	\$ 548,420.00
SECTION E - BUDGET ESTIMATES OF FEDERAL FUNDS NEEDED FOR BALANCE OF THE PROJECT					
(a) Grant Program	FUTURE FUNDING PERIODS (Years)				
	(b) First	(c) Second	(d) Third	(e) Fourth	
16.BTOP	\$ 1,895,256.00	\$ 919,936.00	\$ 912,296.00	\$ 0.00	
17.					
18.					
19.					
20. TOTAL (sum of lines 16-19)	\$ 1,895,256.00	\$ 919,936.00	\$ 912,296.00	\$ 0.00	
SECTION F - OTHER BUDGET INFORMATION					
21. Direct Charges:	\$3,386,480.00	22. Indirect Charges:			
23. Remarks:		\$338,648.00			

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BUDGET INFORMATION - Construction Programs

NOTE: Certain Federal assistance programs require additional computations to arrive at the Federal share of project costs eligible for participation. If such is the case, you will be notified.

COST CLASSIFICATION	a. Total Cost	b. Costs Not Allowable for Participation	c. Total Allowable Costs (Columns a-b)
1. Administrative and legal expenses	\$.00	.00	\$ 0.00
2. Land, structures, rights-of-way, appraisals, etc.	\$.00	.00	\$ 0.00
3. Relocation expenses and payments	\$.00	.00	\$ 0.00
4. Architectural and engineering fees	\$.00	.00	\$ 0.00
5. Other architectural and engineering fees	\$.00	.00	\$ 0.00
6. Project inspection fees	\$.00	.00	\$ 0.00
7. Site work	\$.00	.00	\$ 0.00
8. Demolition and removal	\$.00	.00	\$ 0.00
9. Construction	\$ 200,000.00	.00	\$ 200,000.00
10. Equipment	\$.00	.00	\$ 0.00
11. Miscellaneous	\$ 34,500.00	.00	\$ 34,500.00
12. SUBTOTAL (sum of lines 1-11)	\$ 234,500.00	0.00	\$ 234,500.00
13. Contingencies	\$.00	.00	\$ 0.00
14. SUBTOTAL	\$ 234,500.00	0.00	\$ 234,500.00
15. Project (program) income	\$.00	.00	\$ 0.00
16. TOTAL PROJECT COSTS (subtract #15 from #14)	\$ 234,500.00	0.00	\$ 234,500.00
FEDERAL FUNDING			
17. Federal assistance requested, calculate as follows: (Consult Federal agency for Federal percentage share.) Enter the resulting Federal share.	Enter eligible costs from line 16c Multiply X <u>100.00</u> %		\$ 234,500.00

INSTRUCTIONS FOR THE SF-424C

Public reporting burden for this collection of information is estimated to average 180 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0041), Washington, DC 20503.

**PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET.
SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.**

This sheet is to be used for the following types of applications: (1) "New" (means a new [previously unfunded] assistance award); (2) "Continuation" (means funding in a succeeding budget period which stemmed from a prior agreement to fund); and (3) "Revised" (means any changes in the Federal Government's financial obligations or contingent liability from an existing obligation). If there is no change in the award amount, there is no need to complete this form. Certain Federal agencies may require only an explanatory letter to effect minor (no cost) changes. If you have questions, please contact the Federal agency.

Column a. - If this is an application for a "New" project, enter the total estimated cost of each of the items listed on lines 1 through 16 (as applicable) under "COST CLASSIFICATION."

If this application entails a change to an existing award, enter the eligible amounts *approved under the previous award* for the items under "COST CLASSIFICATION."

Column b. - If this is an application for a "New" project, enter that portion of the cost of each item in Column a. which is *not* allowable for Federal assistance. Contact the Federal agency for assistance in determining the allowability of specific costs.

If this application entails a change to an existing award, enter the adjustment [+ or (-)] to the previously approved costs (from column a.) reflected in this application.

Column. - This is the net of lines 1 through 16 in columns "a." and "b."

Line 1 - Enter estimated amounts needed to cover administrative expenses. Do not include costs which are related to the normal functions of government. Allowable legal costs are generally only those associated with the purchases of land which is allowable for Federal participation and certain services in support of construction of the project.

Line 2 - Enter estimated site and right(s)-of-way acquisition costs (this includes purchase, lease, and/or easements).

Line 3 - Enter estimated costs related to relocation advisory assistance, replacement housing, relocation payments to displaced persons and businesses, etc.

Line 4 - Enter estimated basic engineering fees related to construction (this includes start-up services and preparation of project performance work plan).

Line 5 - Enter estimated engineering costs, such as surveys, tests, soil borings, etc.

Line 6 - Enter estimated engineering inspection costs.

Line 7 - Enter estimated costs of site preparation and restoration which are not included in the basic construction contract.

Line 9 - Enter estimated cost of the construction contract.

Line 10 - Enter estimated cost of office, shop, laboratory, safety equipment, etc. to be used at the facility, if such costs are not included in the construction contract.

Line 11 - Enter estimated miscellaneous costs.

Line 12 - Total of items 1 through 11.

Line 13 - Enter estimated contingency costs. (Consult the Federal agency for the percentage of the estimated construction cost to use.)

Line 14 - Enter the total of lines 12 and 13.

Line 15 - Enter estimated program income to be earned during the grant period, e.g., salvaged materials, etc.

Line 16 - Subtract line 15 from line 14.

Line 17 - This block is for the computation of the Federal share. Multiply the total allowable project costs from line 16, column "c." by the Federal percentage share (this may be up to 100 percent; consult Federal agency for Federal percentage share) and enter the product on line 17.

ASSURANCES - CONSTRUCTION PROGRAMS

OMB Approval No. 4040-0009
Expiration Date 07/30/2010

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0042), Washington, DC 20503.


PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the Awarding Agency. Further, certain Federal assistance awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

1. Has the legal authority to apply for Federal assistance, and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project costs) to ensure proper planning, management and completion of the project described in this application.
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, the right to examine all records, books, papers, or documents related to the assistance; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
3. Will not dispose of, modify the use of, or change the terms of the real property title, or other interest in the site and facilities without permission and instructions from the awarding agency. Will record the Federal awarding agency directives and will include a covenant in the title of real property acquired in whole or in part with Federal assistance funds to assure non-discrimination during the useful life of the project.
4. Will comply with the requirements of the assistance awarding agency with regard to the drafting, review and approval of construction plans and specifications.
5. Will provide and maintain competent and adequate engineering supervision at the construction site to ensure that the complete work conforms with the approved plans and specifications and will furnish progress reports and such other information as may be required by the assistance awarding agency or State.
6. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency.
7. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
8. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
9. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
10. Will comply with all Federal statutes relating to non-discrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681 1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.

11. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal and federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
12. Will comply with the provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.
13. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333) regarding labor standards for federally-assisted construction subagreements.
14. Will comply with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
15. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
16. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
17. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a-1 et seq).
18. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-1 33, "Audits of States, Local Governments, and Non-Profit Organizations."
19. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

*SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL 	*TITLE Executive Director
*APPLICANT ORGANIZATION Mission Economic Development Agency	*DATE SUBMITTED 07-14-2009



INSIGHT

CENTER FOR COMMUNITY
ECONOMIC DEVELOPMENT

August 12, 2009

Lawrence E. Strickling
Assistant Secretary
National Telecommunications and Information Administration
U.S. Department of Commerce
Washington, D.C. 20230

Re: *Mission Economic Development Agency*

Dear Assistant Secretary Strickling:

We are special counsel for Mission Economic Development Agency, (the "Applicant.") In such capacity, we acted as counsel to the Applicant in connection with its ability to apply to the Broadband Technology Opportunities Program and in the review of the grant agreement, as referenced in the Notice of Funds Availability.

We are of the opinion that:

- (a) the Applicant is a duly organized and existing Nonprofit Public Benefit Corporation under the laws of the State of California.
- (b) the Applicant has corporate power: (1) to execute and deliver the agreement; and (2) to perform all acts required to be done by it under said agreement.
- (c) no legal proceedings have been instituted or are pending against the Applicant, the outcome of which would adversely affect the Applicant's ability to perform the duties under the grant agreement, and there are no judgments against the Applicant which would adversely affect the Applicant's ability to perform its duties under the grant agreement.

This opinion is governed by, and shall be interpreted in accordance with, the Legal Opinion Principles of the American Bar Association.

Very truly yours,

Gabrielle Lessard
Legal Director



INSIGHT

CENTER FOR COMMUNITY
ECONOMIC DEVELOPMENT

August 12, 2009

Lawrence E. Strickling
Assistant Secretary
National Telecommunications and Information Administration
U.S. Department of Commerce
Washington, D.C. 20230

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- (b) the Applicant has corporate power: (1) to execute and deliver the agreement; and (2) to perform all acts required to be done by it under said agreement.
- (c) no legal proceedings have been instituted or are pending against the Applicant, the outcome of which would adversely affect the Applicant's ability to perform the duties under the grant agreement, and there are no judgments against the Applicant which would adversely affect the Applicant's ability to perform its duties under the grant agreement.

This opinion is governed by, and shall be interpreted in accordance with, the Legal Opinion Principles of the American Bar Association.

Very truly yours,

Gabrielle Lessard
Legal Director

Certification Requirements for BTOP

**U.S. Department of Commerce
Broadband Technology Opportunities Program**

I certify that I am the duly authorized representative of the applicant organization, and that I have been authorized to submit the attached application on its behalf. A copy of the applicant organization's authorization for me to submit this application as its official representative is on file in the applicant's office, and I am identified as the applicant organization's Authorized Organization Representative (AOR) in the Central Contractor Registration database. By signing this certification, I certify that the statements contained in the application are true, complete, and accurate to the best of my knowledge, and that if an award is made, the applicant organization will comply with all applicable award terms and conditions.

8/14/2009

(Date)


(Authorized Representative's Signature)

LUIS GRANADOS

Name:

EXECUTIVE DIRECTOR

Title:



*Avenida Guadalupe Association (1979-2009)
Celebrating 30 years of Empowering our Community,
Developing our Commerce and Honoring our Culture*

August 12, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned businesses whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

- Technical assistance provided to small business owners by the Neighborhood Commercial Revitalization Manager for the Avenida-\$60,000/yr = \$180,000

- Huantes Learning Center space fees: $\$7,800/\text{yr} = \$23,400$
- Guadalupe Coffee House space fees: $-\$12,744/\text{yr} = \$38,232$
- Heroes Building space fees- $\$6,000/\text{yr} = \$18,000$
- CARES Workforce Development Program- $\$50,000/\text{yr} = \$150,000$
- Avenida Guadalupe Association and City of San Antonio partnership for marketing/promotion of classes and services to the community $-\$10,000/\text{yr} = \$30,000$

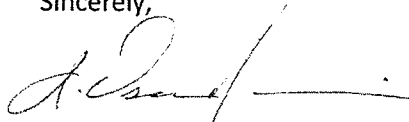
***Grand Total Leveraged Amount over 3 years: \$439,632**

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be J. Oscar Ramirez, President/CEO of the Avenida Guadalupe Association.

We look forward to working with you.

Sincerely,



J. Oscar Ramirez
President/CEO

AED&PC

Azteca Economic Development & Preservation Corporation

Tuesday, August 11, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the Latino Microentreprise Tech Net, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to

providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

Computer space	\$9,639.00
Staff person	\$20,000.00
Utilities	\$7,800.00
Insurance	\$1,000.00
Office Supplies	\$1,200.00
Projector	\$500.00
Total per yr	\$40,139.00

Total for 3 yrs \$120,417.00

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Rafael I. Torres, Executive Director.

We look forward to working with you.

Sincerely,



Rafael I. Torres
Executive Director



A PROMISE OF OPPORTUNITY

Edmundo Hidalgo
President and CEO

August 12, 2009

BOARD OF DIRECTORS

Jose "Casper" Habre
City of Phoenix
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Erica Gonzales-Melendez
Attorney at Law
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Treasurer

Rodolfo Parga, Jr.
Ryley Carlock & Applewhite
Secretary

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

MEMBERS

Abe Arvizu, Jr.
City of Phoenix
Aviation Department

Lydia Aranda
Wells Fargo Bank

Jose Cardenas
Lewis & Roca

Jorge Castillo
Community Advocate

George Diaz, Jr.
Arizona Public Service

Alberto Esparza
SI Se Puede Foundation

Robert Garcia, M.D.
St. Joseph's Family Medical Center

Gabriela A. Gonzalez
Intel Corporation

Delma Herrera
Cox Communication

Leonardo Loo
Fennemore Craig, P.C.

Manny Molina
Molina Media Group

Antonio C. Moya
Salt River Project

Robert Ortiz
Basha's

Rudy Perez
City of Phoenix (Retired)

Sylvia M. Salas
Isaac Middle School

Ray Salazar
Arizona Department of Corrections





Chicanos Por La Causa, Inc.

A PROMISE OF OPPORTUNITY

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project at the three proposed sites:

Computer Lab Staff and Rent in an estimated amount of \$122,790 annually for the project three year period.

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Frank Gallardo, V.P. Information Technology Management.

We look forward to working with you.

Edmundo Hidalgo
President & CEO



Central Office: 7305 Lowell Blvd., Suite 200 • Westminster, CO 80030
303-428-1448 • Fax 303-428-1989

August 18, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

- IRP Loan Funds (Intermediary Re-lending Program) USDA Rural Development \$1,000,000 received
- Neighbor Works America/Rural Business Capital Lending 200,000 received
- Key Foundation (Financial Literacy) 12,000 received
- Adolph Coors Foundation (Operating) 9,000 received
- HUD Housing Counseling (Financial Literacy) 15,000 applied
- Energy Outreach Colorado (energy) 3,500 received
- USDA/Rural Development (Rural Business Economic Grant) 100,000 applied
- La Hacienda del Norte (Building) 100,000 own

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Judi Patrick, Associate Director.

We look forward to working with you.

Sincerely,



Al Gold
Executive Director



2130 Jefferson
Kansas City, MO 64108
Tel 816.221.3442
Fax 816.221.6458
www.kchedc.org

August 17, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document the Hispanic Economic Development Corporation's (HEDC) participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB – National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

Luis Granados, Executive Director
Mission Economic Development Agency
August 17, 2009
Page two

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:


1. Community Development Block Grant (CDBG), 2009-2010: \$117,500, actual
2. Community Development Block Grant (CDBG), 2010-2011: \$117,500, estimated
3. Community Development Block Grant (CDBG), 2011-2012: \$117,500, estimated
4. United Way, \$10,000, 2009: \$10,000, actual
5. United Way, \$10,000, 2010: \$10,000, estimated
6. United Way, \$10,000, 2011: \$10,000, estimated

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be:

- Mr. Bernardo Ramirez
HEDC, Executive Director

We look forward to working with you.



Bernardo Ramirez
Executive Director, HEDC



August 12, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

<u>Line Item</u>	<u>Leveraged Annual Amount</u>	
100% of Annual IT Budget	\$	2,100.00
100% of Annual Small Business/MicroEnterprise Training Budget		23,175.00
100% of Annual Contribution/Grant/MOU Income (To Be Adjusted Based on Future Committed Contributions)		15,500.00
50% of Annual Lease Allocation for Facility/Physical Plant		7,973.00
50% of Training Supplies		1,600.00
50% of Marketing		2,700.00
<u>15% of Organizational Travel for Outreach</u>		<u>1,000.00</u>
TOTAL COMMITTED LEVERAGE FROM LEAD	\$	54,048.00

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be I:

Jayson T Meline, LEAD Executive Director

We look forward to working with you.

Sincerely,



Jayson T. Meline
Executive Director, LEAD
jaysonm@p4peid.org

625 W. Pacific #6, Blackfoot, Idaho 83221
Phone: (208) 782-3665
Fax: (208) 782-3665
www.idaholead.org

Headquarters
2316 18th Street NW
Washington, DC 20009



Maryland Office
2405 Price Avenue
Wheaton, MD 20902

August 12, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

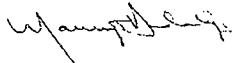
Salaries and Fringe Benefits: \$79,996 (includes Wheaton Small Business Manager; Wheaton Business Outreach Manager, Office Manager)
Utilities, Supplies, and other indirect costs: \$15,999

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Trisha Clauson, Regional Director of Small Business Development.

We look forward to working with you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Manny Hidalgo', written in a cursive style.

Manny Hidalgo
Executive Director



Centro para el Desarrollo Económico Latino

August 12, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

**LEDC'S Computer Center
Requested Operational BTOP Budget and Matching Funds:**

	BTOP Funds	LEDC match Funds	
Membership services Coordinator	\$ 8,000.00	\$ 8,000.00	Based on 1/2 time
Programs Coordinator	\$ 5,000.00	\$ 5,000.00	Based on 1/5 time
Business Consultants	\$ 5,000.00	\$ 5,000.00	Based on 1/5 time
Special trainings	\$ 2,500.00	\$ 2,500.00	Based on schedule
Materials	\$ 2,000.00	\$ 2,000.00	
TOTAL	\$ 22,500.00	\$ 22,500.00	

Approximately hours per year: 1,125 or (93 hours per month).

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Rolando Borja, Operations Officer.

We look forward to working with you.

Sincerely,



Ramón León
President and CEO



August 19, 2009

Luis Granados
Executive Director
Mission Economic Development Agency-MEDA
3505 20th Street
San Francisco, CA 94110

Dear Mr. Granados,

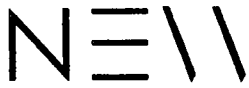
As you already know, NALCAB— the National Association for Latino Community Asset Builders, is a national membership organization that represents and serves a geographically and ethnically diverse group of non-profit organizations that are anchor institutions in our nation's Latino communities and are experts in implementing responsible, market-based strategies for creating jobs, developing neighborhood assets and building family wealth. NALCAB's members include many of our nation's most innovative community-based, affordable housing developers, micro-lenders, economic development corporations and consumer counseling agencies.

I am writing this letter to express NALCAB's support of MEDA's Broadband Technology Opportunities Program application, which will serve many NALCAB member organizations. NALCAB is committed to provide sustainability planning assistance and resource development services in conjunction of the Broadband Technology Opportunities Program. We anticipate that these services can be performed for a fee of \$15,000 per year over the 3 year grant period.

We look forward to working with MEDA to implement this national program to enhance broadband capacity and bring technology access to low income predominately Latino communities.

Sincerely,

Noel Poyo
Executive Director



New Economics for Women
August 12, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

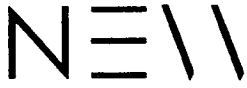
This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to using resources provided to NEW under the "Bring IT Home California" program, funded by the California Emerging Technologies Fund, as leverage to support the ongoing operation and sustainability of the project. These resources include:

<u>Resource</u>	<u>Value</u>
Development and marketing of localized web content (including tool development, launch, ongoing marketing to the community)	\$125,000
Training youth in the community to serve as "Digital Connectors" (Digital Connectors will provide computer training and IT support to older members of the community)	\$30,000
Total Value of Leveraged Resources:	\$155,000

303 South Loma Drive
Los Angeles, California
90017
213/483-2060
Fax 213/483-7848



New Economics for Women

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Maggie Cervantes, Executive Director.

We look forward to working with you.

Sincerely,

A handwritten signature in black ink that reads 'Maggie Cervantes'.

Maggie Cervantes
Executive Director

Tierra Del Sol Housing Corporation

HomeOwnership Center



August 18, 2009

Luis Granados, Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Re: BTOP Broadband Public Computer Centers Grant Application

Dear Mr. Granados,

This letter is to document my organization's participation in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our existing facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

We look forward to support from MEDA and NALCAB in developing a plan for the sustainability of our broadband computer facilities. Further, we commit to providing the following leveraged services and resources to support the ongoing operation and sustainability of the project:

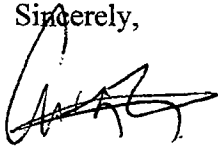
TDS projected computer center lab fees	\$7,000-\$12,000
TDS Homeownership Center in-kind office space	\$25,000
TDS projected Training Course fees	\$7,000-\$12,000

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be Art Marrujo phone 575-541-0477 and fax 575-541-0477

We look forward to working with you.

Sincerely,



Art Marrujo
Home Ownership Center Manager

cc: file

Q20 Supplement- Training and Education Program Detail

The Training and Education Programs will consist of an array of different short-form workshops and training courses. The primary course will consist of a very customized and tailored curriculum that will teach each participant the essential technical skills required in today's technologically demanding business environments. The courses will vary in length and depth of subject but will consist of a very firm number of learning objectives and outcomes. The courses will include training in the latest accounting software such as QuickBooks, and the latest Business Development software such as Business Plan Pro. In addition, all courses will include fundamental training in utilizing the entire Microsoft Office Suite with an emphasis on utilizing Excel to create budgets, Word for creating business letters, and Publisher for creating stationary and other promotional stationary. Each course will also provide training on how to leverage the power of the Internet for their businesses and teach them the latest online productivity tools and hosted applications available to small businesses and how to utilize these applications for tasks such as online meetings, conference calls, and other much needed skills. Some courses will teach participants how to create and maintain their own websites as well as the varying level of options that exist for developing websites utilizing each to use online open source web development applications.

Camino's Pathways has been providing training and curriculum development for over 10 years to Latinos and has developed a customized approach to providing technical training to its clients and participants. Over the last 10 years, Camino's has learned that a very focused and practical curriculum combined with very specific learning outcomes that are constantly gauged throughout the course is what allows each student to reinforce their learning. In addition, each course includes very detailed labs which each student must complete in order to successfully complete the course. Towards the end of each course, students are given real-world projects that must be completed as part of their course. This gives each student the opportunity to apply their newly acquired skill in the real world and on real projects.

Instructors are provided training on a quarterly basis and participate in Trainer-the-Trainer programs that allow each instructor to participate as both a student and an instructor to afford them the opportunity to identify challenges in their curriculum and lab development process. During the Train-the-Trainer programs, instructors are encouraged to provide feedback regarding the course and contribute to the improvement of the curriculum, labs and learning outcomes based on their teaching experience and competency of their students. Each Computer Center's instructional staff will be provided curriculum development support via email, phone or video conference to support the goals and outcomes of the training programs. All Computer Center instructors must attend a Train-the-Trainer Program that will provide in-depth training on the several training programs that will be offered to program participants. All curricula will be provided to each Computer Center complete with course outlines, syllabuses, exams, pop quizzes, slide presentations and trainer manuals which will include information and recommendations on how to best teach each subject area.

Camino's Director of Technical Training, Jessy Gonzalez, has been teaching technology for over 10 years in both the public and private sector. Jessy has successfully developed Technical Training Certification Programs for organizations such as the Oakland Private Industry Council,

The YMCA, TechSkills, Contra Costa College, Peralta College and many others. Jessy has also taught several small business courses and workshops covering several subjects which include e-commerce solutions for the small businesses and how to use technology to leverage your business. Jessy's technical training programs have been featured in CIO magazine as well as in many local and national news mediums. Jessy has provided workshops and presented at technology conferences on the best practices related to securing and administering open access labs and computer technology centers. Jessy is certified as a Microsoft Certified Systems Engineer with an emphasis on Internet Technologies and is a Microsoft Value Added Reseller as well as Microsoft Authorized Software Advisor for Small Businesses.

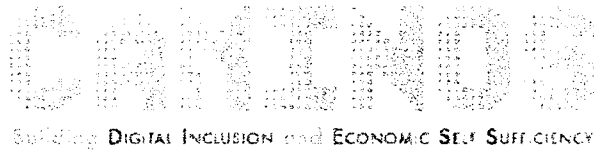
Matching Funds.

MEDA and partners will provide a match in the amount of \$1,032,172 for Year 1, and an estimated \$3,000,000 over the three year period, including both in-kind and cash resources, from the sources identified below in **Table III**. Each partner has included a letter of agreement stating their proposed match and the amount of in-kind and/or cash resources they have available for the match.

Table - Matching Funds

Partner Name	Annual Match	Sources
Mission Economic Development Agency/CAMINOS	\$100,000	Leveraged Funding: Wachovia Bank (For Administrative Staffing, Space, Marketing & Outreach, Financial Management)
Avenida Guadalupe Association	\$146,544	In-kind resources and services: Technical assistance to small businesses: @\$60,000/yr; Huantes Learning Center space fees @\$7,800/yr; Guadalupe Coffee House space fees @\$12,744/yr; Heroes Building space fees @ \$6,000/yr; CARES Workforce Development Program @ \$50,000/yr; marketing and promotion @ \$10,000/yr.
Azteca Economic Development & Preservation Corporation	\$40,139	In-kind services and resources: Computer space: \$9,639.00 Staff person: \$20,000.00 Utilities: \$7,800.00 Insurance: \$1,000.00 Office Supplies: \$1,200.00 Projector: \$500.00 Total per yr: \$40,139.00
Chicanos Por La Causa	\$122,790	In-Kind-Rent and Staffing CPLC Unrestricted
Colorado Rural Housing Development Corporation	\$41,500	Leveraged Funding: Key Foundation, Adolph Coors Foundation, Energy Outreach Colorado; Resources: La Hacienda Del Norte Building
Hispanic Economic Development	\$127,500	Leveraged Funding: CDBG Funding, United Way Funding

Corporation		
Latino Economic Development Corporation	\$95,995	Leveraged resources: Salary and fringe benefits: \$79,996; Materials, supplies and indirect costs: \$15,999.
Latino Economic and Development Center (LEAD)	\$54,048	In-kind: 15% of Executive Director Salary – 5,175.00 15% of Travel Budget – 375.00 50% of Current Lease – 7,973.00 50% of Supplies – 1,600.00 50% of Marketing – 2,700.00 100% of Computers & Equipment – 2,100.00 100% of Programs – 18,000.00 100% of Grants to Date – 15,500 Total Annual Leveraged Funds – \$53,423.00
Latino Economic Development Center	\$22,500	LEDC In Kind Contribution
New Economics for Women	\$155,000	California Emerging Technologies Fund-Bringing IT Home
Norris Square Civic Association	\$ 81,156	Contracts through the city of Philadelphia, PA including DHS, PHMC, Philadelphia Youth Network, Philadelphia School District, Philadelphia Youth Center, and Childcare subsidies.
Tierra Del Sol Housing Corporation	\$45,000	Leveraged Resources: Computer Center lab fees @ \$7,000 - \$12,000; training course fees @ \$7,000 - \$12,000; Homeownership Center in-kind office space - \$15,000.
TOTAL LEVERAGED FUNDS - \$1,032,172 (Year 1)		
TOTAL 3 YEAR LEVERAGE- \$3,000,000 (Estimate based on Year 1)		



August 14, 2009

Executive Director
Laura g. Valdéz

Luis Granados
Executive Director
Mission Economic Development Agency
3505 20th Street
San Francisco, CA 94110

Board of Directors
Imelda Irujo
Board President

Dear Mr. Granados,

Teresa Zavala
Secretary

This letter is to document that my organization, CAMINOS-Pathways Learning Center, will participate in the **Latino Microenterprise Tech Net**, a national collaborative project led by the Mission Economic Development Agency (MEDA) of San Francisco with the support of NALCAB - National Association for Latino Community Asset Builders. This national broadband public computer center network will bring broadband services to predominately low-income, Latino communities throughout the country. It represents a once-in-a-generation opportunity to provide linguistically and culturally relevant access to broadband resources and technology-based training for individuals and small businesses in our communities. This approach will spur job creation through small business support and provide low-income Latinos with education and exposure regarding broadband resources. We look forward to partnering with you to make this important national initiative a reality.

Myrna Funes
Treasurer

Lidia Luna

Marcela Crespi

Gaudalupe Torres

Norma Campos

Rosa Perez

Sylvia Vasquez

Sophie Cloarec

In connection with this application, we are committed to establishing, maintaining and sustaining a broadband public computer center in our facility. We understand that the grant will cover the cost of hardware, software, setup costs, broadband service for three years, cost reimbursement for training services provided at the computer center as well as modest physical improvements to accommodate the computer center. We are committed to integrating our existing programs and services to the greatest extent possible into this computer center and particularly to providing training services to small business people. Further, we are committed to using small and minority-owned business whenever possible to support the set up, and ongoing maintenance of the proposed computer facilities.

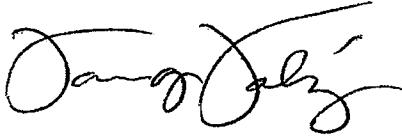
Also, CAMINOS-Pathways Learning Center will provide technical consulting services and curriculum development for all members and participants in the Latino Microenterprise Tech Net.

Finally, we are committed to coordinating these resources with other ARRA or Recovery Act Funds, including other ARRA funds secured by our organization, local government and through the national NALCAB network. This coordination will include, at a minimum, outreach to other ARRA fund recipients to ensure they are aware of the broadband computer center as a resource.

The primary contact person for the proposed BTOP grant activity will be me, Laura Valdez, Executive Director of CAMINOS. I can be reached at 415-824-0682 or at laura@caminossf.org.

We look forward to working with you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Laura Valdez', written in a cursive style.

Laura Valdez
Executive Director
CAMINOS-Pathways Learning Center

BUDGET INFORMATION - Non-Construction Programs
 SECTION A - BUDGET SUMMARY

Grant Program Function or Activity (a)	Catalog of Federal Domestic Assistance Number (b)	Estimated Unobligated Funds		New or Revised Budget		
		Federal (c)	Non-Federal (d)	Federal (e)	Non-Federal (f)	Total (g)
1. BTOP	111.557	\$	\$	\$ 3,724,128.00	\$ 2,483,855.00	\$ 6,207,983.00
2.						0.00
3.						0.00
4.						0.00
5. Totals		\$ 0.00	\$ 0.00	\$ 3,724,128.00	\$ 2,483,855.00	\$ 6,207,983.00

SECTION B - BUDGET CATEGORIES

6. Object Class Categories	GRANT PROGRAM, FUNCTION OR ACTIVITY				Total (5)
	(1)	(2)	(3)	(4)	
	BTOP	Non-Federal Funds			
a. Personnel	\$ 500,885.00	\$ 1,217,545.00			\$ 1,718,430.00
b. Fringe Benefits	90,159.00	196,491.00			286,650.00
c. Travel	37,484.00	44,581.00			82,065.00
d. Equipment	533,164.00	0.00			533,164.00
e. Supplies	242,127.00	63,836.00			305,963.00
f. Contractual	1,544,797.00	218,100.00			1,762,897.00
g. Construction	0.00				0.00
h. Other	775,512.00	743,302.00			1,518,814.00
i. Total Direct Charges (sum of 6a-6h)	3,724,128.00	2,483,855.00	0.00	0.00	\$ 6,207,983.00
j. Indirect Charges					\$ 0.00
k. TOTALS (sum of 6i and 6j)	\$ 3,724,128.00	\$ 2,483,855.00	\$ 0.00	\$ 0.00	\$ 6,207,983.00
7. Program Income					

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Standard Form 424A (Rev. 7-97)

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SECTION C - NON-FEDERAL RESOURCES

	(a) Grant Program	(b) Applicant	(c) State	(d) Other Sources	(e) TOTALS
8.	BTOP	\$ 21,101.00	\$	\$ 2,462,754.00	\$ 2,483,855.00
9.					0.00
10.					0.00
11.					0.00
12. TOTAL (sum of lines 8-11)		\$ 21,101.00	\$ 0.00	\$ 2,462,754.00	\$ 2,483,855.00

SECTION D - FORECASTED CASH NEEDS

	Total for 1st Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
13. Federal	\$	\$	\$	\$	\$
14. Non-Federal	\$	\$	\$	\$	\$
15. TOTAL (sum of lines 13 and 14)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

SECTION E - BUDGET ESTIMATES OF FEDERAL FUNDS NEEDED FOR BALANCE OF THE PROJECT

	(a) Grant Program	FUTURE FUNDING PERIODS (YEARS)			
		(b) First	(c) Second	(d) Third	(e) Fourth
16.	BTOP	\$	\$	\$	\$
17.					
18.					
19.					
20. TOTAL (sum of lines 16 - 19)		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00

SECTION F - OTHER BUDGET INFORMATION

21. Direct Charges:

22. Indirect Charges:

23. Remarks:

Certification Requirements for BTOP

U.S. Department of Commerce
Broadband Technology Opportunities Program

I certify that I am the duly authorized representative of the applicant organization, and that I have been authorized to submit the attached application on its behalf. A copy of the applicant organization's authorization for me to submit this application as its official representative is on file in the applicant's office, and I am identified as the applicant organization's Authorized Organization Representative (AOR) in the Central Contractor Registration database. By signing this certification, I certify that the statements contained in the application are true, complete, and accurate to the best of my knowledge, and that if an award is made, the applicant organization will comply with all applicable award terms and conditions.

8/14/2009

(Date)


(Authorized Representative's Signature)

LUIS GRANADOS

Name:

EXECUTIVE DIRECTOR

Title:


Certifications and Signature

(i) I certify that I am authorized to submit this grant application on behalf of the eligible entity(ies) listed on this application, that I have examined this application, that all of the information and responses in this application, including certifications, and forms submitted, all of which are part of this grant application, are material representations of fact and true and correct to the best of my knowledge, that the entity(ies) that is requesting grant funding pursuant to this application and any subgrantees and subcontractors will comply with the terms, conditions, purposes, and federal requirements of the grant program; that no kickbacks were paid to anyone; and that a false, fictitious, or fraudulent statements or **claims** on this application are grounds for denial or termination of a grant award, and/or possible punishment by a fine or imprisonment as provided in 18 U.S.C. § 1001 and civil violations of the False Claims Act.

(ii) I certify that the entity(ies) I represent have and will comply with all applicable federal, state, and local laws, rules, regulations, ordinances, codes, orders and programmatic rules and requirements relating to the project. I acknowledge that failure to do so may result in rejection or deobligation of the grant or loan award. I acknowledge that failure to comply with all federal and program rules could result in civil or criminal prosecution by the appropriate law enforcement authorities.

(iii) I certify that the entity(ies) I represent has and will comply with all applicable administrative and federal statutory, regulatory, and policy requirements set forth in the Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements ("DOC Pre-Award Notification"), published in the Federal Register on February 11, 2008 (73 FR 7696), as amended; DOC Financial Assistance Standard Terms and Conditions (Mar. 8, 2009), the Department of Commerce American Recovery and Reinvestment Act Award Terms (Apr. 9, 2009); and any Special Award Terms and Conditions that are included by the Grants Officer in the award.

(iv) If requesting BTOP funding, I certify that the entity(ies) I represent has secured access to pay the 20% of total project cost or has petitioned the Assistant Secretary of NTIA for a waiver of the matching requirement or received a waiver.

Signature of authorized person  Date 8/14/2009
Print name of authorized person LUIS GRANADOS
Title or position EXECUTIVE DIRECTOR

ASSURANCES - NON-CONSTRUCTION PROGRAMS

Public reporting burden for this collection of information is estimated to average 15 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0040), Washington, DC 20503.


PLEASE DO NOT RETURN YOUR COMPLETED FORM TO THE OFFICE OF MANAGEMENT AND BUDGET. SEND IT TO THE ADDRESS PROVIDED BY THE SPONSORING AGENCY.

NOTE: Certain of these assurances may not be applicable to your project or program. If you have questions, please contact the awarding agency. Further, certain Federal awarding agencies may require applicants to certify to additional assurances. If such is the case, you will be notified.

As the duly authorized representative of the applicant, I certify that the applicant:

1. Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project cost) to ensure proper planning, management and completion of the project described in this application.
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives.
3. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain.
4. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency
5. Will comply with the Intergovernmental Personnel Act of 1970 (42 U.S.C. §§4728-4763) relating to prescribed standards for merit systems for programs funded under one of the 19 statutes or regulations specified in Appendix A of OPM's Standards for a Merit System of Personnel Administration (5 C.F.R. 900, Subpart F).
6. Will comply with all Federal statutes relating to nondiscrimination. These include but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps; (d) the Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101-6107), which prohibits discrimination on the basis of age; (e) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (f) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism; (g) §§523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee 3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (i) any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and, (j) the requirements of any other nondiscrimination statute(s) which may apply to the application.
7. Will comply, or has already complied, with the requirements of Titles II and III of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (P.L. 91-646) which provide for fair and equitable treatment of persons displaced or whose property is acquired as a result of Federal or federally-assisted programs. These requirements apply to all interests in real property acquired for project purposes regardless of Federal participation in purchases.
8. Will comply, as applicable, with provisions of the Hatch Act (5 U.S.C. §§1501-1508 and 7324-7328) which limit the political activities of employees whose principal employment activities are funded in whole or in part with Federal funds.

9. Will comply, as applicable, with the provisions of the Davis-Bacon Act (40 U.S.C. §§276a to 276a-7), the Copeland Act (40 U.S.C. §276c and 18 U.S.C. §874), and the Contract Work Hours and Safety Standards Act (40 U.S.C. §§327-333), regarding labor standards for federally-assisted construction subagreements.
10. Will comply, if applicable, with flood insurance purchase requirements of Section 102(a) of the Flood Disaster Protection Act of 1973 (P.L. 93-234) which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.
11. Will comply with environmental standards which may be prescribed pursuant to the following: (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969 (P.L. 91-190) and Executive Order (EO) 11514; (b) notification of violating facilities pursuant to EO 11738; (c) protection of wetlands pursuant to EO 11990; (d) evaluation of flood hazards in floodplains in accordance with EO 11988; (e) assurance of project consistency with the approved State management program developed under the Coastal Zone Management Act of 1972 (16 U.S.C. §§1451 et seq.); (f) conformity of Federal actions to State (Clean Air) Implementation Plans under Section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. §§7401 et seq.); (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (P.L. 93-523); and, (h) protection of endangered species under the Endangered Species Act of 1973, as amended (P.L. 93-205).
12. Will comply with the Wild and Scenic Rivers Act of 1968 (16 U.S.C. §§1271 et seq.) related to protecting components or potential components of the national wild and scenic rivers system.
13. Will assist the awarding agency in assuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. §470), EO 11593 (identification and protection of historic properties), and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. §§469a -1 et seq.).
14. Will comply with P.L. 93-348 regarding the protection of human subjects involved in research, development, and related activities supported by this award of assistance.
15. Will comply with the Laboratory Animal Welfare Act of 1966 (P.L. 89-544, as amended, 7 U.S.C. §§2131 et seq.) pertaining to the care, handling, and treatment of warm blooded animals held for research, teaching, or other activities supported by this award of assistance.
16. Will comply with the Lead-Based Paint Poisoning Prevention Act (42 U.S.C. §§4801 et seq.) which prohibits the use of lead-based paint in construction or rehabilitation of residence structures.
17. Will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."
18. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing this program.

<p>* SIGNATURE OF AUTHORIZED CERTIFYING OFFICIAL</p> 	<p>* TITLE</p> <p>Executive Director</p>
<p>* APPLICANT ORGANIZATION</p> <p>Mission Economic Development Agency</p>	<p>* DATE SUBMITTED</p> <p>07-14-2009</p>

Detailed Budget Template
Department of Commerce

Agency Grant ID:		1097		21100		11719		21101		TOTAL			
Applicant:		Mission Economic Development Agency											
Project Title:		Latino Microenterprise Tech Net											
SF-424A Object Class													
Categories													
Partner Name	AEPC	AGA	CRHC	CRHDC	HEDC	LEAD-Katno	LEDC-DC	LEDC-MN	CAMINOS	MEDA	NEW	Noris Square	TOTAL
a. Personnel - List position, number of staff, annual salaries, % time spent on project	\$65,520.00	\$60,000.00	\$345,074.00	\$289,200.00	\$85,400.00	\$89,354.00	\$68,683.00	\$38,000.00	\$89,970.00	\$0.00	\$30,000.00	\$80,384.00	\$1,271,545.00
Computer Technician at 21840 per year		Covers administrative and programmatic support for AGA staff for three years.	100% - Computer Lab Instructor (3)	PT Program educator/counselor; PT Technical assistance; PT Trainer - donated by Adams College; PT Trainers - volunteers from school; PT cleaning and maint donated by La Hacienda	Covers administrative and programmatic support for AGA staff for three years.	Covers administrative and programmatic support for LEAD staff for three years.	Covers administrative and programmatic support for LEDC staff for three years.	Covers administrative and programmatic support for LEDC staff for three years.	CAMINOS Executive Director at 25 percent for LEDC \$20,278 annually (annual salary at \$81,112); Educational Technology Coordinator at 25 percent of time or \$9,712 annually (Salary at \$38,848)		Regional Director of Youth Programs (\$30,000 per year, 100% on project) for Digital/Noris Square Connectors program. Will train youth in the community to provide computer training and IT support to older members of the community.	Covers administrative and programmatic support for Noris Square staff for three years.	\$1,271,545.00
b. Fringe Benefits - Include salaries and fringe rate.	\$0.00		\$103,522.00	\$30,785.00	\$19,011.00	\$0.00	\$13,333.00	\$9,750.00	\$0.00	\$0.00		\$20,090.00	\$196,511.00
c. Travel - For significant costs, include details such as number and purpose of trips, destinations.			30%	\$3,500.00	25%	\$1,880.00	22%	\$18,000.00	20%	\$0.00		\$21,101.00	\$44,581.00
d. Equipment Costs - List equipment with # of units and unit costs. Distinguish between equipment intended for applicant use versus equipment for the end user.	\$0.00		\$0.00			\$0.00	\$0.00	\$0.00		\$0.00		\$0.00	\$0.00
Projector, Printer, Copier													
Applicant Equipment			\$0.00			\$0.00		\$0.00				\$0.00	\$0.00
User Equipment			\$0.00			\$0.00		\$0.00				\$0.00	\$0.00
e. Supplies - List costs associated with materials/printing, curriculum, translations, and other supplies.	\$3,600.00		\$4,500.00			\$0.00		\$5,000.00		\$0.00		\$16,536.00	\$29,636.00
Printing Materials				Class Materials, manuals, Paper, Ink, Toner, Translation Services, Other supplies									
f. Contractual - List contractors with purpose of contract, hourly rate or total	\$0.00	\$150,000.00			\$8,100.00			\$45,000.00		\$0.00		\$15,000.00	\$228,100.00

Match Breakdown	Cash	In-Kind
a. Personnel	\$988,045.00	\$229,500.00
b. Fringe Benefits	\$196,491.00	
c. Travel	\$44,581.00	
d. Equipment Costs	\$0.00	
e. Supplies	\$63,836.00	
f. Contractual	\$218,100.00	
g. Construction		
h. Other	\$743,302.00	
Total:	\$2,254,355.00	\$229,500.00

TOTAL
\$1,217,545.00
\$196,491.00
\$44,581.00
\$0.00
\$63,836.00
\$218,100.00
\$0.00
\$743,302.00
\$2,483,855.00