

QUARTERLY PERFORMANCE PROGRESS REPORT FOR SUSTAINABLE BROADBAND ADOPTION

General Information		
1. Federal Agency and Organizational Element to Which Report is Submitted Department of Commerce, National Telecommunications and Information Administration	2. Award Identification Number 23-43-B10581	3. DUNS Number 607132466
4. Recipient Organization AXIOM Technologies, LLC 3 Water Street, Machias, ME 04654-1118		
5. Current Reporting Period End Date (MM/DD/YYYY) 09-30-2013	6. Is this the last Report of the Award Period? <p style="text-align: center;"> <input checked="" type="radio"/> Yes <input type="radio"/> No </p>	
7. Certification: I certify to the best of my knowledge and belief that this report is correct and complete for performance of activities for the purposes set forth in the award documents.		
7a. Typed or Printed Name and Title of Certifying Official Susan M Corbett CEO	7c. Telephone (area code, number and extension) (207) 255-0679	7d. Email Address susan.corbett@axiom-tech.net
7b. Signature of Certifying Official Submitted Electronically	7e. Date Report Submitted (MM/DD/YYYY): 10-08-2013	

Project Indicators (This Quarter)

1. Please describe significant project accomplishments completed during this quarter (600 words or less).

The Washington County Education & Employment through Sustainable Broadband Adoption project was 100% completed by 6/30/13 with great success. All funds have been drawn down.

MAPOnline is completed and a marketing/promotion campaign is being planned, and funds are being sought, for the 4th quarter of 2013 and 1st quarter of 2014.

Axiom's Project Director continues to promote broadband throughout the State assisting many regions in broadband expansion, infrastructure and adoption. Broadband continues to be deployed to the unserved homes and businesses in Washington County. Free digital literacy classes will continue through the end of 2014 due to funding received from the John T. Gorman Foundation. The new program started mid-January and over 660 students have participated in computer skills classes. Classes are held at Axiom's Education & Training Center and throughout Washington County at various locations and times. The students have completed 2400 digital literacy class hours since January 2013.

Five senior nursing students continue classes and clinical rotation and will graduate in December 2013. The program has been successful with superior collaboration and support from Down East Community Hospital and the University of Maine at Machias.

2. Please provide the percent complete for the following key milestones in your project. Write "0" in the Percent Complete column and "N/A" in the Narrative column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please provide a narrative description if the percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2.a.	Overall Project	100	As of June 30, 2013, the Project was 100% complete with expenditures of \$1,926,213.38 (\$1,429,596.00 Federal and \$496,617.38 match;) as projected in both out last Quarterly Report and Baseline Plan, with the exception of being approximately \$51,169 over in our \$445,448 committed Match expenditures, well over 11% of what was stated, for a Total Match expenditure of 25.8%. Expenditures for the Quarter totaled \$153,365.12 (\$118,100.66 Federal and \$35,264.46 in Match funding). Axiom is very pleased with the success of the Program, completing the Project within the stated timeframe and budget.
2.b.	Equipment / Supply Purchases	-	Progress reported in Question 4 below
2.c.	Awareness Campaigns	-	Progress reported in Question 4 below
2.d.	Outreach Activities	-	Progress reported in Question 4 below
2.e.	Training Programs	-	Progress reported in Question 4 below
2.f.	Other (please specify):	-	Progress reported in Question 4 below

3. Please describe any challenges or issues faced during this past quarter in achieving planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

As stated above, Axiom has completed the Program within the time and budgetary guidelines and we feel that we have met, and in most cases, exceeded the Project milestones as outlined within our application and Baseline Plan. All data for the Farmer/Fisherman Project has been finalized and software completed and being utilized and the first full class of Nursing students graduated at College of Nursing and Health Professions. The second class will graduate in December 2013.

4a. In the chart below, please provide the requested information on your BTOP grant-funded SBA activities. Please also provide a short description of the activity (600 words or less). Figures should be reported cumulatively from award inception to the end of the most recent reporting quarter. Please ensure that the numbers of new household subscribers and business or community anchor institution (CAI) subscribers reflected in the "Total" row represent the unduplicated number of new subscribers that can be attributed to your SBA project as a whole.

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Name of the SBA Activity	Location of SBA Activity	Description of Activity (600 words or less)	Size of Target Audience	Actual Number of Participants	New Subscribers: Households	New Subscribers: Businesses and/or CAIs
Awareness Campaign	Washington County, State of Maine and National	<p>Approximately 366 people attended various activities where Project Director raised awareness about the broadband adoption and collaborated with others through presentations, press conferences and participation during the period 7/1/13 to 9/30/13</p> <p>7/11/2013 Presented at Washington County Development Authority 7/19/2013 Presented at Sunrise County Economic Council 8/22/2013 Presented at Leadership Maine Alumni Event 9/5/2013 Presented at Island Institute Annual Retreat 9/27/2013 Presented at Maine Development Foundation Prior Learning Assessment Event 9/28/2013 Presented at Board of Visitors Annual Meeting, University of Maine at Machias TOTAL 366</p> <p>From 7/1/13 to 9/30/13, we added 65 new household subscribers and 41 business subscribers.</p> <p>As a direct and indirect result of these awareness campaigns, in addition to the Project participants and other students receiving computer skills/ internet training, to date, there has been a cumulative total of 440 household subscribers and 73 new business installs (36 business installs are Project Participants; 37 are not), with a total of 971 new users within these households and 161 new users within the businesses (1,132 total). Our Project Participants had a total of Our Project Goals were 944 new home installs The Target Audience total is a cumulative number of attendees at Awareness Campaign Activities.</p>	10,069	1,132	440	37
Training Activities	Maine, Washington County	<p>Free digital literacy classes will continue through the end of 2014 due to funding received from the John T. Gorman Foundation. The new program started mid-January and over 660 students have participated in computer skills classes. Classes were held at Axiom's Education & Training Center and throughout Washington County at 24 locations and various times. The students have completed 2400 digital literacy class hours since January 2013.</p>	0	660	0	36
Total:			10,069	1,792	440	73

4b. Please describe your method for determining the number of households, businesses, and/or (CAIs) subscribing to broadband as a result of your SBA programs (600 words or less).

Axiom continues its method of tracking new subscribers as mentioned in its previous reports as well as any participants with the John T. Gorman training grant. It tracks all installation of Broadband in homes and businesses; surveys the home or business owner as to how many people/employees will be using the Broadband and makes them aware of the ongoing training it offers throughout the region free of charge for the residents of Washington County.

4c. Please provide a narrative explanation if the total number of new subscribers is different from the targets provided in your baseline plan (600 words or less).

The Washington County Education & Employment through Sustainable Broadband Adoption project was completed 6/30/13 (Q2/2013). At project completion, we had 405 Household Subscribers with 906 new users; 64 Business Subscribers with 236 new users, and 478 Other training Participants, for a total of approximately 1,620 new Broadband Users within the Program, Training, Homes and Businesses. However, we continue to track installation and new users and since 7/1/13 have added 35 new Household Subscribers with 65 new users and 9 new Business Subscribers with 41 new users and 134 new Other Training Participants that are included in the current digital literacy program.

Grand total as of 9/30/13 is 440 Household Subscribers with 971 new users and 73 Business Subscribers with 277 new users and 612 Other Training Participants. Our Baseline Plan called for a total of 944 Household Subscribers and 141 new Business Subscribers.

Axiom advocacy for broadband infrastructure and adoption continues to be widely recognized at the local, State and National levels. Many of our new trainees are highly interested and engaged in Broadband usage, as evidenced by the consistent and growing numbers of Household installs, users and those taking advantage of the free training offered throughout the Region. Axiom's \$300,000 John T. Gorman Foundation grant will continue digital literacy classes in Washington County for 2013 and 2014 and having been successful in obtaining this funding, we believe that we will keep the Region's interest in obtaining Broadband, as well as the free training we will continue to offer for the next two years.

4d. Please provide the number of households and the number of businesses and CAIs receiving discounted broadband service as result of BTOP funds.

Households: 0	Businesses and CAIs : 1
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Project Indicators (Next Quarter)

1. Please describe significant project accomplishments planned for completion during the next quarter (600 words or less).
The Washington County Education & Employment through Sustainable Broadband Adoption is 100% completed. Axiom will continue to provide free digital literacy skills training for 2013 and 2014 through the generous funding from the John T. Gorman Foundation.

2. Please provide the percent complete anticipated for the following key milestones in your project as of the end of the next quarter. Write "0" in the second column if your project does not include this activity. If you provided additional milestones in your baseline report, please insert them at the bottom of the table. Figures should be reported cumulatively from award inception to the end of the next reporting quarter. Please provide a narrative description if the planned percent complete is different from the target provided in your baseline plan (300 words or less).

	Milestone	Percent Complete	Narrative (describe reasons for any variance from baseline plan or any other relevant information)
2.a.	Overall Project	100	The Project is completed and the free digital literacy classes will continue through 2014 funded by the Paul T. Gorman grant. The Project Director will continue to advocate and promote broadband infrastructure and the importance of broadband adoption throughout the State.
2.b.	Equipment Purchases	-	Milestone Data Not Required
2.c.	Awareness Campaigns	-	Milestone Data Not Required
2.d.	Outreach Activities	-	Milestone Data Not Required
2.e.	Training Programs	-	Milestone Data Not Required
2.f.	Other (please specify):	-	Milestone Data Not Required

3. Please describe any challenges or issues anticipated during the next quarter that may impact planned progress against the project milestones listed above. In particular, please identify any areas or issues where technical assistance from the BTOP program may be useful (600 words or less).

The Washington County Education & Employment through Sustainable Broadband Adoption project is 100% completed.

Sustainable Broadband Adoption Budget Execution Details

Activity Based Expenditures (Sustainable Broadband Adoption)

1. Please provide details below on your total budget, cumulative actual expenditures (for the period ending the current quarter), and cumulative anticipated expenditures (for the period ending next quarter) for each line item, including detailed disbursements of both matching funds and federal funds from project inception through end of this quarter (actual) or next quarter (anticipated). Actual and anticipated figures should be reported cumulatively from award inception to the end of the applicable reporting quarter.

Budget for Entire Project				Actuals from Project Inception through End of Current Reporting Period			Anticipated Actuals from Project Inception through End of Next Reporting Period		
Cost Classification	Total Cost (plan)	Matching Funds (plan)	Federal Funds (plan)	Total Cost	Matching Funds	Federal Funds	Total Costs	Matching Funds	Federal Funds
a. Personnel	\$410,960	\$81,920	\$329,040	\$410,960	\$81,920	\$329,040	\$410,960	\$81,920	\$329,040
b. Fringe Benefits	\$110,754	\$22,117	\$88,637	\$110,754	\$22,116	\$88,637	\$110,754	\$22,116	\$88,637
c. Travel	\$31,161	\$21,161	\$10,000	\$31,161	\$21,161	\$10,000	\$31,161	\$21,161	\$10,000
d. Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
e. Supplies	\$129,517	\$0	\$129,517	\$129,517	\$0	\$129,517	\$129,517	\$0	\$129,517
f. Contractual	\$278,986	\$0	\$278,986	\$278,986	\$0	\$278,986	\$278,986	\$0	\$278,986
g. Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
h. Other	\$964,835	\$371,419	\$593,416	\$964,835	\$371,420	\$593,416	\$964,835	\$371,420	\$593,416
i. Total Direct Charges (sum of a through h)	\$1,926,213	\$496,617	\$1,429,596	\$1,926,213	\$496,617	\$1,429,596	\$1,926,213	\$496,617	\$1,429,596
j. Indirect Charges									
k. TOTALS (sum of i and j)	\$1,926,213	\$496,617	\$1,429,596	\$1,926,213	\$496,617	\$1,429,596	\$1,926,213	\$496,617	\$1,429,596

2. Program Income: Please provide the program income you listed in your application budget and actuals to date through the end of the reporting period.

a. Application Budget Program Income: \$0	b. Program Income to Date: \$0
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