DATE: 02/15/2012

OMB CONTROL NUMBER: 0660-0037 EXPIRATION DATE: 12-31-2013

| ANNUAL PERFORMANCE PROGRESS REPO  | RT FOR     | PUBLIC COMPL        | ITER CENTERS                          |
|---|------------|---------------------|---------------------------------------|
| General Information   | iti i dit  | . 05210 001111      | JIER GENTERO                          |
| Federal Agency and Organizational Element to     Which Report is Submitted     Award Identification 2. Award Identification | cation Num | nber                | 3. DUNS Number                        |
| Department of Commerce, National Telecommunications and Information Administration 06-42-B10508                             |            |                     | 166382085                             |
| 4. Recipient Organization   |            | <u>'</u>            |                                       |
| Mission Economic Development Agency 2301 Mission Street, Suite 30   | 01, San Fr | ancisco, CA 94110   | )                                     |
| 5. Current Reporting Period End Date (MM/DD/YYYY)   | 6. Is this | the last Annual Rep | port of the Award Period?             |
| 12-31-2011  |            | ○ Yes               | s                                     |
| 7. Certification: I certify to the best of my knowledge and belief that this repurposes set forth in the award documents.   | port is co | rect and complete t | for performance of activities for the |
| 7a. Typed or Printed Name and Title of Certifying Official  |            | 7c. Telephone (are  | ea code, number and extension)        |
| Richard Abisla  |            | 415-282-3334 X1     | 37                                    |
|   |            | 7d. Email Address   | }                                     |
| BTOP Project Manager  |            | rabisla@medasf.     | org                                   |
| 7b. Signature of Certifying Official  |            | 7e. Date Report Su  | ubmitted (MM/DD/YYYY):                |
| Submitted Electronically  |            | 02-15-2012          |                                       |
|   |            |                     |                                       |

OMB CONTROL NUMBER: 0660-0037 EXPIRATION DATE: 12-31-2013 DATE: 02/15/2012

|  | <b>ATORS</b> |
|--|--------------|
|  |              |
|  |              |

| 1. Are you esta | ablishing new Public | c Computer Centers (PCCs) or improving existing PCCs? |
|-----------------|----------------------|---|
| ○ New           | ○ Improved ● I       | Both  |

2. How many PCCs were established or improved, and what type of institution(s) were they associated with? Please provide actual total numbers to date. Figures should be reported cumulatively from award inception to the end of the most recent calendar year. Recipients should only count the PCCs that were fully established or in which improvements have been fully completed in that year (that is, partial improvements should not be counted).

| Institutions   | Established | Improved | Total |  |
|--|-------------|----------|-------|--|
| Schools (K-12)                                       | 0           | 0        | 0     |  |
| Libraries  | 0           | 0        | 0     |  |
| Community Colleges                                   | 0           | 0        | 0     |  |
| Universities / Colleges                              | 0           | 0        | 0     |  |
| Medical / Health care Facilities                     | 0           | 0        | 0     |  |
| Public Safety Entities                               | 0           | 0        | 0     |  |
| Job-Training and/or Economic Development Institution | 14          | 5        | 19    |  |
| Other Community Support-Governmental                 | 0           | 0        | 0     |  |
| (please specify):                                    |             |          | 0     |  |
| Other Community Support-Non-Governmental             | 0           | 0        | 0     |  |
| (please specify):                                    |             | 0        | 0     |  |

<sup>3.</sup> Please complete the following chart for each PCC established or improved using BTOP funds. Please provide actual total numbers to date.

## 3.a. New PCCs

| New PCC Address   | Number of<br>Workstations<br>Available to the Public | Total Hours of<br>Operation per 120-<br>hour Business Week | Total Hours of<br>Operation per 48-hour<br>Weekend | Speed of Broadband<br>Access to Facility<br>(Mbps) | Average Number of<br>Users per Week |
|---|--|--|--|--|-------------------------------------|
| 2301 Mission Street,<br>Suite 103, San<br>Francisco, CA | 40   | 52   | 4  | 1,544  | 302                                 |
| 1410 Guadalupe, #114,<br>San Antonio, TX                | 5  | 35   | 0  | 1,544  | 116                                 |
| 1008 E. Buckeye<br>Road, Phoenix, AZ                    | 30   | 55   | 0  | 1,544  | 579                                 |
| 1025 Spruce Street,<br>A-11, Del Norte, CO              | 10   | 40   | 7  | 1,544  | 61                                  |
| 2130 Jefferson,<br>Kansas City, MO                      | 12   | 45   | 4  | 1,544  | 176                                 |
| 3800 Pleasant Ave,<br>Minneapolis, MN                   | 17   | 45   | 0  | 1,544  | 107                                 |
| 2405 Price Avenue,<br>Wheaton, MD                       | 10   | 40   | 0  | 1,544  | 68                                  |
| 179 Robie Street E, St<br>Paul, MN                      | 10   | 40   | 0  | 1,544  | 107                                 |
| 625 W. Pacific, Suite 1,<br>Blackfoot, ID               | 12   | 40   | 0  | 1,544  | 125                                 |
| 303 S. Loma Drive, Los<br>Angeles, CA                   | 20   | 55   | 0  | 1,544  | 26                                  |
| 21400 Saticoy Avenue,<br>Canoga Park, CA                | 20   | 55   | 6  | 5,000  | 36                                  |
| 2019 N. Hancock<br>Street, Philadelphia,<br>PA          | 30   | 55   | 0  | 1,544  | 114                                 |
| 800 Anthony Drive,                                      | 10   | 40   | 0  | 1,544  | 18                                  |

DATE: 02/15/2012

OMB CONTROL NUMBER: 0660-0037 EXPIRATION DATE: 12-31-2013

| New PCC Address Suite 3 C&D, Anthony,                   | Number of<br>Workstations<br>Available to the Pu | Total Hours Operation pe blic hour Business | r 120-   | Total Hours of<br>Operation per 48-hour<br>Weekend                            | Speed of Broadband<br>Access to Facility<br>(Mbps) | Average Number of<br>Users per Week |
|---|--|---|----------|---|--|-------------------------------------|
| 2301 Mission Street,<br>Suite 304, San<br>Francisco, CA | 9  | 25  |          | 0   | 1,544  | 15                                  |
|   | A  | Add New PCC                                 |          | Remove New PCC  |  |                                     |
| s.b. Improved PCCs                                      |  |   |          |   |  |                                     |
| New PCC Address   | Number of<br>Workstations<br>Available to the Pu | Total Hours Operation pe                    | r 120-   | Total Hours of<br>Operation per 48-hour<br>Weekend                            | Speed of Broadband<br>Access to Facility<br>(Mbps) | Average Number of<br>Users per Week |
| Prior to Improvement                                    |  | '   |          |   | -  | ·                                   |
| 1320 Guadalupe, San<br>Antonio, TX                      | 5  | 40  |          | 0   | 1,544  | 50                                  |
| 1411 Guadalupe, San<br>Antonio, TX                      | 15   | 6   |          | 0   | 1,544  | 45                                  |
| 20 Iturbide St, Laredo,<br>TX                           | 8  | 35  |          | 0   | 1,544  | 60                                  |
| 3216 West Van Buren,<br>Phoenix, AZ                     | 7  | 40  |          | 0   | 0.77   | 40                                  |
| 3150 North 35th<br>Avenue, #5, Phoenix,<br>AZ           | 8  | 45  |          | 0   | 0.77   | 200                                 |
| Add New PCC Remove New PCC                              |  |   |          |   |  |                                     |
| After Improvement                                       |  |   |          |   |  |                                     |
| 1320 Guadalupe, San<br>Antonio, TX                      | 5  | 40  |          | 0   | 1,544  | 116                                 |
| 1411 Guadalupe, San<br>Antonio, TX                      | 35   | 40  |          | 0   | 1,544  | 116                                 |
| 3216 West Van Buren,<br>Phoenix, AZ                     | 25   | 40  |          | 0   | 1,544  | 579                                 |
| 3150 North 35th<br>Avenue, #5, Phoenix,<br>AZ           | 20   | 40  |          | 0   | 1,544  | 579                                 |
| 20 Iturbide St, Laredo,<br>TX                           | 10   | 35  |          | 0   | 1,544  | 22                                  |
|   | A  | dd New PCC                                  |          | Remove New PCC  |  |                                     |
| .a. Please check the p                                  | rimary uses of the F                             | PCCs funded by this                         | award.   | (Check all that apply.)   |  |                                     |
| ✓ Open Lab Time   | Other  | ✓ Training                                  |          |   |  |                                     |
| .b. If "other," please s<br>//a                         | pecify the primary u                             | se of the PCCs:                             |          |   |  |                                     |
| matching) funds, inclu                                  | ding any customer                                | premises equipmen                           | t or end | have purchased during<br>-user devices. If addition<br>and supplies have been | nal space is needed, ple                           | ase attach a list of                |

| Manufacturer | Items | Unit Cost per<br>Item | Number of<br>Units | Narrative description of how the equipment and supplies were deployed |
|--------------|-------|-----------------------|--------------------|---|
| n/a          | n/a   | 0                     | 0                  | n/a   |
| Totals:      |       | 0                     | 0                  |   |

DATE: 02/15/2012

Add Equipment

Remove Equipment

OMB CONTROL NUMBER: 0660-0037

EXPIRATION DATE: 12-31-2013

6. For PCC access and training provided with BTOP grant funds, please provide the information below. Figures should be reported cumulatively from award inception to the end of the most recent calendar year.

| Types of Access or Training   | Number of People<br>Targeted | Number of People<br>Participating | Total Hours of Training<br>Offered |
|---|------------------------------|-----------------------------------|------------------------------------|
| Open Lab Access   | 81,260                       | 7,558                             | 0                                  |
| Multimedia  | 524                          | 101                               | 1,772                              |
| Office skills   | 1,850                        | 527                               | 70,160                             |
| ESL   | 144                          | 81                                | 2,292                              |
| GED   | 0                            | 0                                 | 0                                  |
| College Preparatory Training  | 105                          | 40                                | 976                                |
| Basic Internet and Computer Use   | 4,414                        | 1,697                             | 46,414                             |
| Certified Training Programs   | 0                            | 0                                 | 0                                  |
| Spanish, Entrepreneurship, Foreclosure Intervention Training, Business Coaching, Small Business Startup Classes, Marketing Other (please specify): for Small Businesses | 913                          | 567                               | 6,832                              |
| Total   | 89,210                       | 10,571                            | 128,446                            |

7. Please describe how your Public Computer Center(s) promotes economic recovery in your area, such as through providing job training, access to job searches, online course offerings, certifications and the like (600 words or less).

The Latino Tech Net promotes economic recovery in our area by providing high-quality opportunities for people to attain and upgrade their technology and internet skills, which are essential to success in today's economy. All of our sub-recipient sites focus on asset-development in Latino communities, which includes small business development. Sites work with small business owners at all phases, including pre-startup, startup, microenterprise, small business, and mid-career to provide tools that will make those businesses more efficient, more profitable, and will help them hire more people. As well, nearly all sites engage in some form of workforce development, helping people to attain and develop computer skills for their careers. These sites engage in resume building, job searches, and tech skills development, which are all key to those in transition.

8. To the extent that you have made any subcontracts or sub grants, please provided the number of subcontracts or sub grants that have been made to socially and economically disadvantaged small business (SDB) concerns as defined by section 8(a) of the Small Business Act, 15 U.S.C. 647, as modified by NTIA's adoption of an alternative small business size standard for use in BTOP. Please also provide the names of these SDB entities (150 words or less).

N/A

9. Please describe any best practices / lessons learned that can be shared with other similar BTOP projects (900 words or less).

The LTN has had the opportunity to share best practices among our network, most recently at a conference in Washington, DC during Quarter 4. Several best practices have emerged. For outreach, the importance of reaching Latinos where they are. Many groups have found radio to be a particularly effective outreach method, and advertising in church bulletins and speaking at the end of mass or during coffee hours have helped drive traffic to sites in certain markets. As far as training, some of our sub-recipients do not keep trainers on permanent staff, but rather hire subject matter experts from the community to instruct. This has helped them to offer high-quality training. Also, developing ancillary materials that focus on small projects is key to cementing new skills.